

Fiscal Recovery Plan

Board Meeting

December 16, 2021

Agenda Item No. 9.3

Sacramento City Unified School District

Agenda

- Background/History on District's Budget
- 2021-22 Budget update and Multi-Year Projection
- Cash Flow Update
- Budget Reductions to Date
- Fiscal Recovery Plan (FRP) Overview
- Proposed FRP Action Items
- Proposed FRP Additional Considerations
- Summary and Q&A

Background



Definitions

- Structural Deficit: occurs when on-going expenditures exceed ongoing revenues
- One-time Resources: funding that is one-time and not recurring, examples are donations, a one-time grant, unexpended funds (carryover)
 - BP 3100 Revised 3/4/21 Use of One-Time Funds Not to be used for ongoing expenditures unless Board approved
- **Reserves**: Reserves are created when revenues exceed expenditures. K-12 Districts maintain reserves for multiple reasons, two most common:
 - 1. Satisfy the State required % reserve Reserve for Economic Uncertainties for SCUSD is 2% of the total general fund budgeted expenditures
 - 2. To maintain a prudent level above the required % to protect against the need to reduce service levels due to temporary revenue shortfalls or unpredicted expenditures (safety net)
 - **BP3100 Revised 3/4/21 Reserves** Increased from minimum 2% to 5% effective 2022-2023 or after deficit is eliminated

SCUSD FRP 11/4/2021

History/Background



- District's budget has been operating a structural deficit for several years due to on-going expenditures exceeding on-going revenues
 - Fiscal year 2019-20 and 2020-21 surpluses were a result of <u>one-time</u> savings due to less spending during COVID-19
- The District has managed the deficit with one-time sources and reserves a non-sustainable plan as these resources will eventually be deplete
- Employee salaries and benefits account for approximately 90% of the *unrestricted* budget
- The District's benefit structure for active employees and retirees is one of the highest in the region
- Salaries and benefits continue to increase year over year yet revenue has not increased at the same rate or remains flat



2021-22 Budget Update

- MYP based on 38,044 enrollment, adjustments to state enacted budget and other adjustments shown in the 2021-22 First Interim Report
 - Projected to spend down 38% of fund balance over next two years

| 2021-22 First Interim Multi-Year Projections | | | | | |
|--|-------------|--------------|--------------|--|--|
| Proposed Projected Projected | | | | | |
| Description | 2021-22 | 2022-23 | 2023-24 | | |
| Total Revenues | 711,345,307 | 597,075,014 | 606,905,302 | | |
| Total Expenditures | 715,746,748 | 618,584,156 | 635,156,851 | | |
| Excess/(Deficiency) | (4,401,442) | (21,509,142) | (28,251,549) | | |
| Other Sources/Uses | 2,050,301 | 2,050,301 | 2,050,301 | | |
| Net Increase/(Decrease) | (2,351,141) | (19,458,841) | (26,201,248) | | |
| Add: Beginning Fund Balance | 125,906,717 | 123,555,577 | 104,096,736 | | |
| Ending Fund Balance | 123,555,577 | 104,096,736 | 77,895,487 | | |

