



SACRAMENTO CITY UNIFIED SCHOOL DISTRICT BOARD OF EDUCATION

Agenda Item 8.2

Meeting Date: October 18, 2018

Subject: Public Hearing on Advanced Placement (AP) World Language
Instructional Materials: AP French; AP German; AP Latin; AP Chinese

- Information Item Only
- Approval on Consent Agenda
- Conference (for discussion only)
- Conference/First Reading (Action Anticipated: _____)
- Conference/Action
- Action
- Public Hearing

Division: Academic Office/Multilingual Education/Advanced Placement Departments

Recommendation: The Board of Education is requested to approve new textbooks for AP World Language Courses: AP French, AP German, AP Latin, and AP Chinese.

Background/Rationale: AP world language course across the district offer both native and non-native speakers the opportunities to gain valuable cultural awareness and language fluency. For the 2018-19 school year, AP French will be offered at three high school campuses, and there will be one section each of Latin, German and Chinese available in the district. Enrollment in all of these classes continues to increase each year. Students in these 4 AP World Language courses, combined, reflect half of the district's AP World Language enrollment.

The College Board revised and updated the course guides and end of course exams for AP World Language courses during the 2011-12 academic years. At that time textbooks were not uniformly adopted for use in District AP World Language classes. Some teachers have been using materials that were last published in 1990, or they rely on a combination of independently developed resources that may not be best aligned to the AP Exams. Ensuring equity in access to resources was a driving reason for recommending the adoption of common instructional materials. Common instructional materials for these courses have not previously been adopted. Updated AP Spanish Language and Culture Instructional materials were adopted at the SCUSD Board meeting on June 21, 2018.

Beginning in May 2018, AP World Language teachers (Spanish, French, German, Chinese and Latin) met with Academic Office facilitation to make recommendations and collaboratively select updated text resources for use in their courses. Parents and student stakeholders for each world language met, reviewed, and offered positive input

on the recommended texts. As a result of those meetings, the following recommendations were made:

1. Adopt for AP French Language and Culture:
 - a. Ladd. Allons au-delà!. Pearson. 2012. ISBN: 978-0-32895-489-6 with Online EText and Teacher Resources (7 year access)
 - b. Ladd. AP French. Pearson 2012. ISBN: 978-0-13317-537-0 with online text and resources (1 year access)
2. Adopt for AP German Language and Culture:
 - a. Chalipa, C. and ter Haseborg, H. Neue Blickwinkel, 2nd Ed. Wayside. 2017. ISBN: 978-1-94240-041-7 with Digital FlexText and Resources (1 year access)
3. Adopt for AP Latin:
 - a. Lienau, J. Scandite Muros. Wayside. 2017. ISBN: 978-1-94240-079-0 with Digital FlexText and resources (6 year access)
 - b. Mueller, H. Caesar: Selections from His Commentarii De Bello Gallico. Bolchazy-Carducci Publishers. 2012
 - c. Boyd, B. Vergil's Aenid: Selected Readings from Books 1, 2, 4 and 6. Bolchazy-Carducci Publishers. 2012
4. Adopt for AP Chinese Language and Culture:
 - a. Liu, Y and Yao, T, et al. Integrated Chinese Level 2. 4th Ed. Cheng & Tsui Publishers. 2018 ISBN: 978-1-62291-139-4 with Digital WebApp and resources (1 year access)
 - b. Liu, Y. and Yao, T., et al. Integrated Chinese Level 3 4th Ed. Cheng & Tsui Publishers. 2018. ISBN: 978-1-62291-150-9 with Digital WebApp and resources (1 year access)

Financial Considerations:

AP French Language and Culture Textbooks (with online resources) \$13,251.03

AP German Language and Culture Textbooks (with online resources) \$3,591.47

AP Latin Textbooks (with online resources) \$5,360.91

AP Chinese Language and Culture Textbooks (with online resources) \$7,038.81

TOTAL Cost for AP World Language Instructional Materials: \$29,242.22

LCAP Goal(s): College, Career, and Life Ready Graduates

Documents Attached:

1. Public Hearing Notice
2. Executive Summary
3. Textbooks Quotes

<p>Estimated Time of Presentation: 5 minutes</p> <p>Submitted by: Dr. Iris Taylor, Chief Academic Officer Matt Turkie, Assistant Superintendent, Curriculum and Instruction Vanessa Girard, Director, Multilingual Education Kari Hanson-Smith, Coordinator, GATE and AP Programs</p> <p>Approved by: Jorge A. Aguilar, Superintendent</p>

