

Business Services Contracts Office 5735 47th Avenue, Sacramento, CA 95824 (916) 643-2464

> John Quinto, Chief Business Officer Jessica Sulli, Contract Specialist

## REQUEST FOR PROPOSALS for PROFESSIONAL LEARNING MANAGEMENT PLATFORM

## Response to Requests for Information September 14, 2018

1. **Question:** Can companies outside the US submit a proposal?

Response: Yes.

2. **Question:** Do we need to attend on-site meetings?

**Response:** Regarding the RFP process, yes, firms will be selected to provide in-person demonstrations in the second tier of evaluations. The firm that is awarded the contract may be asked to attend on-site meetings or other activities as well.

3. **Question:** Can the tasks related to the RFP be performed from outside the US (like, from India or Canada)?

**Response:** Please see above.

4. **Question:** Can the proposal be submitted via email?

Response: No.

5. **Question:** Can you provide additional information regarding the district's ERP system? Specifically, the name of the platform, version, and data import/export capabilities (i.e. API, CSV, XML, FTP).

**Response:** Escape Online5, Version: 18.2; Import/Export: CSV format.

6. **Question:** Do you need a wet signature on the cover letter or is a scanned version sufficient?

**Response:** A scanned version is sufficient.

7. **Question:** Page 11, Question 2a – Can you clarify what you are looking for here? Are you asking how resources may be impacted based on additional resources? We offer a full talent management experience but are only responding to the LMS requirements. Do you want to know about our other offerings? If so, we can share details on our other offerings, but cannot estimate what the resource impact would be for the district without knowing your specific requirements.

**Response:** The district is trying to determine if there are optional modules that can be added to the LMS that are outside of the scope of the RFP and have an additional cost. If optional modules are available, the district would like to know their functions and whether there is a cost/resource benefit to implementing the optional module(s) from day one vs. at a later time based on the proposers' experience with previous K12 implementations.