



SACRAMENTO CITY UNIFIED SCHOOL DISTRICT BOARD OF EDUCATION

Agenda Item# 8.1a

Meeting Date: May 1, 2014

Subject: **Approval of Grants, Entitlements, and Other Income Agreements**
Ratification of Other Agreements
Approval of Bid Awards
Approval of Declared Surplus Materials and Equipment
Change Notices
Notices of Completion

- ☐ Information Item Only
- ☒ Approval on Consent Agenda
- ☐ Conference (for discussion only)
- ☐ Conference/First Reading (Action Anticipated: _____)
- ☐ Conference/Action
- ☐ Action
- ☐ Public Hearing

Division: Business Services

Recommendation: Recommend approval of items submitted.

Background/Rationale:

Financial Considerations: See attached.

1. Grants, Entitlements, and Other Income Agreements
2. Other Agreements
3. Recommended Bid Awards – Facilities Projects

Estimated Time of Presentation: N/A	
Submitted by:	Ken A. Forrest, Chief Business Officer Kimberly Teague, Contract Specialist
Approved by:	Sara Noguchi, Ed.D, Interim Superintendent

GRANTS, ENTITLEMENTS AND OTHER INCOME AGREEMENTS - REVENUE

<u>Contractor</u>	<u>Description</u>	<u>Amount</u>
<u>ACADEMIC OFFICE</u>		
A14-00105 Partnership	<p>April 19, 2014 – April 18, 2015: Sacramento City Unified School District (SCUSD) is continuing its transition to the Common Core State Standards in Mathematics (CCSSM). The scope has expanded to all grades, with the grant directly supporting the implementation in Gr. K-8. A condition of the grant is to collaborate with an external technical support provider. As a result of a robust and comprehensive Request for Proposal (RFP) process, the district is partnering with Generation Ready (formerly Editure) Professional Development.</p> <p>This year, the implementation includes a leadership team of teachers from each school who are participating in a four-part series of district professional learning (October, December/January, March, and May/June). During this time, as a community of practice, they are building their knowledge base, trying out new strategies and methodologies, and reflecting on their own practice, and assisting in expanding capacity at their respective school sites. This constitutes a leadership team of seven teachers per elementary (287); nine teachers per K-8 (81); and four teachers per middle (28), which totals 396 teachers from 57 schools (41 elementary, 9 K-8, and 7 middle). In addition, these teachers had the opportunity to collaborate with their colleagues on-site and further address local concerns twice per year (November and February) totaling 12 hours. During these release days, teachers and training specialists engaged in a myriad of learning experiences such as, designed lessons, modeled and observed lessons, examined student work and determined implications for teaching and learning, or engaged in lesson study to further their understanding of the practices, shifts, and the math content. Likewise, site leaders are engaging in monthly professional learning sessions designed to build their knowledge of the CCSSM and expand their professional toolkits for leading the implementation charge. Due to the magnitude of the required change in practice and belief, both teachers and site leaders are receiving on-going support from district mathematics training specialists and our Generation Ready partners who provide coaching, demonstration lessons, feedback, and resources for instructional planning.</p> <p>Sacramento City Unified School District is also pleased to continue its partnership with the S.D. Bechtel, Jr. Foundation on this initiative to strengthen the quality of mathematics instruction across the district. The Foundation has graciously awarded \$933,384 to be added to the remaining 2013-14 grant balance as a means of advancing the district's efforts to implement the Common Core State Standards for Mathematics. As a result, the district will utilize the funds to build upon the work being done. An added bonus of this partnership is the ability for all the grant-funded districts to continue to collaborate as a professional learning community and engage in reciprocal learning. The lessons learned from this community of practice are contributing to the enhancement the learning experiences and outcomes in</p>	\$933,384 Match

mathematics for SCUSD students plus inform the CCSSM implementation work of other school systems across the state. Through this partnership and strategic shifts in our service, students within SCUSD are better poised to meet the rigorous demands of the CCSSM and subsequently develop the necessary skill sets to demonstrate career- and college-readiness.