Sacramento City Unified School District
Compliance with the Pupil Textbook and Instructional Materials Incentive Program Act

NOTICE OF PUBLIC HEARING

The Sacramento City Unified School District hereby gives notice that a
Public Hearing will be held as follows:

Topic of Hearing:

Public Hearing on Advanced Placement (AP) World Language Instructional Materials

Copies of this program may be inspected at:

Serna Educational Center
5735 47th Avenue
Sacramento, CA 95824

The Sacramento City Unified School District Governing Board will approve the adoption of
Advanced Placement (AP) World Language Instructional Materials

HEARING DATE: Thursday, October 18, 2018

TIME: 6:00 p.m.

LOCATION: Rosemont High School
9594 Kiefer Blvd.
Sacramento, CA 95827

FOR ADDITIONAL INFORMATION CONTACT: SCUSD Academic Office/Curriculum and
Instruction Department (916) 643-9120

Board of Education Executive Summary

Academic Office/Multilingual Education/Advanced Placement Departments
Public Hearing on Advanced Placement (AP) World Language Instructional
Materials: AP French; AP German; AP Latin; AP Chinese
October 18, 2018



I. Overview of the Instructional Materials Adoption

The Advanced Placement World Language courses emphasize much more than language fluency. Rooted in the understanding of cultural themes, students in AP World Language courses undergo a course of study that goes beyond an emphasis on communication (understanding others and being understood by others) and are expected to apply interpersonal, interpretive, and presentational modes of communication in real-life situations. Courses are taught through immersive language study and engage students in rich explorations of culture, both contemporary and historical. Courses develop students' awareness and appreciation of culture, cultural products, patterns of social interactions and perspectives of native language speakers. In 2012 and 2015, The College Board updated the Course Descriptions and Course Exams for several AP World Language Courses, including several courses taught in Sacramento City USD. These courses include, but are not limited to, Chinese Language and Culture, French Language and Culture, German Language and Culture and Latin. At the time that updates were made by The College Board, SCUSD did not adopt new materials aligned to the end of course outcomes.

The district is therefore seeking Board of Education approval of the following materials for the following AP World Language Courses:

1. AP French Language and Culture
2. AP German Language and Culture
3. AP Latin
4. Chinese Language and Culture

Implementation of the materials will be effective beginning with the 2019-2020 school year.

II. Driving Governance

The district's Guiding Principle calls for all students to be given an equal opportunity to graduate with the greatest number of postsecondary choices from the widest array of options. Undergirding this charge is the imperative to ensure that students and teachers have access to instructional materials that are aligned to the rigor, depth, and complexity of the Advanced Placement Exams. As a result, students are better equipped with the competencies and dispositions that will enable them to compete in a world that is rapidly changing, technology-driven, and increasingly globally interconnected. Thus, the adoption of new instructional materials in AP World Language courses is essential to afford students access to the knowledge, skills, and understandings needed for their future academic and career success.

Additionally, as per Board Policy 6161.1, Instruction - Selection and Evaluation of Instructional Materials: The Governing Board believes that instructional materials should be selected and evaluated with great care so that they will effectively support the adopted courses of study and meet current curricular goals. The review of instructional materials shall be coordinated with the overall development and evaluation of the district's curriculum. Taken as a whole, district instructional materials should present a broad spectrum of knowledge and viewpoints, reflect the ethnic and cultural diversity of our society, and enhance the use of multiple teaching strategies and technologies.

Board of Education Executive Summary

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III. Budget

The budget that supports the adoption of AP World Language Instructional Materials is \$29,242.22. The source of funding is the State Lottery Fund. These monies can only be used for instructional materials.

IV. Goals, Objectives and Measures

The district is fully committed to implementing a college and career ready curriculum ensuring that students are given equal opportunity to graduate with the greatest number of postsecondary choices from the widest array of options. The district endeavors to implement Advanced Placement courses with fidelity and provide an infrastructure of support based on research, reform initiatives, and exemplary practices. This includes high-quality program aligned instructional materials and professional learning that is continuous and fosters a deepening of subject matter knowledge and a greater understanding of learning for improving classroom practice and student achievement.

