



## RFP – Medi-Cal Billing Software

### Questions & Answers July 14, 2017

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1. How many current providers are participating in SCUSD’s Medi-Cal Billing program? It would be helpful to know how many of each type (SLPs, OTs, Psychs, Nurses, etc)?

Psychologists = 40; Speech & Language Pathologists = 90; Nurses = 35; Social Workers = 10; Occupational Therapists = 2; Licensed Vocational Nurses = 5; Trained Health Care Aides = 2. These numbers are approximate.

2. Section III Part B #17: Does SCUSD have any specific electronic signature billing requirements they are referring to?

Electronic signature requirements which are acceptable by Department of Health Care Services and/or Centers for Medicare & Medicaid Services.

3. Section III Part B #23: SCUSD indicates they want to be able to log “non-billable services” for tracking purposes. Are there specific provider types or service types that may not currently be reimbursable by Medi-Cal that SCUSD will want to track? Ex: dental hygienist services, visual impaired services, adaptive PE services, etc.?

Track ‘*Non-Billable services*’ provided by Medi-Cal billable providers and potential billable providers (New services SPA).

4. Section IV Part K: SCUSD has requested a list of equipment necessary to support the proposed system. Is SCUSD hoping to have a paperless process? Or are hardcopies of all billings required?

System should support both, paper and paperless

5. Section I Part B: What software solutions does SCUSD currently use for their ERP and SIS? Do you have any specifics on how billing software shall “integrate” with these solutions?

ERP: Escape  
SIS: Infinite Campus

The idea is to build an integration that transfers data from the systems of record (Escape for employees, Infinite Campus for students) to the Medi-Cal system so that it doesn’t have to be rekeyed. The benefit being the savings in time as well as the accuracy of the data as it is only maintained in one location and updated accordingly when it changes.

6. On Page 9, under F. 2. Project Specific Experience, a. Relevant Experience, the RFP requests both:  
ii. Dollar value of the project; and, iii. Dollar value of the fees received. As we understand the question, these answers would refer to the same thing. Could you please clarify exactly what information is being requested for each of these items?

ii. Dollar value of the project: Project would be defined as the total scope of project/program worth (e.g., School Districts LEA Medi-Cal Billing Option Program annual reimbursements).

iii. Dollar value of the fees received: Fees received = the amount of the contract costs

7. Earlier discussions with your district indicated a need for LEA Medi-Cal Billing software only (no services). However, the RFP indicates a full-service contract is intended. As there would be a considerable difference in pricing, could you please confirm which (or both) you would like this bid to be for: full-service or software only.

We apologize for the confusion. We are looking for a software package only, not a full-service contract. Feel free to include a menu of offered services and their different costs.

8. SCUSD has requested to manage all physician prescriptions in the proposed Medi-Cal billing software. Does the district have a physician(s) on staff or contracted to authorize prescriptions? How many OT/PT prescriptions does SCUSD process annually?

The District processes approximately 1,000 prescriptions annually. The District has contracted with a physician previously to authorize prescriptions; it does not have a physician on staff.

9. Are companies from outside of the U.S. eligible to apply?

At this time, the district is accepting proposals from companies that reside within the U.S.

**Proposals are due July 24, 2017 by 4:30 p.m.**