



SACRAMENTO CITY UNIFIED SCHOOL DISTRICT BOARD OF EDUCATION

Agenda Item 10.1a

Meeting Date: December 17, 2020

Subject: Approval/Ratification of Grants, Entitlements, and Other Income Agreements
Approval/Ratification of Other Agreements
Approval of Bid Awards
Approval of Declared Surplus Materials and Equipment
Change Notices
Notices of Completion

- Information Item Only
- Approval on Consent Agenda
- Conference (for discussion only)
- Conference/First Reading (Action Anticipated: _____)
- Conference/Action
- Action
- Public Hearing

Division: Business Services

Recommendation: Recommend approval of items submitted.

Background/Rationale:

Financial Considerations: See attached.

LCAP Goal(s): Safe, Emotionally Healthy, Engaged Students; Operational Excellence

Documents Attached:

1. Expenditure and Other Agreements

<p>Estimated Time of Presentation: N/A Submitted by: Rose Ramos, Chief Business Officer Jessica Sulli, Contract Specialist Approved by: Jorge A. Aguilar, Superintendent</p>

EXPENDITURE AND OTHER AGREEMENTS

Restricted Funds

<u>Contractor</u>	<u>Description</u>	<u>Amount</u>
<u>FACILITIES SUPPORT SERVICES</u>		
ICU Technologies, Inc. R21-02239 R21-02246 R21-02254 R21-02272 R21-02275 R21-02276 R21-02277	12/17/20 - Purchase and installation of classroom functionality locks, storeroom functionality locks, along with associated cylinders, housings and door closers at 49 sites to provide enhanced security. Locks allow school site staff the ability to lock down classrooms without having to open doors in the event of an intruder on campus. Currently, the majority of District classroom doors can only be locked from the outside. Providing staff the ability to lock the doors from the inside reduces the risk of coming in contact with an intruder. In addition, the key cylinders being used are "primus". The keys used with this type of cylinder have a special cut along the side of the key that is specific to SCUSD and cannot be duplicated without District approval, greatly reducing the number of unauthorized keys. The classroom function locks will provide enhanced safety and security at the 49 sites. Purchasing Services finds it is in the best interest of the District to utilize GSA contract #47QSWA18D003K for this purchase. Cooperative purchasing agreements, as authorized by Public Contract Code §20118, allow other government agencies, such as school districts, to piggyback on awards while still satisfying the legally required competition for contracts. As a government entity, the District is able to piggyback on this agreement and purchase directly from ICU Technologies under the same terms, conditions and pricing.	\$5,533,051 Measure Q Funds
Utilizing GSA contract #47QSWA18D003K		
New Contract: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		

Unrestricted Funds

<u>Contractor</u>	<u>Description</u>	<u>Amount</u>
<u>TECHNOLOGY SERVICES</u>		
AMS.net, Inc. R21-02351	10/31/20 – 10/30/21: Cisco SMARTnet +SWSS Service Technical Support renewal. Services ensure availability of support, required security updates, and maintenance for mission critical infrastructure hardware and software; facilitates rapid problem resolution; an, improves operational efficiency of our critical business processes and systems. Purchasing Services finds it is in the best interest of the District to utilize Merced FOCUS contract #2015109 for this purchase. Cooperative purchasing agreements, as authorized by Public Contract Code §20118, allow other government agencies, such as school districts, to piggyback on awards while still satisfying the legally required competition for contracts. As a government entity, the District is able to piggyback on this agreement and purchase directly from AMS.net under the same terms, conditions and pricing.	\$246,027 General Fund
Utilizing Merced FOCUS contract #2015109		
New Contract: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		



AMS.NET, Inc.
 502 Commerce Way, Livermore, CA 94551
 925-245-6100 • 925-245-6150 Fax
 www.ams.net

Customer Price Quote

Customer

Sacramento City Unified School District
 5735 47TH Ave Fl 2
 Sacramento CA, 95824-4528 US
 ATTN: Gayle McKnight

Ship To

Sacramento City Unified School District
 5735 47TH Ave Fl 2
 Sacramento, CA 95824-4528
 ATTN: Gayle McKnight

Quote Description

Cisco SMARTnet + SWSS 20-21: FOCUS Contract: #2015109

Quote #	#Q-00049463
Project #	92640
Modified	12/4/2020
Account Mgr.	Jared Bayless
AM Phone	(925) 245-6186
AM Email	jbayless@ams.net
Inside Account Mgr.	Mike Bruington
IAM Phone	(925) 245-6165
IAM Email	mbruington@ams.net
Quote Exp.	2/28/2021

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
1	CON-SNTP-M36X24FS SMARTNET 24X7X4 ME3600X Ethernet Access Switch 24 GE SFP Serial Numbers: FOC1647V1R7 , FCW2024H0G7 , FCW2024H0CJ	Cisco Systems Inc.	3.00	\$1,322.44	\$3,967.32
2	CON-SNT-AIRCT855 SMARTNET 8X5XNBD CSC 8500 Srs Wireless Cntrlr Sup 500 Aps Serial Numbers: 1460715731	Cisco Systems Inc.	1.00	\$4,772.04	\$4,772.04
3	CON-SNT-WSC296XL SMARTNET 8X5XNBD Catalyst 2960-X 48 GigE PoE 740W, 2 x 10 Serial Numbers: FOC1738S132	Cisco Systems Inc.	1.00	\$365.64	\$365.64
4	CON-SW-C45X32SF SMARTNET NO RMA Catalyst 4500-X 32 Port 10G IP Base, Fro Serial Numbers: JAE194301XE	Cisco Systems Inc.	1.00	\$1,214.96	\$1,214.96