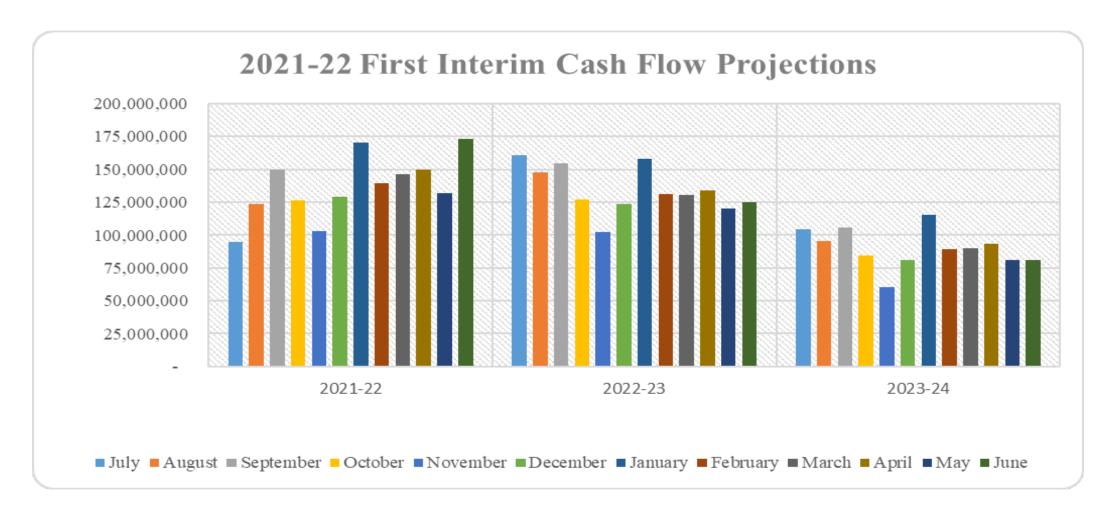


2021-22 MYP Without One Time Funds

• 2021-22 First Interim MYP excluding CARES/COVID funds

| 2021-22 First Interim Multi-Year Projections Without One Time Funds | | | | |
|---|-------------|--------------|--------------|--|
| | Proposed | Projected | Projected | |
| Description | 2021-22 | 2022-23 | 2023-24 | |
| Total Revenues | 577,603,070 | 545,824,550 | 555,654,838 | |
| Total Expenditures | 570,639,213 | 568,247,242 | 584,819,937 | |
| Excess/(Deficiency) | 6,963,857 | (22,422,692) | (29,165,099) | |
| Other Sources/Uses | 2,050,301 | 2,050,301 | 2,050,301 | |
| Net Increase/(Decrease) | 9,014,158 | (20,372,391) | (27,114,798) | |
| Add: Beginning Fund Balance | 110,862,766 | 119,876,924 | 99,504,533 | |
| Ending Fund Balance | 119,876,924 | 99,504,533 | 72,389,735 | |

2021-22 First Interim Cash Flow Projections



Sacramento
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Budget Reductions to Date



| | 2018-19, | 2019-20 | & 2020-21 | Budget Adjustments |
|--|----------|---------|-----------|---------------------------|
|--|----------|---------|-----------|---------------------------|

| Approval Date | Ongoing (in millions) | One-Time (in millions) | Items |
|---------------------|-----------------------|------------------------|---|
| December 2018 | 17.5 | 3.6 | Position Control, Debt Service, OPEB, Central Office Personnel, Supplies, Services & Utilities |
| February/March 2019 | 7.8 | 0.0 | Staffing adjustments - aligning to enrollment for 2019- 2020 |
| May 2019 | 21.0 | 2.5 | Special Education expenditures, LCFF, Utilized Restricted Funds, Charter Oversight Revenue & Interest |
| June 2019 | 2.9 | 0.0 | Special Education Revenue, District Services revenue (custodial, utilities from charters) |
| September 2019 | 1.0 | 6.0 | Interest revenue, One-time expenditures savings |
| February 2021 | 4.5 | 0.0 | Central Office Supplies, Professional Development, Travel, Transportation (Non Special Education), College & Career Visits, Social Workers, Counselors, After School/Youth Development, Preschool Contribution |
| Totals | 54.70 | 12.10 | |



Fiscal Recovery Plan Overview

- Student centered budget decisions guided by core values
- Proposed budget reductions to address ongoing deficit target of \$26.2M and achieve balanced budget
- If deficit persists, districts cash balance will deteriorate and ending fund balance will diminish
- Five-part plan that includes negotiated and non-negotiated items
 - Part I, II and III Action items
 - Part IV and V For Additional Consideration
- Board action by December 16, 2021



FRP Action Items

• FRP Part I - Proposed Budget Adjustments, Effective July 1, 2022

| Implement Effective 7/1/2022 | | |
|---|------------------------------|--|
| Item | Potential Cost Savings | Notes |
| Textbook Adoption Budget - LCFF BASE | \$5,054,000 | One-time expense allocate to allowable restricted resources |
| New Teacher Induction - LCFF BASE | \$243,174 | On-going expense allocate to Educator Effective Block Grant through 2025-2026 |
| TOTAL UNRESTRICTED GENERAL FUND | \$5,297,174 | |
| Staffing Adjustment to Enrollment Decline - LCFF Base | \$7,900,000 | On-going expense reduction to align to decline in enrollment included in MYP* |



FRP Action Items

• The multi-year projections below show the impact of implementing the \$5.3M in budget solutions effective July 1, 2022. The staffing adjustment of \$7.9M is already accounted for in the multi-year projections as an expenditure reduction.

