



SACRAMENTO CITY UNIFIED SCHOOL DISTRICT BOARD OF EDUCATION

Agenda Item 2.1a

Meeting Date: June 28, 2017

Subject: Approval of Grants, Entitlements, and Other Income Agreements
Ratification of Other Agreements
Approval of Bid Awards
Approval of Declared Surplus Materials and Equipment
Change Notices
Notices of Completion

- Information Item Only
- Approval on Consent Agenda
- Conference (for discussion only)
- Conference/First Reading (Action Anticipated: _____)
- Conference/Action
- Action
- Public Hearing

Division: Business Services

Recommendation: Recommend approval of items submitted.

Background/Rationale:

Financial Considerations: See attached.

LCAP Goal(s): College, Career and Life Ready Graduates; Operational Excellence

Documents Attached:

1. Grants, Entitlements, and Other Income Agreements
2. Expenditure and Other Agreements

<p>Estimated Time of Presentation: N/A Submitted by: Gerardo Castillo, CPA, Chief Business Officer Kimberly Teague, Contract Specialist Approved by: José L. Banda, Superintendent</p>

GRANTS, ENTITLEMENTS AND OTHER INCOME AGREEMENTS - REVENUE

<u>Contractor</u>	<u>Description</u>	<u>Amount</u>
<u>ADULT EDUCATION</u>		
A17-00082 Sacramento Employment & Training Agency (SETA)	7/1/17 – 6/30/18: Workforce Innovation and Opportunity Act Grant funding and Resolution that provides Title I, Youth Program funds to provide services to 29 Out-of-School Youth participants at Charles A. Jones Business and Education Center. Out-of-School participants are individuals between the ages of 18 and 24 who are not currently enrolled in public or private education, and who may or may not have completed a high school diploma, GED certificate, or equivalent. Students participate in an intensive program with low student-to-staff ratios for personalized assistance, and are provided guidance and support to meet their educational goals.	\$158,994 No Match
A17-00083 Sacramento Employment & Training Agency (SETA)	7/1/17 – 6/30/18: Workforce Innovation and Opportunity Act Grant funding and Resolution that provides Title I, Adult and Dislocated Worker funds to provide basic career services to 1,449 adults and individualized career services to 174 adults.	\$256,500 No Match
<u>CHILD DEVELOPMENT</u>		
A17-00038.1 Sacramento Employment & Training Agency (SETA)	8/1/17 – 7/31/18: Increase to Head Start and Early Head Start Grants (1% COLA). The Child Development Department enrolls and serves 1,291 children within Head Start, Children’s Centers, Infant/Toddler, and Home Based Programs. Children ages 3-5 enrolled in the Head Start Program receive comprehensive services, including mental health and health screenings. Families are encouraged to enter into partnership agreements to set family goals. Goals include completing school, seeking new employment opportunities, nutrition education, and learning child development strategies. Early Head Start serves pregnant teens and children ages 0-3 years. Social workers, registered nurses, and other health professionals provide direct services and referrals to program participants.	Original Head Start Grant = \$8,590,917 Increase = \$85,709 New Total = \$8,676,626 Original Early Head Start Grant = \$1,792,273 Increase = \$17,647 New Total = \$1,809,920
A17-00069.1 Sacramento Employment & Training Agency (SETA)	8/1/17 – 7/31/18: Increase to Early Head Start Expansion Partnership Grant (1% COLA). Grant provides funding to serve 40 infants and toddlers at two sites: Hiram Johnson High School and Elder Creek Elementary School. Early Head Start serves children ages 0-3 years. Social workers, registered nurses, and other health professionals provide direct services and referrals to program participants.	Original Grant = \$730,100 Increase = \$7,123 New Total = \$737,226

EXPENDITURE AND OTHER AGREEMENTS

<u>Contractor</u>	<u>Description</u>	<u>Amount</u>
<u>TECHNOLOGY SERVICES</u>		
R17-06400 AMS.Net	7/1/17 – 6/30/17: Purchase and installation of UPS batteries and accessories to back up current systems (MDF, IDF, Intercom, and VOIP) in the event there is a power outage, utilizing the Merced County FOCUS Contract #2015109, pursuant to Public Contract Code §20118.	\$731,609 General Funds
R18-00447 Computer Information Concepts	7/1/17 – 6/30/18: Tableau Server Core Software license and support for eight (8) Tableau Server Core Processors. This is initial price for first year – subsequent years will be \$29,856 annually.	\$149,280 General Funds
SA18-00079 Illuminate Education	7/1/17 – 6/30/18: Renewal of grading software and item bank for 2017/18 school year, per Amendment to Software License & Support Agreement dated June 8, 2017.	\$229,572 General Funds



AMS.NET
Technology Solution Provider

COST SUMMARY

Project Cost Summary - Sacramento City Unified School District

Project Information

Sacramento City Unified School District - Multiple Sites - UPS Equipment - 77612
Project # 77612
June 13, 2017