EXPENDITURE AND OTHER AGREEMENTS

<u>Contractor</u>	<u>Description</u>	<u>Amount</u>
<u>TRANSPORTATION</u>		
R14-04881 Creative Bus Sales	Purchase of fifteen 2015 25-passenger Special Education IC Buses (Model CE1911) to replace fifteen 1980 buses, utilizing the Kings Canyon USD Bid #CML-6423 (004). <u>Strategic Plan:</u> Aligns with Pillar III, Organizational Transformation, by providing safe transportation for students.	Piggyback Pursuant to Public Contract Code §20118 \$1,788,623 Community Facilities District #2 Special Tax Funds
R14-04837 Zonar	Purchase of 161 Zonar Systems, electronic fleet maintenance/inspection systems for school buses approved by the California Highway Patrol. <u>Strategic Plan:</u> Aligns with Pillar III, Organizational Transformation, by providing safe transportation for students.	\$134,239 Community Facilities District #2 Special Tax Funds (Sole Source Vendor)
R14-04890 Everything Radios, Inc.	Upgrade of antiquated analog two-way radio systems on school buses utilizing the Western States Contracting Alliance (WSCA) cooperative purchasing organization. <u>Strategic Plan:</u> Aligns with Pillar III, Organizational Transformation, by providing safe transportation for students.	\$129,892 Community Facilities District #2 Special Tax Funds

RECOMMENDED BID AWARDS – FACILITIES PROJECTS

Bid No. 702-0142	Lease-Leaseback Agreement for Roof Replacement Project at Hollywood Park Elementary School
Recommendation:	Award to Turner Construction
Amount/Funding:	\$392,383 – Measure R Bond Funds

RECOMMENDED BID AWARDS – FACILITIES PROJECTS

**Bid No. 701-0024 Lease-Leaseback Agreement for Roof Replacement Project
at Bowling Green McCoy Academy for Excellence Charter School**

Recommendation: Award to Landmark Construction

Amount/Funding: \$341,882 – Measure R Bond Funds

**Bid No. 704-0431 Lease-Leaseback Agreement for Roof Replacement Project
at Fern Bacon Middle School**

Recommendation: Award to Landmark Construction

Amount/Funding: \$700,016 – Measure Q Bond Funds

**Bid No. 702-0148 Lease-Leaseback Agreement for Roof Replacement Project
/705-0269 at Leataata Floyd & Pacific Elementary Schools**

Recommendation: Award to Clark & Sullivan Construction

Amount/Funding: \$919,154 – Measure R Bond Funds

**Bid No. 700-0032 Lease-Leaseback Agreement for Roof Replacement Project
at Caleb Greenwood Elementary School**

Recommendation: Award to Roebbelen Contracting

Amount/Funding: \$292,488 – Measure R Bond Funds

The lease-leaseback project delivery method is authorized by California Education Code §17406, and authorizes the governing board, without advertising for bids, to enter into a lease with a builder for the purpose of construction, including remodeling and permanent improvements, upon property.

RECOMMENDED BID AWARDS – FACILITIES PROJECTS

Bid No. 707-0267 Shade Structure at O.W. Erlewine Elementary School

Bids received: April 11, 2014

Recommendation: Award to Landmark Construction

Amount: \$165,900

Funding Source: Redevelopment Funds

BIDDER	BIDDER LOCATION	AMOUNT
Landmark Construction	Loomis, CA	\$165,900
Roebbelen Contracting	El Dorado Hills, CA	\$172,151
Z Squared Construction	Folsom, CA	\$175,000

