



## **Request for Proposal**

**RFP # 130713**

### **Cafeteria Food Distribution Program**

**Sacramento City Unified School District  
Purchasing Services  
3051 Redding Ave.  
Sacramento, California 95820  
(916) 277-6662**

**Sacramento City Unified School District**  
**Request for Proposal # 130713**  
**Cafeteria Food Distribution Program**



**Sacramento City Unified School District**  
**Purchasing Services**  
3051 Redding Ave,  
Sacramento, CA 95820  
T: 916/277-6662 \* F: 916/277-7110

**Bidder Information Sheet**

**If you downloaded this bid from our website, fax back this sheet to be added to our bidders list.**

Attention: Dan Sanchez, Purchasing Manager

Fax # 916-277-7110

Re: RFP # 130713 – Cafeteria Food Distribution Program

Sacramento City Unified School District Bids/Proposals are available on-line. If you download a Bid/Proposal, you are required to fax the following information to 916-277-7110 so that you may be added to the bidders list to receive Addenda to this bid.

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Organization: \_\_\_\_\_

Street Address: \_\_\_\_\_

City: \_\_\_\_\_

State/Zip Code: \_\_\_\_\_

Work Phone: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

If you have any question, please email [dan-sanchez@scusd.edu](mailto:dan-sanchez@scusd.edu)

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**NOTICE TO BIDDERS**

**REQUEST FOR Proposal # 130713**

The **Sacramento City Unified School District** is requesting proposals from providers of **Cafeteria Food Distribution Program** for the District's Nutrition program.

RFP's must be received prior to **10:00 a.m., on August 8, 2013**. RFP's must be submitted in a sealed envelope, marked with the RFP number and title, and returned to the Sacramento City Unified School District, Purchasing Services, 3051 Redding Ave., Sacramento, CA 95820.

RFP's received later than the designated time and specified date will be returned to the bidder unopened. Facsimile (FAX) copies of the proposal will not be accepted.

The District reserves the right to accept or reject any or all proposals or any combination thereof and to waive any informality in the bidding process.

Copies of the RFP documents may be obtained from **Sacramento City Unified School District, Purchasing Services, 3051 Redding Ave., Sacramento, CA 95820** or by going to <http://www.scusd.edu/purchasing-services> and downloading the proposal.

Refer any questions to: **Dan Sanchez**, e-mail: [dan-sanchez@scusd.edu](mailto:dan-sanchez@scusd.edu) or Telephone: **916-277-6662**

Published: July 24, 2013  
July 31, 2013

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## Bidder's Checklist

**Bidder Name** \_\_\_\_\_

Submit this Bidders Checklist with your bid document. Failure to submit this Checklist at bid opening may deem your bid as non-responsive.

<b>Required items:</b>	<b>Page</b>
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**GENERAL TERMS AND CONDITIONS**

**Bids/Proposals:** To receive consideration, Bids/Proposals shall be made in accordance with the following terms:

1. **THE BID** – All items on the form should be stated in figures, and signatures of all individuals must be in long hand. The completed form should be without interlineations, alterations, or erasures. Unsigned bids will not be accepted.
2. **“FAX” BIDS** – Facsimile copies of bids will not be accepted for formal advertised bids.
3. **DEFINITIONS** – Responsible; a bidding party possessing the skill, judgment, integrity and financial ability necessary to timely perform and complete the contract being bid. Responsive; a bid which meets all of the specifications set forth in the request for bids.
4. **NAME AND NATURE OF BIDDER’S LEGAL ENTITY** – The bidder(s) shall specify in the bid and in the bond, if furnished as a guarantee, the name and nature of its legal entity and any fictitious name under which it does any business covered by the bond. The bid shall be signed under the correct firm name by an authorized officer.
5. **WITHDRAWAL OF BID** – Bid proposals may be withdrawn by the bidders prior to the time fixed for the opening of bids, but may not be withdrawn for a period of ninety (90) days after the opening of bids. A successful bidder shall not be relieved of the bid submitted without the District’s consent or bidder’s recourse to Public Contract Code Sections 5100 et. seq.
6. **ASSIGNMENT OF CONTRACT OR PURCHASE ORDER** – The bidder(s) shall not assign or transfer by operation of law or otherwise any or all of its rights, burdens, duties or obligations without the prior written consent of the surety on the bond, if any, and the District.
7. **BID NEGOTIATIONS** – A bid response to any specific item of this bid with terms such as “negotiable”, “will negotiate” or of similar intent, will be considered as non-responsive to the specific item.
8. **PRICES** – Prices should be typed and shown as instructed on the bid form for each item, in the amount of quantity specified in the bid form. Taxes shall not be included. Errors may be crossed off and corrections made prior to bid opening only, and must be initialed in ink by the person signing the bid or bidder’s authorized representative. If during the contract period there should be a decrease in prices of the items bid, a corresponding decrease in prices on the balance of the deliveries shall be made to the District for as long as the lower prices are in effect, but at no time shall the prices charged the District exceed the

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prices bid. The District shall be given the benefit of any lower prices which may, for comparable quality and delivery be given by the contractor to any other school district or any other state, county, municipal or local governmental agency in Sacramento County for products listed herein.