5	CON-SW-WSC365FD SMARTNET NO RMA Cisco Catalyst 3650 48 Port Full PoE 2x1 Serial Numbers: FDO1948E2NL	Cisco Systems Inc.	1.00	\$475.48	\$475.48
6	CON-SNT-3925 SMARTNET 8X5XNBD Cisco 3925 w/SPE100 Serial Numbers: FJC2009D0NG	Cisco Systems Inc.	1.00	\$1,046.05	\$1,046.05
7	CON-SW-2951V SMARTNET NO RMA Cisco 2951 Voice Bundle Serial Numbers: FJC2004A0KQ , FTX1513AJX3, FCZ1525204M , FTX1553AK8Y, FTX1553AK90 , FTX1603AH1A, FTX1603AH38, FTX1603AH39, FTX1603AH3C , FTX1603AH3E, FTX1603AH3U, FTX1602AL64, FTX1602AL5Q, FTX1602AL5N, FTX1602AL5P, FTX1603AH04, FTX1603AH05, FTX1603AH08, FTX1603AH06, FTX1603AH0E, FTX1602AL4T, FTX1602AL4S, FTX1602AL4K, FTX1602AL4N, FTX1602AL4Q, FTX1602AL4W, FTX1602AL4V, FTX1602AL50, FTX1602AL52, FTX1602AL59, FTX1602AL54, FTX1602AL5J, FTX1602AL5M, FTX1602AL4Y , FTX1602AL5G, FTX1602AL5V, FTX1602AL5X, FTX1602AL5Z, FTX1602AL53, FTX1602AL5B, FTX1602AL5F, FTX1602AL5D, FTX1602AL5S, FTX1603AH0N, FTX1603AH0G, FTX1603AH0T, FTX1603AH0A, FTX1603AH0L, FTX1603AH0Q, FTX1603AH0H, FTX1603AH0K, FTX1603AH0X, FTX1603AH10, FTX1603AH13, FTX1603AH16, FTX1603AH0Z, FTX1603AH0Y, FTX1603AH12, FTX1603AH18 , FTX1603AH19, FTX1603AH0U, FTX1603AH1F, FTX1603AH1G, FTX1603AH14, FTX1603AH17, FTX1603AH2A, FTX1603AH2C, FTX1603AH2K, FTX1603AH15, FTX1603AH2L, FTX1603AH2S, FTX1603AH2U, FTX1603AH2N , FTX1603AH0V , FTX1603AH2P	Cisco Systems Inc.	75.00	\$741.48	\$55,611.00
8	CON-SNT-UCSPMINI SMARTNET 8X5XNBD UCS SP Select 5108 AC2 Chassis w/FI6324, UC Serial Numbers: FOX2212P12N	Cisco Systems Inc.	1.00	\$180.15	\$180.15
9	CON-SNT-BB200M5U SNTC 8X5XNBD UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG) Serial Numbers: FCH22237ENX, FCH22237E49	Cisco Systems Inc.	2.00	\$84.36	\$168.72
10	CON-ISV1-VSXEPL1A VSphere Enterprise Plus for 1 CPU; ANNUAL List 1-YR Req'd	Cisco Systems Inc.	4.00	\$963.45	\$3,853.80
11	CON-SNT-ISR4331V SNTC-8X5XNBD Cisco ISR 4331 UC Bundle, PVD4-32, UC L	Cisco Systems Inc.	2.00	\$74.44	\$148.88