R14 - 04881



Creative Bus Sales

Buyer's Order Contract

Date:	March 24, 2014	Unit #(s):	New order
Customer Name:	Sacramento City Unified School District		
Contact:	Chuck Ernst	Phone:	916.277.6624
Address:	3051 Redding Avenue	Fax:	916.277.6630
City, State, Zip:	Sacramento, CA 95820-2122	E-Mail:	Chuck-Ernst@scusd.edu
Fleet ID #:		Salesperson:	Brandon Abbott
Sys 2K Entity #:			
Finance Source:		Contact:	
Address:		Phone:	
City, State, Zip:		Fax:	
Description of Vehicle:	2015 25-pass IC Bus model CE1911		
Engine Type:	Cummins		
VIN #:	TBD	FOB Terms:	Sacramento, CA
Number of Passengers:	Up to 24	Wheelchair Positions:	Up to four
Estimated Delivery Date:	180 days ARO	Payment Terms:	Net 30 days
Possession State:	CA	Unit Price	\$111,003.00
		Options	\$0.00
		Delivery	\$0.00
		Incentives	\$0.00
		Sub-Total	\$111,003.00
		ADA Amount (Non Taxable)	(\$15,224.00)
		Rebates (Taxable)	\$0.00
		Trade-In (Credit)	\$0.00
		Doc Prep Fee	\$80.00
		Total Taxable Amount	\$95,859.00
8.500%	CA - Sacramento Co: Sacramento	Sales Tax Total	\$8,148.02
Notes:		DMV Estimated Fees	\$0.00
Sales tax is calculated based on the state in which customer takes possession of vehicle. Sales tax will be charged to customers taking possession in AZ, CA, FL, IN, NM, NV, OK & TX.		DMV Electronic Filing Fee	\$0.00
California State Tire Fee of \$1.75 per tire applies to all new vehicle purchase or leases.		Tire Fee	\$10.50
		Total Amount Per Unit	\$119,241.52
		Quantity	15
		Contract Total	\$1,788,622.73
		Customer Trade-In	\$0.00
		Customer Deposit	\$0.00
		Balance Due	\$1,788,622.73

Terms: The deposit if indicated above is due with this signed contract. The balance due indicated above is due before vehicle(s) will be released to the Customer. If the vehicle(s) is not accepted by the Customer, the vehicle will be available for sale to other customers. The vehicle(s) will not be titled to the Customer until the contract total indicated above plus any interest charges indicated herein are paid in full. There is no "cooling off" or other cancellation period for vehicle sales. Therefore, you cannot later cancel this contract without the agreement of the Dealership, or for legal cause. The tax and fees reflected on this agreement are based on the regulations applicable at the time of drafting this contract. The actual amounts due will be based on the regulations applicable at the time title for each vehicle transfer.

Buyer's Signature: _____

Creative Bus Sales: _____

Accepted By: _____

3/24/2014

Creative Bus Sales
13501 Benson Avenue
Chino, CA 91710

Phone: 909.465.5528
Fax: 909.465.5529
www.creativebussales.com



Creative Bus Sales

Quote for Sacramento City Unified School District to purchase IC Bus model CE1911

Capacity: Up to 25 passengers (variable to four wheelchair station)

March 24, 2014

Line	Price Calculations	Bid Option Reference #	Per Bus	15 Buses
	Bid price based on the Kings Canyon USD bid #CML-6423(004)		\$257,833.00	
	<i>Additional Approved Options</i>			
1	Remove hybrid electric motor/controller drive system	1	(\$130,000.00)	
2	Change to I-6 diesel engine	6	Included	
3	Decrease wheelbase to 170"	9	(\$5,000.00)	
4	Decrease capacity of axles and suspensions	18	(\$1,500.00)	
5	Remove 39" passenger seats (10 @ \$550 each)	40	(\$5,500.00)	
6	Add wheelchair station (2 @ \$831 each)	62	Included	
7	Digital color camera system with two camera heads	67	Included	
8	Add camera head to camera system (1 @ \$350 each)	68	Included	
9	Two-way radio (including installation, NTE:\$1,000)		Included	
10	Factory/quantity discount		(\$4,750.00)	
	Sub-total		\$111,083.00	\$1,666,245.00
	Add sales tax	0.085	\$8,148.02 *	\$122,220.23 *
	Total		\$119,231.02	\$1,788,465.23
	CA Tire Fee		\$10.50	\$157.50
	Invoice amount		\$119,241.52	\$1,788,622.73