9. **TAXES** – Taxes shall not be included in unit prices. The District will pay only the State Sales and Use Tax; however, California Use Tax will be paid to out-of-state vendors only when their permit number is shown on both their bid and invoices. The successful bidder(s) shall list separately any taxes payable by the District and shall certify on the invoices that Federal Excise Tax is not included in the prices listed thereon. Federal Excise Tax is not applicable, as school districts are exempt therefrom. The District, upon request, shall furnish the contractor such Federal Tax Exemption Certificates as may be required,
10. **PERFORMANCE GUARANTEE** – The successful bidder(s) may be required to provide a performance guarantee. Such requirement shall be at the discretion of the District’s Manager of Purchasing Services. A continuous performance bond in the amount of 100% of the total amount of the award executed by a surety satisfactory to the District and filed with the Manager of Purchasing Services is the preferred form of performance guarantee. Said bond, if required, shall be furnished within ten (10) calendar days from the date of Notice of Award. Failure to promptly submit a performance guarantee when requested may result in the rejection of an otherwise acceptable low bid.
11. **BRAND NAME AND NUMBER** – The bidder(s) shall state the brand name and number in the column provided. If none is indicated, it shall be understood that the bidder is quoting on the exact brand name and number specified in the bid form. Should any item for which bids are requested be patented, or otherwise protected or designated by the particular name of the maker and the bidder desires to bid on an item of equal character and quality, he may offer such substitute item by clearly indicating that such substitution is intended and specify the brand. Such substitution shall be accepted only if deemed by the Manager of Purchasing Services to be equal in all respects to that specified. If samples are requested by the Manager of Purchasing Services for this determination, they shall be submitted in accordance with Paragraph 12, except that they may be submitted after the bid opening.
12. **SAMPLES** – Samples shall be furnished free of cost to the District after the bid opening. If requested, they are to be sent within seven (7) days to Purchasing Services, 3051 Redding Avenue, Sacramento California, 95820, unless otherwise specified. The District reserves the right to reject the bid of any bidder failing to submit samples as requested. Samples must be plainly marked with name of bidder, bid number and date of the bid opening. Samples of the successful bidder(s) may be retained for comparison with deliveries.

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Bidder(s) may pick up samples (if not destroyed by test) on notice from the Manager of Purchasing Services. If not picked up within fifteen (15) calendar days after date of such notice, samples may be disposed of by the District. Bidder(s) (or their agent) hereby assume all risks of loss or damage to samples whatever the cause.

13. **QUANTITY AND QUALITY OF MATERIALS OR SERVICES** – The successful bidder(s) shall furnish and deliver the quantities designated in the bid or purchase order. All materials, supplies or services furnished under the contract shall be in accordance with the bid specifications and the District’s sample or the sample furnished by the bidder(s) and accepted by the District. Materials or supplies which, in the opinion of the Manager of Purchasing Services, are not in accordance and conformity with said specifications and samples shall be rejected and removed from the District premises at the bidder’s expense. When a sample is taken from a shipment and sent to a laboratory for testing and the test shows that the sample does not comply with the bid specifications, the cost of such test shall be paid by the bidder(s). In bidding, the bidder(s) certifies that all materials conform to all applicable requirements of CAL OSHA and all other requirements of law. All items of equipment and individual components, where applicable standards have been established, shall be listed by the Underwriter Laboratories, Inc., and bear the UL label.
14. **DISTRICT REQUIREMENTS** – The quantity shown is the estimate of consumption for the contract period. The needs of the District may be substantially more or less than such referenced quantities. The articles, supplies or services listed in the bid and required during the contract period shall be ordered and purchased from the successful bidder(s) during such period. The District shall have the right to issue purchase orders up to and including the last day of the contract period even though the time provided for delivery may extend beyond such period. The District reserves the right to acquire from other sources during the life of the contract such items as may be required for testing, evaluation or experimental purposes, or for special programs of an emergency nature, and purchases made by individual schools.
15. **ACCEPTANCE OR REJECTION OF BIDS** – The District may purchase an individual item or combination of items, whichever is in the best interest of the District, provided also that bidder(s) may specify that the District’s acceptance of one item shall be contingent upon the District’s acceptance of one or more additional items submitted in the same bid. Bids shall remain open and valid and subject to acceptance for ninety (90) calendar days after the bid opening.
16. **BID EXCEPTIONS** – All exceptions which are taken in response to this bid must be stated clearly. The taking of bid exceptions or providing false, incomplete or unresponsive statements may result in the disqualification of the bid. Allowance of exceptions will be



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determined by the governing board whose decisions shall be final. Any bid exceptions or additional conditions requested after bid closure, which are not detailed within the bid response, may result in disqualification of the bid. No oral or telegraphic modification of any bid submitted will be considered.

17. **AWARDS** – The District reserves the right of determination that items bid meet or do not meet bid specifications. Further, the Board of Education reserves the right to accept or reject any or all bids and to waive any informality in the bidding.
18. **EXECUTION OF CONTRACT** – Issuance of a Purchase Order shall be evidence the contractual agreement between the bidder(s) and the District and the bidder’s acceptance of these Bid Instructions and Conditions.
19. **DELIVERY** – Time and manner of delivery are essential factors in proper performance under the contract. Unless otherwise specified, the successful bidder(s) shall be responsible for delivery and shall pay all costs, including drayage, freight and packing for delivery to locations in the District as may be specified in the bid form. Each item shall be securely and properly packed and clearly marked as to contents. All items purchased for delivery by truck or freight line shall be palletized. The preferred pallet size should be 48” long by 40” wide. All shipments shall be accompanied by a packing slip and the District purchase order number shall appear on all cases and packages.
20. **MATERIAL SAFETY DATA SHEETS** – For all products requiring a Material Safety Data Sheet – The District requires that a Material Safety Data Sheet accompany all orders at the time of delivery.
21. **DEFAULT BY CONTRACTOR** – The District shall hold the bidder(s) responsible for any damage which may be sustained because of failure or neglect to comply with any terms or conditions listed herein. It is specifically provided and agreed that time shall be of the essence in meeting the contract delivery requirements. If the successful bidder(s) fails or neglects to furnish or deliver any of the materials, supplies or services listed herein at the prices named and at the time and place herein stated or otherwise fails or neglects to comply with the terms of the bid, the District may, upon written notice to the bidder, cancel the contract/purchase order in its entirety or cancel or rescind any or all items affected by such default, and may, whether or not the contract is cancelled in whole or in part, purchase the materials, supplies or services elsewhere without further notice to the bidder. The prices paid by the District at the time such purchases are made shall be considered the prevailing market price. Any extra cost incurred by such default may be collected by the District from the bidder, or deducted from any funds due the bidder.

