



SACRAMENTO CITY UNIFIED SCHOOL DISTRICT BOARD OF EDUCATION

Agenda Item 10.1a

Meeting Date: March 7, 2019

Subject: Approval of Grants, Entitlements, and Other Income Agreements
Ratification of Other Agreements
Approval of Bid Awards
Approval of Declared Surplus Materials and Equipment
Change Notices
Notices of Completion

- Information Item Only
- Approval on Consent Agenda
- Conference (for discussion only)
- Conference/First Reading (Action Anticipated: _____)
- Conference/Action
- Action
- Public Hearing

Division: Business Services

Recommendation: Recommend approval of items submitted.

Background/Rationale: None

Financial Considerations: See attached.

LCAP Goal(s): College, Career and Life Ready Graduates, Operational Excellence

Documents Attached:

1. Grants, Entitlements, and Other Income Agreements
2. Expenditure and Other Agreements
3. Recommended Bid Awards – Facilities Projects

Estimated Time of Presentation: N/A

Submitted by: Dr. John Quinto, Chief Business Officer

Jessica Sulli, Contract Specialist

Approved by: Jorge A. Aguilar, Superintendent

GRANTS, ENTITLEMENTS AND OTHER INCOME AGREEMENTS – REVENUE

<u>Contractor</u>	<u>New Grant</u>	<u>Amount</u>
<u>ADULT EDUCATION</u>		
California Department of Education A19-00012.1	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Original Amount \$171,462 Amendment \$11,551 New Total \$183,013 No Match
<p>7/1/18 – 6/30/19: Workforce Innovation and Opportunity Act, Title II: Adult Education and Family Literacy Act. Programs supported by these funds improve employment opportunities and provide training and education to community adults. Achievement in Adult Basic Education, English as a Second Language, General Education Development and Adult Secondary Education is measured through testing. Benchmarks are tracked for future funding opportunities. Grant has been amended to increase funding by \$11,551.</p>		

EXPENDITURE AND OTHER AGREEMENTS

<u>Contractor</u>	<u>Description</u>	<u>Amount</u>
<u>BUSINESS SERVICES</u>		
Crowe, LLP SA19-00012	3/7/19 – 12/31/19: Audit of district financial statements for the year ending June 30, 2019; as well as audit of financial statements of Measures Q & R General Obligation Bonds.	\$101,000 General Funds
<u>BUSINESS SERVICES / PURCHASING SERVICES</u>		
AMS.NET, Inc. SPURR Master Contract: SMC-ER-028 R19-04241	11/2/2016 – 6/30/2019: SPURR Master Contract SMC-ER-028 – Cooperative Purchasing Agreement between AMS.NET, Inc. and SPURR (School Project for Utility Rate Reduction) is a Joint Powers Authority formed by California public school districts, county offices of education, and community college districts pursuant to California Government Code Sections 6500-6536. Cooperative purchasing agreements, as authorized by Public Contract Code §20118, allow other government agencies, such as school districts, to piggyback on awards while still satisfying the legally required competition for contracts. Contracts awarded by SPURR are based on quality, proven performance, and pricing. As a government entity, the district is able to piggyback on this agreement and purchase directly from AMS.NET, Inc. under the same terms, conditions and pricing. The district will purchase Cisco network equipment, installation and network wiring. The estimated cost using this piggyback contract is \$541,098.88. This contract allows yearly extensions thru June 30, 2020.	Pursuant to Public Contract Code § 20118
<u>FACILITIES SUPPORT SERVICES</u>		
HMR Architects SA19-00434 & SA19-00442	1/1/19 – Completion of Services: Provide architectural and engineering services for the Sam Brannan & John Cabrillo Asphalt Paving/Playfields Renovation project.	\$187,635 Measure Q Funds

AMENDED

RECOMMENDED BID AWARDS – FACILITIES PROJECTS

Bid No: 0139-416 H.W. Harkness Outdoor Learning Space Phase 2
Bids received: February 14, 2019
Recommendation: Award to Saenz Landscape Construction for \$224,365 (includes 10% Owner's Contingency)
Funding Source: School Improvement Grant (SIG) Funds

BIDDER	BIDDER LOCATION	BASE BID AMOUNT
Saenz Landscape Construction	Rancho Cordova, CA	\$203,968
Sierra Valley Construction	Loomis, CA	\$204,713

This project was bid using the informal bidding procedures under the California Uniform Public Construction Cost Accounting Act (CUPCCAA) to which the District has elected to adopt. The threshold for informally bid projects under CUPCCAA is \$200,000, however the Board has the discretion to award a contract when bids exceed the threshold by \$12,500 or less, to the lowest responsible bidder.

RECOMMENDED BID AWARDS – FACILITIES PROJECTS

Project: Lease-Leaseback Agreement for Golden Empire Roof & HVAC

Recommendation: Award to ACCO Engineered Systems, Inc.

Amount/Funding: \$2,054,185; Measure Q Funds

Project: Lease-Leaseback Agreement for Hiram Johnson Core Academic Improvement

Recommendation: Approve lease-leaseback contract with Roebbelen for preconstruction services of \$86,000 for this project. Authorize staff to pursue a lease-leaseback contract with Roebbelen for construction services for this project using a fee-based contract with a percentage fee of 9.1%. The cost of construction is estimated at \$11,000,000.

Amount/Funding: Measure Q Funds

Recent state legislation (AB2316) made significant changes to K-12 lease-leaseback statutes, Education Code §17400 et seq. AB2316 requires a competitive process in selecting the lease-leaseback contractor, and in some cases, authorizes pre-construction services by the same lease-leaseback contractor.

Per AB2316, staff solicited "Request for Proposals" by advertising and sending notices directly to contractors. Proposals received were evaluated and ranked based on scoring criteria used to determine "best value".

RECEIVED

FEB 19 2019

California Department of Education
 Fiscal Administrative Services Division
 AO-400 (REV. 09/2014)

Grant Award Notification

OFFICE OF THE SUPERINTENDENT
 Sacramento City Unified School District

GRANTEE NAME AND ADDRESS Jorge Aguilar, Superintendent Sacramento City Unified School District 5735 47th Avenue Sacramento, CA 95824				CDE GRANT NUMBER		
				FY	PCA	Vendor Number
Attention Susan Lytle Gilmore, Director				STANDARDIZED ACCOUNT CODE		COUNTY
Program Office Adult Education				Resource Code	Revenue Object	34
Telephone 916-277-6533				Multiple	8290	INDEX
Name of Grant Program Workforce Innovation and Opportunity Act, Title II: Adult Education and Family Literacy Act, Public Law 113-128, Section 225, Section 231, and Section 243						615
GRANT DETAILS	Original/Prior Amendments	Amendment Amount	Total	Amend. No.	Award Starting Date	Award Ending Date
	\$171,462	\$11,551	\$183,013	1	July 1, 2018	June 30, 2019
CFDA Number	Federal Grant Number	Federal Grant Name		Federal Agency		
84.002A	V002A180005	Adult Education and Family Literacy Act		U.S. Department of Education		
This is to inform you that your award for the Workforce Innovation and Opportunity Act, Title II: Adult Education and Family Literacy Act Grant program has been amended to revise the funding amount. This award is made contingent upon the availability of funds. If the Legislature takes action to reduce or defer the funding upon which this award is based, then this award will be amended accordingly. Please return the original, signed Grant Award Notification (AO-400) to: Janet Morrison, Associate Governmental Program Analyst Adult Education Office California Department of Education 1430 N Street, Suite 4202 Sacramento, CA 95814-5901						
California Department of Education Contact Janet Morrison				Job Title Associate Governmental Program Analyst		
E-mail Address jamorris@cde.ca.gov				Telephone 916-323-6045		
Signature of the State Superintendent of Public Instruction or Designee 				Date February 7, 2019		
CERTIFICATION OF ACCEPTANCE OF GRANT REQUIREMENTS						
On behalf of the grantee named above, I accept this grant award. I have read the applicable certifications, assurances, terms, and conditions identified on the grant application (for grants with an application process) or in this document or both; and I agree to comply with all requirements as a condition of funding.						
Printed Name of Authorized Agent				Title		
E-mail Address				Telephone		
Signature 				Date		



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February 27, 2019

Dr. John Quinto
Chief Business Official
Sacramento City Unified School District
5735 47th Avenue
Sacramento, California 95824

Dear Dr. Quinto:

This letter confirms the arrangements for Crowe LLP ("Crowe" or "us" or "we" or "our") to provide the professional services discussed in this letter to Sacramento City Unified School District ("the District" or "you", "your" or "Client") as of and for the year ended June 30, 2019. The attached Crowe Engagement Terms is an integral part of this letter, and its terms are incorporated herein.

AUDIT SERVICES

Our Responsibilities

We will audit and report on the financial statements of the governmental activities, each major fund, and the aggregate remaining fund information, which collectively comprise the basic financial statements of the District for the period indicated.

In addition to our report on the financial statements, we plan to evaluate the presentation of the following supplementary information in relation to the financial statements as a whole, and to report on whether this supplementary information is fairly stated, in all material respects, in relation to the financial statements as a whole.

- Combining and Individual Fund Financial Statements and Schedules
- Organization
- Schedule of Average Daily Attendance
- Schedule of Instructional Time
- Schedule of Expenditures of Federal Awards
- Reconciliation of Unaudited Financial Report with Audited Financial Statements
- Schedule of Charter Schools
- Schedule of First 5 Revenues and Expenditures

In addition to our report on the financial statements, we also plan to perform specified procedures in order to describe in our report whether the following required supplementary information is presented in accordance with applicable guidelines. However, we will not express an opinion or provide any assurance on this information due to our limited procedures.

- Management's Discussion and Analysis
- Budgetary Comparison Schedules
- Schedule of Changes in the District's Total Other Postemployment Benefits (OPEB) Liability

- Schedule of the District's Proportionate Share of the Net Pension Liability
- Schedule of District's Contributions

The document will also include the following additional information that will not be subjected to the auditing procedures applied in our audit of the financial statements, and for which our auditor's report will disclaim an opinion:

- Schedule of Financial Trends and Analysis - Unaudited

The objective of the audit is the expression of an opinion on the financial statements. We will plan and perform the audit in accordance with auditing standards generally accepted in the United States of America, the standards for financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards require that we obtain reasonable, rather than absolute, assurance about whether the financial statements are free of material misstatement whether caused by error or fraud, and that we report on the Schedule of Expenditures of Federal Awards (as noted above), and on your compliance with Federal statutes, regulations, and the terms and conditions of Federal awards and on its internal controls as required for a Single Audit. Because of inherent limitations of an audit, together with the inherent limitations of internal control, an unavoidable risk that some material misstatements may not be detected exists, even though the audit is properly planned and performed in accordance with applicable standards. An audit is not designed to detect error or fraud that is immaterial to the financial statements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment including the assessment of the risks that the financial statements could be misstated by an amount we believe would influence the financial statement users. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

In making our risk assessments, we consider internal control relevant to the preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. However, we will communicate in writing to those charged with governance and management concerning any significant deficiencies or material weaknesses in internal control relevant to the audit of the financial statements that we have identified during the audit. We will communicate to management other deficiencies in internal control identified during the audit that have not been communicated to management by other parties and that, in our professional judgment, are of sufficient importance to merit management's attention. We will also communicate certain matters related to the conduct of the audit to those charged with governance, including (1) fraud involving senior management, and fraud (whether caused by senior management or other employees) that causes a material misstatement of the financial statements, (2) illegal acts that come to our attention (unless they are clearly inconsequential) (3) disagreements with management and other significant difficulties encountered in performing the audit and (4) various matters related to the District's accounting policies and financial statements. Our engagement is not designed to address legal or regulatory matters, which matters should be discussed by you with your legal counsel.

We expect to issue a written report upon completion of our audit of the financial statements. Our report will be addressed to Board of Education of the District. Circumstances may arise in which it is necessary for us to modify our opinion, add an emphasis of matter or other matter paragraph, or withdraw from the engagement.

In addition to our report on the financial statements and supplemental information, we plan to issue the following reports:

- Independent Auditor's Report on Compliance with State Laws and Regulations – The purpose of this report on compliance is solely to describe the scope of our testing of compliance with State Laws and Regulations, and the results of that testing, based on the requirements of the State of California's *Guide for Annual Audits of K-12 Local Education Agencies and State Compliance Reporting*. Accordingly, this report is not suitable for any other purpose.
- Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards* — The purpose of this report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the District's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.
- Independent Auditor's Report on Compliance for the First 5 Sacramento County Program and Report on Internal Control over Compliance in Accordance with a Program-Specific Audit – The purpose of this report on compliance is solely to describe the scope of our testing based on the requirements of the First 5 Sacramento County Program. Accordingly, this communication is not suitable for any other purpose.
- Independent Auditor's Report on Compliance for Each Major Federal Program and Report on Internal Control Over Compliance -- The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

We will also perform tests of controls including testing underlying transactions, as required by the Uniform Guidance, to evaluate the effectiveness of the design and operation of controls that we consider relevant to preventing or detecting material noncompliance with compliance requirements applicable to each of your major federal awards programs. We will determine major programs in accordance with the Uniform Guidance. Our tests will be less in scope than would be necessary to render an opinion on these controls and, accordingly, no opinion will be expressed. We will inform you of any deficiencies or other matters involving internal control, if any, as required by the Uniform Guidance.

As part of obtaining reasonable assurance about whether the financial statements are free of material misstatement, we will also perform tests of your compliance with applicable laws, regulations, contracts and grants. However, because of the concept of reasonable assurance and because we will not perform a detailed examination of all transactions, there is a risk that material errors, irregularities, or illegal acts, including fraud or defalcations, may exist and not be detected by us. The objective of our audit of compliance relative to the financial statements will not be to provide an opinion on overall compliance with such provisions, and we will not express such an opinion. We will advise you, however, of any matters of that nature that come to our attention, unless they are clearly inconsequential.

The Uniform Guidance requires that we plan and perform the audit to obtain reasonable assurance about whether you have complied with certain provisions of laws, regulations, contracts and grants. Our procedures will consist of the applicable procedures described in the United States Office of Management and Budget (OMB) Compliance Supplement for the types of compliance requirements that could have a direct and material effect on each of your major programs. The purpose of our audit will be to express an opinion on your compliance with requirements applicable to major Federal award programs. Because an audit is designed to provide reasonable assurance, but not absolute assurance, the audit is not designed to detect immaterial violations or instances of noncompliance.

Our audit and work product are intended for the benefit and use of the District only. The audit will not be planned or conducted in contemplation of reliance by any other party or with respect to any specific transaction and is not intended to benefit or influence any other party. Therefore, items of possible interest to a third party may not be specifically addressed or matters may exist that could be assessed differently by a third party.

The working papers for this engagement are the property of Crowe and constitute confidential information. However, we may be requested to make certain working papers available to your oversight agency or grantors pursuant to authority given to them by law, regulation, or contract. If requested, access to such working papers will be provided under the supervision of our personnel. Furthermore, upon request, we may provide photocopies of selected working papers to your oversight agency or grantors. The working papers for this engagement will be retained for a minimum of three years after the date our report is issued or for any additional period requested by the oversight agency or pass-through entity. If we are aware that a federal awarding agency, pass-through entity, or auditee is contesting an audit finding, we will contact the party contesting the audit finding for guidance prior to destroying the working papers.

Government Auditing Standards require that we provide you with a copy of our most recent peer review report, which accompanies this letter.

The District's Responsibilities

The District's management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America. Management is also responsible for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to error or fraud. The District's management is also responsible for complying with applicable laws, regulations, contracts and grants and such responsibility extends to identifying the requirements and designing internal control policies and procedures to provide reasonable assurance that compliance is achieved. Additionally, as required by the Uniform Guidance, it is management's responsibility to follow up and take corrective action on reported audit findings and to prepare a summary schedule of prior audit findings, which should be available for our review, and a corrective action plan.

Management has the responsibility to adopt sound accounting policies, maintain an adequate and efficient accounting system, safeguard assets, and design and implement programs and controls to prevent and detect fraud. Management's judgments are typically based on its knowledge and experience about past and current events and its expected courses of action. Management's responsibility for financial reporting includes establishing a process to prepare the accounting estimates included in the financial statements.

Management is responsible for providing to us, on a timely basis, all information of which management is aware that is relevant to the preparation and fair presentation of the financial statements, such as records, documentation, and other matters. Management is also responsible for providing such other additional information we may request for the purpose of the audit, and unrestricted access to persons within the District from whom we determine it necessary to obtain audit evidence. Additionally, those charged with governance are responsible for informing us of their views about the risks of fraud within the District, and their knowledge of any fraud or suspected fraud affecting the District.

Management is responsible for adjusting the financial statements to correct material misstatements related to accounts or disclosures. As part of our audit process, we will request from management written confirmation concerning representations made to us in connection with the audit, including that the effects of any uncorrected misstatements aggregated by us during the audit are immaterial, both individually and in the aggregate, to the financial statements and to compliance with the requirements of its Federal programs. Management acknowledges the importance of management's representations and responses

to our inquiries, and that they will be utilized as part of the evidential matter we will rely on in forming our opinion. Because of the importance of management's representations to an effective audit, you agree to release Crowe and its personnel from any liability and costs relating to our services under this letter attributable to any misrepresentations by management.

Management is responsible for the preparation of the supplementary information identified above in accordance with the applicable criteria. As part of our audit process, we will request from management certain written representations regarding management's responsibilities in relation to the supplementary information presented, including but not limited to its fair presentation in accordance with the applicable criteria, the method of measurement and presentation and any significant assumptions or interpretations underlying the supplementary information. In addition, it is management's responsibility to include the auditor's report on supplementary information in any document that contains the supplementary information and that indicates that we have reported on such supplementary information. It is also management's responsibility to present the supplementary information with the audited financial statements or, if the supplementary information will not be presented with the audited financial statements, to make the audited financial statements readily available to the intended users of the supplementary information no later than the date of issuance by the District of the supplementary information and the auditor's report thereon.

Management is responsible for the preparation of the required supplementary information identified above in accordance with the applicable guidelines. We will request from management certain written representations regarding management's responsibilities in relation to the required supplementary information presented, including but not limited to whether it has been measured and presented in accordance with prescribed guidelines, the method of measurement and presentation and any significant assumptions or interpretations underlying the supplementary information.

At the conclusion of the engagement, it is management's responsibility to submit the reporting package (including financial statements, schedule of expenditures of federal awards, summary schedule of prior audit findings, auditor's reports, and corrective action plan) along with the Data Collection Form to the designated federal clearinghouse and, if appropriate, to pass-through entities. The Data Collection Form and the reporting package must be submitted within the earlier of thirty days after receipt of the auditor's reports or nine months after the end of the audit period.

OTHER SERVICES

Financial Statement Preparation

The District will provide us with the necessary information to assist in the preparation of the draft financial statements including the notes thereto. We are relying on the District to provide us with the detailed trial balance, note disclosure information and any other relevant report information in a timely fashion and ensure the data is complete and accurate. Management is solely responsible for the presentation of the financial statements.

Preparation of the Schedule of Expenditure of Federal Awards

The District will provide us with the necessary information to prepare the draft schedule of expenditure of federal awards including the notes thereto. We are relying on the District to provide us with all information required by the Uniform Guidance for the schedule, notes and other relevant reporting information in a timely fashion and ensure the data is complete and accurate. Management is solely responsible for the presentation of the schedule of expenditures of federal awards.

Recordkeeping Assistance

The District will provide us with the necessary information to assist you in your recordkeeping. We will propose year end adjusting entries to management for your review and approval, including cash to accrual conversion entries. We are relying on the District to provide us with the necessary information in a timely fashion and ensure the data is complete and accurate.

Data Collection Form input services

We will provide assistance in completing sections of the Data Collection Form (DCF) relative to its federal award programs pursuant to the requirements of Section §200.512 of the Uniform Guidance that are promulgated to be completed by the District. While we may provide this data entry service and assist you in satisfying your electronic data communication requirements to the Federal Audit Clearinghouse, the completeness and accuracy of this information remains the responsibility of your management.

With respect to the above other services, we will perform the services in accordance with applicable professional standards. We, in our sole professional judgment, reserve the right to refuse to do any procedure or take any action that could be construed as making management decisions or assuming management responsibilities. In connection with performing the above other services, you agree to: assume all management responsibilities including making all management decisions; oversee the service by designating an individual, preferably within senior management, who possesses suitable skill, knowledge, and/or experience; evaluate the adequacy and results of the services performed; and accept responsibility for the results of the services.

BOND OFFERINGS

With respect to any official statements issued by the District with which Crowe is not involved, the official statement should indicate that the auditor is not involved with the contents of such official statement. The disclosure should read as:

“Crowe LLP, our independent auditor, has not been engaged to perform and has not performed, since the date of its report included herein, any procedures on the financial statements addressed in that report. Crowe LLP also has not performed any procedures relating to this official statement.”