Delivery date 180 days ARO 180 days ARO

*** Adjusted for non-taxable special needs equipment**

Wheelchair lift door and lift accessories	\$3,100.00
Wheelchair lift	\$3,800.00
Wheelchair stations (four @ \$831 each)	\$3,324.00
A/C system	\$5,000.00
Total non-taxable items	\$15,224.00

Financing sample payments	Money Factor	Payment	Payment
Three annual payments in advance (4.12%)	0.3611703	\$43,066.49	\$645,997.41
Five annual payments in advance (4.19%)	0.225827	\$26,927.95	\$403,919.30
Seven annual payments in advance (4.68%)	0.170821	\$20,368.95	\$305,534.32

March 24, 2014

Prepared For:
Sacramento City Unified School District
Chuck Ernst
3051 Redding Ave.
Sacramento, CA 95820-2122
(916)277 - 6664
Reference ID: 25-pass CE1911

Presented By:
CREATIVE BUS SALES, INC
Joe Angeli
13501 BENSON AVENUE
CHINO CA 91710 -
(909)465-5528

Thank you for the opportunity to provide you with the following quotation on a new IC Corporation vehicle. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

Model Profile
2015 INTEGRATED CE S BUS (PB105)

APPLICATION:	School Transportation, Special Needs
MISSION:	Requested GVWR: 23500. Calc. GVWR: 23500 Calc. Start / Grade Ability: 31.30% / 2.68% @ 55 MPH Calc. Geared Speed: 70.4 MPH
FUEL ECONOMY:	N/A
DIMENSION:	Wheelbase: 169.00, CA: N/A, Axle to Frame: 93.00
ENGINE, DIESEL:	{Cummins ISB 220} EPA 10, 220 HP @ 2400 RPM, 520 lb-ft Torque @ 1600 RPM, 2600 RPM Governed Speed, 220 Peak HP (Max) School Bus Only
TRANSMISSION, AUTOMATIC:	{Allison 2500_PTS} 5th Generation Controls; Wide Ratio, 5-Speed, With Overdrive; Less PTO Provision, Less Retarder, With 33,000-lb GVW & GCW Max. School Bus
CLUTCH:	Omit Item (Clutch & Control)
AXLE, FRONT NON-DRIVING:	{Dana Spicer D800-F} I-Beam Type, 8,000-lb Capacity
AXLE, REAR, SINGLE:	{Dana Spicer 17060S} Single Reduction, 17,500-lb Capacity, 190 Wheel Ends Gear Ratio: 5.29
TIRE, FRONT:	(2) 255/70R22.5 G661 HSA (GOODYEAR) 566 rev/mile, load range H, 16 ply
TIRE, REAR:	(4) 255/70R22.5 G661 HSA (GOODYEAR) 566 rev/mile, load range H, 16 ply
SUSPENSION, REAR, AIR, SINGLE:	{International} Ride Optimized Suspension (IROS); 15,500-lb Capacity, 9.25" Ride Height, With Shock Absorbers
PAINT:	Cab schematic 100NB Location 1: 4421, School Bus Yellow (Std) Chassis schematic N/A



INSPECT • TRACK • KNOW

820 Cascade Ave S
Seattle, WA 98188
www.zonarsystems.com
Phone: 206.878.2459
Fax: 206.878.3082

QUOTATION

Quote Number:
Q136946

Quote Date:
03/25/14

Page:
1

Quoted To:
Sacramento City USD
Attn: Chuck Ernst
101 Redding Ave
Sacramento, CA 95820-2124
USA