The district will use multiple measures to assess the quality and effectiveness of the implementation of the CCSS aligned instructional materials. Student achievement will be assessed using the Advanced Placement Exams as well as curriculum embedded common district assessments within the materials. All results will be used to inform programmatic and systemic changes.

V. Major Initiatives

SCUSD's approach to selecting instructional materials aligned to The College Board requirements for Advanced Placement course descriptions consisted of two key strategies: convening an instructional materials review committee of primarily teachers, and stakeholder outreach through World Language parent/student stakeholder groups, and a materials display for public review and feedback.

Instructional Materials Committee

In May 2018, the district and SCTA worked together to form an AP World Languages instructional materials adoption committee. Over the summer, all AP World Language teachers met to review updated AP World Language curricular materials for adoption. The committee's work was guided by The College Board's AP Course descriptions and alignment to the six themes covered in each course. Teachers reviewed materials both submitted by publishers for consideration and requested by teachers. Over the course of a series of review sessions, the reviewing teachers narrowed the choices and made final selections.

Instructional Materials Outreach to Stakeholders

To afford a wider range of world language parents and students input in the selection of materials, the district displayed the top two sets of instructional materials selected by the committee at the Serna Center. Additionally, each AP World Language teacher hosted a parent/student information session after school, inviting families from Levels 2-AP to preview and discuss the materials under consideration. Feedback was collected. Data from the feedback forms were gathered and analyzed by the instructional materials committee as an integral component of the decision making process.

Board of Education Executive Summary

Academic Office/Multilingual Education/Advanced Placement Departments
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VI. Results

After an in-depth review of the ELA/ELD Instructional Materials, the Instructional Materials Committee recommends the following for Board adoption:

1. Adopt for AP French Language and Culture:
 - a. Ladd. Allons au-delà!. Pearson. 2012. with Online EText and Teacher Resources
 - b. Ladd. AP French. Pearson 2012. with online text and resources
2. Adopt for AP German Language and Culture:
 - a. Chalipa, C. and ter Haseborg, H. Neue Blickwinkel, 2nd Ed. Wayside. 2017. with Digital FlexText and Resources
3. Adopt for AP Latin:
 - a. Lienau, J. Scandite Muros. Wayside. 2017. with Digital FlexText and resources
 - b. Mueller, H. Caesar: Selections from His Commentarii De Bello Gallico. Bolchazy-Carducci Publishers. 2012
 - c. Boyd, B. Vergil's Aenid: Selected Readings from Books 1, 2, 4 and 6. Bolchazy-Carducci Publishers. 2012
4. Adopt for AP Chinese Language and Culture:
 - a. Liu, Y and Yao, T, et al. Integrated Chinese Level 2. 4th Ed. Cheng & Tsui Publishers. 2018 with Digital WebApp and resources
 - b. Liu, Y. and Yao, T., et al. Integrated Chinese Level 3 4th Ed. Cheng & Tsui Publishers. 2018. with Digital WebApp and resources

VII. Lessons Learned/Next Steps

Lessons Learned

As instructional materials become more technology based/rich, the district will need to reassess our plans for building its technology info structure.

Next Steps

Next steps in the district's implementation of the adopted instructional materials include, but are not limited to the following:

- Provide professional learning for leaders and teachers to build their capacity to effectively utilize the adopted instructional materials as requested by teachers.
- Assess the curriculum embedded assessments for recommendations for use in classrooms.
- Ensure student and teacher access to online resources to support listening and speaking practice.



Kari Hanson-Smith
 District Coordinator
 Sacramento City Unif Sch Dist
 5735 47th Ave
 Sacramento, CA 95824-4528
 United States

Quote Number: 59194
Quote Creation Date: 08-22-2018
Quote Expiration Date: 09-30-2018

Sacramento City Unif Sch Dist_French adoption

Price Quote Summary

Solution	Base Amount	Free Amount	Total
Ladd: AP French	\$ 4,647.00	\$ 232.35	\$ 4,647.00
Ladd: Allons au-dela	\$ 7,622.47	\$ 301.88	\$ 7,622.47
Solution Subtotal	\$ 12,269.47	\$ 534.23	\$ 12,269.47
	Shipping & Handling		\$ 981.56
		Total	\$ 13,251.03