	Serial Numbers: FLM223V1H4, FLM223V1H5				
12	CON-SNTP-ASR920SZ SNTC-24X7X4 Cisco ASR920 Series - 24GE Fiber and 4-1 Serial Numbers: CAT2232V4BC	Cisco Systems Inc.	1.00	\$510.72	\$510.72
13	CON-SNTP-ASR920SI SMARTNET 24X7X4 Cisco ASR920 Series	Cisco Systems Inc.	2.00	\$79.80	\$159.60
14	CON-SNTP-ASR92024 SMARTNET 24X7X4 Cisco ASR920 Series	Cisco Systems Inc.	1.00	\$170.24	\$170.24
15	CON-SNT-ASR920SZ SNTC-8X5XNBD Cisco ASR920 Series - 24GE Fiber and 4-1 Serial Numbers: CAT2325V0NJ	Cisco Systems Inc.	1.00	\$319.20	\$319.20
16	CON-SNT-ASR920SI SMARTNET 8X5XNBD Cisco ASR920 Series	Cisco Systems Inc.	1.00	\$79.80	\$79.80
17	CON-SNT-L-ASR921 SMARTNET 8X5XNBD Cisco ASR920 Series	Cisco Systems Inc.	2.00	\$69.31	\$138.62
18	CON-SNT-LASR9216 SMARTNET 8X5XNBD Cisco ASR920 Series - 6 ports GE license	Cisco Systems Inc.	2.00	\$23.28	\$46.56
19	CON-ECMU-P122SW SWSS UPGRADES Prime Infrastructure 2.2 Software	Cisco Systems Inc.	1.00	\$3.33	\$3.33
20	CON-ECMU-P2XLF1H SWSS UPGRADES PI 2.x - Lifecycle - 100 Device Lic	Cisco Systems Inc.	3.00	\$1,196.34	\$3,589.02
21	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	97.00	\$15.30	\$1,484.10
22	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	747.00	\$15.30	\$11,429.10
23	CON-ECMU-P2XLF50 SWSS UPGRADES PI 2.x - Lifecycle - 50 Device Lic	Cisco Systems Inc.	1.00	\$704.24	\$704.24
24	CON-ECMU-P2XLF1K SWSS UPGRADES PI 2.x - Lifecycle - 1K Device Lic	Cisco Systems Inc.	3.00	\$9,177.00	\$27,531.00
25	CON-ECMU-PI2XBASE SWSS UPGRADES Prime Infrastructure 2.x Base License	Cisco Systems Inc.	1.00	\$12.64	\$12.64
26	CON-SNT-2C6508 SMARTNET 8X5XNBD 5108 Blade Server Chassis Serial Numbers: FOX1547G0CA	Cisco Systems Inc.	1.00	\$82.46	\$82.46

27	CON-SNT-A85S2K9 SMARTNET 8X5XNBD ASA 5585-X Chassis with SSP20, 8GE, 2GE Serial Numbers: JMX1553700E , JMX1553700F	Cisco Systems Inc.	2.00	\$4,404.30	\$8,808.60
28	CON-SNT-2C6508 SMARTNET 8X5XNBD 5108 Blade Server Chassis Serial Numbers FOX1546GNKX	Cisco Systems Inc.	1.00	\$82.46	\$82.46
29	CON-SW-3925V SMARTNET NO RMA Cisco 3925 Voice Bundle, UC License PAK Serial Numbers: FTX1553AK33, FTX1553AK3A, FTX1553AK3B, FTX1553AK34, FTX1553AK37, FTX1553AK3E, FTX1553AK3L, FTX1553AK3Q, FTX1553AK39, FTX1553AK3Z, FTX1553AK3K , FTX1553AJWL	Cisco Systems Inc.	12.00	\$848.54	\$10,182.48
30	CON-SNTP-M36X24TS SMARTNET 24X7X4 ME3600X Ethernet Access Switch 24 10/100 Serial Numbers: FOC1549X2L6	Cisco Systems Inc.	1.00	\$989.92	\$989.92
31	CON-SNTP-ME3600XA SMARTNET 24X7X4 ME3600X Advanced Metro IP Access License	Cisco Systems Inc.	1.00	\$212.80	\$212.80
32	CON-SNTP-LME360XG SMARTNET 24X7X4 ME3600X 10GE Upgrade Lic w/Ele Delivery	Cisco Systems Inc.	1.00	\$159.60	\$159.60
33	CON-SNTP-VS13E2T SMARTNET 24X7X4 Catalyst Chassis+Fan Tray + Sup2T; IP Se Serial Numbers: FOX1539GGXH	Cisco Systems Inc.	1.00	\$11,515.81	\$11,515.81
34	CON-OSP-C220M5B2 SNTC-24X7X4OS SP C220 M5SX w/2x3106,4x16GB mem single rank,V Serial Numbers: WZP2338190D	Cisco Systems Inc.	1.00	\$375.52	\$375.52
35	CON-OSP-5108AC ONSITE 24X7X4 UCS SP Select 5108 AC2 Chassis w/2208 IO, 4x S Serial Numbers: FOX2335PBGL	Cisco Systems Inc.	1.00	\$157.89	\$157.89
36	CON-ECMU-UWLST1K SWSS UPGRADES Svcs Mapping SKU, 1K-10K UWL STD users	Cisco Systems Inc.	2264.00	\$36.54	\$82,726.56



AMS.NET, Inc.

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37	CCX-85-CMBUNDLE-K9 CCX 8.5 Promo Bundle available only with NEW CUCM or BE6000	Cisco Systems Inc.	1.00	\$299.37	\$299.37
38	CON-ECMU-SSLEDA SWSS UPGRADES Services Mapping SKU, Under 1K UWL STD	Cisco Systems Inc.	223.00	\$36.54	\$8,148.42
39	CON-OSP-B200M5C2 SNTC-24X7X4OS SP B200 M5 w/2x6148,6x32GB mem,VIC1340 Serial Numbers: FLM23470076, FLM23500DKD, FLM23500CAM, FLM23500DEH, FLM23500DFU, FLM23500F42	Cisco Systems Inc.	6.00	\$258.11	\$1,548.66
40	CON-OSP-B200M5S2 SNTC-24X7X4OS UCS B200M5 Adv1w/2x4114,6x16GB,VIC1345 Serial Numbers: FLM240206HN, FLM24020041	Cisco Systems Inc.	2.00	\$224.41	\$448.82
41	CON-SNTP-9418S16 SNTC-24X7X4 MDS 9148S 16G FC swi Serial Numbers: JPG234600HU, JPG2346008C	Cisco Systems Inc.	2.00	\$275.25	\$550.50
42	CON-SNT-2FFI6454 SNTC-8X5XNBD UCS 6454 FI with 8x25G cables (Refresh-2-future Serial Numbers: FDO23480D4C, FDO23480DHZ	Cisco Systems Inc.	2.00	\$864.34	\$1,728.68

Order Summary

Subtotal	\$246,000.76
Adjustment	\$0.00
Estimated Taxes	\$26.19
Total	\$246,026.95

Terms and Conditions

1. AMS.NET will require a Purchase Order referencing this Quote # or if a Purchase order is not provided, an authorized representative must sign this quote.

