Meeting Date: June 19, 2014

Subject: Mathematics Instructional Materials Adoption

☐ Information Item Only
☒ Approval on Consent Agenda
☐ Conference (for discussion only)
☐ Conference/First Reading (Action Anticipated: _____________)
☐ Conference/Action
☐ Action
☐ Public Hearing

Department: Academic Office/Curriculum and Instruction

Recommendation: Approve the recommendations to adopt mathematics instructional materials for grades K-8 (Grades K-6: enVision Math, Grades 7-8: Big Ideas Math) and Math-I (Integrated Math-I). In addition, approve the procurement of said instructional materials and professional learning that are necessary to ensure a quality implementation. As per the attached price quotes, the district will execute contracts that conform to district’s policies and procedures as well as state’s statutes.

Background/Rationale: In the spring of 2014, an Instructional Materials Committee was convened to review and recommend math instructional materials that are in alignment with the Common Core State Standards (CCSS) for Board approval. Teachers serving on this committee were selected based on their expertise with student populations represented within the district, including English Learners, Special Needs, GATE, and underperforming students. Using very comprehensive and robust criteria, the teachers carefully analyzed these programs for math content alignment and standards, instructional programs, universal access, and assessments. The textbooks were on display for 15 days at the district office and various school sites in the three geographical regions of the district. The K-8 materials were also available online for public viewing and input. After an in-depth review of the math programs, the Instructional Committee is recommending the aforementioned materials for adoption and Board approval.

Financial Considerations: $4,590,500 of the funds allocated by the state to support the implementation of the CCSS have been earmarked to underwrite the costs of the adopted mathematics instructional materials.

Documents Attached:
- Price Quote: enVision Math - Pearson (English, $2,723,013.42; Spanish, $68,168.36, and Chinese $73,068.58)
- Price Quote: Big Ideas Math - Houghton Mifflin Harcourt ($671,676.00
- Price Quote: Integrated Math-I - Walch ($469,300)

Estimated Time of Presentation: NA

Submitted by: Olivine Roberts, Ed.D., Chief Academic Officer and Iris Taylor, Ed.D., Assistant Superintendent, Curriculum & Instruction

Approved by: Sara Noguchi, Ed.D., Interim Superintendent
**ORDERING INFORMATION:**

- **School:** Simply enclose your official purchase order, authorized signature, and title.
- **Teachers:** We can bill your school if you provide an approved purchase order.
- **Individuals:** Please enclose a check, money order, or credit card information. Be sure to include appropriate taxes.

**PAYMENT METHOD:** (please check one of the following)

- Purchase Order Number:
- Check or Money Order Enclosed
- Credit Card: MasterCard / Visa / American Express / Discover
- Credit Card Number:
- Card Expiration Date:
- Card Holder Signature:

**SHIP TO INFORMATION:** (if different than Bill To)

- **School:**
- **District:**
- **Address:**
- **City, St, Zip:**
- **Name:**
- **Title:**
- **Telephone:**
- **Email:**

**BILL TO INFORMATION:**

- **School:**
- **District:**
- **Address:**
- **City, St, Zip:**
- **Name:**
- **Title:**
- **Telephone:**
- **Email:**

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**PURCHASE SUMMARY:**

**CONTRACT SUBTOTALS:**

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**COMBINED TOTAL:**

- **Contract:** $2,509,689.42
- **Non-Contract:** $0.00
- **Subtotal:** $2,509,689.42
- **Tax:** $212,373.60
- **Grand Total:** $2,722,063.02

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Offers and/or Order Forms that are altered in any way will not be honored. Offers, pricing, and availability subject to change.

This program has been approved by the California Department of Education and is under contract. Pricing includes shipping and handling, but does not include local sales tax. If local sales tax is applicable, please include it in the total purchase price. (Example: .0875)
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Upon request, choose one of the two workbooks below as 1 PER STUDENT. Provided FREE, for a total of 8 years

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Contract Titles Total: $410,098.47

**Non-Contract Titles Total: $0.00

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9780328785780 | [School Supply Description] | | | | 
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9780328786094 | [School Supply Description] | | | | 
9780328786480 | [School Supply Description] | | | | 
9780328790746 | [School Supply Description] | | | | 
9780328797950 | [School Supply Description] | | | |

**Contract titles Total:** $417,556.47

**Non-Contract Titles Total:** $0.00

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- 9780328783476 | [School Supply Description] | | |
- 9780328785612 | [School Supply Description] | | |
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- 9780328815333 | [School Supply Description] | | |
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- 9780328785797 | [School Supply Description] | n/a | |
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- 9780328785933 | [School Supply Description] | | |
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- 9780328786497 | [School Supply Description] | | |
- 9780328790253 | [School Supply Description] | | |
- 9780328797967 | [School Supply Description] | | 

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- 9780328783476 | [School Supply Description] | | |

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**Contract Titles Total:** $303,195.00

**Non-Contract Titles Total:** $0.00
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School: Simply enclose your official purchase order, authorized signature, and title.
Teachers: We can bill your school if you provide an approved purchase order.
Individuals: Please enclose a check, money order, or credit card information. Be sure to include appropriate taxes.