Account Manager

Jared Bayless
jbayless@ams.net
(925) 245-6186

Merced County FOCUS Contract: #2015109

AMS Quote #	Description	Products	Labor	Est. Taxes	Total
Q-00018735	District UPS Project (VOIP- Intercom)	\$27,329.22	\$10,360.00	\$2,254.67	\$39,943.89
Q-00018738	District UPS Project (Network Upgrade)	\$237,402.82	\$33,390.00	\$14,704.89	\$285,497.71
Q-00018846	MDF-IDF Remediation and UPS Installation	\$46,835.49	\$37,050.00	\$3,863.94	\$87,749.43
Q-00018930	District UPS Project (42 Remaining Sites)	\$189,530.84	\$25,230.00	\$11,408.03	\$226,168.87
Q-00019006	MDF-IDF Remediation and UPS Installation 42 Sites	\$49,237.31	\$38,950.00	\$4,062.08	\$92,249.39
Totals		\$550,335.68	\$144,980.00	\$36,293.61	\$731,609.29

Vendor: AMS.NET

Address: 502 Commerce Way, Livermore, CA 94551

Phone: 925-245-6100

SPIN: 143005880

SACRAMENTO CITY SD
Proposal Summary - 46,843 Students
May 22, 2017
Tableau Server Core License Model



Qty.	Initial Price - 1st Year	Annual Lic, Supt/Updates Subseq. Year
1	119,424	29,856 ⁽¹⁾
	29,856	0

APPLICATION SOFTWARE & HARDWARE:

CIC Analysis Portal: Education Pricing
 Tableau Server Core License - Per 8 Cores
 Software Support - 12 Months

TOTAL PRICE - 1st Year

\$149,280

Estimated Future Annual Price (same student count)

\$29,856

UPGRADE TABLEAU SERVER CORES:

Tableau Server Core License - Per 8 Cores

\$149,280

\$29,856 ⁽¹³⁾

(1) - Initial Purchase Price includes Annual Software License, Support and Updates for 1st Year.

Pricing shown includes available discounts. Estimated future annual price is based on the same student count.

Hardware for Tableau Desktop / Tableau Server is additional. Details are available from your sales representative.

(13) - Tableau Server Core-Based license model is limited to eight (8) core processors per license. If additional core(s) are needed for more users, then added license fees per set of 8 cores are required (minimum increments of 2).

NOTE: This proposal will be valid through August 20, 2017.

Proposal Provided By:

Steven K. Bohlender
 Executive Vice President
 Phone: 800.437.7457 x-123
 Fax: 970.330.0839
 E-Mail: sbohlender@cicesp.com

Approved For Payment

[Signature]
 Elliot Lopez, Chief Information Officer

6/9/17
 Date

R18-00447
 Requisition #

BOE Approval Required

**AMENDMENT
TO
SOFTWARE LICENSE AND SUPPORT AGREEMENT**

This Amendment to Software License and Support Agreement ("**Amendment**") is entered into effective as of June 8, 2017 ("**Effective Date**"), by and between Illuminate Education, Inc., a California corporation ("**Illuminate**") and Sacramento City Unified School District ("**District**").

RECITALS

WHEREAS, District and Illuminate have entered into that certain Software License and Support Agreement dated September 3, 2015 ("**Agreement**");

SUBJECT: Change Term of Agreement on page 1.

The agreement for services dated September 3 2015 ("**Agreement**"); is hereby modified as follows:

1. Term of Agreement. Unless earlier terminated as provided herein, the initial term of this Agreement shall be from the Effective Date through June 30, 2017 ("**Initial Term**"). This Agreement shall thereafter automatically renew for additional successive one year periods unless written notice of non-renewal is give by either party to the other at least 60 days prior to the end of the then-current term (each a "**Renewal Term**" and together with the Initial Term, the "**Term**"), unless the sooner terminated as provided herein.

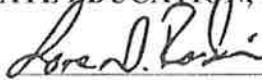
replaced with the following:

1. Term of Agreement. Unless earlier terminated as provided herein, the initial term of this Agreement shall be from the Effective Date through June 30, 2018 ("**Initial Term**"). This Agreement shall thereafter automatically renew for additional successive one year periods unless written notice of non-renewal is give by either party to the other at least 60 days prior to the end of the then-current term (each a "**Renewal Term**" and together with the Initial Term, the "**Term**"), unless the sooner terminated as provided herein.

IN WITNESS WHEREOF, the District and Illuminate have entered into this Amendment effective as of the date set forth above.

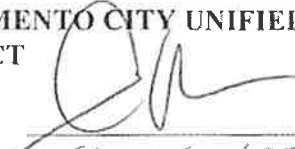
Dated: 06/08/17

ILLUMINATE EDUCATION, INC.

By: 
Lane Rankin, President

Dated: 06/09/2017

SACRAMENTO CITY UNIFIED SCHOOL DISTRICT

By: 
Print: EMILIO LOPEZ
Title: CIO