Price Quote Detail

ISBN	Description	Price	Free Qty	Charged Qty	Free Amount	Total Charged
Ladd: AP French						
AP® French: Preparing for the Language and Culture Examination ©2012						
9780133175370	AP FRNCH 12 BK + DGTL CRS 1YR LIC	\$46.47	5	100	\$232.35	\$4,647.00
AP® French: Preparing for the Language and Culture Examination ©2012 Subtotal					\$ 232.35	\$ 4,647.00
Ladd: AP French Subtotal					\$ 232.35	\$ 4,647.00
Ladd: Allons au-dela						
Allons au-delà! ©2012						
9780328954896	ALLONS AU DELA 2012 STUDENT EDITION PLUS ETEXT ONLINE 7-YEAR LICENSE REALIZE	\$75.47	4	101	\$301.88	\$7,622.47
Allons au-delà! ©2012 Subtotal					\$ 301.88	\$ 7,622.47
Ladd: Allons au-dela Subtotal					\$ 301.88	\$ 7,622.47

ISBN	Description	Price	Free Qty	Charged Qty	Free Amount	Total Charged
Solution Subtotal					\$ 534.23	\$ 12,269.47
Shipping and Handling						\$ 981.56
Total						\$ 13,251.03

Addendum

Please submit a copy of this quotation, the District/School Purchase Order, and any other required documentation via one of the below:

eForm: <https://pearsoncommunity.force.com/support/s/pearson-order-form>

Fax: 1-877-260-2530

Mail: Pearson Education, P.O. Box 6820, Chandler, AZ 85246

For questions regarding your order please call Customer Service: 1-800-848-9500

As of December 31, 2016, Pearson will no longer accept Credit Card information via postal mail, facsimile, or email. Credit Card information will only be accepted via phone, eCommerce, or OASIS.

This is a price quotation for the customer's convenience only, and not an offer to contract. All quotations are subject to review and final acceptance by a duly authorized representative of Pearson at its offices. Pearson reserves the right to correct typographical, computational or other errors. Pearson's standard terms are net 30 days unless otherwise specified. All pricing is in US Dollars unless otherwise specified. Pricing calculations use multiple decimal places to determine the most accurate extended pricing but are represented in standard currency format.

Annual subscriptions and/or maintenance and support charges automatically renew on the anniversary date of the original purchase and will be invoiced accordingly, unless otherwise specified. If you wish to cancel, please let us know in writing prior to the date of renewal by emailing customerservice@pearson.com.

Fees for any renewals of product or support/maintenance subscriptions beyond the period covered by this pricing proposal will be at Pearson's then-current rates and, for products for which such fees are based on student count, the customer's then-current enrollment. All such renewal fees are due at the commencement of the new subscription period.

Implementation services provided by Pearson will be delivered to the customer based on established Pearson processes and billing procedures or through a Custom Scope of Work establishing milestones and/or billing schedule agreed upon by the customer. Changes, requested by the customer, to the original Scope of Work may result in additional costs. Travel related expenses associated with On-Site Training and Services are included in the listed price unless otherwise specified.

S&H charges (where applicable) are shown on the quote. S&H rates quoted are for standard ground transportation and may not reflect account contracted rates. If expedited shipping is requested, actual charges may be higher.

Pearson reserves the right to change and/or update technology platforms, including possible edition updates to customers during the term of access. Customers will be notified of any change prior to the beginning of the new school year.

Quoted prices may not reflect contract pricing for some customers. Any applicable contract pricing will be applied to the final invoice. If you require contract pricing reflected on the quote, please work with your Account Manager or contact Customer Service.

All pricing in this quotation is exclusive of any applicable sales, use or other similar taxes or duties. The customer is responsible for any such taxes or duties that may apply; if the customer is tax exempt, evidence of such tax exemption must be provided. Estimated tax may be provided solely for customer convenience. The amount indicated is only an estimate and is intended to be helpful for budgeting purposes. The actual amount of sales tax assessed at time of invoicing may be more or less.

Certain Pearson products may have minimum requirements related to licensing, services, and/or pricing that are reflected in the attached quotation. The breakdown of the fees set forth in this quotation is considered Pearson proprietary information and not subject to disclosure by the customer.

If you are not entirely satisfied with any of our products, then you may, within one year from the date of purchase, return all materials still in new, unused, salable condition for a full refund, credit, or replacement. All materials sold in a set or a package must be returned complete as originally sold. Materials that were provided gratis must be returned proportionate to the purchased items being returned for refund or credit.