FEES

Our fees, including out-of-pocket expenses, are outlined below. Our invoices are due and payable upon receipt. Invoices that are not paid within 30 days of receipt are subject to a monthly interest charge of one percent per month or the highest interest rate allowed by law, whichever is less, which we may elect to waive at our sole discretion, plus costs of collection including reasonable attorneys' fees. If any amounts invoiced remain unpaid 30 days after the invoice date, you agree that Crowe may, in its sole discretion, cease work until all such amounts are paid or terminate this engagement.

Audit of the District's financial statements for the year ending June 30, 2019	\$ 74,000
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In accordance with the requirements of Education Code Section 14505, the District will not be required to pay the final 10% of this amount until the current year audit report has been accepted by the State Controller's Office.

Circumstances may arise under which we must perform additional work and, thus, require additional billings for our services. Examples of such circumstances include, but are not limited to:

- Changing audit requirements
- New professional standards or regulatory requirements
- New financial statement disclosures
- Work caused due to the identification of, and management's correction of, inappropriate application of accounting pronouncements
- Erroneous or incomplete accounting records
- New or unusual transactions
- Change in your organizational structure or size due to merger and acquisition activity or other events
- Change in your controls
- Agreed-upon level of preparation and assistance from your personnel not provided
- Failure of your staff to prepare information in a timely manner
- Numerous revisions to your information
- Lack of availability of appropriate District personnel during audit fieldwork.

Additionally, to accommodate requests to reschedule audit fieldwork without reasonable notice, additional billings for our services could be required, and our assigned staffing and ability to meet agreed-upon deadlines could be impacted.

Our fee assumes that we will be provided with auditable trial balances for all funds at year end, that all bank accounts and investment accounts will be reconciled through the end of the year being audited to the trial balances, that interfund and transfer accounts will balance, that subsidiary ledgers will reconcile to the general ledger and that beginning fund equity amounts will be reconcilable to prior year audited ending fund equity. We assume that the District will cooperate with our requests for information such as explanations of account activity.

Additionally, we assume the District will provide a copy of the capital assets ledger including current year additions and dispositions and depreciation by functional expense. We assume that requested records such as invoices, contracts, grant agreements and supporting documentation will be located and provided to us. We also assume the District will prepare confirmation letters and the MD&A section of the report.

Our fee does not include implementation of any other future accounting or auditing pronouncements and/or government requirements that may change, thus, the scope or amount of auditing necessary to complete our engagements may increase beyond what is currently anticipated. Should such events occur, we would present you with our estimate of any possible increase prior to beginning our audit for the given year. An equitable adjustment in the proposed fee will be negotiated if the cost of time required for performance of the audit service is increased or decreased pursuant to a change in scope of the audit requested by the District or required by State or Federal regulations.

When we become aware of circumstances which impact the amount or scheduling of our work, we will issue, for your approval, a formal change order detailing the reason and the anticipated impact of the change.

We have agreed to the following fees for the next four subsequent years as follows:

Audit of the District's financial statements for the year ending June 30, 2020	\$	74,000
Audit of the District's financial statements for the year ending June 30, 2021	\$	74,000
Audit of the District's financial statements for the year ending June 30, 2022	\$	76,300
Audit of the District's financial statements for the year ending June 30, 2023	\$	76,300

Because each year is a separate engagement and this five-year period does not constitute a continuous engagement, we will require execution of a new engagement letter for each subsequent year listed above. However, we agree to the fees listed above for each year unless we both agree in writing to a modification.

Our fees are exclusive of taxes or similar charges, as well as customs, duties or tariffs, imposed in respect of the Services, any work product or any license, all of which Client agrees to pay if applicable or if they become applicable (other than taxes imposed on Crowe's income generally), without deduction from any fees or expenses invoiced to Client by Crowe.

To facilitate Crowe's presence at Client's premises, Client will provide Crowe with internet access while on Client's premises. Crowe will access the internet using a secure virtual private network. Crowe will be responsible for all internet activity performed by its personnel while on Client's premises. In the event Client does not provide Crowe with internet access while on Client's premises, Client will reimburse Crowe for the cost of internet access through other means while on Client's site.

MISCELLANEOUS

For purposes of this Miscellaneous section, the Acceptance section below, and all of the Crowe Engagement Terms, "Client" will mean the entity(ies) defined in the first paragraph of this letter and will also include all related parents, subsidiaries, and affiliates of Client who may receive or claim reliance upon any Crowe deliverable.

Crowe will provide the services to Client under this Agreement as an independent contractor and not as Client's partner, agent, employee, or joint venturer under this Agreement. Neither Crowe nor Client will have any right, power or authority to bind the other party.

This engagement letter agreement (the "Agreement") reflects the entire agreement between the parties relating to the services (or any reports, deliverables or other work product) covered by this Agreement. The engagement letter and any attachments (including without limitation the attached Crowe Engagement Terms) are to be construed as a single document, with the provisions of each section applicable throughout. This Agreement may not be amended or varied except by a written document signed by each party. It replaces and supersedes any other proposals, correspondence, agreements and understandings, whether written or oral, relating to the services covered by this letter, and each party agrees that in entering this Agreement, it has not relied on any oral or written representations, statements or other information not contained in or incorporated into this Agreement. Any non-disclosure or other confidentiality agreement is replaced and superseded by this Agreement. Each party shall remain obligated to the other party under all provisions of this Agreement that expressly or by their nature extend beyond and survive the expiration or termination of this Agreement. If any provision (in whole or in part) of this Agreement is found unenforceable or invalid, this will not affect the remainder of the provision or any other provisions in this Agreement, all of which will continue in effect as if the stricken portion had not been included. This Agreement may be executed in two or more actual, scanned, emailed, or electronically copied counterparts, each and all of which together are one and the same instrument. Accurate transmitted copies (transmitted copies are reproduced documents that are sent via mail, delivery, scanning, email, photocopy, facsimile or other process) of the executed Agreement or signature pages only (whether handwritten or electronic signature), will be considered and accepted by each party as documents equivalent to original documents and will be deemed valid, binding and enforceable by and against all parties. This Agreement must be construed, governed, and interpreted under the laws of the State of California, without regard for choice of law principles.

We are pleased to have this opportunity to serve you, and we look forward to a continuing relationship. If the terms of this letter and the attached Crowe Engagement Terms are acceptable to you, please sign below and return one copy of this letter at your earliest convenience. Please contact us with any questions or concerns.

ACCEPTANCE

I have reviewed the arrangements outlined above and in the attached "Crowe Engagement Terms," and I accept on behalf of the Client the terms and conditions as stated. By signing below, I represent and warrant that I am authorized by Client to accept the terms and conditions as stated.

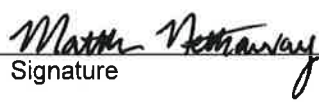
IN WITNESS WHEREOF, Client and Crowe have duly executed this engagement letter effective the date first written above.

Crowe LLP and the Engagement Authorized Signer below are licensed or otherwise authorized by the California Board of Accountancy.

Sacramento City Unified School District

Crowe LLP

Signature



Signature

Printed Name

Matthew Nethaway

Printed Name

Title

Partner

Title

Date

February 27, 2019

Date

Crowe Engagement Terms

Crowe wants Client to understand the terms under which Crowe provides its services to Client and the basis under which Crowe determines its fees. These terms are part of the Agreement and apply to all services described in the Agreement as well as all other services provided to Client (collectively, the "Services"), unless and until a separate written agreement is executed by the parties for separate services. Any advice provided by Crowe is not intended to be, and is not, investment advice.

CLIENT'S ASSISTANCE – For Crowe to provide Services effectively and efficiently, Client agrees to provide Crowe timely with information requested and to make available to Crowe any personnel, systems, premises, records, or other information as reasonably requested by Crowe to perform the Services. Access to such personnel and information are key elements for Crowe's successful completion of Services and determination of fees. If for any reason this does not occur, a revised fee to reflect additional time or resources required by Crowe will be mutually agreed. Client agrees Crowe will have no responsibility for any delays related to a delay in providing such information to Crowe. Such information will be accurate and complete, and Client will inform Crowe of all significant tax, accounting and financial reporting matters of which Client is aware.

PROFESSIONAL STANDARDS – As a regulated professional services firm, Crowe must follow professional standards when applicable, including the Code of Professional Conduct of the American Institute of Certified Public Accountants ("AICPA"). Thus, if circumstances arise that, in Crowe's professional judgment, prevent it from completing the engagement, Crowe retains the right to take any course of action permitted by professional standards, including declining to express an opinion or issue other work product or terminating the engagement.

REPORTS – Any information, advice, recommendations or other content of any memoranda, reports, deliverables, work product, presentations, or other communications Crowe provides under this Agreement ("Reports"), other than Client's original information, are for Client's internal use only, consistent with the purpose of the Services. Client will not rely on any draft Report. Unless required by an audit or other attestation professional standard, Crowe will not be required to update any final Report for circumstances of which we become aware or events occurring after delivery.

CONFIDENTIALITY – Except as otherwise permitted by this Agreement or as agreed in writing, neither Crowe nor Client may disclose to third parties the contents of this Agreement or any information provided by or on behalf of the other that ought reasonably to be treated as confidential and/or proprietary. Client use of any Crowe work product will be limited to its stated purpose and to Client business use only. However, Client and Crowe each agree that either party may disclose such information to the extent that it: (i) is or becomes public other than through a breach of this Agreement, (ii) is subsequently received by the recipient from a third party who, to the recipient's knowledge, owes no obligation of confidentiality to the disclosing party with respect to that information, (iii) was known to the recipient at the time of disclosure or is thereafter created independently, (iv) is disclosed as necessary to enforce the recipient's rights under this Agreement, or (v) must be disclosed under applicable law, regulations, legal process or professional standards.

THIRD PARTY PROVIDER – Crowe may use a third-party provider in providing Services to Client, which may require Crowe to share Client confidential information with the provider. If Crowe uses a third-party provider, Crowe will enter into a confidentiality agreement with the provider to require the provider to protect the confidentiality of Client's confidential information, and Crowe will be responsible to Client for maintaining its confidentiality. The limitations on Client's remedies, vis-à-vis Crowe, in this Agreement will also apply to any subcontractors.

CLIENT-REQUIRED CLOUD USAGE – If Client requests that Crowe access files, documents or other information in a cloud-based or web-accessed hosting service or other third-party system accessed via the internet, including, without limitation iCloud, Dropbox, Google Docs, Google Drive, a data room hosted by a third-party, or a similar service or website (collectively, "Cloud Storage"), Client will confirm with any third-parties assisting with or hosting the Cloud Storage that either such third-party or Client (and not Crowe) is responsible for complying with all applicable laws relating to the Cloud Storage and any information contained in the Cloud Storage, providing Crowe access to the information in the Cloud Storage, and protecting the information in the Cloud Storage from any unauthorized access, including

without limitation unauthorized access to the information when in transit to or from the Cloud Storage. Client represents that it has authority to provide Crowe access to information in the Cloud Storage and that providing Crowe with such access complies with all applicable laws, regulations, and duties owed to third-parties.

DATA PROTECTION – If Crowe holds or uses Client information that can be linked to specific individuals who are Client's customers ("Personal Data"), Crowe will treat it as confidential as described above and comply with applicable US state and federal law and professional regulations (including, for financial institution clients, the objectives of the Interagency Guidelines Establishing Information Security Standards) in disclosing or using such information to carry out the Services. Crowe has implemented and will maintain physical, electronic and procedural safeguards reasonably designed to (i) protect the security, confidentiality and integrity of the Personal Data, (ii) prevent unauthorized access to or use of the Personal Data, and (iii) provide proper disposal of the Personal Data (collectively, the "Safeguards"). Client warrants (i) that it has the authority to provide the Personal Data to Crowe in connection with the Services, (ii) that Client has processed and provided the Personal Data to Crowe in accordance with applicable law, and (iii) will limit the Personal Data provided to Crowe to Personal Data necessary to perform the Services. To provide the Services, Client may also need to provide Crowe with access to Personal Data consisting of protected health information, financial account numbers, Social Security or other government-issued identification numbers, or other data that, if disclosed without authorization, would trigger notification requirements under applicable law ("Restricted Personal Data"). In the event Client provides Crowe access to Restricted Personal Data, Client will consult with Crowe on appropriate measures (consistent with legal requirements and professional standards applicable to Crowe) to protect the Restricted Personal Data, such as: deleting or masking unnecessary information before making it available to Crowe, using encryption when transferring it to Crowe, or providing it to Crowe only during on-site review on Client's site. Client will provide Crowe with Restricted Personal Data only in accordance with mutually agreed protective measures. Otherwise, Client and Crowe agree each may use unencrypted electronic media to correspond or transmit information and such use will not in itself constitute a breach of any confidentiality obligations under this Agreement.

GENERAL DATA PROTECTION REGULATION COMPLIANCE – If and to the extent that Client provides personal data to Crowe subject to the European Union General Data Protection Regulation ("GDPR"), then in addition to the requirements of the above Data Protection section, this section will apply to such personal data ("EU Personal Data"). The parties agree that for purposes of processing the EU Personal Data, (a) Client will be the "Data Controller" as defined by the GDPR, meaning the organization that determines the purposes and means of processing the EU Personal Data; (b) Crowe will be the "Data Processor" as defined by GDPR, meaning the organization that processes the EU Personal Data on behalf of and under the instructions of the Data Controller; or (c) the parties will be classified as otherwise designated by a supervisory authority with jurisdiction. Client and Crowe each agree to comply with the GDPR requirements applicable to its respective role. Crowe has implemented and will maintain technical and organizational security safeguards reasonably designed to protect the security, confidentiality and integrity of the EU Personal Data. Client represents it has secured all required rights and authority, including consents and notices, to provide such EU Personal Data to Crowe, including without limitation authority to transfer such EU Personal Data to the U.S. or other applicable Country or otherwise make the EU Personal Data available to Crowe, for the duration of and purpose of Crowe providing the Services. The types of EU Personal Data to be processed include name, contact information, title, and other EU Personal Data that is transferred to Crowe in connection with the Services. The EU Personal Data relates to the data subject categories of individuals connected to Client, Client customers, Client vendors, and Client affiliates or subsidiaries ("Data Subjects"). Crowe will process the EU Personal Data for the following purpose: (x) to provide the Services in accordance with this Agreement, (y) to comply with other documented reasonable instructions provided by Client, and (z) to comply with applicable law. In the event of a Crowe breach incident in connection with EU Personal Data in the custody or control of Crowe, Crowe will promptly notify Client upon knowledge that a breach incident has occurred. Client has instructed Crowe not to contact any Data Subjects directly, unless required by applicable law. In the event that a supervisory authority with jurisdiction makes the determination that Crowe is a data controller, Client will reasonably cooperate with Crowe to enable Crowe to comply with its obligations under GDPR. Crowe will reasonably cooperate with Client in responding to or addressing any request from a data subject, a supervisory authority with jurisdiction, or the Client, to the extent necessary to enable Client to comply with its obligations under GDPR as the Data Controller. Client will promptly reimburse Crowe for

any out-of-pocket expenses and professional time at Crowe's then-current hourly rates. Client will provide prompt written notice to Crowe (with sufficient detailed instructions) of any data subject request or other act that is required to be performed by Crowe as the Data Processor on behalf of Client as the Data Controller. Crowe shall promptly delete or procure the deletion of any EU Personal Data after the cessation of any Services involving the processing of Client's EU Personal Data. Notwithstanding the forgoing, Crowe may retain a copy of the EU Personal Data as permitted by applicable law or professional standards, provided that such EU Personal Data remain subject to the terms of this Agreement.

INTELLECTUAL PROPERTY – Crowe may use ideas, concepts, methodologies, data, software, designs, utilities, tools, models, techniques, systems, Reports, or other know-how that it develops, owns or licenses ("Materials") in performing the Services. Crowe retains all intellectual property rights in the Materials (including any improvements or knowledge developed while performing the Services), and in any working papers compiled in providing the Services, but not in the Client information reflected in them. Upon payment for Services and subject to the other terms of this Agreement, Client will use Reports, as well as any Materials therein, only to the extent necessary and permitted under this Agreement.

AGGREGATED DATA – Client hereby acknowledges and agrees that Crowe may aggregate Client content and data with content and data from other clients ("Data Aggregations") for purposes including, without limitation, product and service development, commercialization, industry benchmarking, or quality improvement initiatives. Crowe will scrub Client content and data so that Client sensitive information is not disclosed and so that all data is anonymized. All Data Aggregations will be the sole and exclusive property of Crowe.

LEGAL AND REGULATORY CHANGE – Crowe may periodically communicate to Client changes in laws, rules or regulations. However, Client has not engaged Crowe, and Crowe does not undertake an obligation, to advise Client of changes in (a) laws, rules, regulations, industry or market conditions, or (b) Client's own business practices or other circumstances (except to the extent required by professional standards). The scope of Services and the fees for Services are based on current laws and regulations. If changes in laws or regulations change Client's requirements or the scope of the Services, Crowe's fees will be modified to a mutually agreed amount to reflect the changed level of Crowe's effort.

PUBLICATION – Client agrees to obtain Crowe's specific permission before using any Report or Crowe work product or Crowe's firm's name in a published document, and Client agrees to submit to Crowe copies of such documents to obtain Crowe's permission before they are filed or published.

CLIENT REFERENCE – From time to time Crowe is requested by prospective clients to provide references for Crowe service offerings. Client agrees that Crowe may use Client's name and generally describe the nature of Crowe's engagement(s) with Client in marketing to prospects, and Crowe may also provide prospects with contact information for Client personnel familiar with Crowe's Services.

NO PUNITIVE OR CONSEQUENTIAL DAMAGES – Any liability of Crowe will not include any consequential, special, incidental, indirect, punitive, or exemplary damages or loss, nor any lost profits, goodwill, savings, or business opportunity, even if Crowe had reason to know of the possibility of such damages.

LIMIT OF LIABILITY – Except where it is judicially determined that Crowe performed its Services with gross negligence or willful misconduct, Crowe's liability will not exceed fees paid by Client to Crowe for the portion of the work giving rise to liability. A claim for a return of fees paid is the exclusive remedy for any damages. This limit of liability will apply to the full extent allowed by law, regardless of the grounds or nature of any claim asserted, including, without limitation, to claims based on principles of contract, negligence or other tort, fiduciary duty, warranty, indemnity, statute or common law. This limit of liability will also apply after this Agreement.

INDEMNIFICATION FOR THIRD-PARTY CLAIMS – In the event of a legal proceeding or other claim brought against Crowe by a third party, except where it is judicially determined that Crowe performed Services with gross negligence or willful misconduct, Client agrees to indemnify and hold harmless Crowe and its personnel against all costs, fees, expenses, damages and liabilities, including attorney fees and

any other fees or defense costs, associated with such third-party claim, relating to or arising from any Services performed or work product provided by Crowe that Client uses or discloses to others or this engagement generally. This indemnification is intended to apply to the full extent allowed by law, regardless of the grounds or nature of any claim, liability, or damages asserted, including, without limitation, to claims, liability or damages based on principles of contract, negligence or other tort, fiduciary duty, warranty, indemnity, statute or common law. This indemnification will also apply after termination of this Agreement.

NO TRANSFER OR ASSIGNMENT OF CLAIMS – No claim against Crowe, or any recovery from or against Crowe, may be sold, assigned or otherwise transferred, in whole or in part.

TIME LIMIT ON CLAIMS – In no event will any action against Crowe, arising from or relating to this engagement letter or the Services provided by Crowe relating to this engagement, be brought after the earlier of 1) two (2) years after the date on which occurred the act or omission alleged to have been the cause of the injury alleged; or 2) the expiration of the applicable statute of limitations or repose.

RESPONSE TO LEGAL PROCESS – If Crowe is requested by subpoena, request for information, or through some other legal process to produce documents or testimony pertaining to Client or Crowe's Services, and Crowe is not named as a party in the applicable proceeding, then Client will reimburse Crowe for its professional time, plus out-of-pocket expenses, as well as reasonable attorney fees, Crowe incurs in responding to such request.

MEDIATION – If a dispute arises, in whole or in part, out of or related to this engagement, or after the date of this agreement, between Client or any of Client's affiliates or principals and Crowe, and if the dispute cannot be settled through negotiation, Client and Crowe agree first to try, in good faith, to settle the dispute by mediation administered by the American Arbitration Association, under its mediation rules for professional accounting and related services disputes, before resorting to litigation or any other dispute-resolution procedure. The results of mediation will be binding only upon agreement of each party to be bound. Costs of any mediation will be shared equally by both parties. Any mediation will be held in Sacramento, California.