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22. **INSURANCE** – The successful bidder(s) shall maintain insurance adequate to protect him from claims under Workers’ Compensation Laws and from claims for damages for personal injury, including death and damage to property, which may arise from bidder’s operations under the contract. Also, the bidder may be required to file proof of such insurance, naming Sacramento City Unified School District as an additional insured by separate endorsement as follows: The bidder is required to provide proof of insurance to the Governing Board of a comprehensive general liability insurance policy providing occurrence based coverage to be in effect during the term of the contract. Bodily Injury shall be \$1,000,000, combined single limit or \$1,000,000 per person, \$1,000,000 per accident. Property Damage shall be \$500,000 per loss. Failure to furnish such evidence and insurance, if required, may be considered default by the bidder(s).
23. **INVOICES AND PAYMENTS** – Unless otherwise specified, the successful bidder(s) shall render invoices in duplicate for materials delivered or services performed under the contract, to the Accounting Services Department of the District, 5735 47<sup>th</sup> Avenue, Sacramento, California, 95820. Invoices shall be submitted under the same firm name as shown on the bid. The successful bidder(s) shall list separately any taxes PAYABLE BY THE District and shall certify on the invoices that Federal Excise Tax is not included in the prices listed thereon. The District shall make payment for materials, supplies, or services furnished under the contract within a reasonable and proper time after acceptance thereof and approval of the invoices by the authorized District Representative.
24. **AMERICAN MADE PRODUCTS** – In compliance with Sections 4300 to 4305 of the California Government Code, only materials produced or manufactured in the United States will be procured by the District, except for those which fall within the purview of Sections 4301, 4302 and 4303.5. In compliance with Code Sections 4330 to 4334 inclusive California products shall receive preference over materials made elsewhere. If a bidder is proposing an article of foreign make, the fact must be stated in his bid.
25. **MISCELLANEOUS PROVISIONS:**
- A. Assignment of Contracts** – The Contractor shall not assign or transfer by operation of law or otherwise any or all of its rights, burdens, duties or obligations without the prior written consent of the surety on the performance bond (if one is required) and of the District.
- B. Binding Effect** – This Agreement shall inure to the benefit of and shall be binding upon the Contractor and District and their respective successors and assigns.

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**C. Severability** – If any provisions of this agreement shall be held invalid or unenforceable by a court of competent jurisdiction, such holding shall not invalidate or render unenforceable any other provisions hereof.

**D. Amendments** – The terms of this Agreement shall not be waived, altered, modified, supplemented or amended in any manner whatsoever except by written agreement signed by the parties.

**E. Entire Agreement** – This Bid and all attachments thereto constitutes the entire agreement between the parties. There are no understandings, agreements, representations or warranties, express or implied, not specified in the Agreement. Bidder, by the execution of his/her signature on the Bid Form acknowledges that he/she has and read this Agreement, understands it, and agrees to be bound by its terms and conditions.

**F. Force Majeure Clause** – The parties to the contract shall be excused from performance thereunder during the time and to the extent that they are prevented from obtaining, delivering or performing by act of God, fire, strike, loss or shortage of transportation facilities, lockout, or commandeering of materials, products, plants or facilities by the government, when satisfactory evidence thereof is presented to the other party, provided that it is satisfactorily established that the nonperformance is not due to the fault or neglect of the party not performing.

**G. Hold Harmless Clause** – The successful bidder agrees to indemnify, defend and save harmless Sacramento City Unified School District, its governing board, related divisions and entities, officers, agents, and employees from and against any and all claims, demands, losses, defense costs, or liability of any kind or nature which the District, it's officers, agents, and employees may sustain or injure or which may be imposed upon them for injury to or death of persons, or damage to property as a result of, arising out of, or in any manner connected with the bidder or bidder's agents, employees or subcontractor's performance under the terms of this contract, expecting only liability arising out of the sole negligence of the District.

**H. Prevailing Law** – In the event of any conflict or ambiguity between these instructions and state or federal law or regulations, the latter shall prevail. Additionally, all equipment to be supplied or services to be performed under the bid proposal shall conform to all applicable requirements of local, state and federal law.

**I. Governing Law and Venue** – In the event of litigation, the bid documents, specifications and related matters shall be governed by and construed only in accordance with the laws of the State of California. Venue shall only be with the appropriate state or federal court located in Sacramento County.

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**J. Permits and Licenses** – The successful bidder(s) and all of his employees or agents shall secure and maintain in force such licenses and permits as are required by law, in connection with the furnishing of materials, articles or services herein listed. All operations and materials shall be in accordance with law.

**K. Toll Charges** – If it is necessary that the District place toll or long distance telephone calls in connection with this contract (for complaints, adjustments, shortages, failure to deliver, etc.), the successful bidder shall accept charges for such calls on a reverse charge basis.

**L. Contract Documents** – The complete contract includes the following documents: The advertisement for bids, the bid instructions and conditions, specifications and drawings, if any, the bid and its acceptance by the District, the purchase order, and all amendments thereto. All of these documents shall be interpreted to include all provisions of the other documents as though fully set out therein.

**M. Independent Contractor** – While engaged in carrying out and complying with terms and conditions of the contract, the bidder agrees by his/her signature on the Bid Form that he/she is an independent contractor and not an officer, employee or agent of the District.

**N. Anti-discrimination** – It is the policy of the Sacramento City Unified School District Board of Education, that in connection with all work performed under Purchasing Contracts there shall be no discrimination against any prospective or active employee engaged in the work because of sexual orientation, physical and mental disability, medical conditions, marital status, age, pregnancy, veteran status, gender, race, color, ancestry, national origin, sex, or religious creed. Therefore, the bidder agrees to comply with applicable Federal and California laws including, but not limited to, the California Fair Employment and Housing Act. In addition, the successful bidder(s) agrees to require like compliance by all subcontractors employed on the work by him.

**O. Termination Without Cause** – This Agreement may be terminated by the District upon giving thirty days advance written notice of an intention to terminate.