262 US Route 1, Suite 2
Freeport, ME 04032

Phone: (888) 302-2519
Fax: (888) 302-2519
info@waysidepublishing.com
www.waysidepublishing.com
TIN: 27-1825295

Quote

Quote #: Q-49436
Date: 8/14/2018

Quote To:

Sacramento City Unified School District
Attn: Kari Hanson-Smith
5735 47th Ave
Sacramento, CA 95824
US

Ship To:

Sacramento City Unified School District
Attn: Kari Hanson-Smith
5735 47th Ave
Sacramento, CA 95824
US

Neue Blickwinkel

AP German Language Students Materials

QTY	ISBN	DESCRIPTION	SUBSCRIPTION LENGTH (Years)	UNIT PRICE	EXTENDED PRICE
30	9781942400417	Neue Blickwinkel, 2nd Edition, Multi-Year Hardcover Print and Digital (FlexText + Explorer) (ISBN: 9781942400417)	1	\$114.95	\$3,448.50
Neue Blickwinkel TOTAL:					\$3,448.50

Neue Blickwinkel

Teacher materials gratis

QTY	ISBN	DESCRIPTION	SUBSCRIPTION LENGTH (Years)	UNIT PRICE	EXTENDED PRICE
1	9781942400202	Neue Blickwinkel, 2nd Edition, Teacher Edition, Softcover (ISBN: 9781942400202)		\$0.00	\$0.00
1	9781942400219	Neue Blickwinkel, 2nd Edition, 1 Year Teacher Digital Package (Teacher FlexText + Student FlexText + Explorer) (ISBN: 9781942400219)	1	\$0.00	\$0.00
Neue Blickwinkel TOTAL:					\$0.00

Shipping

Shipping costs to a single destination point

QTY	ISBN	DESCRIPTION	SUBSCRIPTION LENGTH (Years)	UNIT PRICE	EXTENDED PRICE
1		Shipping and handling		\$142.97	\$142.97
Shipping TOTAL:					\$142.97

Notes

1. Teacher materials gratis



Bolchazy-Carducci Publishers, Inc.

1570 Baskin Road
Mundelein, Illinois 60060 USA

Phone: 847-526-4344; Fax: 847-526-2867

eMail: orders@bolchazy.com

Website: bolchazy.com

Page	Customer ID	Invoice ID
1	93272	1002538
Ref Date	Order Date	Ship Date
	8/3/2018	00/00/00

Ship To ID: 93272

INVOICE

PRO-FORMA

Sold To: Sacramento City Unified School District
5735 47th Avenue
ATTN: Purchasing
Sacramento, CA 95824

Ship To: Kari Hanson - Smith
AP Programs
5735 47th Avenue
Box 754
Sacramento, CA 95824

Customer PO #	Payment By	Rep	Shipped Via	Terms	Ordered By
quote				Pro-Forma	

ProdCode	Title	List Price	Ordered	Shipped	BO	Disc	Net Price	Extension
9780865167650	Vergil's Aeneid: Selected Readings-HB	50.00	20				50.00	1,000.00
9780865167780	Caesar: Selections De Bello Gallico-HB	50.00	20				50.00	1,000.00

Product Total	Sales Tax	Shipping	Invoice Total	Pre-Paid	Paid With Order	Balance Due
\$2,000.00	\$0.00	\$60.88	\$2,060.88	\$0.00	\$0.00	\$2,060.88



262 US Route 1, Suite 2
Freeport, ME 04032

Phone: (888) 302-2519
Fax: (888) 302-2519
info@waysidepublishing.com
www.waysidepublishing.com
TIN: 27-1825295

Quote

Quote #: Q-44475
Date: 8/2/2018

Quote To:

Sacramento City Unified School District
Attn: Kari Hanson-Smith
5735 47th Ave
Sacramento, CA 95824
US

Ship To:

Sacramento City Unified School District
Attn: Kari Hanson-Smith
5735 47th Ave
Sacramento, CA 95824
US

Scandite Muros Student Materials

QTY	ISBN	DESCRIPTION	SUBSCRIPTION LENGTH (Years)	UNIT PRICE	EXTENDED PRICE
20	9781942400790	Scandite Muros, Multi-Year Hardcover Print and Digital (FlexText + Explorer) (ISBN: 9781942400790)	6	\$162.95	\$3,259.00
Scandite Muros TOTAL:					\$3,259.00