| | Proposed | Projected | Projected |
|---------------------------------------|-------------|--------------|--------------|
| Des cription | 2021-22 | 2022-23 | 2023-24 |
| Total Revenues | 711,345,307 | 597,075,014 | 606,905,302 |
| Total Expenditures | 715,746,748 | 618,584,156 | 635,156,851 |
| Excess/(Deficiency) | (4,401,442) | (21,509,142) | (28,251,549) |
| Other Sources/Uses | 2,050,301 | 2,050,301 | 2,050,301 |
| Surplus/(Deficit) | (2,351,141) | (19,458,841) | (26,201,248) |
| Add: FRP Textbook Adoption Savings 1x | | 5,054,000 | 0 |
| Add: FRP New Teacher Induction | | 243,174 | 243,174 |
| Revised Surplus/(Deficit) | (2,351,141) | (14,161,667) | (25,958,074) |
| Add: Beginning Fund Balance | 125,906,717 | 123,555,577 | 109,393,910 |
| Ending Fund Balance | 123,555,577 | 109,393,910 | 83,435,835 |



FRP Action Items

FRP Part II

- Approve reserving one-time unrestricted general fund savings that result from unexpended budget categories.
 - The 2021-22 First Interim Financial Report projects unrestricted general funds savings of \$14.2M due to vacancies and operational savings

FRP Part III

- Approve applying any additional unrestricted general funds provided by the State Budget to the deficit
 - Additional unrestricted funds will not be allocated to new expenditures until the deficit is resolved
- The 2022-23 State Budget Proposal is expected to be available in January 2022



FRP Additional Considerations

FRP Part IV

• Achieve a negotiated solution to address the deficit

| DISTRICTWIDE - SUBJECT TO NEGOTIATIONS | | |
|--|---|---------------------------|
| Item | Action | Potential Cost Savings |
| Health Benefits | Reduce District Contribution to 100% employee only (any plan) & 75% of Kaiser Rate for ee plus 1 or ee plus family plan | \$17,708,933 |
| Health Benefits | Reduce District Contribution to Kaiser rate:100% employee only & 75% for ee plus 1 and 75% for ee plus family plan | \$18,744,093 |
| Dental & Vision Benefits | Reduce to 80% per Tier | \$1,421,022 |
| Dental & Vision Benefits | Reduce to employee only | \$2,986,951 |
| CompleteCare (Keenan Program) | \$400 Cash In-lieu of Benefits assuming 3% participation | \$1,152,703 |
| CompleteCare (Keenan Program) | \$500 Cash In-lieu of Benefits assuming 3% participation | \$1,071,209 |



FRP Additional Considerations

FRP Part V

- Revisit additional items for reconsideration to address the deficit as needed
 - Impact of lost services and purchases to be identified prior to reduction

Central Office Potential Reductions

| Item | Potential Cost Savings | Notes |
|---|------------------------------|--|
| 15% Central Office Staffing Reductions - LCFF BASE | \$3,640,000 | UGF Base - Object Codes 1000s -3000s, for every 5% = \$1.2M |
| 20% Central Office Discretionary - LCFF BASE | \$3,200,000 | UGF Base - Object Codes 42xx-6xxx excludes 55xx (utilities), every 5% = \$800K |
| TOTAL LCFF BASE | \$6,840,000 | On-going Expense Reduction - Reduces the Deficit On-going |



FRP Additional Considerations

FRP Part V (Continued)

• Items to Review for Alternative Funding Sources

| SCHOOL SITE PROGRAMS - STAFFING CON | Review for Alternative |
|---|------------------------|
| Item | |
| | Funding Sources |
| 8.0 FTE Assistant Principal - Middle School - LCFF Base | \$1,244,800 |
| 14.0 FTE Assistant Principal - High School - LCFF Base | \$2,245,600 |
| 3.0 FTE Assistant Principal - K-8 Schools - LCFF Base | \$452,400 |
| 9.3 FTE Counselor, High School - LCFF Base | \$1,203,420 |
| 1 FTE Counselor, High School Continuation - LCFF Base | \$129,400 |
| 15.9 FTE Counselor, Middle School - LCFF Base | \$2,057,460 |
| TOTAL LCFF BASE | \$7,333,080 |
| VAPA Music Equipment - LCFF Base | \$78,500 |



Summary

- Budget reduction target of \$26.2M excluding 1X COVID Relief Funds
- Negotiated and non-negotiated budget reductions needed to address deficit
- Board Action by December 16, 2021 <u>Approve Fiscal Recovery</u>
 <u>Plan</u>
- Next Steps
 - Implement proposed FRP action items effective July 1, 2022
 - Review Additional Considerations & Update at 2nd Interim



Q&A