**P. Product Shortages** – If the successful bidder is unable to supply any product listed herein, the District may purchase such product at a fair market value from another source. The difference in cost and all delivery charges shall be the responsibility of the supplier listed on the original contract agreement.

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**Special Terms and Conditions of Proposal**

**Note to Vendors:**

This bid will encompass both Site-to-Site delivery (Part “A”) and Warehouse delivery (Part “B”).

The Site-to-Site delivery (Part “A”) will require the vendor to deliver to the sites listed in this bid. This part is an all or none award.

The Warehouse delivery (Part “B”) will require the vendor to deliver to the District Warehouse. This is a line item award.

**General Information**

It is the bidder's responsibility to be familiar with the proposal instructions and conditions listed on the Request for Proposal.

The District's Nutrition Services Department seeks **a one (1) year contract with an option to renew for two (2) additional years, in one-year increments. Submit 1 copy original signature unbound and 4 bound copies.**

Dock appointments are to be made between 7:00am and 1:00pm at least 48 hours in advance by calling (916)277-6582.

Service is a factor in the award of this proposal. The bidder's recent delivery and performance under any previous or existing contract will be examined. Poor performance may be cause for disqualifying a bidder for any section or item in this proposal.

The Secondary Schools serve approximately 2300 breakfasts, 7500 lunches, and 1000 snacks daily. The Contractor shall deliver to the following schools during the 2013/2014 school year. The District reserves the right to make additions to, deletions from the list of sites to be served as well as the right to revise the delivery times during the period of the contract.

The bid award will be based on the successful bidder being able to meet the needs of the District. The bid will be awarded based on the following criteria:

Operational Plan	25%
Product Price Sheet	30%

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Commodity Program	20%
Value Added Services	5%
References	20%

The District reserves the right to add or remove products as maybe need throughout the term of this contract. The District may add or remove sites as necessary. The District will have the sole discretion in determining proper products which best serve its schools.

**Prices**

Prices and percentages must be typewritten or in ink. No pencil figures or erasures permitted. Mistakes may be crossed out and corrections inserted adjacent thereto and must be initialed in ink by person signing the proposal. No oral, telegraphic or telephone quotations or modifications will be accepted.

Quote on each item separately. Prices must be stated in units specified herein or trade standard. Each item must be considered separately and not in combination with other items unless otherwise specified on quote form by the District. In case of error, unit prices will govern and extensions will be corrected.

Bidder must insert price for each item on the Quotation Sheet. More than one unit price inserted for anyone item may result in the rejection of the bid unless alternate bids are specifically requested. No taxes shall be included in the prices quoted. Prior to the proposal deadline, corrections may be inserted; however, changes shall be initialed, in ink, by the person signing the proposal or by his authorized representative.

**State Warehouse Delivered USDA Foods**

**Vendor should provide pricing for per case on processed commodities and USDA foods delivered to secondary sites. The District’s current fee for service is \$1.95 per case.**

Fee \$ \_\_\_\_\_

**Commodity Program**

The District operates a fee-for-service commodity program as part of the Cafeteria Distribution program. As a condition of participating in the USDA Commodity Distribution Program, the District must be able to verify commodity inventory and usage. Additionally, distributors operating a fee-for-service commodity distribution program must have a current agreement with the State of California Department of Education Nutrition Services Division Commodity Distribution Program.

Annually, the district conducts a reconciliation of the physical and perpetual inventory and audit. The district reserves the right to participate and/or conduct inventory verification

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at any time. Additionally, the State Department of Education may request to verify the commodity inventory, commodity inventory accounting procedures, and facility inspection.

**FOB Destination**

Proposals must quote prices as F. O. B. destination to the District. Prices should be stated in the units specified herein and proposals should quote each item separately. The District will not pay shipping and handling charges, nor shall the District pay for any fuel surcharges that are not indicated herein. Additionally, all prices in the proposal must include on-site off loading and inside delivery.

**Container Cost and Delivery**

All costs for containers shall be borne by the bidder. All products shall conform to the provision set forth in the federal, county, state and city laws for their production, handling, processing, and labeling. Packages shall be constructed to ensure safe transportation to point of delivery.

**Taxes:**

No taxes are to be included in proposal prices. However, the District will pay the California Use Tax and/or applicable taxes; and, in the event that the Contractor is authorized to collect the Use Tax, it will be paid directly to Contractor.

**Discounts**

Any discounts that the bidder desires to provide the District must be stated clearly on the Product Price Sheet so that the District can calculate properly the net cost of the quotation. Offer of discounts for the District in the determination of the lowest Market Basket Quotation will not consider additional services not delineated on the quotation form.

**Brand Names:**

The brands and products specified are the only brands and products currently known to meet the District's requirements. Bidders may offer other brands and products that are subject to the District's evaluation. If the bidder desires to quote on an item of equal character and quality, the item must be clearly identified with the brand name and product number. Such substitution shall be accepted only if determined by the District to be equal or superior in all respects to that specified. Samples will be submitted in accordance with Item #9 Samples.

**Product Specifications and Nutritional Analysis Information**

Any items identified with trans fats would be prohibited from being sold to the District.

In order to accommodate the nutritional requirements set forth by the United States

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Department of Agriculture and California Department of Education Nutrition Services division, the District periodically request product specification and/or nutritional analysis date for products used. The District expects a 24-hour turn-around on these requests.

**Samples**

Unless specifically requested in this Request for Proposal, samples will not be required for standard items. If, however, the bidder proposes to furnish a brand other than a standard item, a sample of the proposed merchandise shall be provided. Samples shall be submitted to the District at no charge for all items other than standard brands. Any bidder offering a brand other than those specified shall furnish specification sheets, product information and other pertinent literature with their bid offer.

Bidders who fail to submit samples as requested may result in rejection of the proposal. Proposals and samples should be mailed separately and clearly marked.

