



# Sacramento City Unified School District

## RFQ – Energy Conservation Services

### Questions & Answers January 27, 2017

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1. Could you please clarify if the scope of this RFQ includes installation and construction of projects?

No, the scope includes assisting the district with audits already completed and assisting in the completion of Level I audits. The District has completed 21 Level II ASHRAE audits and has identified another 17 sites for Level I Audits. With the newly imposed deadline of August 1<sup>st</sup>, 2017 for submitting all EEP's, the District requires additional involvement to ensure the district can have the greatest opportunity to capture all Prop 39 entitlements. Construction phase to be handled by the Districts Construction Department.

2. I have a clarification question about the RFQ due in February. The RFQ is titled, "Request for Statement of Qualifications For Energy Conservation & Clean Energy Contractor Services," suggesting that the District is looking for both consulting and implementation services (i.e., a firm that will install the energy savings measures). However, on page 1 of the RFQ, it clearly states, "The selected Responder(s) will facilitate the cost-effective development of energy projects for District's facilities and **shall be free from conflicts of interest** arising from financial relationships with potential suppliers, constructors, financiers, or owners of related projects or products." This statement suggests that the District is looking for a firm (or firms) that do not implement ("constructors") projects. Can the District clarify that it is looking for an independent consulting firm and not a contractor or energy services company that will both identify and install projects?

That is correct, the scope includes assisting the district with the audits already completed and assisting in the completion of Level I audits. The District has completed 21 Level II ASHRAE audits and has identified another 17 sites for Level I Audits. With the newly imposed deadline of August 1<sup>st</sup>, 2017 for submitting all EEP's, the District requires additional involvement to ensure the district can have the greatest opportunity to capture all Prop 39 entitlements. Once the EEPS are submitted and approved, the construction phase will be handled the District's Construction Department.

3. Is the District issuing the RFQ to select an ESCO for consulting engineering/design services or turn-key design-build services including construction management and installation?

Consultative engineering/design services

4. What is the District's remaining Prop. 39 allocation amount for the purposes of this RFQ and resultant projects?

All charter school allocations, in addition to 2016/2017 & 2017/2018 allocations.

5. Is the intent to utilize the Prop. 39 allocation on a specific selection of identified sites? Do any of these sites include charter schools?

Yes, 22 sites have already been identified and have had Level II audits completed which includes all of the charter schools. An additional 17 sites have been identified and require assistance with Level I audits and completion of EEPs.

6. Once a pool of ESCOs is established through this RFQ, what is the process the District will undertake to assign ESCOs for specific projects?

The District is seeking to establish a pool of prequalified ESCOs. There is no guarantee of work even if the ESCO is prequalified. The District may assign projects to firms that it deems to be the best fit for the particular project. The District reserves the right to contract with one, all, several, or none of prequalified ESCOs.

7. Will the District consider a due date extension for a February 21, 2017?

No

8. Page 4 of the RFQ states "...with all responses bound with tabs separating each section" regarding submission format. Are 3-ring binders an acceptable submission format?

Yes

9. Is it SCUSD's intention to contract specifically with energy services companies (ESCOs) who have experience with energy service agreements?

The intention is to partner with an experienced company who has experience in the planning and execution of Energy Expenditure Plans as it relates directly to Prop 39.

10. Will a responder be disqualified if it includes "N/A" as a response to any of the four bullets in Item D?

Responding with N/A does not constitute an immediate disqualification.

11. Has SCUSD completed initial energy assessments and decided on projects to pursue?

Yes, the district has completed 22 Level II audits and has identified 17 more sites for Level I audits.

12. Has SCUSD completed and submitted all expenditure plans for Prop 39?

No, the Districts first EEP was approved using combined funding for years 1 and 2 and was submitted 2014/2015. EEP 2015/2016 has been submitted and approved. The District still needs to submit EEPs for Charter Schools and 2 more EEPS for non-charter schools.

**Proposals due February 14, 2017 by 4:30 p.m.**