Customer ID	Good Thru	Payment Terms	Sales Person
	04/24/14	Net 30 Days	Nils Erik Elkington

Order Qty	Item	Description	Unit Price	Total
		Service and Activation on Q137645		
161	V3001-H	V3 GPS Kit	175.96	28,329.56
112	10007	GPS 4PIN Power Cable	15.96	1,787.52
112	80046	Inline Fuse Kit		
49	80972	GPS WW 9/6 Pin Cable	15.96	782.04
161	EVIR001-H	EVIR CSA Inspection Kit	215.96	34,769.56
161	ZPASS001-H	ZPASS Kit	119.96	19,313.56
	HSANT01	GPS Antenna Kit	23.96	3,857.56
2,500	30034	Student Card	1.56	3,900.00
161	INST001-S	Installation of V3 with 4Pin Connection	112.00	18,032.00
161	INST001-S	Installation of EVIR	25.00	4,025.00
161	INST001-S	Installation of ZPass Option	25.00	4,025.00
1	INST001-S	Installation Travel Estimate, Will be Billed at Cost	4,125.00	4,125.00
1	CONFIG	Custom Configuration	1,000.00	1,000.00
1	TRAINING	Training	800.00	800.00
1	TRAVEL	Travel Estimate, Will be Billed at Cost	1,000.00	1,000.00
1	FREIGHT	Shipping and Handling	483.00	483.00
		Installation to be Performed by Velociti		
		Three Year Contract Required Early Termination Fees Will Apply		

Subtotal:	126,229.80
Total Sales Tax:	8,008.94
Total:	USD 134,238.74



ELECTRONIC FLEET MANAGEMENT

www.zonarsystems.com

Assumes install of 161 Zonar V3 systems with EVIR and ZPass.

Assumes Zonar base system is mounted covertly.

Assumes white lead on 4 pin harness is connected to keyswitch true ignition.

Assumes minimum site access 6-days per week, 12 hours per day.

Assumes installs are completed at a single geographic location.

Assumes unrestricted access to sites, vehicles and Zonar hardware to complete the project during the timeframe described.

Delay Provision-Once tech is deployed, any delay outside of Velociti control that results in additional hours of activity will be billed at \$100 per hour.

Inclement weather is out of Velociti control and can result in additional days required to complete installs if covered area is not available.

Overnight stays will be charged at \$125 per tech, per night

Ground travel will be charged at \$1.00 per mile round trip

Air travel will be charged at cost

Cancellation Provision - The following fees will apply.

- a. If the project is cancelled greater than 7 days in advance of the project start date, no charges will apply.
- b. If project is cancelled 72 hrs or less of the project start date, then \$250 charge per assigned technician will apply.
- c. If the project is cancelled after the installation begins, then the lesser of the two applies: \$600 per day for all technicians assigned to the project on

the two days following the cancellation date or per unit charges as quoted for 90% of the units on the asset list provided for the work order.

Per Unit Pricing to apply so long as the assets actually serviced for a specific project are not less than 90% of the expected assets. If customer has

greater than a 10% reduction in assets for install, Velociti will bill for 90% of the quoted installations. If the variation in the assets is an increase,

Velociti will bill the actual number of installations at the agreed upon Per Unit Pricing.

Any shipping charges are the responsibility of Zonar.

Installation includes 365-day warranty on workmanship.

Purchase Order commitment required 2 weeks in advance of project start date.

Payment Terms: Due upon receipt unless other terms are agreed upon.