Sample shall be delivered to **Nutrition Services, 3051 Redding Avenue, Sacramento CA 95820, ATTN: Diana Flores**. Each sample must be clearly marked on the outside of each box or package to indicate the following:

- Name of bidder
- "RFP" and item number of the item listed on attached proposal
- Number of samples (if more than one is submitted)
- Date of the proposal deadline

In the event that it becomes necessary to obtain a laboratory test of an item and the test reveals that the sample does not meet established specifications, the cost of the test shall be borne by the bidder.

Samples of the successful bidders will be retained for future reference. However, upon request, the samples from the unsuccessful bidders will be returned to them at their expense. If the bidders do not request the return of samples within ten days after the proposal opening, the samples will become property of the District.

The products listed on the attached pages provide a representative sample of possible products the District may purchase.

**Inspection of Facilities**

The District reserves the right to inspect the facilities of the bidder prior to award of the contract. The District may request to review the bidder's current Hazard Analysis



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Critical Control Points (HACCP) food safety system for their facility in order to ensure optimum storage and distribution practices. If the District determines that after such inspection that the bidder is not capable of performance within the District's standards, their bid will not be considered. The findings and decisions of the District shall be final.

**References**

Please provide 3 letters of reference from current school district customers.

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**Site Locations for Site-to-Site Delivery only**

<b>Middle Schools</b>	<b>Address</b>	<b>Deliveries per Week</b>	<b>Acceptable Delivery Times</b>
Albert Einstein Middle	9325 Mirandy Drive	1	6:30am – 1:00pm
California Middle	1600 Vallejo Way	1	6:30am – 1:00pm
Fern Bacon Basic Middle	4140 Cuny Avenue	1	6:30am – 1:00pm
Kit Carson Middle	5301 N Street	1	6:30am – 1:00pm
Sam Brannan Middle	5301 Elmer Way	1	6:30am – 1:00pm
School of Engineering and Sciences (Grades 7-12)	7345 Gloria Drive	1	6:30am – 1:00pm
Sutter Middle	3150 - I Street	1	6:30am – 1:00pm
Will C. Wood	6201 Lemon Hill Avenue	1	6:30am – 1:00pm
<b>High Schools</b>	<b>Address</b>		
American Legion	3801 Broadway	1	6:30am – 1:00pm
Arthur A. Benjamin Health Professions High School	451 McClatchy Way	1	6:30am – 1:00pm
C. K. McClatchy High	3066 Freeport Boulevard	1	6:30am – 1:00pm
George Washington Carver School of Arts and Science (Charter School)	10101 Systems Parkway	1	6:30am – 1:00pm
Hiram W. Johnson High	6879 - 14th Avenue	1	6:30am – 1:00pm
John F. Kennedy High	6715 Gloria Drive	1	6:30am – 1:00pm
Luther Burbank High	3500 Florin Road	2	6:30am – 1:00pm
Rosemont	9594 Kiefer Blvd	1	6:30am – 1:00pm
Sacramento New Technology High School (Charter School)	1400 Dickson Street	1	6:30am – 1:00pm
School of Engineering and Sciences	7345 Gloria Drive	1	6:30am – 1:00pm
The Met Sacramento (Charter School)	810 V Street	1	6:30am – 1:00pm
West Campus	5022 - 58th Street	2	6:30am – 1:00pm

**Sacramento City Unified School District**  
**Request for Proposal # 130713**  
**Cafeteria Food Distribution Program**

Vendor Name: \_\_\_\_\_

All or None Award

**Product Price Sheet**

Part "A"

SITE TO SITE DELIVERIES							
Item No.	Item Description	Unit	Mfg Item #	MFG	Estimated Usage by case	Unit Cost	Extended Cost
	<b>DRY</b>						
1	Bean Kidney Dark Red	6/#10	DA-0610	Sys Cls or equal	50		
2	Bean Refired Vegtrn Dehy	6/30 oz	1182002010	Casasol	388		
3	Cheese Parmesan Shrd imp zip	2/5 lb	ARG073215	Arezzio or equal	80		
4	Chip Corn Fritos	120/.75 oz	19852	Frito Lay	1000		
5	Chip Baked Lays Crisps-variety	104/.875 oz	32078, 33627	Frito Lay	1500		
6	Chip Potato Regular Lays ind	120/.5 oz	19846	Frito Lay	1800		
7	Chip Whole Grain Rich-Sunchips variety	104/1 oz	11153, 36445, 11152, 11151	Frito Lay	1500		
8	Chip Rolled Gold Heartzels Pretzel	104/.7 oz	15940	Frito Lay	500		
9	Chip RF Tostitos Crispy Rounds	104/.875 oz	18792	Frito Lay	500		
10	Chip RF Doritos-Variety	72/1 oz	31748, 36096, 49093	Frito Lay	1500		
11	Chip Bite Size Tortilla Chip	120/1 oz	76721 21165	Rachel's	1000		
12	Cookie Animal Cracker	48/1 oz	19320000178	Nabisco	200		
13	Cracker Cheese Its Scrabble Jur	175/.75 oz	45991	Sunshine	175		
14	Cracker Goldfish Pretzel	300/.75 oz	14396	Pepfarm	55		
15	Cracker Goldfish Whole Grain	300/.75 oz	18105	Pepfarm	55		

**Sacramento City Unified School District**  
**Request for Proposal # 130713**  
**Cafeteria Food Distribution Program**