2. Payment terms are Net 30. An interest charge of 1.5% per month will be applied to all accounts past due, plus all costs of collection and reasonable attorneys fees. AMS.NET accepts all major credit cards. A convenience fee of 3.5% will be assessed. Customer agrees to accept multiple invoices for projects that cover multiple sales. In the event that a site's readiness is delayed by the customer, customer agrees to accept and pay invoices that reflect equipment and services already received.

3. Items sold by AMS.NET, Inc. and shipped to destinations in California are subject to sales tax. If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time an invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged. Shipping charges and sales tax will be added to this order when invoiced and the customer agrees to pay these charges.

4. All companies with tax exemption must present a valid Tax Exempt form. If Customer is tax exempt or if tax exempt form is not provided then customer agrees to pay all applicable taxes.

5. All shipments are FOB Origin or Pre-paid and shipped to Dock. Any Special shipping requirements must be clearly stated on all PO's (i.e. inside delivery). If inside Delivery or Lift-gate is required it must be specified and additional fees will incur. Shipping charges that appear on this quote are an estimate, AMS.NET will invoice and the customer will pay the actual shipping charge when identified.

6. Upon delivery of equipment, customer agrees to open all shipments and visually inspect equipment for physical damages. All damages must be reported to AMS.NET within 24 hours of delivery.

7. Returns will be accepted at AMS.NET discretion and are subject to manufacturer returns policies as well. For returns to be approved all merchandise must be in an unopened box and the customer agrees to pay a restocking fee of 15% of the purchase price. Returns must be made within 15 Days of receipt. All shipments must have a valid RMA number from AMS.NET before returning. For RMA requests please contact our Customer Service Department at (800) 893-3660 Ext. 6111. Email RMA requests should be directed to service@ams.net A copy of AMS.NET's full RMA policy is available for review online at www.ams.net/services/procurement-and-financing/

8. The laws of the State of California will apply to this sale.

9. The term "installation date" means the first business day on which installation of the system is complete. Minor omissions or variances in performance of the System that do not materially or adversely affect the operation of the system, shall not be deemed to have postponed the Installation Date. Seller shall use its best efforts to make timely delivery and installation. However, all stated delivery and installation dates are approximate and except as expressly provided in this agreement, Seller shall, under no circumstance, be deemed to be in default hereunder or be liable for consequential, incidental or special damages or commercial loss resulting from delays in delivery or installation.

10. Warranties. AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship for a warranty period of thirty (30) days commencing on the later date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.

Manufacturer's warranty that is guaranteed is whatever is published by the manufacturer at the time of purchase.

11. Cisco Cloud services purchased from AMS.NET requires customer to accept Cisco's Universal Cloud agreement located on Cisco Systems' Website. This Universal Cloud Agreement describes the rights and responsibilities related to the Cloud Service(s) you purchase from Cisco or an Approved Source and is between you and Cisco. The Universal Cloud Agreement includes the applicable Offer Description(s) located at www.cisco.com/go/cloudterms (collectively "Agreement"). By clicking 'accept,' or using the Cloud Service, you agree to the terms of this Agreement. If you do not have authority to enter into this Agreement, or if you do not agree with its terms, do not click 'accept' and do not use the Cloud Service. If you determine that you cannot comply with the terms of this Agreement after you have paid for the Cloud Service, you may terminate your



AMS.NET, Inc.

502 Commerce Way, Livermore, CA 94551
925-245-6100 • 925-245-6150 Fax
www.ams.net

access to the Cloud Service for a full refund provided you do so within thirty (30) days of your purchase.

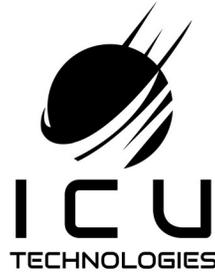
AMS.NET Tax ID: 94-3291626

C7 License: 763508

Please fax signed Quotation or Purchase Order to your AMS.NET account manager or to 925.245.6150. Full terms and conditions can be viewed on our website at www.ams.net/services/procurement-and-financing/

Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____



TO: Mikhael Florez
 Supervisor Electronics / Locksmiths
 Sacramento City Unified School
 District
 (916)395-3970
 Mikhael-florez@scusd.edu

Project: Sacramento City USD – High Schools Door Hardware & Installation

Dear Mr. Florez,

As requested, we are submitting this proposal to provide and install classroom functionality locks, storeroom functionality locks, associated cylinders and housings and door closers.

ICU Technologies, Inc will provide and install the door hardware detailed within this proposal at the schools detailed within this proposal and will test for proper operational functionality. Additionally, using the Betco Quat Stat 5 disinfectant, we will sanitize all surfaces that our team touches while performing the hardware installation.