R14-04890

EVERYTHING RADIOS

3380 Industrial Blvd., Ste 105
West Sacramento, CA 95691



916-248-8748
sales@everythingradios.com

Proposal

Date	Estimate #
4/1/2014	6323-1

Name / Address
SACRAMENTO CITY USD TRANSPORTATION 3101 REDDING AVE. SACRAMENTO, CA 95820-2124

Ship To
SCUSD ATTN: TRANSPORTATION 3101 REDDING AVE SACRAMENTO, CA 95820-2124

Terms	Rep	FOB	Project
Net 30	DCJ	OriginPrepaid	

Qty	Description	Rate	Total
	SYSTEM EQUIPMENT: TWO DIGITAL REPEATERS TO REPLACE THE TWO MICOR STATIONS		
2	NXR-900 DIGITAL REPEATER 800MHz	3,795.00	7,590.00T
2	TRUNKING OPTION FEATURE ONE REQUIRED PER REPEATER	990.00	1,980.00T
1	SYSTEM MANAGER SOFTWARE AND SECURE USB KEY	385.00	385.00T
1	KSGPGKEY01 UNLIMITED ACCESS SECURE USB PROGRAMMING KEY	110.00	110.00T
1	KSGNS10008 8 PORT MANAGED NETWORK SWITCH WITH MOUNTING TRAY	165.00	165.00T
	POWER AMPLIFIER AND POWER SUPPLY		
2	KSGPA24131 RF AMPLIFIER 130 WATT FOR NXR-900	2,527.80	5,055.60T
	KSGPS20702 POWER SUPPLY RACK MOUNT WITH SMART CHARGER	1,148.40	1,148.40T
	MOUNTING HARDWARE		
2	RLA19-1245B Rack open frame Aluminum 19"w, 83.75" tall 45RU with anchor holes 12-24 threaded holes	179.62	359.24T
	MOBILE RADIOS		
160	NX-920G MOBILE RADIO 800 MHz 15W NEXEDGE / ANALOG FLEETSYNC2 & MDC1200 ANI / CALL ID DISPATCH CONTROL STATIONS	568.70	90,992.00T
1	NX-920G MOBILE RADIO 800 MHz 15W NEXEDGE / ANALOG FLEETSYNC2 & MDC1200 ANI / CALL ID	568.70	568.70T
1	ICT12012-12A 12VDC Output Table Top Power Supply, 12 Amp, 7.1" Width	105.00	105.00T
1	KMC-9C DESKTOP MICROPHONE 8 PIN	64.63	64.63T
2	NX-420K3 PORTABLE RADIO NXDN / ANALOG 800MHz WITH 4-KEY AND DISPLAY. INCLUDES HIGH CAPACITY BATTERY KNB-57L-P 2300mAh LiION AND SMART CHARGER TWC1-KW3	503.00	1,006.00T
		Subtotal	
		Sales Tax (8.0%)	
		Total	

EVERYTHING RADIOS

3380 Industrial Blvd., Ste 105
West Sacramento, CA 95691



916-248-8748
sales@everythingradios.com

Proposal

Date	Estimate #
4/1/2014	6323-1

Name / Address
SACRAMENTO CITY USD TRANSPORTATION 3101 REDDING AVE. SACRAMENTO, CA 95820-2124

Ship To
SCUSD ATTN: TRANSPORTATION 3101 REDDING AVE SACRAMENTO, CA 95820-2124

Terms	Rep	FOB	Project
Net 30	DCJ	OriginPrepaid	

Qty	Description	Rate	Total
1	RADIO PRO DISPATCH SOFTWARE 3 LICENSE	5,000.00	5,000.00
1	LABOR		
1	ENGINEERING LABOR: DESIGN, CONFIGURATION, ASSEMBLY OF RADIO REPEATERS	1,200.00	1,200.00
1	INSTALLATION OF NX-920 MOBILE RADIOS INTO FLEET TO REPLACE AGING MOTOROLA RADIOS.	3,000.00	3,000.00
1	REPROGRAMMING OF ENTIRE MOBILE AND PORTABLE RADIO FLEET FOR LTR TRUNKING AND FLEETSYNC SIGNALLING	2,000.00	2,000.00
		Subtotal	\$120,729.57
		Sales Tax (8.0%)	\$9,162.37
		Total	\$129,891.94