JURY TRIAL WAIVER – FOR ALL DISPUTES RELATING TO OR ARISING BETWEEN THE PARTIES, THE PARTIES AGREE TO WAIVE A TRIAL BY JURY TO FACILITATE JUDICIAL RESOLUTION AND TO SAVE TIME AND EXPENSE. EACH PARTY AGREES IT HAS HAD THE OPPORTUNITY TO HAVE ITS LEGAL COUNSEL REVIEW THIS WAIVER. THIS WAIVER IS IRREVOCABLE, MAY NOT BE MODIFIED EITHER ORALLY OR IN WRITING, AND APPLIES TO ANY SUBSEQUENT AMENDMENTS, RENEWALS, OR MODIFICATIONS TO THIS AGREEMENT. IN THE EVENT OF LITIGATION, THIS AGREEMENT MAY BE FILED AS WRITTEN CONSENT TO A BENCH TRIAL WITHOUT A JURY. HOWEVER, AND NOTWITHSTANDING THE FOREGOING, IF ANY COURT RULES OR FINDS THIS JURY TRIAL WAIVER TO BE UNENFORCEABLE AND INEFFECTIVE IN WAIVING A JURY, THEN ANY DISPUTE RELATING TO OR ARISING FROM THIS ENGAGEMENT OR THE PARTIES' RELATIONSHIP GENERALLY WILL BE RESOLVED BY ARBITRATION AS SET FORTH IN THE PARAGRAPH BELOW REGARDING "ARBITRATION."

ARBITRATION – If any court rules or finds that the JURY TRIAL WAIVER section is not enforceable, then any dispute between the parties relating to or arising from this Agreement or the parties' relationship generally will be settled by binding arbitration in Sacramento, California (or a location agreed in writing by the parties). Any issues concerning the extent to which any dispute is subject to arbitration, or concerning the applicability, interpretation, or enforceability of any of this Section, will be governed by the Federal Arbitration Act and resolved by the arbitrator(s). The arbitration will be governed by the Federal Arbitration Act and resolved by the arbitrator(s). Regardless of the amount in controversy, the arbitration will be administered by JAMS, Inc. ("JAMS"), pursuant to its Streamlined Arbitration Rules & Procedures or such other rules or procedures as the parties may agree in writing. In the event of a conflict between those rules and this Agreement, this Agreement will control. The parties may alter each of these rules by written agreement. If a party has a basis for injunctive relief, this paragraph will not preclude a party seeking and obtaining injunctive relief in a court of proper jurisdiction. The parties will agree within a reasonable period of time after notice is made of initiating the arbitration process whether to use one or three arbitrators, and if the parties cannot agree within fifteen (15) business days, the parties will use a single arbitrator. In any

event the arbitrator(s) must be retired federal judges or attorneys with at least 15 years commercial law experience and no arbitrator may be appointed unless he or she has agreed to these procedures. If the parties cannot agree upon arbitrator(s) within an additional fifteen (15) business days, the arbitrator(s) will be selected by JAMS. Discovery will be permitted only as authorized by the arbitrator(s), and as a rule, the arbitrator(s) will not permit discovery except upon a showing of substantial need by a party. To the extent the arbitrator(s) permit discovery as to liability, the arbitrator(s) will also permit discovery as to causation, reliance, and damages. The arbitrator(s) will not permit a party to take more than six depositions, and no depositions may exceed five hours. The arbitrator(s) will have no power to make an award inconsistent with this Agreement. The arbitrator(s) will rule on a summary basis where possible, including without limitation on a motion to dismiss basis or on a summary judgment basis. The arbitrator(s) may enter such prehearing orders as may be appropriate to ensure a fair hearing. The hearing will be held within one year of the initiation of arbitration, or less, and the hearing must be held on continuous business days until concluded. The hearing must be concluded within ten (10) business days absent written agreement by the parties to the contrary. The time limits in this section are not jurisdictional. The arbitrator(s) will apply substantive law and may award injunctive relief or any other remedy available from a judge. The arbitrator(s) may award attorney fees and costs to the prevailing party, and in the event of a split or partial award, the arbitrator(s) may award costs or attorney fees in an equitable manner. Any award by the arbitrator(s) will be accompanied by a reasoned opinion describing the basis of the award. Any prior agreement regarding arbitration entered by the parties is replaced and superseded by this agreement. The arbitration will be governed by the Federal Arbitration Act, 9 U.S.C. §§ 1 et seq., and judgment upon the award rendered by the arbitrator(s) may be entered by any court having jurisdiction thereof. All aspects of the arbitration will be treated by the parties and the arbitrator(s) as confidential.

NOTIFICATION OF NON-LICENSEE OWNERSHIP (For California Engagements) – Crowe (“the Firm”) and certain owners of the Firm are licensed by the California State Board of Accountancy. However, the Firm has owners not licensed by the California State Board of Accountancy who may provide Services under this agreement. If Client has any questions regarding licensure of the personnel performing Services under this engagement, please do not hesitate to contact Crowe.

NON-SOLICITATION – Each party acknowledges that it has invested substantially in recruiting, training and developing the personnel who render services with respect to the material aspects of the engagement (“Key Personnel”). The parties acknowledge that Key Personnel have knowledge of trade secrets or confidential information of their employers that may be of substantial benefit to the other party. The parties acknowledge that each business would be materially harmed if the other party was able to directly employ Key Personnel. Therefore, the parties agree that during the period of this Agreement and for one (1) year after its expiration or termination, neither party will solicit Key Personnel of the other party for employment or hire the Key Personnel of the other party without that party’s written consent unless hiring or engaging party pays to the other party a fee equal to the hired or engaged Key Personnel’s compensation for the prior twelve-month period with the other party.

CROWE GLOBAL NETWORK – Crowe LLP and its subsidiaries are independent members of Crowe Global, a Swiss organization. “Crowe” is the brand used by the Crowe Global network and its member firms, but it is not a worldwide partnership. Crowe Global and each of its members are separate and independent legal entities and do not obligate each other. Crowe LLP and its subsidiaries are not responsible or liable for any acts or omissions of Crowe Global or any other Crowe Global members, and Crowe LLP and its subsidiaries specifically disclaim any and all responsibility or liability for acts or omissions of Crowe Global or any other Crowe Global member. Crowe Global does not render any professional services and does not have an ownership or partnership interest in Crowe LLP or any other member. Crowe Global and its other members are not responsible or liable for any acts or omissions of Crowe LLP and its subsidiaries and specifically disclaim any and all responsibility or liability for acts or omissions of Crowe LLP and its subsidiaries. Visit www.crowe.com/disclosure for more information about Crowe LLP, its subsidiaries, and Crowe Global.



System Review Report

To the Partners of Crowe Horwath LLP
and the AICPA National Peer Review Committee

We have reviewed the system of quality control for the accounting and auditing practice of Crowe Horwath LLP (the "firm") applicable to engagements not subject to PCAOB permanent inspection in effect for the year ended March 31, 2016. Our peer review was conducted in accordance with the Standards for Performing and Reporting on Peer Reviews established by the Peer Review Board of the American Institute of Certified Public Accountants. As a part of our peer review, we considered reviews by regulatory entities, if applicable, in determining the nature and extent of our procedures. The firm is responsible for designing a system of quality control and complying with it to provide the firm with reasonable assurance of performing and reporting in conformity with applicable professional standards in all material respects. Our responsibility is to express an opinion on the design of the system of quality control and the firm's compliance therewith based on our review. The nature, objectives, scope, limitations of, and the procedures performed in a System Review are described in the standards at www.aicpa.org/prsummary.

As required by the standards, engagements selected for review included engagements performed under *Government Auditing Standards*, audits of employee benefit plans, audits performed under FDICIA, audits of carrying broker-dealers, and examinations of service organizations [Service Organizations Control (SOC) 1 and SOC 2 engagements].

In our opinion, the system of quality control for the accounting and auditing practice of Crowe Horwath LLP applicable to engagements not subject to PCAOB permanent inspection in effect for the year ended March 31, 2016, has been suitably designed and complied with to provide the firm with reasonable assurance of performing and reporting in conformity with applicable professional standards in all material respects. Firms can receive a rating of *pass*, *pass with deficiency(ies)* or *fail*. Crowe Horwath LLP has received a peer review rating of *pass*.

Cherry Bekaert LLP

Cherry Bekaert LLP
August 23, 2016



Peer Review Program
Administered by the National Peer Review Committee

American Institute of CPAs
220 Leigh Farm Road
Durham, NC 27707-8110

October 31, 2016

James L Powers
Crowe Horwath LLP
225 W Wacker Dr Ste 2600
Chicago, IL 60606

Dear Mr. Powers:

It is my pleasure to notify you that on October 27, 2016 the National Peer Review Committee accepted the report on the most recent system peer review of your firm. The due date for your next review is September 30, 2019. This is the date by which all review documents should be completed and submitted to the administering entity.

As you know, the report had a peer review rating of pass. The Committee asked me to convey its congratulations to the firm.

Sincerely,

Michael Fawley
Chair—National PRC
nprc@aicpa.org 919 4024502

cc: Samuel Edward Johnson; Scot D Ivey

Firm Number: 10014904

Review Number 446067

Letter ID: 1122915A



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www.crowe.com

February 27, 2019

Dr. John Quinto
Chief Business Official
Sacramento City Unified School District
5735 47th Avenue
Sacramento, California 95824

Dear Dr. Quinto:

This letter confirms the arrangements for Crowe LLP ("Crowe" or "us" or "we" or "our") to provide the professional services discussed in this letter to Sacramento City Unified School District ("the District" or "you", "your" or "Client") as of and for the year ended June 30, 2019. The attached Crowe Engagement Terms is an integral part of this letter, and its terms are incorporated herein.

FINANCIAL AUDIT SERVICES

Our Responsibilities

We will audit and report on the financial statements of the District's Measure Q General Obligation Bond for the period indicated.

The objective of the audit is the expression of an opinion on the financial statements. We will plan and perform the audit in accordance with auditing standards generally accepted in the United States of America, and the standards for financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we obtain reasonable, rather than absolute, assurance about whether the financial statements are free of material misstatement whether caused by error or fraud. Because of inherent limitations of an audit, together with the inherent limitations of internal control, an unavoidable risk that some material misstatements may not be detected exists, even though the audit is properly planned and performed in accordance with applicable standards. An audit is not designed to detect error or fraud that is immaterial to the financial statements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment including the assessment of the risks that the financial statements could be misstated by an amount we believe would influence the financial statement users. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

In making our risk assessments, we consider internal control relevant to the preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. However, we will communicate in writing to those charged with governance and management concerning any significant deficiencies or material weaknesses in internal control relevant to the audit of the financial statements that we have identified during the audit. We will communicate to management other deficiencies in internal control identified during the audit that have not been communicated to management by other parties and that, in our professional judgment, are of sufficient

importance to merit management's attention. We will also communicate certain matters related to the conduct of the audit to those charged with governance, including (1) fraud involving senior management, and fraud (whether caused by senior management or other employees) that causes a material misstatement of the financial statements, (2) illegal acts that come to our attention (unless they are clearly inconsequential) (3) disagreements with management and other significant difficulties encountered in performing the audit and (4) various matters related to the District's accounting policies and financial statements. Our engagement is not designed to address legal or regulatory matters, which matters should be discussed by you with your legal counsel.

We expect to issue a written report upon completion of our audit of the financial statements. Our report will be addressed to Board of Education of the District. Circumstances may arise in which it is necessary for us to modify our opinion, add an emphasis of matter or other matter paragraph, or withdraw from the engagement.

In addition to our report on the financial statements we plan to issue the following report:

- Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards — The purpose of this report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the District's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

As part of obtaining reasonable assurance about whether the financial statements are free of material misstatement, we will also perform tests of your compliance with applicable laws, regulations, contracts and grants. However, because of the concept of reasonable assurance and because we will not perform a detailed examination of all transactions, there is a risk that material errors, irregularities, or illegal acts, including fraud or defalcations, may exist and not be detected by us. The objective of our audit of compliance relative to the financial statements will not be to provide an opinion on overall compliance with such provisions, and we will not express such an opinion. We will advise you, however, of any matters of that nature that come to our attention, unless they are clearly inconsequential.

PERFORMANCE AUDIT SERVICES

Our Responsibilities

We will conduct a performance audit on the District's Measure Q General Obligation Bond as of and for the period ending June 30, 2019. The objective of our Performance Audit will be to determine if the bond funds have been expended only on the specific projects listed in accordance with the requirements of Proposition 39, as specified by Section 1(b)(3)(C) of Article XIII A of the California Constitution.

The objective of a performance audit is to provide assurance or conclusions based on an evaluation of sufficient, appropriate evidence against stated criteria, such as specific requirements, measures, or defined business practices. Performance audits provide objective analysis so that management and those charged with governance and oversight can use the information to improve program performance and operations, reduce costs, facilitate decision making by parties with responsibility to oversee or initiate corrective action, and contribute to public accountability. We will plan and perform the performance audit in accordance with performance audit standards contained in Government Auditing Standards issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain sufficient, appropriate evidence to provide a reasonable basis for our findings and conclusions based on our audit objectives. Because of inherent limitations of an audit, together with the inherent

limitations of internal control, an unavoidable risk that some material misstatements or material non-compliance may not be detected exists, even though the audit is properly planned and performed in accordance with applicable standards. An audit is not designed to detect error or fraud that is immaterial to the performance audit objectives.

In making our risk assessments, we consider internal control that is significant within the context of the audit objectives in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. However, we will communicate in writing to those charged with governance and management concerning any significant deficiencies or material weaknesses in internal control significant within the context of the audit objectives that we have identified during the audit. Our engagement is not designed to address legal or regulatory matters, which matters should be discussed by you with your legal counsel.

Our audit and work product are intended for the benefit and use of the District only. The audit will not be planned or conducted in contemplation of reliance by any other party or with respect to any specific transaction and is not intended to benefit or influence any other party. Therefore, items of possible interest to a third party may not be specifically addressed or matters may exist that could be assessed differently by a third party.

The working papers for this engagement are the property of Crowe and constitute confidential information. However, we may be requested to make certain working papers available to your oversight agency or grantors pursuant to authority given to them by law, regulation, or contract. If requested, access to such working papers will be provided under the supervision of our personnel. Furthermore, upon request, we may provide photocopies of selected working papers to your oversight agency or grantors. The working papers for this engagement will be retained for a minimum of three years after the date our report is issued or for any additional period requested by the oversight agency or pass-through entity. If we are aware that a federal awarding agency, pass-through entity, or auditee is contesting an audit finding, we will contact the party contesting the audit finding for guidance prior to destroying the working papers.

Government Auditing Standards require that we provide you with a copy of our most recent peer review report, which accompanies this letter.

The District's Responsibilities

The District's management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America. Management is also responsible for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to error or fraud. The District's management is also responsible for complying with applicable laws, regulations, contracts and grants and such responsibility extends to identifying the requirements and designing internal control policies and procedures to provide reasonable assurance that compliance is achieved.

Management has the responsibility to adopt sound accounting policies, maintain an adequate and efficient accounting system, safeguard assets, and design and implement programs and controls to prevent and detect fraud. Management's judgments are typically based on its knowledge and experience about past and current events and its expected courses of action. Management's responsibility for financial reporting includes establishing a process to prepare the accounting estimates included in the financial statements.

Management is responsible for providing to us, on a timely basis, all information of which management is aware that is relevant to the preparation and fair presentation of the financial statements, such as records, documentation, and other matters. Management is also responsible for providing such other

additional information we may request for the purpose of the audit, and unrestricted access to persons within the District from whom we determine it necessary to obtain audit evidence. Additionally, those charged with governance are responsible for informing us of their views about the risks of fraud within the District, and their knowledge of any fraud or suspected fraud affecting the District.

Management is responsible for adjusting the financial statements to correct material misstatements related to accounts or disclosures. As part of our audit process, we will request from management written confirmation concerning representations made to us in connection with the audit, including that the effects of any uncorrected misstatements aggregated by us during the audit are immaterial, both individually and in the aggregate, to the financial statements and to compliance with the requirements of its Federal programs. Management acknowledges the importance of management's representations and responses to our inquiries, and that they will be utilized as part of the evidential matter we will rely on in forming our opinion. Because of the importance of management's representations to an effective audit, you agree to release Crowe and its personnel from any liability and costs relating to our services under this letter attributable to any misrepresentations by management.

OTHER SERVICES

Financial Statement Preparation

The District will provide us with the necessary information to assist in the preparation of the draft financial statements including the notes thereto. We are relying on the District to provide us with the detailed trial balance, note disclosure information and any other relevant report information in a timely fashion and ensure the data is complete and accurate. Management is solely responsible for the presentation of the financial statements.

Recordkeeping Assistance

The District will provide us with the necessary information to assist you in your recordkeeping. We will propose year end adjusting entries to management for your review and approval, including cash to accrual conversion entries. We are relying on the District to provide us with the necessary information in a timely fashion and ensure the data is complete and accurate.

With respect to the above other services, we will perform the services in accordance with applicable professional standards. We, in our sole professional judgment, reserve the right to refuse to do any procedure or take any action that could be construed as making management decisions or assuming management responsibilities. In connection with performing the above other services, you agree to: assume all management responsibilities including making all management decisions; oversee the service by designating an individual, preferably within senior management, who possesses suitable skill, knowledge, and/or experience; evaluate the adequacy and results of the services performed; and accept responsibility for the results of the services.

FEES

Our fees, including of out-of-pocket expenses, are outlined below. Our invoices are due and payable upon receipt. Invoices that are not paid within 30 days of receipt are subject to a monthly interest charge of one percent per month or the highest interest rate allowed by law, whichever is less, which we may elect to waive at our sole discretion, plus costs of collection including reasonable attorneys' fees. If any amounts invoiced remain unpaid 30 days after the invoice date, you agree that Crowe may, in its sole discretion, cease work until all such amounts are paid or terminate this engagement.

Financial Statement and Performance Audit of Measure Q General Obligation Bond for the year ending June 30, 2019	\$ 13,500
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Circumstances may arise under which we must perform additional work and, thus, require additional billings for our services. Examples of such circumstances include, but are not limited to:

- Changing audit requirements
- New professional standards or regulatory requirements
- New financial statement disclosures
- Work caused due to the identification of, and management's correction of, inappropriate application of accounting pronouncements
- Erroneous or incomplete accounting records
- New or unusual transactions
- Change in your organizational structure or size due to merger and acquisition activity or other events
- Change in your controls
- Agreed-upon level of preparation and assistance from your personnel not provided
- Failure of your staff to prepare information in a timely manner
- Numerous revisions to your information
- Lack of availability of appropriate District personnel during audit fieldwork.

Additionally, to accommodate requests to reschedule audit fieldwork without reasonable notice, additional billings for our services could be required, and our assigned staffing and ability to meet agreed-upon deadlines could be impacted.

Our fee assumes that we will be provided with auditable trial balances for all funds at year end, that all bank accounts and investment accounts will be reconciled through the end of the year being audited to the trial balances, that interfund and transfer accounts will balance, that subsidiary ledgers will reconcile to the general ledger and that beginning fund equity amounts will be reconcilable to prior year audited ending fund equity. We assume that the District will cooperate with our requests for information such as explanations of account activity.

Our fee does not include implementation of any other future accounting or auditing pronouncements and/or government requirements that may change, thus, the scope or amount of auditing necessary to complete our engagements may increase beyond what is currently anticipated. Should such events occur, we would present you with our estimate of any possible increase prior to beginning our audit for the given year. An equitable adjustment in the proposed fee will be negotiated if the cost of time required for performance of the audit service is increased or decreased pursuant to a change in scope of the audit requested by the District or required by State or Federal regulations.

When we become aware of circumstances which impact the amount or scheduling of our work, we will issue, for your approval, a formal change order detailing the reason and the anticipated impact of the change.

Our fees are exclusive of taxes or similar charges, as well as customs, duties or tariffs, imposed in respect of the Services, any work product or any license, all of which Client agrees to pay if applicable or if they become applicable (other than taxes imposed on Crowe's income generally), without deduction from any fees or expenses invoiced to Client by Crowe.

To facilitate Crowe's presence at Client's premises, Client will provide Crowe with internet access while on Client's premises. Crowe will access the internet using a secure virtual private network. Crowe will be responsible for all internet activity performed by its personnel while on Client's premises. In the event Client does not provide Crowe with internet access while on Client's premises, Client will reimburse Crowe for the cost of internet access through other means while on Client's site.

MISCELLANEOUS

For purposes of this Miscellaneous section, the Acceptance section below, and all of the Crowe Engagement Terms, "Client" will mean the entity(ies) defined in the first paragraph of this letter and will also include all related parents, subsidiaries, and affiliates of Client who may receive or claim reliance upon any Crowe deliverable.

Crowe will provide the services to Client under this Agreement as an independent contractor and not as Client's partner, agent, employee, or joint venturer under this Agreement. Neither Crowe nor Client will have any right, power or authority to bind the other party.