Scope of Work:

ICU Technologies will provide and install the following classroom and storeroom locksets (including housing and cylinders), and door closers:

School Name	ND-95 RHO 626 Classroom Lock (Qty)	ND-96 RHO 626 Storeroom Lock (Qty)	ND-66 RHO 626 Storeroom Lock (Qty)	CD-99 Panic Bar (Qty)	LCN – 4040 Door Closer (Qty)
C.K. McClatchy	41	1	3	69	35
Hiram Johnson	82	1	4	64	38
John F. Kennedy	148	0	2	2	82
Luther Burbank	111	1	0	2	25
Rosemont	31	1	0	0	1
Sacramento Charter H.S.	140	1	4	66	71
West Campus	43	1	0	6	12
Total	571	6	13	171	235

ICU’s detailed quotes and breakouts to provide and install the door hardware, including the Sargent panic bar replacements as detailed in this document begin on page 3. The following tables represents the cost for each school and the project total (all schools combined).

School Name	Equipment & Installation Price	Estimate Number
C.K. McClatchy	\$ 230,580.11	1435
Hiram Johnson	\$ 266,203.02	1472
John F. Kennedy	\$ 213,459.45	1475
Luther Burbank	\$ 137,868.25	1482
Rosemont	\$ 56,953.82	1456
Sacramento Charter H.S.	\$ 399,006.77	1458
West Campus	\$ 74,915.04	1466
Total	\$1,378,986.46	

Invoicing / Payment Terms:

ICU Technologies, Inc. will invoice at certain project milestones, including but not limited to the following:

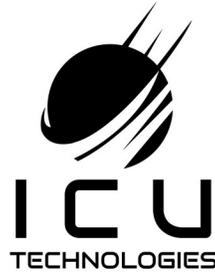
- Delivery of Equipment
- Completion of Installation
- Bi-weekly and Monthly Progress Invoices

Invoices are due upon receipt of invoice. If payments are not received within 30 days, services may be suspended and ICU Technologies, Inc will not be held responsible for any damages due to delays from such suspension.

Special requirements:

ICU Technologies, Inc will require the following to be provided by Sacramento Unified School District:

- Access to each of the schools to be surveyed.
- At minimum, issuance of two sets of keys to access the schools and open all school doors.
- District provided escort, if required.



TO: Mikhael Florez
 Supervisor Electronics / Locksmiths
 Sacramento City Unified School
 District
 (916)395-3970
 Mikhael-florez@scusd.edu

Project: Sacramento City USD – West Area Elementary Schools Door Hardware & Installation

Dear Mr. Florez,

As requested, we are submitting this proposal to provide and install classroom functionality locks, storeroom functionality locks, associated cylinders and housings and door closers.

ICU Technologies, Inc will provide and install the door hardware detailed within this proposal at the schools detailed within this proposal and will test for proper operational functionality. Additionally, using the Betco Quat Stat 5 disinfectant, we will sanitize all surfaces that our team touches while performing the hardware installation.

Scope of Work:

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School Name	ND-95 RHO 626 Classroom Lock (Qty)	ND-96 RHO 626 Storeroom Lock (Qty)	ND-66 RHO 626 Storeroom Lock (Qty)	CD-99 Panic Bar (Qty)	LCN – 4040 Door Closer (Qty)
Alice Birney	34	2	0	18	5
Caroline Wenzel	36	2	2	5	7
Genevieve F. Didion	44	0	0	15	0
Martin Luther King Jr.	18	0	0	14	0
Matsuyama	60	0	0	14	8
Pony Express	29	2	0	21	2
Sol Aureus College Prep	27	0	0	21	7

School Name	ND-95 Classroom Lock (Qty)	ND – 96 Storeroom Lock (Qty)	ND – 66 Storeroom Lock (Qty)	CD-99 Panic Bar (Qty)	LCN – 4040 Door Closer (Qty)
Yav Pem Suab Academy	56	0	0	10	1
Total	304	6	2	118	30

ICU's detailed quotes and breakouts to provide and install the door hardware, including the Sargent panic bar replacements as detailed in this document begin on page 4. The following tables represents the cost for each school and the project total (all schools combined).

School Name	Equipment & Installation Price	Estimate Number
Alice Birney	\$ 94,601.36	1429
Caroline Wenzel	\$ 61,634.88	1440
Genevieve F. Didion	\$ 81,891.29	1469
Martin Luther King Jr.	\$ 54,639.13	1487
Matsuyama	\$ 99,748.95	1450
Pony Express	\$ 85,037.88	1454
Sol Aureus College Prep	\$ 97,337.23	1433
Yav Pem Suab Academy	\$ 80,133.15	1481
Total	\$655,023.87	

Invoicing / Payment Terms:

ICU Technologies, Inc. will invoice at certain project milestones, including but not limited to the following:

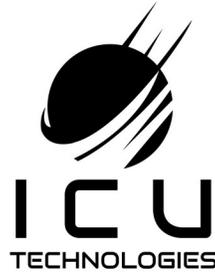
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TO: Mikhael Florez
 Supervisor Electronics / Locksmiths
 Sacramento City Unified School
 District
 (916)395-3970
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Project: Sacramento City USD – Northwest Area Elementary Schools Door Hardware & Installation

Dear Mr. Florez,

As requested, we are submitting this proposal to provide and install classroom functionality locks, storeroom functionality locks, associated cylinders and housings and door closers.