Item No.	Item Description	Unit	Mfg Item #	MFG	Estimated Usage by case	Unit Cost	Extended Cost
16	Cracker Graham Goldfish Vanilla Giant	300/.9 oz	19246	Pepfarm	35		
17	Cracker Graham Honey Maid Stick	72/1 oz	19320014000	Nabisco	100		
18	Cracker Graham Honey-rite	150/3ct	3010076450	Keebler	392		
19	Cracker Graham Strawberry Wffl 2 ct	300/1 oz	405001	Mjm	35		
20	Cracker Wheat Thin	72/1.75 oz	19320007986	Nabisco	340		
21	Cracker Wheat Wheatsworth	500/ 2pk	19320020657	Nabisco	225		
22	Dressing Caesar Creamy	2/1 gal	58126	Girard	130		
23	Dressing ranch btrmlk packets	500/12 gm	2812220	Sys Cls or equal	585		
24	Dressing ranch homestyle	4/1 gal	KE0777	Kens	445		
25	Dressing sesame toasted	2/1 gal	75507-SYS	Sys imp or equal	95		
26	Garlic chopped in oil	6/32 oz	174036	Arezzio or equal	55		
27	Jelly asst #15 240g160mf	400/10 gm	5258835	Sys rel- or equal	60		
28	Ketchup fancy poly	1000/7 gm	7601460	Americana	1250		
29	Ketchup fancy pouch dispenser	2/1.5 gal	515500	Heinz	282		
30	Mayonnaise Packet	500-9 gm	7621580	Americana	738		
31	Mix gravy chicken inst	8/22.6 oz	5000038282	Trio	108		
32	Mix seasoning chili	6/5.7 oz	2150080526	Lawry's	90		

**Sacramento City Unified School District**  
**Request for Proposal # 130713**  
**Cafeteria Food Distribution Program**

Item No.	Item Description	Unit	Mfg Item #	MFG	Estimated Usage by case	Unit Cost	Extended Cost
33	Mustard packets poly	500/5.5 gm	7605390	Amercna	853		
34	Mustard fcy pouch	2/1.5 gal	652000	Heinz	70		
35	Olive Oil pomace italy	3/1 gal	5847011 or equal	Arezzio or equal	70		
36	Olive Ripe sli imp	6/#10	1286319	SYS ott or equal	120		
37	Pan Coating Waffle off arsl	6/14 oz	14720	Veglene	50		
38	Pasta Spaghetti Whl Wheat	2/10 lb	640617	Labella	85		
39	Pepper Jalapeno Sliced Nacho	6/#10	115	Del Sol or equal	150		
40	Pickle Chip Dill Ko kk 3/16	4/1 gal	654	Ctyfair or equal	350		
41	Potato Real Mash	12/26 oz	2970022313	Idahoan	200		
42	Salsa Dipping Cup	60/ 2 oz	528400	Heinz	2500		
43	Sauce BBQ pouch dspnsr	2/1.5 gal	500100	Heinz	150		
44	Sauce BBQ regular	4/1 gal	SJ0440-P	Swtbaby	170		
45	Sauce Pasta Ultra Premium	6/#10	12324	Aldente	125		
46	Sauce Sweet & Sour	2/1 gal	20826	Unc ben	100		
47	Sauce Taco Pkt	500/9 gm	12901--SYS	Casasol	175		
48	Sauce Teriyaki Glaze	6/5 lb	4910	Kikoman	127		
49	Snack bar oatml brn sgr to go	125/1.4 oz	43947	Quaker	350		

**Sacramento City Unified School District**  
**Request for Proposal # 130713**  
**Cafeteria Food Distribution Program**

Item No.	Item Description	Unit	Mfg Item #	MFG	Estimated Usage by case	Unit Cost	Extended Cost
50	Sunflower Butter Creamy Pouch	400/1.1 oz	19259	SunButter	375		
51	Sunflower kernel blaze n hot	150/1 oz	1213	Dakgour	1000		
52	Syrup pancake	100/1 oz	7613951	Americana	225		
53	Tortilla flour wheat 12"	5/10 ct	FW12P5	Miranch	620		
54	Tortilla four wheat 10"	12/10 ct	FW10P	Miranch	550		
55	Tortilla tricolor strip	10/1 lb	55649	Frshgrm	35		
56	Water Spring Alpine	35/16.9 oz	75140005024	Crystal Geysr	100		
57	Water Spring Alpine	56/8 oz	75140005086	C Geysr	100		
	<b>Frozen</b>						
1	Crispito Chili chicken prfd	72/3.25 oz	7870-0928	Tyson	3925		
2	Bagel Whole Grain Wheat iw	1/72 ct	75	Lenders	2085		
3	Bean green cut	1/30 lb	3982105	Amerhtg or equal	200		
4	Chicken Thigh Meat Raw Frzn marn 3.0 oz	4/10 lb		Packer or equal	1075		
5	Corn whl kernel	1/30 lb	3960606	Amerhtg or equal	250		
6	Frank Chicken	80/2 oz	96903	Valchrs	990		
7	Juice Orange Eco crtn	70/4 oz	30100	Suncup	5300		
8	Patty Veg Garden Veggie Burger	48/3.5 oz	2898997712	Mornstr	55		

**Sacramento City Unified School District**  
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**Cafeteria Food Distribution Program**

Item No.	Item Description	Unit	Mfg Item #	MFG	Estimated Usage by case	Unit Cost	Extended Cost
9	Pea green	1/30 lb	V5378	Sys rel or equal	85		
10	Vegetable blend stir fry	6/4 lb	1874817	Sys imp or equal	525		
11	Vegetable Mix 4 way	1/30 lb	3960390	Amerhtg or equal	60		
	<b>Bakery</b>						
1	Bun Hot Dog 6" Whole Wheat	192/1.8 oz	SB-960	Shannon	420		
2	Hamburger Mini Whl Wheat	192/1 oz	SB-420	Shannon	675		
3	Roll Hoagie Whl Wheat 6"	108/2.5 oz	SB-822	Shannon	375		
	<b>Refer</b>						
1	Cheese American Yel 120 ct	4/5 lb	14441	Schrber	2500		
2	Cheese Cream Orig Pouch	100/1 oz	210006112000	Phila	500		
	<b>Janitorial</b>						
1	Bleach liq germicidal 6%	4/128 oz	11003395391	Sys rel or equal	60		
2	Cleaner all purp Oasis 133 ref	1/2.5 gal	14175	Ecolab	17		
3	Cleaner degrsr org frc Oasis 137	1/2.5 gal	14559	Ecolab	16		
4	Cleaner oven greasestrip +np	6/32 oz	29777	Ecolab	10		
5	Degreaser hvy grease express	6/32 oz	10126	Ecolab	30		