This engagement letter agreement (the "Agreement") reflects the entire agreement between the parties relating to the services (or any reports, deliverables or other work product) covered by this Agreement. The engagement letter and any attachments (including without limitation the attached Crowe Engagement Terms) are to be construed as a single document, with the provisions of each section applicable throughout. This Agreement may not be amended or varied except by a written document signed by each party. It replaces and supersedes any other proposals, correspondence, agreements and understandings, whether written or oral, relating to the services covered by this letter, and each party agrees that in entering this Agreement, it has not relied on any oral or written representations, statements or other information not contained in or incorporated into this Agreement. Any non-disclosure or other confidentiality agreement is replaced and superseded by this Agreement. Each party shall remain obligated to the other party under all provisions of this Agreement that expressly or by their nature extend beyond and survive the expiration or termination of this Agreement. If any provision (in whole or in part) of this Agreement is found unenforceable or invalid, this will not affect the remainder of the provision or any other provisions in this Agreement, all of which will continue in effect as if the stricken portion had not been included. This Agreement may be executed in two or more actual, scanned, emailed, or electronically copied counterparts, each and all of which together are one and the same instrument. Accurate transmitted copies (transmitted copies are reproduced documents that are sent via mail, delivery, scanning, email, photocopy, facsimile or other process) of the executed Agreement or signature pages only (whether handwritten or electronic signature), will be considered and accepted by each party as documents equivalent to original documents and will be deemed valid, binding and enforceable by and against all parties. This Agreement must be construed, governed, and interpreted under the laws of the State of California, without regard for choice of law principles.

* * * * *

We are pleased to have this opportunity to serve you, and we look forward to a continuing relationship. If the terms of this letter and the attached Crowe Engagement Terms are acceptable to you, please sign below and return one copy of this letter at your earliest convenience. Please contact us with any questions or concerns.

(Signature Page follows)

ACCEPTANCE

I have reviewed the arrangements outlined above and in the attached "Crowe Engagement Terms," and I accept on behalf of the Client the terms and conditions as stated. By signing below, I represent and warrant that I am authorized by Client to accept the terms and conditions as stated.

IN WITNESS WHEREOF, Client and Crowe have duly executed this engagement letter effective the date first written above.

Crowe LLP and the Engagement Authorized Signer below are licensed or otherwise authorized by the California Board of Accountancy.

Sacramento City Unified School District

Crowe LLP

Signature



Signature

Printed Name

Matthew Nethaway

Printed Name

Title

Partner

Title

Date

February 27, 2019

Date

Crowe Engagement Terms

Crowe wants Client to understand the terms under which Crowe provides its services to Client and the basis under which Crowe determines its fees. These terms are part of the Agreement and apply to all services described in the Agreement as well as all other services provided to Client (collectively, the "Services"), unless and until a separate written agreement is executed by the parties for separate services. Any advice provided by Crowe is not intended to be, and is not, investment advice.

CLIENT'S ASSISTANCE – For Crowe to provide Services effectively and efficiently, Client agrees to provide Crowe timely with information requested and to make available to Crowe any personnel, systems, premises, records, or other information as reasonably requested by Crowe to perform the Services. Access to such personnel and information are key elements for Crowe's successful completion of Services and determination of fees. If for any reason this does not occur, a revised fee to reflect additional time or resources required by Crowe will be mutually agreed. Client agrees Crowe will have no responsibility for any delays related to a delay in providing such information to Crowe. Such information will be accurate and complete, and Client will inform Crowe of all significant tax, accounting and financial reporting matters of which Client is aware.

PROFESSIONAL STANDARDS – As a regulated professional services firm, Crowe must follow professional standards when applicable, including the Code of Professional Conduct of the American Institute of Certified Public Accountants ("AICPA"). Thus, if circumstances arise that, in Crowe's professional judgment, prevent it from completing the engagement, Crowe retains the right to take any course of action permitted by professional standards, including declining to express an opinion or issue other work product or terminating the engagement.

REPORTS – Any information, advice, recommendations or other content of any memoranda, reports, deliverables, work product, presentations, or other communications Crowe provides under this Agreement ("Reports"), other than Client's original information, are for Client's internal use only, consistent with the purpose of the Services. Client will not rely on any draft Report. Unless required by an audit or other attestation professional standard, Crowe will not be required to update any final Report for circumstances of which we become aware or events occurring after delivery.

CONFIDENTIALITY – Except as otherwise permitted by this Agreement or as agreed in writing, neither Crowe nor Client may disclose to third parties the contents of this Agreement or any information provided by or on behalf of the other that ought reasonably to be treated as confidential and/or proprietary. Client use of any Crowe work product will be limited to its stated purpose and to Client business use only. However, Client and Crowe each agree that either party may disclose such information to the extent that it: (i) is or becomes public other than through a breach of this Agreement, (ii) is subsequently received by the recipient from a third party who, to the recipient's knowledge, owes no obligation of confidentiality to the disclosing party with respect to that information, (iii) was known to the recipient at the time of disclosure or is thereafter created independently, (iv) is disclosed as necessary to enforce the recipient's rights under this Agreement, or (v) must be disclosed under applicable law, regulations, legal process or professional standards.

THIRD PARTY PROVIDER – Crowe may use a third-party provider in providing Services to Client, which may require Crowe to share Client confidential information with the provider. If Crowe uses a third-party provider, Crowe will enter into a confidentiality agreement with the provider to require the provider to protect the confidentiality of Client's confidential information, and Crowe will be responsible to Client for maintaining its confidentiality. The limitations on Client's remedies, vis-à-vis Crowe, in this Agreement will also apply to any subcontractors.

CLIENT-REQUIRED CLOUD USAGE – If Client requests that Crowe access files, documents or other information in a cloud-based or web-accessed hosting service or other third-party system accessed via the internet, including, without limitation iCloud, Dropbox, Google Docs, Google Drive, a data room hosted by a third-party, or a similar service or website (collectively, "Cloud Storage"), Client will confirm with any third-parties assisting with or hosting the Cloud Storage that either such third-party or Client (and not Crowe) is responsible for complying with all applicable laws relating to the Cloud Storage and any information contained in the Cloud Storage, providing Crowe access to the information in the Cloud Storage, and protecting the information in the Cloud Storage from any unauthorized access, including

without limitation unauthorized access to the information when in transit to or from the Cloud Storage. Client represents that it has authority to provide Crowe access to information in the Cloud Storage and that providing Crowe with such access complies with all applicable laws, regulations, and duties owed to third-parties.

DATA PROTECTION – If Crowe holds or uses Client information that can be linked to specific individuals who are Client's customers ("Personal Data"), Crowe will treat it as confidential as described above and comply with applicable US state and federal law and professional regulations (including, for financial institution clients, the objectives of the Interagency Guidelines Establishing Information Security Standards) in disclosing or using such information to carry out the Services. Crowe has implemented and will maintain physical, electronic and procedural safeguards reasonably designed to (i) protect the security, confidentiality and integrity of the Personal Data, (ii) prevent unauthorized access to or use of the Personal Data, and (iii) provide proper disposal of the Personal Data (collectively, the "Safeguards"). Client warrants (i) that it has the authority to provide the Personal Data to Crowe in connection with the Services, (ii) that Client has processed and provided the Personal Data to Crowe in accordance with applicable law, and (iii) will limit the Personal Data provided to Crowe to Personal Data necessary to perform the Services. To provide the Services, Client may also need to provide Crowe with access to Personal Data consisting of protected health information, financial account numbers, Social Security or other government-issued identification numbers, or other data that, if disclosed without authorization, would trigger notification requirements under applicable law ("Restricted Personal Data"). In the event Client provides Crowe access to Restricted Personal Data, Client will consult with Crowe on appropriate measures (consistent with legal requirements and professional standards applicable to Crowe) to protect the Restricted Personal Data, such as: deleting or masking unnecessary information before making it available to Crowe, using encryption when transferring it to Crowe, or providing it to Crowe only during on-site review on Client's site. Client will provide Crowe with Restricted Personal Data only in accordance with mutually agreed protective measures. Otherwise, Client and Crowe agree each may use unencrypted electronic media to correspond or transmit information and such use will not in itself constitute a breach of any confidentiality obligations under this Agreement.

GENERAL DATA PROTECTION REGULATION COMPLIANCE – If and to the extent that Client provides personal data to Crowe subject to the European Union General Data Protection Regulation ("GDPR"), then in addition to the requirements of the above Data Protection section, this section will apply to such personal data ("EU Personal Data"). The parties agree that for purposes of processing the EU Personal Data, (a) Client will be the "Data Controller" as defined by the GDPR, meaning the organization that determines the purposes and means of processing the EU Personal Data; (b) Crowe will be the "Data Processor" as defined by GDPR, meaning the organization that processes the EU Personal Data on behalf of and under the instructions of the Data Controller; or (c) the parties will be classified as otherwise designated by a supervisory authority with jurisdiction. Client and Crowe each agree to comply with the GDPR requirements applicable to its respective role. Crowe has implemented and will maintain technical and organizational security safeguards reasonably designed to protect the security, confidentiality and integrity of the EU Personal Data. Client represents it has secured all required rights and authority, including consents and notices, to provide such EU Personal Data to Crowe, including without limitation authority to transfer such EU Personal Data to the U.S. or other applicable Country or otherwise make the EU Personal Data available to Crowe, for the duration of and purpose of Crowe providing the Services. The types of EU Personal Data to be processed include name, contact information, title, and other EU Personal Data that is transferred to Crowe in connection with the Services. The EU Personal Data relates to the data subject categories of individuals connected to Client, Client customers, Client vendors, and Client affiliates or subsidiaries ("Data Subjects"). Crowe will process the EU Personal Data for the following purpose: (x) to provide the Services in accordance with this Agreement, (y) to comply with other documented reasonable instructions provided by Client, and (z) to comply with applicable law. In the event of a Crowe breach incident in connection with EU Personal Data in the custody or control of Crowe, Crowe will promptly notify Client upon knowledge that a breach incident has occurred. Client has instructed Crowe not to contact any Data Subjects directly, unless required by applicable law. In the event that a supervisory authority with jurisdiction makes the determination that Crowe is a data controller, Client will reasonably cooperate with Crowe to enable Crowe to comply with its obligations under GDPR. Crowe will reasonably cooperate with Client in responding to or addressing any request from a data subject, a supervisory authority with jurisdiction, or the Client, to the extent necessary to enable Client to comply with its obligations under GDPR as the Data Controller. Client will promptly reimburse Crowe for any out-of-pocket expenses and professional time at Crowe's then-current hourly rates. Client will provide

prompt written notice to Crowe (with sufficient detailed instructions) of any data subject request or other act that is required to be performed by Crowe as the Data Processor on behalf of Client as the Data Controller. Crowe shall promptly delete or procure the deletion of any EU Personal Data after the cessation of any Services involving the processing of Client's EU Personal Data. Notwithstanding the forgoing, Crowe may retain a copy of the EU Personal Data as permitted by applicable law or professional standards, provided that such EU Personal Data remain subject to the terms of this Agreement.

INTELLECTUAL PROPERTY – Crowe may use ideas, concepts, methodologies, data, software, designs, utilities, tools, models, techniques, systems, Reports, or other know-how that it develops, owns or licenses ("Materials") in performing the Services. Crowe retains all intellectual property rights in the Materials (including any improvements or knowledge developed while performing the Services), and in any working papers compiled in providing the Services, but not in the Client information reflected in them. Upon payment for Services and subject to the other terms of this Agreement, Client will use Reports, as well as any Materials therein, only to the extent necessary and permitted under this Agreement.

AGGREGATED DATA – Client hereby acknowledges and agrees that Crowe may aggregate Client content and data with content and data from other clients ("Data Aggregations") for purposes including, without limitation, product and service development, commercialization, industry benchmarking, or quality improvement initiatives. Crowe will scrub Client content and data so that Client sensitive information is not disclosed and so that all data is anonymized. All Data Aggregations will be the sole and exclusive property of Crowe.

LEGAL AND REGULATORY CHANGE – Crowe may periodically communicate to Client changes in laws, rules or regulations. However, Client has not engaged Crowe, and Crowe does not undertake an obligation, to advise Client of changes in (a) laws, rules, regulations, industry or market conditions, or (b) Client's own business practices or other circumstances (except to the extent required by professional standards). The scope of Services and the fees for Services are based on current laws and regulations. If changes in laws or regulations change Client's requirements or the scope of the Services, Crowe's fees will be modified to a mutually agreed amount to reflect the changed level of Crowe's effort.

PUBLICATION – Client agrees to obtain Crowe's specific permission before using any Report or Crowe work product or Crowe's firm's name in a published document, and Client agrees to submit to Crowe copies of such documents to obtain Crowe's permission before they are filed or published.

CLIENT REFERENCE – From time to time Crowe is requested by prospective clients to provide references for Crowe service offerings. Client agrees that Crowe may use Client's name and generally describe the nature of Crowe's engagement(s) with Client in marketing to prospects, and Crowe may also provide prospects with contact information for Client personnel familiar with Crowe's Services.

NO PUNITIVE OR CONSEQUENTIAL DAMAGES – Any liability of Crowe will not include any consequential, special, incidental, indirect, punitive, or exemplary damages or loss, nor any lost profits, goodwill, savings, or business opportunity, even if Crowe had reason to know of the possibility of such damages.

LIMIT OF LIABILITY – Except where it is judicially determined that Crowe performed its Services with gross negligence or willful misconduct, Crowe's liability will not exceed fees paid by Client to Crowe for the portion of the work giving rise to liability. A claim for a return of fees paid is the exclusive remedy for any damages. This limit of liability will apply to the full extent allowed by law, regardless of the grounds or nature of any claim asserted, including, without limitation, to claims based on principles of contract, negligence or other tort, fiduciary duty, warranty, indemnity, statute or common law. This limit of liability will also apply after this Agreement.

INDEMNIFICATION FOR THIRD-PARTY CLAIMS – In the event of a legal proceeding or other claim brought against Crowe by a third party, except where it is judicially determined that Crowe performed Services with gross negligence or willful misconduct, Client agrees to indemnify and hold harmless Crowe and its personnel against all costs, fees, expenses, damages and liabilities, including attorney fees and any other fees or defense costs, associated with such third-party claim, relating to or arising from any Services performed or work product provided by Crowe that Client uses or discloses to others or this

engagement generally. This indemnification is intended to apply to the full extent allowed by law, regardless of the grounds or nature of any claim, liability, or damages asserted, including, without limitation, to claims, liability or damages based on principles of contract, negligence or other tort, fiduciary duty, warranty, indemnity, statute or common law. This indemnification will also apply after termination of this Agreement.

NO TRANSFER OR ASSIGNMENT OF CLAIMS – No claim against Crowe, or any recovery from or against Crowe, may be sold, assigned or otherwise transferred, in whole or in part.

TIME LIMIT ON CLAIMS – In no event will any action against Crowe, arising from or relating to this engagement letter or the Services provided by Crowe relating to this engagement, be brought after the earlier of 1) two (2) years after the date on which occurred the act or omission alleged to have been the cause of the injury alleged; or 2) the expiration of the applicable statute of limitations or repose.

RESPONSE TO LEGAL PROCESS – If Crowe is requested by subpoena, request for information, or through some other legal process to produce documents or testimony pertaining to Client or Crowe's Services, and Crowe is not named as a party in the applicable proceeding, then Client will reimburse Crowe for its professional time, plus out-of-pocket expenses, as well as reasonable attorney fees, Crowe incurs in responding to such request.

MEDIATION – If a dispute arises, in whole or in part, out of or related to this engagement, or after the date of this agreement, between Client or any of Client's affiliates or principals and Crowe, and if the dispute cannot be settled through negotiation, Client and Crowe agree first to try, in good faith, to settle the dispute by mediation administered by the American Arbitration Association, under its mediation rules for professional accounting and related services disputes, before resorting to litigation or any other dispute-resolution procedure. The results of mediation will be binding only upon agreement of each party to be bound. Costs of any mediation will be shared equally by both parties. Any mediation will be held in Sacramento, California.

JURY TRIAL WAIVER – FOR ALL DISPUTES RELATING TO OR ARISING BETWEEN THE PARTIES, THE PARTIES AGREE TO WAIVE A TRIAL BY JURY TO FACILITATE JUDICIAL RESOLUTION AND TO SAVE TIME AND EXPENSE. EACH PARTY AGREES IT HAS HAD THE OPPORTUNITY TO HAVE ITS LEGAL COUNSEL REVIEW THIS WAIVER. THIS WAIVER IS IRREVOCABLE, MAY NOT BE MODIFIED EITHER ORALLY OR IN WRITING, AND APPLIES TO ANY SUBSEQUENT AMENDMENTS, RENEWALS, OR MODIFICATIONS TO THIS AGREEMENT. IN THE EVENT OF LITIGATION, THIS AGREEMENT MAY BE FILED AS WRITTEN CONSENT TO A BENCH TRIAL WITHOUT A JURY. HOWEVER, AND NOTWITHSTANDING THE FOREGOING, IF ANY COURT RULES OR FINDS THIS JURY TRIAL WAIVER TO BE UNENFORCEABLE AND INEFFECTIVE IN WAIVING A JURY, THEN ANY DISPUTE RELATING TO OR ARISING FROM THIS ENGAGEMENT OR THE PARTIES' RELATIONSHIP GENERALLY WILL BE RESOLVED BY ARBITRATION AS SET FORTH IN THE PARAGRAPH BELOW REGARDING "ARBITRATION."

ARBITRATION – If any court rules or finds that the JURY TRIAL WAIVER section is not enforceable, then any dispute between the parties relating to or arising from this Agreement or the parties' relationship generally will be settled by binding arbitration in Sacramento, California (or a location agreed in writing by the parties). Any issues concerning the extent to which any dispute is subject to arbitration, or concerning the applicability, interpretation, or enforceability of any of this Section, will be governed by the Federal Arbitration Act and resolved by the arbitrator(s). The arbitration will be governed by the Federal Arbitration Act and resolved by the arbitrator(s). Regardless of the amount in controversy, the arbitration will be administered by JAMS, Inc. ("JAMS"), pursuant to its Streamlined Arbitration Rules & Procedures or such other rules or procedures as the parties may agree in writing. In the event of a conflict between those rules and this Agreement, this Agreement will control. The parties may alter each of these rules by written agreement. If a party has a basis for injunctive relief, this paragraph will not preclude a party seeking and obtaining injunctive relief in a court of proper jurisdiction. The parties will agree within a reasonable period of time after notice is made of initiating the arbitration process whether to use one or three arbitrators, and if the parties cannot agree within fifteen (15) business days, the parties will use a single arbitrator. In any event the arbitrator(s) must be retired federal judges or attorneys with at least 15 years commercial law experience and no arbitrator may be appointed unless he or she has agreed to these procedures. If the parties cannot agree upon arbitrator(s) within an additional fifteen (15) business days, the arbitrator(s) will

be selected by JAMS. Discovery will be permitted only as authorized by the arbitrator(s), and as a rule, the arbitrator(s) will not permit discovery except upon a showing of substantial need by a party. To the extent the arbitrator(s) permit discovery as to liability, the arbitrator(s) will also permit discovery as to causation, reliance, and damages. The arbitrator(s) will not permit a party to take more than six depositions, and no depositions may exceed five hours. The arbitrator(s) will have no power to make an award inconsistent with this Agreement. The arbitrator(s) will rule on a summary basis where possible, including without limitation on a motion to dismiss basis or on a summary judgment basis. The arbitrator(s) may enter such prehearing orders as may be appropriate to ensure a fair hearing. The hearing will be held within one year of the initiation of arbitration, or less, and the hearing must be held on continuous business days until concluded. The hearing must be concluded within ten (10) business days absent written agreement by the parties to the contrary. The time limits in this section are not jurisdictional. The arbitrator(s) will apply substantive law and may award injunctive relief or any other remedy available from a judge. The arbitrator(s) may award attorney fees and costs to the prevailing party, and in the event of a split or partial award, the arbitrator(s) may award costs or attorney fees in an equitable manner. Any award by the arbitrator(s) will be accompanied by a reasoned opinion describing the basis of the award. Any prior agreement regarding arbitration entered by the parties is replaced and superseded by this agreement. The arbitration will be governed by the Federal Arbitration Act, 9 U.S.C. §§ 1 et seq., and judgment upon the award rendered by the arbitrator(s) may be entered by any court having jurisdiction thereof. All aspects of the arbitration will be treated by the parties and the arbitrator(s) as confidential.

NOTIFICATION OF NON-LICENSEE OWNERSHIP – Crowe (“the Firm”) and certain owners of the Firm are licensed by the California State Board of Accountancy. However, the Firm has owners not licensed by the California State Board of Accountancy who may provide Services under this agreement. If Client has any questions regarding licensure of the personnel performing Services under this engagement, please do not hesitate to contact Crowe.