ICU Technologies, Inc will provide and install the door hardware detailed within this proposal at the schools detailed within this proposal and will test for proper operational functionality. Additionally, using the Betco Quat Stat 5 disinfectant, we will sanitize all surfaces that our team touches while performing the hardware installation.

Scope of Work:

ICU Technologies will provide and install the following classroom and storeroom locksets (including housing and cylinders), and door closers:

School Name	ND-95 RHO 626 Classroom Lock (Qty)	ND-96 RHO 626 Storeroom Lock (Qty)	ND-66 RHO 626 Storeroom Lock (Qty)	CD-99 Panic Bar (Qty)	LCN – 4040 Door Closer (Qty)
Bret Harte	52	2	0	6	0
Crocker / Riverside	17	1	1	1	4
Ethel Phillips	53	1	0	10	0
Hollywood Park	37	1	0	9	15
John Cabrillo	42	3	0	7	13
Leataata Floyd	50	0	0	1	32
Leonardo da Vinci	72	1	4	0	17

School Name	ND-95 Classroom Lock (Qty)	ND – 96 Storeroom Lock (Qty)	ND – 66 Storeroom Lock (Qty)	CD-99 Panic Bar (Qty)	LCN – 4040 Door Closer (Qty)
Sutterville	40	1	0	5	26
Washington	39	1	0	0	16
William Land	40	1	0	0	4
Total	442	12	5	39	127

ICU’s detailed quotes and breakouts to provide and install the door hardware, including the Sargent panic bar replacements as detailed in this document begin on page 5. The following tables represents the cost for each school and the project total (all schools combined).

School Name	Equipment & Installation Price	Estimate Number
Bret Harte	\$ 78,188.96	1434
Crocker / Riverside	\$ 29,414.47	1444
Ethel Phillips	\$ 82,240.85	1447
Hollywood Park	\$ 72,044.42	1473
John Cabrillo	\$ 72,192.10	1474
Leataata Floyd	\$ 75,981.09	1479
Leonardo da Vinci	\$ 91,044.63	1480
Sutterville	\$ 73,957.26	1462
Washington	\$ 55,299.74	1465
William Land	\$ 49,427.45	1468
Total	\$679,790.97	

Invoicing / Payment Terms:

ICU Technologies, Inc. will invoice at certain project milestones, including but not limited to the following:

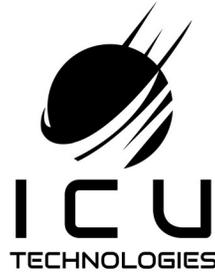
- Delivery of Equipment
- Completion of Installation
- Bi-weekly and Monthly Progress Invoices

Invoices are due upon receipt of invoice. If payments are not received within 30 days, services may be suspended and ICU Technologies, Inc will not be held responsible for any damages due to delays from such suspension.

Special requirements:

ICU Technologies, Inc will require the following to be provided by Sacramento Unified School District:

- Access to each of the schools to be surveyed.
- At minimum, issuance of two sets of keys to access the schools and open all school doors.
- District provided escort, if required.



TO: Mikhael Florez
 Supervisor Electronics / Locksmiths
 Sacramento City Unified School
 District
 (916)395-3970
 Mikhael-florez@scusd.edu

Project: Sacramento City USD – Northeast Area Elementary Schools Door Hardware & Installation

Dear Mr. Florez,

As requested, we are submitting this proposal to provide and install classroom functionality locks, storeroom functionality locks, associated cylinders and housings and door closers.

ICU Technologies, Inc will provide and install the door hardware detailed within this proposal at the schools detailed within this proposal and will test for proper operational functionality. Additionally, using the Betco Quat Stat 5 disinfectant, we will sanitize all surfaces that our team touches while performing the hardware installation.

Scope of Work:

ICU Technologies will provide and install the following classroom and storeroom locksets (including housing and cylinders), and door closers:

School Name	ND-95 RHO 626 Classroom Lock (Qty)	ND-96 RHO 626 Storeroom Lock (Qty)	ND-66 RHO 626 Storeroom Lock (Qty)	CD-99 Panic Bar (Qty)	LCN – 4040 Door Closer (Qty)
Caleb Greenwood	47	1	0	0	0
David Lubin	58	1	0	0	2
Earl Warren	29	3	0	0	3
Fr. Keith B. Kenny	16	0	0	48	0
Kit Carson	47	1	0	6	1
Language Academy of Sacramento	30	1	0	0	19
Mark Twain	21	0	0	0	14

School Name	ND-95 Classroom Lock (Qty)	ND – 96 Storeroom Lock (Qty)	ND – 66 Storeroom Lock (Qty)	CD-99 Panic Bar (Qty)	LCN – 4040 Door Closer (Qty)
New Joseph Bonheim	48	2	0	14	14
Oak Ridge	65	1	0	11	19
Phoebe A. Hearst	40	2	0	7	32
St. Hope Public School	22	2	3	8	14
Tahoe	35	1	0	20	7
Theodore Judah	33	1	0	16	26
Total	491	16	3	130	151

ICU's detailed quotes and breakouts to provide and install the door hardware, including the Sargent panic bar replacements as detailed in this document begin on page 4. The following tables represents the cost for each school and the project total (all schools combined).