**Sacramento City Unified School District**  
**Request for Proposal # 130713**  
**Cafeteria Food Distribution Program**

Item No.	Item Description	Unit	Mfg Item #	MFG	Estimated Usage by case	Unit Cost	Extended Cost
6	Detergent hand liq pantastic	1/5 gal	12971	Ecolab	150		
7	Detergent Laundry pwdr	1/25 lb	6100197	Keyston or equal	50		
8	Sanitizer Oasis 146 multi quat	1/2.5 gal	17708	Ecolab	135		
	<b>Misc</b>						
1	Chest Ice, Red Fam Series	2/48 qt	44528	Igloo	70		
	<b>State Warehouse Foods</b>					<b>FEE for SERVICE</b>	
1	Applesauce fcy	6/#10	100208	USDA	75		
2	Bean Garbanzo	6/#10	100360	USDA	190		
3	Bean Green cnd	6/#10	100307	USDA	40		
4	Bean green frzn	1/30 lb	100351	USDA	130		
5	Bean Kidney	6/#10	100370	USDA	260		
6	Bean Pinto cnd	6/#10	100365	USDA	70		
7	Beef grnd bulk frz	1/40 lb	100158	USDA	65		
8	Beef patty lean	1/40 lb	100162	USDA	40		
9	Cheese Amer sli yel	6/5 lb	100018	USDA	210		
10	Cheese Chdr Shrd red ft	6/5 lb	100012	USDA	65		
11	Chicken Faj meat	1/30 lb	100117	USDA	325		



**Sacramento City Unified School District**  
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**Cafeteria Food Distribution Program**

Item No.	Item Description	Unit	Mfg Item #	MFG	Estimated Usage by case	Unit Cost	Extended Cost
12	Chicken pcs 8 rstd	1/30 lb	110080	USDA	325		
13	Corn Cob	1-96 ear	100349	USDA	100		
14	Corn whl kernel	6/#10	100313	USDA	525		
15	Corn whl krnl frzn	1/30 lb	100348	USDA	120		
16	Fruit Mix	6/#10	100212	USDA	450		
17	Juice Orange Sngl	70/4 oz	100277	USDA	400		
18	Peach diced cling	6/#10	100220	USDA	250		
19	Peach sli	6/#10	100219	USDA	385		
20	Pear sliced	6/#10	100224	USDA	400		
21	Pork Roast (ham)	1/40 lb	100173	USDA	235		
22	Potato Oven	6/5 lb	100357	USDA	350		
23	Potato Rounds	6/5 lb	100358	USDA	440		
24	Potato Wedge	6/5#	100355	USDA	675		
25	Raisin Commodity pkt	144/1.33 oz	100293	USDA	460		
26	Salsa tomato	6/#10	100330	USDA	425		
27	Turkey brst deli comm	1/40 lb	100121	USDA	65		
28	Turkey Brst Deli Smk	1/40 lb	100122	USDA	55		

**Sacramento City Unified School District**  
**Request for Proposal # 130713**  
**Cafeteria Food Distribution Program**

Item No.	Item Description	Unit	Mfg Item #	MFG	Estimated Usage by case	Unit Cost	Extended Cost
29	Turkey Roast	1/40 lb	100125	USDA	45		
30	Turkey Smoked Ham	4/10 lb	100126	USDA	165		
	<b>Commodity Processed Items</b>					<b>Fee for Service</b>	
1	Beef pub style steak burger	160/3 oz	1-15-230	Advance/Pierre	350		
2	Beef Teriyaki Slam Dunk .75 oz	1/30 lb	CNQTD0753	Don Lee	453		
3	Bread Lemon Tea Bar 3 oz	72/3 oz	301TL30W	20th cntry	975		
4	Cheese String Mozz	168/1 oz	59701	Land O Lakes	815		
5	Chicken popcorn brd fc dwe cn	103/3.08 oz	69130	Goldkist	525		
6	Chicken brd pat spcy prckd cn	6/5 lb	66560	Goldkist	2590		
7	Chicken Fajita Meat	8/4.99 lb	3522-0328	Tyson	345		
8	Chicken pty w&d f/c 1.65 oz cn	6/5 lb	6343	Goldkist	475		
9	Egg diced frzn prck	4/5 lb	40005	SunFrsh	118		
10	Pizza cheese Hrvst 51% wg	9/16"	68543	Big Daddy	1760		
11	Pizza pepperoni Hrvst 51% wg	9/16"	68544	Big Daddy	1830		
12	Pizza Sausage Bkfst wg	1/128 ct	63912	Tony's	120		
13	Sausage & Pancake no stick	36/3.0 oz	CNQ71300PNS	Don Lee	625		

**Sacramento City Unified School District**  
**Request for Proposal # 130713**  
**Cafeteria Food Distribution Program**

**Product Price Sheet**

**Part "B"**

**Line Item Award for Part "B"**

**Drop Ship for District Warehouse**

Item No.	<u>Item Description</u>	<u>Unit</u>	<u>Mfg Item #</u>	<u>MFG Name</u>	<u>Estimated Usage by Case</u>	<u>Case Cost</u>	<u>Total Cost</u>	<u>Mfg Drop Price</u>
	<b>DRY</b>							
1	Bean Garbanzo	6/#10	FOBS-0610	Sys Cls or equal	230			
2	Bean Kidney Dark Red	6/#10	DA-0610	Sys or equal	325			
3	Bean Refired Vegtrn Dehy	6/30 oz	1182002010	Casasol	350			
4	Bean Veg Navy in Tomato Sauce	6/#10	NM-0610	Sys Cls or equal	60			
6	Cookie Animal Cracker	48/1 oz		Nabisco	1800			
7	Cracker Cheese Its Scrabble Jur	175/.75 oz	45991	Sunshine	610			
8	Cracker Goldfish Cheese	100/.5 oz	7937	Pepfarm	530			
9	Cracker Goldfish Pretzel	300/.75 oz	14396	Pepfarm	1130			
10	Cracker Goldfish Whole Grain	300/.75 oz	18105	Pepfarm	880			
11	Cracker Graham Goldfish Vanilla Giant	300/.9 oz	19246	Pepfarm	395			
12	Cracker Graham Honey Maid Stick	72/10 oz		Nabisco	830			
13	Cracker Graham Honey-rite	150/3ct	3010076450	Keebler	760			
14	Cracker Graham Strawberry Wffl 2 ct	300/1 oz	405001	Mjm	425			
15	Cracker Wheat Wheatsworth	500/ 2pk		Nabisco	435			