NON-SOLICITATION – Each party acknowledges that it has invested substantially in recruiting, training and developing the personnel who render services with respect to the material aspects of the engagement (“Key Personnel”). The parties acknowledge that Key Personnel have knowledge of trade secrets or confidential information of their employers that may be of substantial benefit to the other party. The parties acknowledge that each business would be materially harmed if the other party was able to directly employ Key Personnel. Therefore, the parties agree that during the period of this Agreement and for one (1) year after its expiration or termination, neither party will solicit Key Personnel of the other party for employment or hire the Key Personnel of the other party without that party’s written consent unless hiring or engaging party pays to the other party a fee equal to the hired or engaged Key Personnel’s compensation for the prior twelve-month period with the other party.

CROWE GLOBAL NETWORK – Crowe LLP and its subsidiaries are independent members of Crowe Global, a Swiss organization. “Crowe” is the brand used by the Crowe Global network and its member firms, but it is not a worldwide partnership. Crowe Global and each of its members are separate and independent legal entities and do not obligate each other. Crowe LLP and its subsidiaries are not responsible or liable for any acts or omissions of Crowe Global or any other Crowe Global members, and Crowe LLP and its subsidiaries specifically disclaim any and all responsibility or liability for acts or omissions of Crowe Global or any other Crowe Global member. Crowe Global does not render any professional services and does not have an ownership or partnership interest in Crowe LLP or any other member. Crowe Global and its other members are not responsible or liable for any acts or omissions of Crowe LLP and its subsidiaries and specifically disclaim any and all responsibility or liability for acts or omissions of Crowe LLP and its subsidiaries. Visit www.crowe.com/disclosure for more information about Crowe LLP, its subsidiaries, and Crowe Global.



System Review Report

To the Partners of Crowe Horwath LLP
and the AICPA National Peer Review Committee

We have reviewed the system of quality control for the accounting and auditing practice of Crowe Horwath LLP (the "firm") applicable to engagements not subject to PCAOB permanent inspection in effect for the year ended March 31, 2016. Our peer review was conducted in accordance with the Standards for Performing and Reporting on Peer Reviews established by the Peer Review Board of the American Institute of Certified Public Accountants. As a part of our peer review, we considered reviews by regulatory entities, if applicable, in determining the nature and extent of our procedures. The firm is responsible for designing a system of quality control and complying with it to provide the firm with reasonable assurance of performing and reporting in conformity with applicable professional standards in all material respects. Our responsibility is to express an opinion on the design of the system of quality control and the firm's compliance therewith based on our review. The nature, objectives, scope, limitations of, and the procedures performed in a System Review are described in the standards at www.aicpa.org/prsummary.

As required by the standards, engagements selected for review included engagements performed under *Government Auditing Standards*, audits of employee benefit plans, audits performed under FDICIA, audits of carrying broker-dealers, and examinations of service organizations [Service Organizations Control (SOC) 1 and SOC 2 engagements].

In our opinion, the system of quality control for the accounting and auditing practice of Crowe Horwath LLP applicable to engagements not subject to PCAOB permanent inspection in effect for the year ended March 31, 2016, has been suitably designed and complied with to provide the firm with reasonable assurance of performing and reporting in conformity with applicable professional standards in all material respects. Firms can receive a rating of *pass*, *pass with deficiency(ies)* or *fail*. Crowe Horwath LLP has received a peer review rating of *pass*.

Cherry Bekaert LLP

Cherry Bekaert LLP
August 23, 2016

October 31, 2016

James L Powers
Crowe Horwath LLP
225 W Wacker Dr Ste 2600
Chicago, IL 60606

Dear Mr. Powers:

It is my pleasure to notify you that on October 27, 2016 the National Peer Review Committee accepted the report on the most recent system peer review of your firm. The due date for your next review is September 30, 2019. This is the date by which all review documents should be completed and submitted to the administering entity.

As you know, the report had a peer review rating of pass. The Committee asked me to convey its congratulations to the firm.

Sincerely,



Michael Fawley
Chair—National PRC
nprc@aicpa.org 919 4024502

cc: Samuel Edward Johnson; Scot D Ivey

Firm Number: 10014904

Review Number 446067

Letter ID: 1122915A



Crowe LLP
Independent Member Crowe Global
400 Capitol Mall, Suite 1400
Sacramento, California 95814-4498
Tel +1 916 441 1000
Fax +1 916 441 1110
www.crowe.com

February 27, 2019

Dr. John Quinto
Chief Business Official
Sacramento City Unified School District
5735 47th Avenue
Sacramento, California 95824

Dear Dr. Quinto:

This letter confirms the arrangements for Crowe LLP ("Crowe" or "us" or "we" or "our") to provide the professional services discussed in this letter to Sacramento City Unified School District ("the District" or "you", "your" or "Client") as of and for the year ended June 30, 2019. The attached Crowe Engagement Terms is an integral part of this letter, and its terms are incorporated herein.

FINANCIAL AUDIT SERVICES

Our Responsibilities

We will audit and report on the financial statements of the District's Measure R General Obligation Bond for the period indicated.

The objective of the audit is the expression of an opinion on the financial statements. We will plan and perform the audit in accordance with auditing standards generally accepted in the United States of America, and the standards for financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we obtain reasonable, rather than absolute, assurance about whether the financial statements are free of material misstatement whether caused by error or fraud. Because of inherent limitations of an audit, together with the inherent limitations of internal control, an unavoidable risk that some material misstatements may not be detected exists, even though the audit is properly planned and performed in accordance with applicable standards. An audit is not designed to detect error or fraud that is immaterial to the financial statements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment including the assessment of the risks that the financial statements could be misstated by an amount we believe would influence the financial statement users. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

In making our risk assessments, we consider internal control relevant to the preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. However, we will communicate in writing to those charged with governance and management concerning any significant deficiencies or material weaknesses in internal control relevant to the audit of the financial statements that we have identified during the audit. We will communicate to management other deficiencies in internal control identified during the audit that have not been communicated to management by other parties and that, in our professional judgment, are of sufficient importance to merit management's attention. We will also communicate certain matters related to the

conduct of the audit to those charged with governance, including (1) fraud involving senior management, and fraud (whether caused by senior management or other employees) that causes a material misstatement of the financial statements, (2) illegal acts that come to our attention (unless they are clearly inconsequential) (3) disagreements with management and other significant difficulties encountered in performing the audit and (4) various matters related to the District's accounting policies and financial statements. Our engagement is not designed to address legal or regulatory matters, which matters should be discussed by you with your legal counsel.

We expect to issue a written report upon completion of our audit of the financial statements. Our report will be addressed to Board of Education of the District. Circumstances may arise in which it is necessary for us to modify our opinion, add an emphasis of matter or other matter paragraph, or withdraw from the engagement.

In addition to our report on the financial statements we plan to issue the following report:

- Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards — The purpose of this report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the District's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

As part of obtaining reasonable assurance about whether the financial statements are free of material misstatement, we will also perform tests of your compliance with applicable laws, regulations, contracts and grants. However, because of the concept of reasonable assurance and because we will not perform a detailed examination of all transactions, there is a risk that material errors, irregularities, or illegal acts, including fraud or defalcations, may exist and not be detected by us. The objective of our audit of compliance relative to the financial statements will not be to provide an opinion on overall compliance with such provisions, and we will not express such an opinion. We will advise you, however, of any matters of that nature that come to our attention, unless they are clearly inconsequential.

PERFORMANCE AUDIT SERVICES

Our Responsibilities

We will conduct a performance audit on the District's Measure R General Obligation Bond as of and for the period ending June 30, 2019. The objective of our Performance Audit will be to determine if the bond funds have been expended only on the specific projects listed in accordance with the requirements of Proposition 39, as specified by Section 1(b)(3)(C) of Article XIII A of the California Constitution.

The objective of a performance audit is to provide assurance or conclusions based on an evaluation of sufficient, appropriate evidence against stated criteria, such as specific requirements, measures, or defined business practices. Performance audits provide objective analysis so that management and those charged with governance and oversight can use the information to improve program performance and operations, reduce costs, facilitate decision making by parties with responsibility to oversee or initiate corrective action, and contribute to public accountability. We will plan and perform the performance audit in accordance with performance audit standards contained in Government Auditing Standards issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain sufficient, appropriate evidence to provide a reasonable basis for our findings and conclusions based on our audit objectives. Because of inherent limitations of an audit, together with the inherent limitations of internal control, an unavoidable risk that some material misstatements or material non-

compliance may not be detected exists, even though the audit is properly planned and performed in accordance with applicable standards. An audit is not designed to detect error or fraud that is immaterial to the performance audit objectives.

In making our risk assessments, we consider internal control that is significant within the context of the audit objectives in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. However, we will communicate in writing to those charged with governance and management concerning any significant deficiencies or material weaknesses in internal control significant within the context of the audit objectives that we have identified during the audit. Our engagement is not designed to address legal or regulatory matters, which matters should be discussed by you with your legal counsel.

Our audit and work product are intended for the benefit and use of the District only. The audit will not be planned or conducted in contemplation of reliance by any other party or with respect to any specific transaction and is not intended to benefit or influence any other party. Therefore, items of possible interest to a third party may not be specifically addressed or matters may exist that could be assessed differently by a third party.

The working papers for this engagement are the property of Crowe and constitute confidential information. However, we may be requested to make certain working papers available to your oversight agency or grantors pursuant to authority given to them by law, regulation, or contract. If requested, access to such working papers will be provided under the supervision of our personnel. Furthermore, upon request, we may provide photocopies of selected working papers to your oversight agency or grantors. The working papers for this engagement will be retained for a minimum of three years after the date our report is issued or for any additional period requested by the oversight agency or pass-through entity. If we are aware that a federal awarding agency, pass-through entity, or auditee is contesting an audit finding, we will contact the party contesting the audit finding for guidance prior to destroying the working papers.

Government Auditing Standards require that we provide you with a copy of our most recent peer review report, which accompanies this letter.

The District's Responsibilities

The District's management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America. Management is also responsible for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to error or fraud. The District's management is also responsible for complying with applicable laws, regulations, contracts and grants and such responsibility extends to identifying the requirements and designing internal control policies and procedures to provide reasonable assurance that compliance is achieved.

Management has the responsibility to adopt sound accounting policies, maintain an adequate and efficient accounting system, safeguard assets, and design and implement programs and controls to prevent and detect fraud. Management's judgments are typically based on its knowledge and experience about past and current events and its expected courses of action. Management's responsibility for financial reporting includes establishing a process to prepare the accounting estimates included in the financial statements.

Management is responsible for providing to us, on a timely basis, all information of which management is aware that is relevant to the preparation and fair presentation of the financial statements, such as records, documentation, and other matters. Management is also responsible for providing such other additional information we may request for the purpose of the audit, and unrestricted access to persons

within the District from whom we determine it necessary to obtain audit evidence. Additionally, those charged with governance are responsible for informing us of their views about the risks of fraud within the District, and their knowledge of any fraud or suspected fraud affecting the District.

Management is responsible for adjusting the financial statements to correct material misstatements related to accounts or disclosures. As part of our audit process, we will request from management written confirmation concerning representations made to us in connection with the audit, including that the effects of any uncorrected misstatements aggregated by us during the audit are immaterial, both individually and in the aggregate, to the financial statements and to compliance with the requirements of its Federal programs. Management acknowledges the importance of management's representations and responses to our inquiries, and that they will be utilized as part of the evidential matter we will rely on in forming our opinion. Because of the importance of management's representations to an effective audit, you agree to release Crowe and its personnel from any liability and costs relating to our services under this letter attributable to any misrepresentations by management.

OTHER SERVICES

Financial Statement Preparation

The District will provide us with the necessary information to assist in the preparation of the draft financial statements including the notes thereto. We are relying on the District to provide us with the detailed trial balance, note disclosure information and any other relevant report information in a timely fashion and ensure the data is complete and accurate. Management is solely responsible for the presentation of the financial statements.

Recordkeeping Assistance

The District will provide us with the necessary information to assist you in your recordkeeping. We will propose year end adjusting entries to management for your review and approval, including cash to accrual conversion entries. We are relying on the District to provide us with the necessary information in a timely fashion and ensure the data is complete and accurate.

With respect to the above other services, we will perform the services in accordance with applicable professional standards. We, in our sole professional judgment, reserve the right to refuse to do any procedure or take any action that could be construed as making management decisions or assuming management responsibilities. In connection with performing the above other services, you agree to: assume all management responsibilities including making all management decisions; oversee the service by designating an individual, preferably within senior management, who possesses suitable skill, knowledge, and/or experience; evaluate the adequacy and results of the services performed; and accept responsibility for the results of the services.

FEES

Our fees, including of out-of-pocket expenses, are outlined below. Our invoices are due and payable upon receipt. Invoices that are not paid within 30 days of receipt are subject to a monthly interest charge of one percent per month or the highest interest rate allowed by law, whichever is less, which we may elect to waive at our sole discretion, plus costs of collection including reasonable attorneys' fees. If any amounts invoiced remain unpaid 30 days after the invoice date, you agree that Crowe may, in its sole discretion, cease work until all such amounts are paid or terminate this engagement.

Financial Statement and Performance Audit of Measure R General Obligation Bond for the year ending June 30, 2019	\$ 13,500
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Circumstances may arise under which we must perform additional work and, thus, require additional billings for our services. Examples of such circumstances include, but are not limited to:

- Changing audit requirements
- New professional standards or regulatory requirements
- New financial statement disclosures
- Work caused due to the identification of, and management's correction of, inappropriate application of accounting pronouncements
- Erroneous or incomplete accounting records
- New or unusual transactions
- Change in your organizational structure or size due to merger and acquisition activity or other events
- Change in your controls
- Agreed-upon level of preparation and assistance from your personnel not provided
- Failure of your staff to prepare information in a timely manner
- Numerous revisions to your information
- Lack of availability of appropriate District personnel during audit fieldwork.

Additionally, to accommodate requests to reschedule audit fieldwork without reasonable notice, additional billings for our services could be required, and our assigned staffing and ability to meet agreed-upon deadlines could be impacted.

Our fee assumes that we will be provided with auditable trial balances for all funds at year end, that all bank accounts and investment accounts will be reconciled through the end of the year being audited to the trial balances, that interfund and transfer accounts will balance, that subsidiary ledgers will reconcile to the general ledger and that beginning fund equity amounts will be reconcilable to prior year audited ending fund equity. We assume that the District will cooperate with our requests for information such as explanations of account activity.

Our fee does not include implementation of any other future accounting or auditing pronouncements and/or government requirements that may change, thus, the scope or amount of auditing necessary to complete our engagements may increase beyond what is currently anticipated. Should such events occur, we would present you with our estimate of any possible increase prior to beginning our audit for the given year. An equitable adjustment in the proposed fee will be negotiated if the cost of time required for performance of the audit service is increased or decreased pursuant to a change in scope of the audit requested by the District or required by State or Federal regulations.

When we become aware of circumstances which impact the amount or scheduling of our work, we will issue, for your approval, a formal change order detailing the reason and the anticipated impact of the change.

Our fees are exclusive of taxes or similar charges, as well as customs, duties or tariffs, imposed in respect of the Services, any work product or any license, all of which Client agrees to pay if applicable or if they become applicable (other than taxes imposed on Crowe's income generally), without deduction from any fees or expenses invoiced to Client by Crowe.

To facilitate Crowe's presence at Client's premises, Client will provide Crowe with internet access while on Client's premises. Crowe will access the internet using a secure virtual private network. Crowe will be responsible for all internet activity performed by its personnel while on Client's premises. In the event Client does not provide Crowe with internet access while on Client's premises, Client will reimburse Crowe for the cost of internet access through other means while on Client's site.

MISCELLANEOUS

For purposes of this Miscellaneous section, the Acceptance section below, and all of the Crowe Engagement Terms, "Client" will mean the entity(ies) defined in the first paragraph of this letter and will also include all related parents, subsidiaries, and affiliates of Client who may receive or claim reliance upon any Crowe deliverable.

Crowe will provide the services to Client under this Agreement as an independent contractor and not as Client's partner, agent, employee, or joint venturer under this Agreement. Neither Crowe nor Client will have any right, power or authority to bind the other party.

This engagement letter agreement (the "Agreement") reflects the entire agreement between the parties relating to the services (or any reports, deliverables or other work product) covered by this Agreement. The engagement letter and any attachments (including without limitation the attached Crowe Engagement Terms) are to be construed as a single document, with the provisions of each section applicable throughout. This Agreement may not be amended or varied except by a written document signed by each party. It replaces and supersedes any other proposals, correspondence, agreements and understandings, whether written or oral, relating to the services covered by this letter, and each party agrees that in entering this Agreement, it has not relied on any oral or written representations, statements or other information not contained in or incorporated into this Agreement. Any non-disclosure or other confidentiality agreement is replaced and superseded by this Agreement. Each party shall remain obligated to the other party under all provisions of this Agreement that expressly or by their nature extend beyond and survive the expiration or termination of this Agreement. If any provision (in whole or in part) of this Agreement is found unenforceable or invalid, this will not affect the remainder of the provision or any other provisions in this Agreement, all of which will continue in effect as if the stricken portion had not been included. This Agreement may be executed in two or more actual, scanned, emailed, or electronically copied counterparts, each and all of which together are one and the same instrument. Accurate transmitted copies (transmitted copies are reproduced documents that are sent via mail, delivery, scanning, email, photocopy, facsimile or other process) of the executed Agreement or signature pages only (whether handwritten or electronic signature), will be considered and accepted by each party as documents equivalent to original documents and will be deemed valid, binding and enforceable by and against all parties. This Agreement must be construed, governed, and interpreted under the laws of the State of California, without regard for choice of law principles.

* * * * *

We are pleased to have this opportunity to serve you, and we look forward to a continuing relationship. If the terms of this letter and the attached Crowe Engagement Terms are acceptable to you, please sign below and return one copy of this letter at your earliest convenience. Please contact us with any questions or concerns.

(Signature Page follows)

ACCEPTANCE

I have reviewed the arrangements outlined above and in the attached "Crowe Engagement Terms," and I accept on behalf of the Client the terms and conditions as stated. By signing below, I represent and warrant that I am authorized by Client to accept the terms and conditions as stated.

IN WITNESS WHEREOF, Client and Crowe have duly executed this engagement letter effective the date first written above.

Crowe LLP and the Engagement Authorized Signer below are licensed or otherwise authorized by the California Board of Accountancy.

Sacramento City Unified School District

Crowe LLP

Signature

Matthew Nethaway

Signature

Printed Name

Matthew Nethaway

Printed Name

Title

Partner

Title

Date

February 27, 2019

Date

Crowe Engagement Terms

Crowe wants Client to understand the terms under which Crowe provides its services to Client and the basis under which Crowe determines its fees. These terms are part of the Agreement and apply to all services described in the Agreement as well as all other services provided to Client (collectively, the "Services"), unless and until a separate written agreement is executed by the parties for separate services. Any advice provided by Crowe is not intended to be, and is not, investment advice.

CLIENT'S ASSISTANCE – For Crowe to provide Services effectively and efficiently, Client agrees to provide Crowe timely with information requested and to make available to Crowe any personnel, systems, premises, records, or other information as reasonably requested by Crowe to perform the Services. Access to such personnel and information are key elements for Crowe's successful completion of Services and determination of fees. If for any reason this does not occur, a revised fee to reflect additional time or resources required by Crowe will be mutually agreed. Client agrees Crowe will have no responsibility for any delays related to a delay in providing such information to Crowe. Such information will be accurate and complete, and Client will inform Crowe of all significant tax, accounting and financial reporting matters of which Client is aware.

PROFESSIONAL STANDARDS – As a regulated professional services firm, Crowe must follow professional standards when applicable, including the Code of Professional Conduct of the American Institute of Certified Public Accountants ("AICPA"). Thus, if circumstances arise that, in Crowe's professional judgment, prevent it from completing the engagement, Crowe retains the right to take any course of action permitted by professional standards, including declining to express an opinion or issue other work product or terminating the engagement.

REPORTS – Any information, advice, recommendations or other content of any memoranda, reports, deliverables, work product, presentations, or other communications Crowe provides under this Agreement ("Reports"), other than Client's original information, are for Client's internal use only, consistent with the purpose of the Services. Client will not rely on any draft Report. Unless required by an audit or other attestation professional standard, Crowe will not be required to update any final Report for circumstances of which we become aware or events occurring after delivery.

CONFIDENTIALITY – Except as otherwise permitted by this Agreement or as agreed in writing, neither Crowe nor Client may disclose to third parties the contents of this Agreement or any information provided by or on behalf of the other that ought reasonably to be treated as confidential and/or proprietary. Client use of any Crowe work product will be limited to its stated purpose and to Client business use only. However, Client and Crowe each agree that either party may disclose such information to the extent that it: (i) is or becomes public other than through a breach of this Agreement, (ii) is subsequently received by the recipient from a third party who, to the recipient's knowledge, owes no obligation of confidentiality to the disclosing party with respect to that information, (iii) was known to the recipient at the time of disclosure or is thereafter created independently, (iv) is disclosed as necessary to enforce the recipient's rights under this Agreement, or (v) must be disclosed under applicable law, regulations, legal process or professional standards.