School Name	Equipment & Installation Price	Estimate Number
Caleb Greenwood	\$ 49,450.39	1436
David Lubin	\$ 63,033.82	1445
Earl Warren	\$ 52,667.24	1446
Fr. Keith B. Kenny	\$ 124,628.28	1448
Kit Carson	\$ 68,319.08	1478
Language Academy of Sacramento	\$ 47,895.62	1485
Mark Twain	\$ 35,890.97	1486
New Joseph Bonheim	\$ 118,189.71	1477
Oak Ridge	\$ 104,841.43	1452
Phoebe A. Hearst	\$ 81,349.03	1453
St. Hope Public School	\$ 60,114.46	1460
Tahoe	\$ 89,702.32	1463
Theodore Judah	\$ 91,581.54	1464
Total	\$987,663.89	

Invoicing / Payment Terms:

ICU Technologies, Inc. will invoice at certain project milestones, including but not limited to the following:

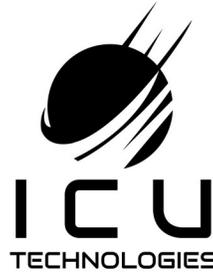
- Delivery of Equipment
- Completion of Installation
- Bi-weekly and Monthly Progress Invoices

Invoices are due upon receipt of invoice. If payments are not received within 30 days, services may be suspended and ICU Technologies, Inc will not be held responsible for any damages due to delays from such suspension.

Special requirements:

ICU Technologies, Inc will require the following to be provided by Sacramento Unified School District:

- Access to each of the schools to be surveyed.
- At minimum, issuance of two sets of keys to access the schools and open all school doors.
- District provided escort, if required.



TO: Mikhael Florez
 Supervisor Electronics / Locksmiths
 Sacramento City Unified School
 District
 (916)395-3970
 Mikhael-florez@scusd.edu

Project: Sacramento City USD – Middle Schools Door Hardware & Installation

Dear Mr. Florez,

As requested, we are submitting this proposal to provide and install classroom functionality locks, storeroom functionality locks, associated cylinders and housings and door closers.

ICU Technologies, Inc will provide and install the door hardware detailed within this proposal at the schools detailed within this proposal and will test for proper operational functionality. Additionally, using the Betco Quat Stat 5 disinfectant, we will sanitize all surfaces that our team touches while performing the hardware installation.

Scope of Work:

ICU Technologies will provide and install the following classroom and storeroom locksets (including housing and cylinders), and door closers:

School Name	ND-95 RHO 626 Classroom Lock (Qty)	ND-96 RHO 626 Storeroom Lock (Qty)	ND-66 RHO 626 Storeroom Lock (Qty)	CD-99 Panic Bar (Qty)	LCN – 4040 Door Closer (Qty)
Albert Einstein	63	4	2	22	72
California	76	1	3	70	34
Fern Bacon	65	4	3	18	41
Rosa Parks	64	0	0	0	40
Sam Brannan	64	2	5	31	10
Sutter	27	2	2	24	30
Will C. Wood	71	1	1	4	71
Total	430	14	16	169	298

ICU's detailed quotes and breakouts to provide and install the door hardware, including the Sargent panic bar replacements as detailed in this document begin on page 3. The following tables represents the cost for each school and the project total (all schools combined).

School Name	Equipment & Installation Price	Estimate Number
Albert Einstein	\$ 178,674.30	1428
California	\$ 254,919.44	1437
Fern Bacon	\$ 142,573.70	1449
Rosa Parks	\$ 97,183.85	1455
Sam Brannan	\$ 151,618.04	1459
Sutter	\$ 110,302.66	1461
Will C. Wood	\$ 131,557.70	1467
Total	\$1,066,829.69	

Invoicing / Payment Terms:

ICU Technologies, Inc. will invoice at certain project milestones, including but not limited to the following:

- Delivery of Equipment
- Completion of Installation
- Bi-weekly and Monthly Progress Invoices

Invoices are due upon receipt of invoice. If payments are not received within 30 days, services may be suspended and ICU Technologies, Inc will not be held responsible for any damages due to delays from such suspension.

Special requirements:

ICU Technologies, Inc will require the following to be provided by Sacramento Unified School District:

- Access to each of the schools to be surveyed.
- At minimum, issuance of two sets of keys to access the schools and open all school doors.
- District provided escort, if required.



TO: Mikhael Florez
 Supervisor Electronics / Locksmiths
 Sacramento City Unified School
 District
 (916)395-3970
 Mikhael-florez@scusd.edu

Project: Sacramento City USD – Small High Schools Door Hardware & Installation

Dear Mr. Florez,

As requested, we are submitting this proposal to provide and install classroom functionality locks, storeroom functionality locks, associated cylinders and housings and door closers.

ICU Technologies, Inc will provide and install the door hardware detailed within this proposal at the schools detailed within this proposal and will test for proper operational functionality. Additionally, using the Betco Quat Stat 5 disinfectant, we will sanitize all surfaces that our team touches while performing the hardware installation.