**Sacramento City Unified School District**  
**Request for Proposal # 130713**  
**Cafeteria Food Distribution Program**

<u>Item No.</u>	<u>Item Description</u>	<u>Unit</u>	<u>Mfg Item #</u>	<u>MFG Name</u>	<u>Estimated Usage by Case</u>	<u>Case Cost</u>	<u>Total Cost</u>	<u>Mfg Drop Price</u>
16	Dressing ranch btrmlk packets	500/12 gm	2812220	Sys Cls or equal	100			
17	Jelly asst #15 240g160mf	400/10 gm	5258835	Sys rel or equal	275			
18	Ketchup fancy poly	1000/7 gm	7601460	Americana	60			
19	Ketchup fancy pouch dispenser	2/1.5 gal	515500	Heinz	1200			
20	Mayonnaise Packet	500-9 gm	7621580	Americana	40			
21	Milk chocolate Fat Free uht	27/8.0 oz	950010	Gossner	74385			
22	Milk low fat 1% uht aseptic	27/8.0 oz	299130	Gossner	53500			
23	Mix gravy chicken inst	8/22.6 oz	5000038282	Trio	150			
24	Mustard packets poly	500/5.5 gm	7605390	Amercna	60			
25	Mustard fcy pouch dispenser	2/1.5 gal	652000	Heinz	400			
26	Pan Coating Waffle off arsl	6/14 oz	14720	Veglene	60			
27	Potato Real Mash	12/26 oz	2970022313	Idahoan	750			
28	Potato rounds	6/5#	OIF00215A	Ore Ida	1760			
29	Sauce bbq poly	200/12 gm	7627810	Americana	60			
30	Sauce BBQ pouch dspnsr	2/1.5 gal	500100	Heinz	700			
31	Sauce BBQ regular	4/1 gal	SJ0440-P	Swtbaby	385			
32	Sauce Pasta Ultra Premium	6/#10	12324	Aldente	550			
33	Sauce Sloppy Joe	4/#10	2700044181	Manwich	420			
34	Sauce Taco Pkt	500/9 gm	12901--SYS	Casasol	320			
35	Sauce Tartar pac	500/9 gm	47050-SYS	Sys Rel or equal	450			

**Sacramento City Unified School District**  
**Request for Proposal # 130713**  
**Cafeteria Food Distribution Program**

Item No.	Item Description	Unit	Mfg Item #	MFG Name	Estimated Usage by Case	Case Cost	Total Cost	Mfg Drop Price
36	Snack bar oatml brn sgr to go	125/1.4 oz	43947	Quaker	175			
37	Soup Chicken Mega Noodle	12/50 oz	13512	Campbell	1265			
38	Syrup pancake	100/1 oz	7613951	Americana	3005			
39	Waffle Stix Whl Grain	144/1.1 oz	251	BelChef	650			
40	Water Spring Alpine	35/16.9 oz	75140005024	Crystal Geysr	100			
41	Water Spring Alpine	56/8 oz	75140005086	C Geysr	100			
	<b>Frozen</b>							
1	Bar Breakfast Apple Benefit	48/2.5 oz	40403	Readibake	570			
2	Chicken drumstick bbq Jumbo	2/5 lb	2133-928	Tyson	3400			
3	Crispito Chili chicken prfd	72/3.25 oz	7870-0928	Tyson	2200			
	<b>Bakery</b>							
1	Hamburger Mini Whl Wheat	192/1 oz	SB-420	Shannon	3500			
	<b>Janitorial</b>							
1	Detergent Laundry powdr	1/25 lb	6100197	Keyston	50			

**Sacramento City Unified School District  
Request for Proposal # 130713  
Cafeteria Food Distribution Program**

**NON-COLLUSION DECLARATION  
TO BE EXECUTED BY AND SUBMITTED WITH BID**

I, \_\_\_\_\_, declare that I am the party making the foregoing proposal, that the proposal is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the proposal is genuine and not collusive or sham; that the proponent has not directly or indirectly induced or solicited any other proponent to put in a false or sham proposal and has not directly or indirectly colluded, conspired, connived, or agreed with any proponent or anyone else to put in a sham proposal, or that anyone shall refrain from responding; that the proponent has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix any overhead, profit, or cost element of the proposal price, or of that of any other proponent, or to secure any advantage against the public body awarding the Contract of anyone interested in proposed Contract; that all statements contained in the proposal are true, and, further, that the proponent has not, directly or indirectly, submitted his or her proposal price of any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham bid.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

\_\_\_\_\_  
Date

\_\_\_\_\_  
Name of Vendor

\_\_\_\_\_  
Printed name of Authorized Company Representative

\_\_\_\_\_  
Signature of Authorized Company Representative

**Sacramento City Unified School District**  
**Request for Proposal # 130713**  
**Cafeteria Food Distribution Program**

**Authorized Vendor Signature**

**Prime Point of Contact**

**Proposal Submitted by:**

The undersigned declares under penalty of perjury under the laws of the State of California that the presentations made in this bid are true and correct.

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Date	Signature/Title	Type or Print Name
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Name of Company	Address	City and State
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Area Code	Telephone Number	Fax Number
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Federal Tax Id Number