THIRD PARTY PROVIDER – Crowe may use a third-party provider in providing Services to Client, which may require Crowe to share Client confidential information with the provider. If Crowe uses a third-party provider, Crowe will enter into a confidentiality agreement with the provider to require the provider to protect the confidentiality of Client's confidential information, and Crowe will be responsible to Client for maintaining its confidentiality. The limitations on Client's remedies, vis-à-vis Crowe, in this Agreement will also apply to any subcontractors.

CLIENT-REQUIRED CLOUD USAGE – If Client requests that Crowe access files, documents or other information in a cloud-based or web-accessed hosting service or other third-party system accessed via the internet, including, without limitation iCloud, Dropbox, Google Docs, Google Drive, a data room hosted by a third-party, or a similar service or website (collectively, "Cloud Storage"), Client will confirm with any third-parties assisting with or hosting the Cloud Storage that either such third-party or Client (and not Crowe) is responsible for complying with all applicable laws relating to the Cloud Storage and any information contained in the Cloud Storage, providing Crowe access to the information in the Cloud Storage, and protecting the information in the Cloud Storage from any unauthorized access, including

without limitation unauthorized access to the information when in transit to or from the Cloud Storage. Client represents that it has authority to provide Crowe access to information in the Cloud Storage and that providing Crowe with such access complies with all applicable laws, regulations, and duties owed to third-parties.

DATA PROTECTION – If Crowe holds or uses Client information that can be linked to specific individuals who are Client's customers ("Personal Data"), Crowe will treat it as confidential as described above and comply with applicable US state and federal law and professional regulations (including, for financial institution clients, the objectives of the Interagency Guidelines Establishing Information Security Standards) in disclosing or using such information to carry out the Services. Crowe has implemented and will maintain physical, electronic and procedural safeguards reasonably designed to (i) protect the security, confidentiality and integrity of the Personal Data, (ii) prevent unauthorized access to or use of the Personal Data, and (iii) provide proper disposal of the Personal Data (collectively, the "Safeguards"). Client warrants (i) that it has the authority to provide the Personal Data to Crowe in connection with the Services, (ii) that Client has processed and provided the Personal Data to Crowe in accordance with applicable law, and (iii) will limit the Personal Data provided to Crowe to Personal Data necessary to perform the Services. To provide the Services, Client may also need to provide Crowe with access to Personal Data consisting of protected health information, financial account numbers, Social Security or other government-issued identification numbers, or other data that, if disclosed without authorization, would trigger notification requirements under applicable law ("Restricted Personal Data"). In the event Client provides Crowe access to Restricted Personal Data, Client will consult with Crowe on appropriate measures (consistent with legal requirements and professional standards applicable to Crowe) to protect the Restricted Personal Data, such as: deleting or masking unnecessary information before making it available to Crowe, using encryption when transferring it to Crowe, or providing it to Crowe only during on-site review on Client's site. Client will provide Crowe with Restricted Personal Data only in accordance with mutually agreed protective measures. Otherwise, Client and Crowe agree each may use unencrypted electronic media to correspond or transmit information and such use will not in itself constitute a breach of any confidentiality obligations under this Agreement.

GENERAL DATA PROTECTION REGULATION COMPLIANCE – If and to the extent that Client provides personal data to Crowe subject to the European Union General Data Protection Regulation ("GDPR"), then in addition to the requirements of the above Data Protection section, this section will apply to such personal data ("EU Personal Data"). The parties agree that for purposes of processing the EU Personal Data, (a) Client will be the "Data Controller" as defined by the GDPR, meaning the organization that determines the purposes and means of processing the EU Personal Data; (b) Crowe will be the "Data Processor" as defined by GDPR, meaning the organization that processes the EU Personal Data on behalf of and under the instructions of the Data Controller; or (c) the parties will be classified as otherwise designated by a supervisory authority with jurisdiction. Client and Crowe each agree to comply with the GDPR requirements applicable to its respective role. Crowe has implemented and will maintain technical and organizational security safeguards reasonably designed to protect the security, confidentiality and integrity of the EU Personal Data. Client represents it has secured all required rights and authority, including consents and notices, to provide such EU Personal Data to Crowe, including without limitation authority to transfer such EU Personal Data to the U.S. or other applicable Country or otherwise make the EU Personal Data available to Crowe, for the duration of and purpose of Crowe providing the Services. The types of EU Personal Data to be processed include name, contact information, title, and other EU Personal Data that is transferred to Crowe in connection with the Services. The EU Personal Data relates to the data subject categories of individuals connected to Client, Client customers, Client vendors, and Client affiliates or subsidiaries ("Data Subjects"). Crowe will process the EU Personal Data for the following purpose: (x) to provide the Services in accordance with this Agreement, (y) to comply with other documented reasonable instructions provided by Client, and (z) to comply with applicable law. In the event of a Crowe breach incident in connection with EU Personal Data in the custody or control of Crowe, Crowe will promptly notify Client upon knowledge that a breach incident has occurred. Client has instructed Crowe not to contact any Data Subjects directly, unless required by applicable law. In the event that a supervisory authority with jurisdiction makes the determination that Crowe is a data controller, Client will reasonably cooperate with Crowe to enable Crowe to comply with its obligations under GDPR. Crowe will reasonably cooperate with Client in responding to or addressing any request from a data subject, a supervisory authority with jurisdiction, or the Client, to the extent necessary to enable Client to comply with its obligations under GDPR as the Data Controller. Client will promptly reimburse Crowe for any out-of-pocket expenses and professional time at Crowe's then-current hourly rates. Client will provide

prompt written notice to Crowe (with sufficient detailed instructions) of any data subject request or other act that is required to be performed by Crowe as the Data Processor on behalf of Client as the Data Controller. Crowe shall promptly delete or procure the deletion of any EU Personal Data after the cessation of any Services involving the processing of Client's EU Personal Data. Notwithstanding the forgoing, Crowe may retain a copy of the EU Personal Data as permitted by applicable law or professional standards, provided that such EU Personal Data remain subject to the terms of this Agreement.

INTELLECTUAL PROPERTY – Crowe may use ideas, concepts, methodologies, data, software, designs, utilities, tools, models, techniques, systems, Reports, or other know-how that it develops, owns or licenses ("Materials") in performing the Services. Crowe retains all intellectual property rights in the Materials (including any improvements or knowledge developed while performing the Services), and in any working papers compiled in providing the Services, but not in the Client information reflected in them. Upon payment for Services and subject to the other terms of this Agreement, Client will use Reports, as well as any Materials therein, only to the extent necessary and permitted under this Agreement.

AGGREGATED DATA – Client hereby acknowledges and agrees that Crowe may aggregate Client content and data with content and data from other clients ("Data Aggregations") for purposes including, without limitation, product and service development, commercialization, industry benchmarking, or quality improvement initiatives. Crowe will scrub Client content and data so that Client sensitive information is not disclosed and so that all data is anonymized. All Data Aggregations will be the sole and exclusive property of Crowe.

LEGAL AND REGULATORY CHANGE – Crowe may periodically communicate to Client changes in laws, rules or regulations. However, Client has not engaged Crowe, and Crowe does not undertake an obligation, to advise Client of changes in (a) laws, rules, regulations, industry or market conditions, or (b) Client's own business practices or other circumstances (except to the extent required by professional standards). The scope of Services and the fees for Services are based on current laws and regulations. If changes in laws or regulations change Client's requirements or the scope of the Services, Crowe's fees will be modified to a mutually agreed amount to reflect the changed level of Crowe's effort.

PUBLICATION – Client agrees to obtain Crowe's specific permission before using any Report or Crowe work product or Crowe's firm's name in a published document, and Client agrees to submit to Crowe copies of such documents to obtain Crowe's permission before they are filed or published.

CLIENT REFERENCE – From time to time Crowe is requested by prospective clients to provide references for Crowe service offerings. Client agrees that Crowe may use Client's name and generally describe the nature of Crowe's engagement(s) with Client in marketing to prospects, and Crowe may also provide prospects with contact information for Client personnel familiar with Crowe's Services.

NO PUNITIVE OR CONSEQUENTIAL DAMAGES – Any liability of Crowe will not include any consequential, special, incidental, indirect, punitive, or exemplary damages or loss, nor any lost profits, goodwill, savings, or business opportunity, even if Crowe had reason to know of the possibility of such damages.

LIMIT OF LIABILITY – Except where it is judicially determined that Crowe performed its Services with gross negligence or willful misconduct, Crowe's liability will not exceed fees paid by Client to Crowe for the portion of the work giving rise to liability. A claim for a return of fees paid is the exclusive remedy for any damages. This limit of liability will apply to the full extent allowed by law, regardless of the grounds or nature of any claim asserted, including, without limitation, to claims based on principles of contract, negligence or other tort, fiduciary duty, warranty, indemnity, statute or common law. This limit of liability will also apply after this Agreement.

INDEMNIFICATION FOR THIRD-PARTY CLAIMS – In the event of a legal proceeding or other claim brought against Crowe by a third party, except where it is judicially determined that Crowe performed Services with gross negligence or willful misconduct, Client agrees to indemnify and hold harmless Crowe and its personnel against all costs, fees, expenses, damages and liabilities, including attorney fees and any other fees or defense costs, associated with such third-party claim, relating to or arising from any Services performed or work product provided by Crowe that Client uses or discloses to others or this

engagement generally. This indemnification is intended to apply to the full extent allowed by law, regardless of the grounds or nature of any claim, liability, or damages asserted, including, without limitation, to claims, liability or damages based on principles of contract, negligence or other tort, fiduciary duty, warranty, indemnity, statute or common law. This indemnification will also apply after termination of this Agreement.

NO TRANSFER OR ASSIGNMENT OF CLAIMS – No claim against Crowe, or any recovery from or against Crowe, may be sold, assigned or otherwise transferred, in whole or in part.

TIME LIMIT ON CLAIMS – In no event will any action against Crowe, arising from or relating to this engagement letter or the Services provided by Crowe relating to this engagement, be brought after the earlier of 1) two (2) years after the date on which occurred the act or omission alleged to have been the cause of the injury alleged; or 2) the expiration of the applicable statute of limitations or repose.

RESPONSE TO LEGAL PROCESS – If Crowe is requested by subpoena, request for information, or through some other legal process to produce documents or testimony pertaining to Client or Crowe's Services, and Crowe is not named as a party in the applicable proceeding, then Client will reimburse Crowe for its professional time, plus out-of-pocket expenses, as well as reasonable attorney fees, Crowe incurs in responding to such request.

MEDIATION – If a dispute arises, in whole or in part, out of or related to this engagement, or after the date of this agreement, between Client or any of Client's affiliates or principals and Crowe, and if the dispute cannot be settled through negotiation, Client and Crowe agree first to try, in good faith, to settle the dispute by mediation administered by the American Arbitration Association, under its mediation rules for professional accounting and related services disputes, before resorting to litigation or any other dispute-resolution procedure. The results of mediation will be binding only upon agreement of each party to be bound. Costs of any mediation will be shared equally by both parties. Any mediation will be held in Sacramento, California.

JURY TRIAL WAIVER – FOR ALL DISPUTES RELATING TO OR ARISING BETWEEN THE PARTIES, THE PARTIES AGREE TO WAIVE A TRIAL BY JURY TO FACILITATE JUDICIAL RESOLUTION AND TO SAVE TIME AND EXPENSE. EACH PARTY AGREES IT HAS HAD THE OPPORTUNITY TO HAVE ITS LEGAL COUNSEL REVIEW THIS WAIVER. THIS WAIVER IS IRREVOCABLE, MAY NOT BE MODIFIED EITHER ORALLY OR IN WRITING, AND APPLIES TO ANY SUBSEQUENT AMENDMENTS, RENEWALS, OR MODIFICATIONS TO THIS AGREEMENT. IN THE EVENT OF LITIGATION, THIS AGREEMENT MAY BE FILED AS WRITTEN CONSENT TO A BENCH TRIAL WITHOUT A JURY. HOWEVER, AND NOTWITHSTANDING THE FOREGOING, IF ANY COURT RULES OR FINDS THIS JURY TRIAL WAIVER TO BE UNENFORCEABLE AND INEFFECTIVE IN WAIVING A JURY, THEN ANY DISPUTE RELATING TO OR ARISING FROM THIS ENGAGEMENT OR THE PARTIES' RELATIONSHIP GENERALLY WILL BE RESOLVED BY ARBITRATION AS SET FORTH IN THE PARAGRAPH BELOW REGARDING "ARBITRATION."

ARBITRATION – If any court rules or finds that the JURY TRIAL WAIVER section is not enforceable, then any dispute between the parties relating to or arising from this Agreement or the parties' relationship generally will be settled by binding arbitration in Sacramento, California (or a location agreed in writing by the parties). Any issues concerning the extent to which any dispute is subject to arbitration, or concerning the applicability, interpretation, or enforceability of any of this Section, will be governed by the Federal Arbitration Act and resolved by the arbitrator(s). The arbitration will be governed by the Federal Arbitration Act and resolved by the arbitrator(s). Regardless of the amount in controversy, the arbitration will be administered by JAMS, Inc. ("JAMS"), pursuant to its Streamlined Arbitration Rules & Procedures or such other rules or procedures as the parties may agree in writing. In the event of a conflict between those rules and this Agreement, this Agreement will control. The parties may alter each of these rules by written agreement. If a party has a basis for injunctive relief, this paragraph will not preclude a party seeking and obtaining injunctive relief in a court of proper jurisdiction. The parties will agree within a reasonable period of time after notice is made of initiating the arbitration process whether to use one or three arbitrators, and if the parties cannot agree within fifteen (15) business days, the parties will use a single arbitrator. In any event the arbitrator(s) must be retired federal judges or attorneys with at least 15 years commercial law experience and no arbitrator may be appointed unless he or she has agreed to these procedures. If the parties cannot agree upon arbitrator(s) within an additional fifteen (15) business days, the arbitrator(s) will

be selected by JAMS. Discovery will be permitted only as authorized by the arbitrator(s), and as a rule, the arbitrator(s) will not permit discovery except upon a showing of substantial need by a party. To the extent the arbitrator(s) permit discovery as to liability, the arbitrator(s) will also permit discovery as to causation, reliance, and damages. The arbitrator(s) will not permit a party to take more than six depositions, and no depositions may exceed five hours. The arbitrator(s) will have no power to make an award inconsistent with this Agreement. The arbitrator(s) will rule on a summary basis where possible, including without limitation on a motion to dismiss basis or on a summary judgment basis. The arbitrator(s) may enter such prehearing orders as may be appropriate to ensure a fair hearing. The hearing will be held within one year of the initiation of arbitration, or less, and the hearing must be held on continuous business days until concluded. The hearing must be concluded within ten (10) business days absent written agreement by the parties to the contrary. The time limits in this section are not jurisdictional. The arbitrator(s) will apply substantive law and may award injunctive relief or any other remedy available from a judge. The arbitrator(s) may award attorney fees and costs to the prevailing party, and in the event of a split or partial award, the arbitrator(s) may award costs or attorney fees in an equitable manner. Any award by the arbitrator(s) will be accompanied by a reasoned opinion describing the basis of the award. Any prior agreement regarding arbitration entered by the parties is replaced and superseded by this agreement. The arbitration will be governed by the Federal Arbitration Act, 9 U.S.C. §§ 1 et seq., and judgment upon the award rendered by the arbitrator(s) may be entered by any court having jurisdiction thereof. All aspects of the arbitration will be treated by the parties and the arbitrator(s) as confidential.

NOTIFICATION OF NON-LICENSEE OWNERSHIP – Crowe (“the Firm”) and certain owners of the Firm are licensed by the California State Board of Accountancy. However, the Firm has owners not licensed by the California State Board of Accountancy who may provide Services under this agreement. If Client has any questions regarding licensure of the personnel performing Services under this engagement, please do not hesitate to contact Crowe.

NON-SOLICITATION – Each party acknowledges that it has invested substantially in recruiting, training and developing the personnel who render services with respect to the material aspects of the engagement (“Key Personnel”). The parties acknowledge that Key Personnel have knowledge of trade secrets or confidential information of their employers that may be of substantial benefit to the other party. The parties acknowledge that each business would be materially harmed if the other party was able to directly employ Key Personnel. Therefore, the parties agree that during the period of this Agreement and for one (1) year after its expiration or termination, neither party will solicit Key Personnel of the other party for employment or hire the Key Personnel of the other party without that party’s written consent unless hiring or engaging party pays to the other party a fee equal to the hired or engaged Key Personnel’s compensation for the prior twelve-month period with the other party.

CROWE GLOBAL NETWORK – Crowe LLP and its subsidiaries are independent members of Crowe Global, a Swiss organization. “Crowe” is the brand used by the Crowe Global network and its member firms, but it is not a worldwide partnership. Crowe Global and each of its members are separate and independent legal entities and do not obligate each other. Crowe LLP and its subsidiaries are not responsible or liable for any acts or omissions of Crowe Global or any other Crowe Global members, and Crowe LLP and its subsidiaries specifically disclaim any and all responsibility or liability for acts or omissions of Crowe Global or any other Crowe Global member. Crowe Global does not render any professional services and does not have an ownership or partnership interest in Crowe LLP or any other member. Crowe Global and its other members are not responsible or liable for any acts or omissions of Crowe LLP and its subsidiaries and specifically disclaim any and all responsibility or liability for acts or omissions of Crowe LLP and its subsidiaries. Visit www.crowe.com/disclosure for more information about Crowe LLP, its subsidiaries, and Crowe Global.



System Review Report

To the Partners of Crowe Horwath LLP
and the AICPA National Peer Review Committee

We have reviewed the system of quality control for the accounting and auditing practice of Crowe Horwath LLP (the "firm") applicable to engagements not subject to PCAOB permanent inspection in effect for the year ended March 31, 2016. Our peer review was conducted in accordance with the Standards for Performing and Reporting on Peer Reviews established by the Peer Review Board of the American Institute of Certified Public Accountants. As a part of our peer review, we considered reviews by regulatory entities, if applicable, in determining the nature and extent of our procedures. The firm is responsible for designing a system of quality control and complying with it to provide the firm with reasonable assurance of performing and reporting in conformity with applicable professional standards in all material respects. Our responsibility is to express an opinion on the design of the system of quality control and the firm's compliance therewith based on our review. The nature, objectives, scope, limitations of, and the procedures performed in a System Review are described in the standards at www.aicpa.org/prsummary.

As required by the standards, engagements selected for review included engagements performed under *Government Auditing Standards*, audits of employee benefit plans, audits performed under FDICIA, audits of carrying broker-dealers, and examinations of service organizations [Service Organizations Control (SOC) 1 and SOC 2 engagements].

In our opinion, the system of quality control for the accounting and auditing practice of Crowe Horwath LLP applicable to engagements not subject to PCAOB permanent inspection in effect for the year ended March 31, 2016, has been suitably designed and complied with to provide the firm with reasonable assurance of performing and reporting in conformity with applicable professional standards in all material respects. Firms can receive a rating of *pass*, *pass with deficiency(ies)* or *fail*. Crowe Horwath LLP has received a peer review rating of *pass*.

Cherry Bekaert LLP

Cherry Bekaert LLP
August 23, 2016

October 31, 2016

James L Powers
Crowe Horwath LLP
225 W Wacker Dr Ste 2600
Chicago, IL 60606

Dear Mr. Powers:

It is my pleasure to notify you that on October 27, 2016 the National Peer Review Committee accepted the report on the most recent system peer review of your firm. The due date for your next review is September 30, 2019. This is the date by which all review documents should be completed and submitted to the administering entity.

As you know, the report had a peer review rating of pass. The Committee asked me to convey its congratulations to the firm.

Sincerely,



Michael Fawley
Chair—National PRC
nprc@aicpa.org 919 4024502

cc: Samuel Edward Johnson; Scot D Ivey

Firm Number: 10014904

Review Number 446067

Letter ID: 1122915A



AMS.NET
Technology Solution Provider

Technology Solution Proposal



Executive Summary

Introduction

The AMS.NET team is pleased to have the opportunity to present the following proposal to Sacramento City Unified School District. Our proposal details the products, technologies, and services offered by our organization. The solutions proposed are based on our discussions with Sacramento City Unified School District and our extensive experience delivering business outcomes to similar organizations for more than 25 years. Our industry expertise, technology vision and people enable us to deliver a unique customer experience and successful implementation.

AMS.NET, Inc. is able to provide a full line of products, services and support for the following technologies:

- Collaboration/Video
- Paging/Messaging
- Wireless/Mobility
- Network Infrastructure/Storage
- Data Center/Virtualization
- Network Security/Content Security/Cyber Threat
- Physical Security/Video Surveillance
- Structured Wiring
- Maintenance/Managed Services

Please refer to our customer price quote that is included in this proposal for specific manufacturers, parts, pricing and professional services proposed as a part of this solution.