Scope of Work:

ICU Technologies will provide and install the following classroom and storeroom locksets (including housing and cylinders), and door closers:

School Name	ND-95 RHO 626 Classroom Lock (Qty)	ND-96 RHO 626 Storeroom Lock (Qty)	ND-66 RHO 626 Storeroom Lock (Qty)	CD-99 Panic Bar (Qty)	LCN – 4040 Door Closer (Qty)
American Legion	44	0	1	0	7
Capital City	22	2	0	0	6
G.W. Carver School of Arts & Science	23	0	0	0	0
Sacramento Accelerated Academy	95	0	0	0	0
Sacramento New Technology	0	1	0	0	0

School Name	ND-95 Classroom Lock (Qty)	ND – 96 Storeroom Lock (Qty)	ND – 66 Storeroom Lock (Qty)	CD-99 Panic Bar (Qty)	LCN – 4040 Door Closer (Qty)
School of Engineering & Sciences	7	0	0	0	0
The MET Sacramento	5	0	0	0	0
Total	196	3	1	0	13

ICU's detailed quotes and breakouts to provide and install the door hardware, including the Sargent panic bar replacements as detailed in this document begin on page 4. The following tables represents the cost for each school and the project total (all schools combined).

School Name	Equipment & Installation Price	Estimate Number
American Legion	\$ 65,261.96	1430
Capital City	\$ 36,484.82	1438
G.W. Carver School of Arts & Science	\$ 32,318.71	1471
Sacramento Accelerated Academy	\$ 89,820.05	1470
Sacramento New Technology	\$ 4,909.08	1451
School of Engineering & Sciences	\$ 16,773.38	1457
The MET Sacramento	\$ 13,075.82	1483
Total	\$258,643.82	

Invoicing / Payment Terms:

ICU Technologies, Inc. will invoice at certain project milestones, including but not limited to the following:

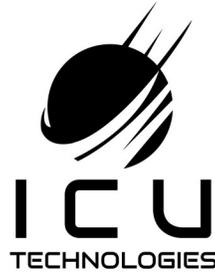
- Delivery of Equipment
- Completion of Installation
- Bi-weekly and Monthly Progress Invoices

Invoices are due upon receipt of invoice. If payments are not received within 30 days, services may be suspended and ICU Technologies, Inc will not be held responsible for any damages due to delays from such suspension.

Special requirements:

ICU Technologies, Inc will require the following to be provided by Sacramento Unified School District:

- Access to each of the schools to be surveyed.
- At minimum, issuance of two sets of keys to access the schools and open all school doors.
- District provided escort, if required.



TO: Mikhael Florez
 Supervisor Electronics / Locksmiths
 Sacramento City Unified School
 District
 (916)395-3970
 Mikhael-florez@scusd.edu

Project: Sacramento City USD – All Remaining Schools Door Hardware & Installation

Dear Mr. Florez,

As requested, we are submitting this proposal to provide and install classroom functionality locks, storeroom functionality locks, associated cylinders and housings and door closers.

ICU Technologies, Inc will provide and install the door hardware detailed within this proposal at the schools detailed within this proposal and will test for proper operational functionality. Additionally, using the Betco Quat Stat 5 disinfectant, we will sanitize all surfaces that our team touches while performing the hardware installation.

Scope of Work:

ICU Technologies will provide and install the following classroom and storeroom locksets (including housing and cylinders), and door closers:

School Name	ND-95 RHO 626 Classroom Lock (Qty)	ND-96 RHO 626 Storeroom Lock (Qty)	ND-66 RHO 626 Storeroom Lock (Qty)	CD-99 Panic Bar (Qty)	LCN – 4040 Door Closer (Qty)
A Warren McClaskey	42	1	2	23	48
C.B. Wire	62	1	0	7	3
Charles A. Jones	90	0	0	24	0
Collis P. Huntington	42	3	0	9	54
Maple Elementary	25	1	0	0	2
Total	261	6	2	63	107

ICU's detailed quotes and breakouts to provide and install the door hardware, including the Sargent panic bar replacements as detailed in this document begin on page 3. The following tables represents the cost for each school and the project total (all schools combined).

School Name	Equipment & Installation Price	Estimate Number
A Warren McClaskey	\$ 139,093.51	1427
C.B. Wire	\$ 84,023.68	1442
Charles A. Jones	\$ 147,384.76	1441
Collis P. Huntington	\$ 102,161.85	1443
Maple Elementary	\$ 33,448.16	1484
Total	\$506,111.96	

Invoicing / Payment Terms:

ICU Technologies, Inc. will invoice at certain project milestones, including but not limited to the following:

- Delivery of Equipment
- Completion of Installation
- Bi-weekly and Monthly Progress Invoices

Invoices are due upon receipt of invoice. If payments are not received within 30 days, services may be suspended and ICU Technologies, Inc will not be held responsible for any damages due to delays from such suspension.

Special requirements:

ICU Technologies, Inc will require the following to be provided by Sacramento Unified School District:

- Access to each of the schools to be surveyed.
- At minimum, issuance of two sets of keys to access the schools and open all school doors.
- District provided escort, if required.