Scandite Muros Teacher Materials

QTY	ISBN	DESCRIPTION	SUBSCRIPTION LENGTH (Years)	UNIT PRICE	EXTENDED PRICE
1	9781942400745	Scandite Muros, Teacher Edition, Softcover (ISBN: 9781942400745)		\$0.00	\$0.00
1	9781944876715	Scandite Muros, Multi-Year Teacher Digital Package (Teacher FlexText + Student FlexText + Explorer) (ISBN: 9781944876715)	6	\$0.00	\$0.00
Scandite Muros TOTAL:					\$0.00

Shipping

QTY	ISBN	DESCRIPTION	SUBSCRIPTION LENGTH (Years)	UNIT PRICE	EXTENDED PRICE
1		Shipping and handling		\$41.03	\$41.03
Shipping TOTAL:					\$41.03

TOTAL:	\$3,300.03
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Notes

1. Teacher material gratis



CHENG & TSUI COMPANY INC.

25 WEST STREET
BOSTON, MA 02111-1213

Tel#: (617)988-2400

Fax#: 617-426-3669

Quote # 13418

Quote Date: 5-Oct-18

Expires: 05-Nov-18
Shipping WHSE: PSSC
Taken by: TONY

Quoted To:

Client account number: SAC00011

SACRAMENTO CITY UNIFIED SCHOOL DISTRICT
C/O ED MARQUEZ, CURR & PROF DEV SPRT Unit A
5735 47TH AVENUE
SACRAMENTO, CA 95824
US

Tel: (916)643-9120

Fax: (916)643-9472

Shipping Location:

SHIP4

SACRAMENTO CITY USD
5735 47TH AVENUE BOX 754
ATTN: KARI HANSON-SMITH
SACRAMENTO, CA 95824
US

Tel: (916)643-2348

Fax: (916)277-6659

Ship by Date	Customer Department	Customer PO Number	Customer Release#	Terms of Sale	Inside Salesrep	Outside Salesrep
10/8/2018		100518 QUOTE		Net 30 days	4	
Ordered By	Currency	Exchange Rate	Carrier	Service Code	Frnt Method	
	US	1	UPS GROUNDTRAC COMMERCIAL		T	

Seq#	L	Item	Description	Qty Ordered	Pick Qty	List Price	Unit Price	Amt UM	Extended Price
1	S	9781622911394	INTEGRATED CHINESE 2 TEXT/SIMP 4E HC	30	0	73.99	73.99	EA	\$2,219.70
2	S	9781622911431	INTEGRATED CHINESE 2 WKBK/SIMP 4E	30	0	31.99	31.99	EA	\$959.70
3	S	9781622911493	INTEGRATED CHINESE 2 TEACHER RESOURCES 4E	1	0	89.99	0.00	EA	\$0.00
Extended Description THIS ITEM IS NON-RETURNABLE									
4	S	9781622912803	WEBAPP INTEGRATED CHINESE 2 ESSENTIAL 1 YR 4e	1	0	124.99	124.99	EA	\$124.99
5	S	9781622911592	INTEGRATED CHINESE 3 TEXT/S&T 4E HC	30	0	76.99	76.99	EA	\$2,309.70
6	S	9781622911578	INTEGRATED CHINESE 3 WKBK/S&T 4E	30	0	33.99	33.99	EA	\$1,019.70
7	S	9781622913510	WEBAPP INTEGRATED CHINESE 3 ESSENTIAL 1 YR 4e	1	0	126.99	126.99	EA	\$126.99
8	S	9781622911554	INTEGRATED CHINESE 3 TEACHER RESOURCES 4E	1	0	99.99	0.00	EA	\$0.00
Extended Description THIS ITEM IS NON-RETURNABLE									
9	R	COMMENT	PRICES ARE VALID FOR 30 DAYS						
10	R	COMMENT	AVAILABILITY IS SUBJECT TO CHANGE						
11	R	COMMENT	PURCHASE ORDER REQUIRED TO CONVERT QUOTE TO ORDER						

Subtotal:	\$6,760.78
Freight	\$278.03
Sales Tax	
Total:	\$7,038.81