Thank you for the opportunity to be of service.

Best Regards,

Jared Bayless
AMS.NET, Inc.



Project Cost Summary – Sacramento City Unified School District

Project Information

Sacramento City Unified School District E-Rate
 22 - Multiple Sites - Network Equipment (SPURR)
 - 88762
 Project # 88762
 February 20, 2019

Account Manager

Jared Bayless
 jbayless@ams.net
 (925) 245-6186

AMS Quote #	Description	Subtotal	Taxes	Total
Q-00033079	E-Rate 22 - Multiple Sites - WAN Connectivity Equip. SPURR -88762	\$59,450.20	\$3,351.99	\$62,802.19
Q-00033343	E-Rate 22 - Abraham Lincoln ES- WirelessEquip. SPURR - 88762	\$13,954.40	\$817.43	\$14,771.83
Q-00033344	E-Rate 22 - Albert Einstein MS - Wireless Equip. SPURR - 88762	\$14,246.96	\$841.58	\$15,088.54
Q-00033345	E-Rate 22 - Benjamin Health Pro - Wireless Equip. SPURR - 88762	\$3,998.60	\$204.37	\$4,202.97
Q-00033346	E-Rate 22 - Bowling Green ES - Wireless Equip. SPURR - 88762	\$5,177.94	\$278.52	\$5,456.46
Q-00033347	E-Rate 22 - Camellia ES - Wireless Equip. SPURR -88762	\$3,998.60	\$204.37	\$4,202.97
Q-00033348	E-Rate 22 - David Lubin ES - Wireless Equip. SPURR -88762	\$5,104.80	\$272.48	\$5,377.28
Q-00033349	E-Rate 22 - Earl Warren ES - Wireless Equip. SPURR -88762	\$1,786.20	\$68.12	\$1,854.32
Q-00033350	E-Rate 22 - Edward Kemble ES - Wireless Equip. SPURR - 88762	\$1,859.34	\$74.15	\$1,933.49
Q-00033351	E-Rate 22 - Elder Creek ES - Wireless Equip. SPURR - 88762	\$12,994.48	\$761.39	\$13,755.87
Q-00033352	E-Rate 22 - Ethel Phillips ES - Wireless Equip. SPURR - 88762	\$8,569.68	\$488.90	\$9,058.58
Q-00033353	E-Rate 22 - Fern Bacon MS - Wireless Equip. SPURR -88762	\$8,423.40	\$476.84	\$8,900.24
Q-00033354	E-Rate 22 - Golden Empire ES - Wireless Equip. SPURR - 88762	\$4,144.88	\$216.42	\$4,361.30

Q-00033355	E-Rate 22 - H.W. Harkness ES - Wireless Equip. SPURR - 88762	\$1,786.20	\$68.12	\$1,854.32
Q-00033356	E-Rate 22 - Hubert Bancroft ES - Wireless Equip. SPURR - 88762	\$1,859.34	\$74.15	\$1,933.49
Q-00033357	E-Rate 22 - Isador Cohen ES - Wireless Equip. SPURR - 88762	\$7,317.20	\$408.72	\$7,725.92
Q-00033358	E-Rate 22 - John D Sloat ES - Wireless Equip. SPURR - 88762	\$6,211.00	\$340.60	\$6,551.60
Q-00033359	E-Rate 22 - John F Kennedy HS - Wireless Equip. SPURR - 88762	\$2,892.40	\$136.24	\$3,028.64
Q-00033361	E-Rate 22 - John Still - Wireless Equip. SPURR -88762	\$8,423.40	\$476.84	\$8,900.24
Q-00033362	E-Rate 22 - Kit Carson MS - Wireless Equip. SPURR -88762	\$13,954.40	\$817.43	\$14,771.83
Q-00033364	E-Rate 22 - Luther Burbank HS - Wireless Equip. SPURR - 88762	\$8,423.40	\$476.84	\$8,900.24
Q-00033365	E-Rate 22 - MLK Jr HS - Wireless Equip. SPURR -88762	\$3,038.68	\$148.30	\$3,186.98
Q-00033366	E-Rate 22 - Matsuyama ES - Wireless Equip. SPURR -88762	\$1,786.20	\$68.12	\$1,854.32
Q-00033367	E-Rate 22 - NJB Community Charter - Wireless Equip. SPURR -88762	\$2,892.40	\$136.24	\$3,028.64
Q-00033368	E-Rate 22 - New Technology HS - Wireless Equip. SPURR - 88762	\$3,998.60	\$204.37	\$4,202.97
Q-00033369	E-Rate 22 - Nicholas ES - Wireless Equip. SPURR -88762	\$7,317.20	\$408.72	\$7,725.92
Q-00033371	E-Rate 22 - O.W. Erlewine ES - Wireless Equip. SPURR - 88762	\$1,859.34	\$74.15	\$1,933.49
Q-00033372	E-Rate 22 - Washington ES - WirelessEquip. SPURR -88762	\$1,859.34	\$74.15	\$1,933.49
Q-00033374	E-Rate 22 - William Land ES - Wireless Equip. SPURR - 88762	\$3,038.68	\$148.30	\$3,186.98
Q-00033375	E-Rate 22 - Pacific ES - Wireless Equip. SPURR -88762	\$13,954.40	\$817.43	\$14,771.83
Q-00033376	E-Rate 22 - Parkway ES - Wireless Equip. SPURR -88762	\$2,892.40	\$136.24	\$3,028.64
Q-00033377	E-Rate 22 - Success Academy - Wireless Equip. SPURR - 88762	\$7,317.20	\$408.72	\$7,725.92

Q-00033378	E-Rate 22 - Susan B Anthony ES - Wireless Equip. SPURR - 88762	\$9,529.60	\$408.72	\$9,938.32
Q-00033379	E-Rate 22 - Sutter MS - Wireless Equip. SPURR -88762	\$8,423.40	\$476.84	\$8,900.24
Q-00033380	E-Rate 22 - Tahoe ES - Wireless Equip. SPURR -88762	\$5,104.80	\$272.48	\$5,377.28
Q-00033381	E-Rate 22 - Woodbine ES - Wireless Equip. SPURR -88762	\$5,104.80	\$272.48	\$5,377.28
Q-00033382	E-Rate 22 - Sutterville ES - Wireless Equip. SPURR -88762	\$2,965.54	\$142.27	\$3,107.81
Q-00033383	E-Rate 22 - Will C Wood ES - Wireless Equip. SPURR - 88762	\$14,027.54	\$823.47	\$14,851.01
Q-00033385	E-Rate 22 - McClatchy HS - Network Equip. SPURR -88762-	\$12,180.00	\$910.80	\$13,090.80
Q-00033386	E-Rate 22 - McClatchy - Wireless Equip. SPURR -88762-	\$10,295.80	\$613.09	\$10,908.89
Q-00033387	E-Rate 22 - Caleb Greenwood ES - Network Equip. SPURR - 88762-	\$6,260.00	\$455.41	\$6,715.41
Q-00033388	E-Rate 22 - Caleb Greenwood ES - Wireless Equip. SPURR - 88762-	\$1,446.20	\$68.12	\$1,514.32
Q-00033389	E-Rate 22 - California MS - Wireless Equip. SPURR -88762-	\$2,552.40	\$136.24	\$2,688.64
Q-00033390	E-Rate 22 - California MS - Network Equip. SPURR -88762-	\$7,322.60	\$543.08	\$7,865.68
Q-00033391	E-Rate 22 - Child Development Pre-K - Network Equip. SPURR -88762-	\$7,322.60	\$543.08	\$7,865.68
Q-00033392	E-Rate 22 - Child Development Pre-K - Wireless Equip. SPURR -88762-	\$2,552.40	\$136.24	\$2,688.64
Q-00033393	E-Rate 22 - Hirman W Johnson HS - Network Equip. SPURR -88762-	\$7,322.60	\$543.08	\$7,865.68
Q-00033394	E-Rate 22 - Hirman W. Johnson HS - Wireless Equip. SPURR -88762-	\$13,614.40	\$817.43	\$14,431.83
Q-00033396	E-Rate 22 - Phoebe A Hearst ES - Network Equip. SPURR - 88762-	\$6,260.00	\$455.41	\$6,715.41
Q-00033397	E-Rate 22 - Phoebe A. Hearst ES - Wireless Equip. SPURR - 88762-	\$3,658.60	\$204.37	\$3,862.97
Q-00033398	E-Rate 22 - Capital City Independent Study - Network Equip. SPURR -88762-	\$14,645.20	\$1,086.13	\$15,731.33

Q-00033399	E-Rate 22 - Leataata Floyd ES - Network Equip. SPURR - 88762-	\$6,600.00	\$455.41	\$7,055.41
Q-00033400	E-Rate 22 - School of Engineering & Science - Network Equip. SPURR -88762-	\$21,027.80	\$1,629.21	\$22,657.01
Q-00033403	E-Rate 22 - Crocker/Riverside ES - Network Equip. SPURR - 88762	\$6,260.00	\$455.41	\$6,715.41
Q-00033404	E-Rate 22 - Crocker/Riverside ES - Wireless Equip. SPURR - 88762	\$2,625.54	\$142.27	\$2,767.81
Q-00033405	E-Rate 22 - Leonardo Da Vinci - Network Equip. SPURR - 88762	\$6,260.00	\$455.41	\$6,715.41
Q-00033406	E-Rate 22 - Leonardo Da Vinci - Wireless Equip. SPURR - 88762	\$1,519.34	\$74.15	\$1,593.49
Q-00033408	E-Rate 22 - Pony Express ES - Network Equip. SPURR - 88762	\$6,260.00	\$455.41	\$6,715.41
Q-00033409	E-Rate 22 - Pony Express ES - Wireless Equip. SPURR - 88762	\$1,519.34	\$74.15	\$1,593.49
Q-00033410	E-Rate 22 - Theodore Judah ES - Network Equip. SPURR - 88762	\$6,260.00	\$455.41	\$6,715.41
Q-00033411	E-Rate 22 - Theodore Judah ES - Wireless Equip. SPURR - 88762	\$2,625.54	\$142.27	\$2,767.81
Q-00033414	E-Rate 22 Bowling Green Elementary- McCoy Outdoor AP Cabling	\$1,187.51	\$21.15	\$1,208.66
Q-00033415	E-Rate 22 Crocker/Riverside Elementary Outdoor AP Cabling	\$1,187.51	\$21.15	\$1,208.66
Q-00033417	E-Rate 22 Hubert H. Bancroft Elementary Outdoor AP Cabling	\$1,187.51	\$21.15	\$1,208.66
Q-00033418	E-Rate 22 Leonardo Da Vinci Outdoor AP Cabling	\$1,187.51	\$21.15	\$1,208.66
Q-00033419	E-Rate 22 O. W. Erlewine Elementary Outdoor AP Cabling	\$1,187.51	\$21.15	\$1,208.66
Q-00033420	E-Rate 22 Pony Express Elementary Outdoor AP Cabling	\$1,187.51	\$21.15	\$1,208.66
Q-00033421	E-Rate 22 Sutterville Elementary Outdoor AP Cabling	\$1,187.51	\$21.15	\$1,208.66
Q-00033422	E-Rate 22 Sutterville Elementary Outdoor AP Cabling	\$1,187.51	\$21.15	\$1,208.66
Q-00033423	E-Rate 22 Will C. Wood Middle Outdoor AP Cabling	\$1,187.51	\$21.15	\$1,208.66



AMS.NET, Inc.
 502 Commerce Way, Livermore, CA 94551
 925-245-6100 • 925-245-6150 Fax
www.ams.net

Q-00033424	E-Rate 22 William Land Elementary Outdoor AP Cabling	\$2,027.72	\$28.42	\$2,056.14
Q-00033425	E-Rate 22 Golden Empire Elementary Outdoor AP Cabling	\$2,027.72	\$28.42	\$2,056.14
Q-00033426	E-Rate 22 Ethel Phillips Elementary Outdoor AP Cabling	\$2,027.72	\$28.42	\$2,056.14
Q-00033428	E-Rate 22 Elder Creek Elementary Outdoor AP Cabling	\$2,027.72	\$28.42	\$2,056.14

Project Summary

Project Total	\$464,875.77
Estimated Total Taxes	\$27,032.11
Grand Total	\$491,907.88

Owner's Contingency \$49,191.00
 Total \$541,098.88

Vendor: AMS.NET
 Address: 502 Commerce Way, Livermore, CA 94551
 Phone: 925-245-6100
 SPIN: 143005880



Customer Quotations

Customer

Sacramento City Unified School District
 5735 47TH Ave Fl 2 Sacramento, CA 95824-4528
 ATTN: Elliot Lopez

Project Name	Sacramento City Unified School District E-Rate 22 - Multiple Sites - Network Equipment (SPURR) - 88762
Project #	88762
Account Mgr.	Jared Bayless
AM Phone	(925) 245-6186
AM Email	jbayless@ams.net
Inside Account Mgr.	Teri Edwards
IAM Phone	(925) 245-6149
IAM Email	tedwards@ams.net

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033079, E-Rate 22 - Multiple Sites - WAN Connectivity Equip. SPURR -88762					
1	ASR-920-24SZ-M Cisco ASR920 Series - 24GE Fiber and 4-10GE : Modular PSU	Cisco Systems Inc.	1.00	\$2,760.00	\$2,760.00
2	CON-SNT-ASR920SZ SNTC-8X5XNBD Cisco ASR920 Series - 24GE Fiber and 4-1	Cisco Systems Inc.	1.00	\$336.00	\$336.00
3	ASR920-S-I Cisco ASR920 Series - Metro IP Access	Cisco Systems Inc.	1.00	\$690.00	\$690.00
4	CON-SNT-ASR920SI SMARTNET 8X5XNBD Cisco ASR920 Series	Cisco Systems Inc.	1.00	\$84.00	\$84.00
5	ASR-920-PWR-A ASR 920 AC Power Supply	Cisco Systems Inc.	2.00	\$276.00	\$552.00
6	CAB-AC-US Power Cord - US, 15A,125V,2500mm,-40C to +85C	Cisco Systems Inc.	2.00	\$0.00	\$0.00
7	A920-RCKMT-19 EIA 19in Rack mount Option for the Cisco ASR 920	Cisco Systems Inc.	1.00	\$0.00	\$0.00
8	ASR-920-FAN-F ASR 920 Fan for Fixed Chassis	Cisco Systems Inc.	1.00	\$276.00	\$276.00
9	GLC-BX40-D-I= 1000BASE-BX40 SFP, 1550NM	Cisco Systems Inc.	15.00	\$1,196.00	\$17,940.00
10	GLC-BX40-U-I= 1000BASE-BX40 SFP, 1310NM	Cisco Systems Inc.	15.00	\$1,196.00	\$17,940.00



11	SCALC-SM-SMP-1M-ENC SC APC to LC UPC Singlemode Simplex 9/125 Yellow Cable-1M PVC Fiber Optic Patch/Jumper Cable	eNet Components	30.00	\$15.74	\$472.20
12	AMS-NI-CCIE-FOC Labor: Systems Engineer CCIE -Configure ASR and install dark fiber at 15 remote sites.	AMS.NET	80.00	\$230.00	\$18,400.00
13	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$59,450.20
				Estimated Tax:	\$3,351.99
				Quote Total:	\$62,802.19

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033343, E-Rate 22 - Abraham Lincoln ES- WirelessEquip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	12.00	\$825.70	\$9,908.40
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	12.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	12.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	12.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	12.00	\$80.50	\$966.00
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	12.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	12.00	\$200.00	\$2,400.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$13,954.40
				Estimated Tax:	\$ 817.43
				Quote Total:	\$14,771.83



Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033344, E-Rate 22 - Albert Einstein MS - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	8.00	\$825.70	\$6,605.60
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	8.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	8.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	8.00	\$0.00	\$0.00
5	AIR-AP1562D-B-K9 802.11ac W2 Low-Profile Outdoor AP, Direct. Ant, B Reg Dom.	Cisco Systems Inc.	4.00	\$848.70	\$3,394.80
6	SWAP1560-MESH-K9 Cisco 1560 Series Unified Mesh Mode Software	Cisco Systems Inc.	4.00	\$0.00	\$0.00
7	AIR-ACC1530-PMK1 Standard Pole/Wall Mount Kit for AP1530 Series	Cisco Systems Inc.	4.00	\$50.14	\$200.56
8	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
9	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
10	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	12.00	\$80.50	\$966.00
11	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	12.00	\$0.00	\$0.00
12	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	12.00	\$200.00	\$2,400.00
13	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
14	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$14,246.96
				Estimated Tax:	\$ 841.58
				Quote Total:	\$15,088.54

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033345, E-Rate 22 - Benjamin Health Pro - Wireless Equip. SPURR -88762					



1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	3.00	\$825.70	\$2,477.10
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	3.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	3.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	3.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	3.00	\$80.50	\$241.50
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	3.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	3.00	\$200.00	\$600.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$3,998.60
				Estimated Tax:	\$ 204.37
				Quote Total:	\$4,202.97

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033346, E-Rate 22 - Bowling Green ES - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	3.00	\$825.70	\$2,477.10
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	3.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	3.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	3.00	\$0.00	\$0.00
5	AIR-AP1562D-B-K9 802.11ac W2 Low-Profile Outdoor AP, Direct. Ant, B Reg Dom.	Cisco Systems Inc.	1.00	\$848.70	\$848.70



6	SWAP1560-MESH-K9 Cisco 1560 Series Unified Mesh Mode Software	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	AIR-ACC1530-PMK1 Standard Pole/Wall Mount Kit for AP1530 Series	Cisco Systems Inc.	1.00	\$50.14	\$50.14
8	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
9	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
10	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	4.00	\$80.50	\$322.00
11	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	4.00	\$0.00	\$0.00
12	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	4.00	\$200.00	\$800.00
13	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
14	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$5,177.94
				Estimated Tax:	\$ 278.52
				Quote Total:	\$5,456.46

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033347, E-Rate 22 - Camellia ES - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	3.00	\$825.70	\$2,477.10
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	3.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	3.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	3.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	3.00	\$80.50	\$241.50



8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	3.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS- WIRELESS AP Installation	AMS.NET	3.00	\$200.00	\$600.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$3,998.60
				Estimated Tax:	\$ 204.37
				Quote Total:	\$4,202.97

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033348, E-Rate 22 - David Lubin ES - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	4.00	\$825.70	\$3,302.80
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	4.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	4.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	4.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	4.00	\$80.50	\$322.00
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	4.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS- WIRELESS AP Installation	AMS.NET	4.00	\$200.00	\$800.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$5,104.80



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Estimated Tax:	\$ 272.48
Quote Total:	\$5,377.28

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033349, E-Rate 22 - Earl Warren ES - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	1.00	\$825.70	\$825.70
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	1.00	\$80.50	\$80.50
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	1.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	1.00	\$200.00	\$200.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
Subtotal:					\$1,786.20
Estimated Tax:					\$ 68.12
Quote Total:					\$1,854.32

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033350, E-Rate 22 - Edward Kemble ES - Wireless Equip. SPURR -88762					
1	AIR-AP1562D-B-K9 802.11ac W2 Low-Profile Outdoor AP, Direct. Ant, B Reg Dom.	Cisco Systems Inc.	1.00	\$848.70	\$848.70
2	SWAP1560-MESH-K9 Cisco 1560 Series Unified Mesh Mode Software	Cisco Systems Inc.	1.00	\$0.00	\$0.00

3	AIR-ACC1530-PMK1 Standard Pole/Wall Mount Kit for AP1530 Series	Cisco Systems Inc.	1.00	\$50.14	\$50.14
4	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	1.00	\$80.50	\$80.50
7	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	1.00	\$0.00	\$0.00
8	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	1.00	\$200.00	\$200.00
9	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
10	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$1,859.34
				Estimated Tax:	\$ 74.15
				Quote Total:	\$1,933.49

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033351, E-Rate 22 - Elder Creek ES - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	9.00	\$825.70	\$7,431.30
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	9.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	9.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	9.00	\$0.00	\$0.00
5	AIR-AP1562D-B-K9 802.11ac W2 Low-Profile Outdoor AP, Direct. Ant, B Reg Dom.	Cisco Systems Inc.	2.00	\$848.70	\$1,697.40
6	SWAP1560-MESH-K9 Cisco 1560 Series Unified Mesh Mode Software	Cisco Systems Inc.	2.00	\$0.00	\$0.00
7	AIR-ACC1530-PMK1 Standard Pole/Wall Mount Kit for AP1530 Series	Cisco Systems Inc.	2.00	\$50.14	\$100.28
8	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00



9	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
10	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	11.00	\$80.50	\$885.50
11	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	11.00	\$0.00	\$0.00
12	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	11.00	\$200.00	\$2,200.00
13	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
14	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$12,994.48
				Estimated Tax:	\$ 761.39
				Quote Total:	\$13,755.87