PAYMENT METHOD: (please check one of the following)
- Purchase Order Number:
- Check or Money Order Enclosed
- Credit Card: MasterCard
- Credit Card Number:
- Visa
- American Express
- Discover

SHIP TO INFORMATION: (if different than Bill To)
School
District:
Address:
City, St, Zip:
Name:
Title:
Telephone:
Email:

BILL TO INFORMATION:
School
District:
Address:
City, St, Zip:
Name:
Title:
Telephone:
Email:

PURCHASE SUMMARY:

**CONTRACT SUBTOTALS:**
- Kindergarten: $21,987.84
- Grade 1: $21,987.84
- Grade 2: $18,852.30
- Grade 3: $11,068.90
- Grade 4: $5,831.30
- Grade 5: $5,846.25
- Grade 6: $4,592.75
- Subtotal: $62,827.98

**NON-CONTRACT SUBTOTALS:**
- Kindergarten: $0.00
- Grade 1: $0.00
- Grade 2: $0.00
- Grade 3: $0.00
- Grade 4: $0.00
- Grade 5: $0.00
- Grade 6: $0.00
- Subtotal: $0.00
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- Subtotal: $0.00

**COMBINED TOTAL:**
- Contract: $62,827.98
- Non-Contract: $0.00
- Subtotal: $62,827.98
- Tax: $5,340.38
- Grand Total: $68,168.36

Offers and/or Order Forms that are altered in any way will not be honored. Offers, pricing, and availability subject to change. This program has been approved by the California Department of Education and is under contract. Pricing includes shipping and handling, but does not include any other taxes or fees.
## Kindergarten

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**Non-Contract Titles Total:** $0.00

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**Student Edition Packages:**

1-Year CA Common Core Student Lesson Packets; Includes CA Math Practices Poster and Digital Courseware:

- 9780328822232 1-Year 24-Pack: $628.71
- 9780328822324 1-Year 28-Pack: $733.59
- 9780328822430 1-Year 32-Pack: $838.47

3-Year CA Common Core Student Lesson Packets; Includes CA Math Practices Poster and Digital Courseware:

- 9780328827039 2-Year 28-Pack: $1,140.45
- 9780328827152 2-Year 32-Pack: $1,330.53
- 9780328827152 2-Year 32-Pack: $1,520.61

4-Year CA Common Core Student Lesson Packets; Includes CA Math Practices Poster and Digital Courseware:

- 9780328826940 4-Year 24-Pack: $2,023.73
- 9780328827060 4-Year 28-Pack: $2,358.69
- 9780328827193 4-Year 32-Pack: $2,695.65

5-Year CA Common Core Student Lesson Packets; Includes CA Math Practices Poster and Digital Courseware:

- 9780328822294 B-Year 24-Pack: $3,142.05
- 9780328822386 B-Year 28-Pack: $3,664.64
- 9780328822478 B-Year 32-Pack: $4,189.41

**Additional Resources:**

- 6 $642.57
- 6 $166.83
- 6 $51.27
- 6 $78.81
- 144 $20.97
- 6 $166.83
- 6 $24.80
- 6 $6.45
- 144 $11.85
- 6 $137.67
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**Non-Contract Titles Total:** $0.00

**Contract Titles Total:** $18,852.30

**Total Titles:** $21,987.84
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**Student Edition Package: Includes 8-Year Digital Courseware License**

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| TOTAL COST TO SCHOOL | $68,437.60 |
| SHIPPIING AND HANDLING 6% | $4,625.98 |
| TOTAL COST WITH SHIPPING: | $73,063.58 |

Prices quoted are Net and do not include shipping charges. Prices are firm until September 30, 2014
Pearson reserves the right to correct errors.

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The information you entered has been submitted for a detail price quote. A summary of the information is shown below. The prices shown below are based on catalog prices; actual prices are being calculated based on the content of your specific order. Tax and shipping, if applicable, are not included below but will be calculated in the actual quote.

Your Account Executive will contact you when pricing is complete.

Account Executive: Kelley Dykstra
Phone: 
Email: kelley.dykstra@hmhco.com

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Number of Students: 3600
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**Grade 8 - Teacher Resources**

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**Professional Development - Student Resources**

**Professional Development - Teacher Resources**

**Total Professional Development** $3,500.00

**Total Grade 7&8 and Professional Development (not including sales tax) S&H included** $671,676.00

*Sub Total: $590,354.00*
**Quotation**

Quote Number: Q719  
Quote Date: Jun 11, 2014  
Page: 1

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**Quoted To:**  
Sacramento City USD  
5735 47th Ave  
Sacramento, CA 95824  
USA

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**Quote Ship To:**  
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Sacramento City USD  
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Sacramento, CA 95824  
USA

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