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033352, E-Rate 22 - Ethel Phillips ES - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	5.00	\$825.70	\$4,128.50
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	5.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	5.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	5.00	\$0.00	\$0.00
5	AIR-AP1562D-B-K9 802.11ac W2 Low-Profile Outdoor AP, Direct. Ant, B Reg Dom.	Cisco Systems Inc.	2.00	\$848.70	\$1,697.40
6	SWAP1560-MESH-K9 Cisco 1560 Series Unified Mesh Mode Software	Cisco Systems Inc.	2.00	\$0.00	\$0.00
7	AIR-ACC1530-PMK1 Standard Pole/Wall Mount Kit for AP1530 Series	Cisco Systems Inc.	2.00	\$50.14	\$100.28
8	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
9	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
10	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	7.00	\$80.50	\$563.50



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11	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	7.00	\$0.00	\$0.00
12	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS- WIRELESS AP Installation	AMS.NET	7.00	\$200.00	\$1,400.00
13	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
14	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$8,569.68
				Estimated Tax:	\$ 488.90
				Quote Total:	\$9,058.58

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033353, E-Rate 22 - Fern Bacon MS - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	7.00	\$825.70	\$5,779.90
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	7.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	7.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	7.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	7.00	\$80.50	\$563.50
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	7.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS- WIRELESS AP Installation	AMS.NET	7.00	\$200.00	\$1,400.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$8,423.40



Estimated Tax:	\$ 476.84
Quote Total:	\$8,900.24

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033354, E-Rate 22 - Golden Empire ES - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	1.00	\$825.70	\$825.70
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	AIR-AP1562D-B-K9 802.11ac W2 Low-Profile Outdoor AP, Direct. Ant, B Reg Dom.	Cisco Systems Inc.	2.00	\$848.70	\$1,697.40
6	SWAP1560-MESH-K9 Cisco 1560 Series Unified Mesh Mode Software	Cisco Systems Inc.	2.00	\$0.00	\$0.00
7	AIR-ACC1530-PMK1 Standard Pole/Wall Mount Kit for AP1530 Series	Cisco Systems Inc.	2.00	\$50.14	\$100.28
8	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
9	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
10	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	3.00	\$80.50	\$241.50
11	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	3.00	\$0.00	\$0.00
12	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	3.00	\$200.00	\$600.00
13	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
14	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
Subtotal:					\$4,144.88
Estimated Tax:					\$ 216.42
Quote Total:					\$4,361.30



Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033355, E-Rate 22 - H.W. Harkness ES - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	1.00	\$825.70	\$825.70
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	1.00	\$80.50	\$80.50
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	1.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	1.00	\$200.00	\$200.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$1,786.20
				Estimated Tax:	\$ 68.12
				Quote Total:	\$1,854.32

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033356, E-Rate 22 - Hubert Bancroft ES - Wireless Equip. SPURR -88762					
1	AIR-AP1562D-B-K9 802.11ac W2 Low-Profile Outdoor AP, Direct. Ant, B Reg Dom.	Cisco Systems Inc.	1.00	\$848.70	\$848.70
2	SWAP1560-MESH-K9 Cisco 1560 Series Unified Mesh Mode Software	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	AIR-ACC1530-PMK1 Standard Pole/Wall Mount Kit for AP1530 Series	Cisco Systems Inc.	1.00	\$50.14	\$50.14



4	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	1.00	\$80.50	\$80.50
7	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	1.00	\$0.00	\$0.00
8	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	1.00	\$200.00	\$200.00
9	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
10	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$1,859.34
				Estimated Tax:	\$ 74.15
				Quote Total:	\$1,933.49

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033357, E-Rate 22 - Isador Cohen ES - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	6.00	\$825.70	\$4,954.20
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	6.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	6.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	6.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	6.00	\$80.50	\$483.00
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	6.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	6.00	\$200.00	\$1,200.00



10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$7,317.20
				Estimated Tax:	\$ 408.72
				Quote Total:	\$7,725.92

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033358, E-Rate 22 - John D Sloat ES - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	5.00	\$825.70	\$4,128.50
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	5.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	5.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	5.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	5.00	\$80.50	\$402.50
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	5.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	5.00	\$200.00	\$1,000.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$6,211.00
				Estimated Tax:	\$ 340.60
				Quote Total:	\$6,551.60

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
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Quote # Q-00033359, E-Rate 22 - John F Kennedy HS - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	2.00	\$825.70	\$1,651.40
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	2.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	2.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	2.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	2.00	\$80.50	\$161.00
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	2.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	2.00	\$200.00	\$400.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$2,892.40
				Estimated Tax:	\$ 136.24
				Quote Total:	\$3,028.64

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033361, E-Rate 22 - John Still - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	7.00	\$825.70	\$5,779.90
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	7.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	7.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	7.00	\$0.00	\$0.00



5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	7.00	\$80.50	\$563.50
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	7.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	7.00	\$200.00	\$1,400.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$8,423.40
				Estimated Tax:	\$ 476.84
				Quote Total:	\$8,900.24

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033362, E-Rate 22 - Kit Carson MS - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	12.00	\$825.70	\$9,908.40
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	12.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	12.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	12.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	12.00	\$80.50	\$966.00
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	12.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	12.00	\$200.00	\$2,400.00



AMS.NET, Inc.
 502 Commerce Way, Livermore, CA 94551
 925-245-6100 • 925-245-6150 Fax
www.ams.net

10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$13,954.40
				Estimated Tax:	\$ 817.43
				Quote Total:	\$14,771.83

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033364, E-Rate 22 - Luther Burbank HS - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	7.00	\$825.70	\$5,779.90
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	7.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	7.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	7.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	7.00	\$80.50	\$563.50
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	7.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	7.00	\$200.00	\$1,400.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$8,423.40
				Estimated Tax:	\$ 476.84
				Quote Total:	\$8,900.24

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
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Quote # Q-00033365, E-Rate 22 - MLK Jr HS - Wireless Equip. SPURR -88762					
1	AIR-AP1562D-B-K9 802.11ac W2 Low-Profile Outdoor AP, Direct. Ant, B Reg Dom.	Cisco Systems Inc.	2.00	\$848.70	\$1,697.40
2	SWAP1560-MESH-K9 Cisco 1560 Series Unified Mesh Mode Software	Cisco Systems Inc.	2.00	\$0.00	\$0.00
3	AIR-ACC1530-PMK1 Standard Pole/Wall Mount Kit for AP1530 Series	Cisco Systems Inc.	2.00	\$50.14	\$100.28
4	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	2.00	\$80.50	\$161.00
7	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	2.00	\$0.00	\$0.00
8	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	2.00	\$200.00	\$400.00
9	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
10	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$3,038.68
				Estimated Tax:	\$ 148.30
				Quote Total:	\$3,186.98

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033366, E-Rate 22 - Matsuyama ES - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	1.00	\$825.70	\$825.70
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00



6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	1.00	\$80.50	\$80.50
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	1.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	1.00	\$200.00	\$200.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$1,786.20
				Estimated Tax:	\$ 68.12
				Quote Total:	\$1,854.32

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033367, E-Rate 22 - NJB Community Charter - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	2.00	\$825.70	\$1,651.40
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	2.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	2.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	2.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	2.00	\$80.50	\$161.00
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	2.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	2.00	\$200.00	\$400.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00



11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$2,892.40
				Estimated Tax:	\$ 136.24
				Quote Total:	\$3,028.64

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033368, E-Rate 22 - New Technology HS - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	3.00	\$825.70	\$2,477.10
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	3.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	3.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	3.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	3.00	\$80.50	\$241.50
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	3.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS- WIRELESS AP Installation	AMS.NET	3.00	\$200.00	\$600.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$3,998.60
				Estimated Tax:	\$ 204.37
				Quote Total:	\$4,202.97

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033369, E-Rate 22 - Nicholas ES - Wireless Equip. SPURR -88762					



1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	6.00	\$825.70	\$4,954.20
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	6.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	6.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	6.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	6.00	\$80.50	\$483.00
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	6.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	6.00	\$200.00	\$1,200.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$7,317.20
				Estimated Tax:	\$ 408.72
				Quote Total:	\$7,725.92

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033371, E-Rate 22 - O.W. Erlewine ES - Wireless Equip. SPURR -88762					
1	AIR-AP1562D-B-K9 802.11ac W2 Low-Profile Outdoor AP, Direct. Ant, B Reg Dom.	Cisco Systems Inc.	1.00	\$848.70	\$848.70
2	SWAP1560-MESH-K9 Cisco 1560 Series Unified Mesh Mode Software	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	AIR-ACC1530-PMK1 Standard Pole/Wall Mount Kit for AP1530 Series	Cisco Systems Inc.	1.00	\$50.14	\$50.14
4	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00



6	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	1.00	\$80.50	\$80.50
7	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	1.00	\$0.00	\$0.00
8	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS- WIRELESS AP Installation	AMS.NET	1.00	\$200.00	\$200.00
9	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
10	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$1,859.34
				Estimated Tax:	\$ 74.15
				Quote Total:	\$1,933.49

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033372, E-Rate 22 - Washington ES - WirelessEquip. SPURR -88762					
1	AIR-AP1562D-B-K9 802.11ac W2 Low-Profile Outdoor AP, Direct. Ant, B Reg Dom.	Cisco Systems Inc.	1.00	\$848.70	\$848.70
2	SWAP1560-MESH-K9 Cisco 1560 Series Unified Mesh Mode Software	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	AIR-ACC1530-PMK1 Standard Pole/Wall Mount Kit for AP1530 Series	Cisco Systems Inc.	1.00	\$50.14	\$50.14
4	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	1.00	\$80.50	\$80.50
7	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	1.00	\$0.00	\$0.00
8	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS- WIRELESS AP Installation	AMS.NET	1.00	\$200.00	\$200.00
9	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
10	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$1,859.34



Estimated Tax:	\$ 74.15
Quote Total:	\$1,933.49

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033374, E-Rate 22 - William Land ES - Wireless Equip. SPURR -88762					
1	AIR-AP1562D-B-K9 802.11ac W2 Low-Profile Outdoor AP, Direct. Ant, B Reg Dom.	Cisco Systems Inc.	2.00	\$848.70	\$1,697.40
2	SWAP1560-MESH-K9 Cisco 1560 Series Unified Mesh Mode Software	Cisco Systems Inc.	2.00	\$0.00	\$0.00
3	AIR-ACC1530-PMK1 Standard Pole/Wall Mount Kit for AP1530 Series	Cisco Systems Inc.	2.00	\$50.14	\$100.28
4	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	2.00	\$80.50	\$161.00
7	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	2.00	\$0.00	\$0.00
8	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	2.00	\$200.00	\$400.00
9	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
10	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
Subtotal:					\$3,038.68
Estimated Tax:					\$ 148.30
Quote Total:					\$3,186.98

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033375, E-Rate 22 - Pacific ES - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	12.00	\$825.70	\$9,908.40
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	12.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	12.00	\$0.00	\$0.00



4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	12.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	12.00	\$80.50	\$966.00
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	12.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	12.00	\$200.00	\$2,400.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$13,954.40
				Estimated Tax:	\$ 817.43
				Quote Total:	\$14,771.83

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033376, E-Rate 22 - Parkway ES - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	2.00	\$825.70	\$1,651.40
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	2.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	2.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	2.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	2.00	\$80.50	\$161.00
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	2.00	\$0.00	\$0.00



9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	2.00	\$200.00	\$400.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$2,892.40
				Estimated Tax:	\$ 136.24
				Quote Total:	\$3,028.64

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033377, E-Rate 22 - Success Academy - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	6.00	\$825.70	\$4,954.20
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	6.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	6.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	6.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	6.00	\$80.50	\$483.00
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	6.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	6.00	\$200.00	\$1,200.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$7,317.20
				Estimated Tax:	\$ 408.72
				Quote Total:	\$7,725.92



Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033378, E-Rate 22 - Susan B Anthony ES - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	8.00	\$825.70	\$6,605.60
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	8.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	8.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	8.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	8.00	\$80.50	\$644.00
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	8.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	8.00	\$200.00	\$1,600.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
Subtotal:					\$9,529.60
Estimated Tax:					\$ 408.72
Quote Total:					\$9,938.32

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033379, E-Rate 22 - Sutter MS - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	7.00	\$825.70	\$5,779.90
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	7.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	7.00	\$0.00	\$0.00



4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	7.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	7.00	\$80.50	\$563.50
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	7.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	7.00	\$200.00	\$1,400.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$8,423.40
				Estimated Tax:	\$ 476.84
				Quote Total:	\$8,900.24

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033380, E-Rate 22 - Tahoe ES - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	4.00	\$825.70	\$3,302.80
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	4.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	4.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	4.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	4.00	\$80.50	\$322.00
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	4.00	\$0.00	\$0.00



9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS- WIRELESS AP Installation	AMS.NET	4.00	\$200.00	\$800.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$5,104.80
				Estimated Tax:	\$ 272.48
				Quote Total:	\$5,377.28

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033381, E-Rate 22 - Woodbine ES - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	4.00	\$825.70	\$3,302.80
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	4.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	4.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	4.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	4.00	\$80.50	\$322.00
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	4.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS- WIRELESS AP Installation	AMS.NET	4.00	\$200.00	\$800.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$5,104.80
				Estimated Tax:	\$ 272.48
				Quote Total:	\$5,377.28



Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033382, E-Rate 22 - Sutterville ES - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	1.00	\$825.70	\$825.70
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	AIR-AP1562D-B-K9 802.11ac W2 Low-Profile Outdoor AP, Direct. Ant, B Reg Dom.	Cisco Systems Inc.	1.00	\$848.70	\$848.70
6	SWAP1560-MESH-K9 Cisco 1560 Series Unified Mesh Mode Software	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	AIR-ACC1530-PMK1 Standard Pole/Wall Mount Kit for AP1530 Series	Cisco Systems Inc.	1.00	\$50.14	\$50.14
8	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
9	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
10	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	2.00	\$80.50	\$161.00
11	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	2.00	\$0.00	\$0.00
12	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	2.00	\$200.00	\$400.00
13	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
14	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$2,965.54
				Estimated Tax:	\$ 142.27
				Quote Total:	\$3,107.81

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033383, E-Rate 22 - Will C Wood ES - Wireless Equip. SPURR -88762					



AMS.NET, Inc.

502 Commerce Way, Livermore, CA 94551

925-245-6100 • 925-245-6150 Fax

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1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	11.00	\$825.70	\$9,082.70
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	11.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	11.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	11.00	\$0.00	\$0.00
5	AIR-AP1562D-B-K9 802.11ac W2 Low-Profile Outdoor AP, Direct. Ant, B Reg Dom.	Cisco Systems Inc.	1.00	\$848.70	\$848.70
6	SWAP1560-MESH-K9 Cisco 1560 Series Unified Mesh Mode Software	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	AIR-ACC1530-PMK1 Standard Pole/Wall Mount Kit for AP1530 Series	Cisco Systems Inc.	1.00	\$50.14	\$50.14
8	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
9	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
10	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	12.00	\$80.50	\$966.00
11	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	12.00	\$0.00	\$0.00
12	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	12.00	\$200.00	\$2,400.00
13	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
14	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$14,027.54
				Estimated Tax:	\$ 823.47
				Quote Total:	\$14,851.01

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033385, E-Rate 22 - McClatchy HS - Network Equip. SPURR -88762-					
1	EDU-C3650-48FD-S Cisco Catalyst 3650 48 Port Full PoE 2x10G Uplink IPBase K12	Cisco Systems Inc.	2.00	\$5,474.00	\$10,948.00
2	PWR-C2-1025WAC 1025W AC Config 2 Power Supply	Cisco Systems Inc.	2.00	\$0.00	\$0.00



3	S3650UK9-163 UNIVERSAL	Cisco Systems Inc.	2.00	\$0.00	\$0.00
4	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	2.00	\$0.00	\$0.00
5	SFP-H10GB-CU1M= 10GBASE-CU SFP+ Cable 1 Meter	Cisco Systems Inc.	2.00	\$46.00	\$92.00
6	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS - Stackable Switch Installation	AMS.NET	4.00	\$200.00	\$800.00
7	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	2.00	\$170.00	\$340.00
8	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$12,180.00
				Estimated Tax:	\$ 910.80
				Quote Total:	\$13,090.80

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033386, E-Rate 22 - McClatchy - Wireless Equip. SPURR -88762-					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	9.00	\$825.70	\$7,431.30
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	9.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	9.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	9.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	9.00	\$80.50	\$724.50
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	9.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS- WIRELESS AP Installation	AMS.NET	9.00	\$200.00	\$1,800.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	2.00	\$170.00	\$340.00



11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$10,295.80
				Estimated Tax:	\$ 613.09
				Quote Total:	\$10,908.89

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033387, E-Rate 22 - Caleb Greenwood ES - Network Equip. SPURR -88762-					
1	EDU-C3650-48FD-S Cisco Catalyst 3650 48 Port Full PoE 2x10G Uplink IPBase K12	Cisco Systems Inc.	1.00	\$5,474.00	\$5,474.00
2	PWR-C2-1025WAC 1025W AC Config 2 Power Supply	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	S3650UK9-163 UNIVERSAL	Cisco Systems Inc.	1.00	\$0.00	\$0.00
4	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	SFP-H10GB-CU1M= 10GBASE-CU SFP+ Cable 1 Meter	Cisco Systems Inc.	1.00	\$46.00	\$46.00
6	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS - Stackable Switch Installation	AMS.NET	2.00	\$200.00	\$400.00
7	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	2.00	\$170.00	\$340.00
8	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$6,260.00
				Estimated Tax:	\$ 455.41
				Quote Total:	\$6,715.41

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033388, E-Rate 22 - Caleb Greenwood ES - Wireless Equip. SPURR -88762-					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	1.00	\$825.70	\$825.70
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	1.00	\$0.00	\$0.00

4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	1.00	\$80.50	\$80.50
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	1.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	1.00	\$200.00	\$200.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	2.00	\$170.00	\$340.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$1,446.20
				Estimated Tax:	\$ 68.12
				Quote Total:	\$1,514.32

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033389, E-Rate 22 - California MS - Wireless Equip. SPURR -88762-					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	2.00	\$825.70	\$1,651.40
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	2.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	2.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	2.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	2.00	\$80.50	\$161.00
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	2.00	\$0.00	\$0.00



9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS- WIRELESS AP Installation	AMS.NET	2.00	\$200.00	\$400.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	2.00	\$170.00	\$340.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$2,552.40
				Estimated Tax:	\$ 136.24
				Quote Total:	\$2,688.64

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033390, E-Rate 22 - California MS - Network Equip. SPURR -88762-					
1	EDU-C3650-48FD-S Cisco Catalyst 3650 48 Port Full PoE 2x10G Uplink IPBase K12	Cisco Systems Inc.	1.00	\$5,474.00	\$5,474.00
2	PWR-C2-1025WAC 1025W AC Config 2 Power Supply	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	S3650UK9-163 UNIVERSAL	Cisco Systems Inc.	1.00	\$0.00	\$0.00
4	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	SFP-H10GB-CU1M= 10GBASE-CU SFP+ Cable 1 Meter	Cisco Systems Inc.	1.00	\$46.00	\$46.00
6	SFP-10G-LRM= 10GBASE-LRM SFP Module	Cisco Systems Inc.	2.00	\$531.30	\$1,062.60
7	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS - Stackable Switch Installation	AMS.NET	2.00	\$200.00	\$400.00
8	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	2.00	\$170.00	\$340.00
9	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$7,322.60
				Estimated Tax:	\$ 543.08
				Quote Total:	\$7,865.68

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033391, E-Rate 22 - Child Development Pre-K - Network Equip. SPURR -88762-					



1	EDU-C3650-48FD-S Cisco Catalyst 3650 48 Port Full PoE 2x10G Uplink IPBase K12	Cisco Systems Inc.	1.00	\$5,474.00	\$5,474.00
2	PWR-C2-1025WAC 1025W AC Config 2 Power Supply	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	S3650UK9-163 UNIVERSAL	Cisco Systems Inc.	1.00	\$0.00	\$0.00
4	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	SFP-H10GB-CU1M= 10GBASE-CU SFP+ Cable 1 Meter	Cisco Systems Inc.	1.00	\$46.00	\$46.00
6	SFP-10G-LRM= 10GBASE-LRM SFP Module	Cisco Systems Inc.	2.00	\$531.30	\$1,062.60
7	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS - Stackable Switch Installation	AMS.NET	2.00	\$200.00	\$400.00
8	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	2.00	\$170.00	\$340.00
9	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$7,322.60
				Estimated Tax:	\$ 543.08
				Quote Total:	\$7,865.68

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033392, E-Rate 22 - Child Development Pre-K - Wireless Equip. SPURR -88762-					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	2.00	\$825.70	\$1,651.40
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	2.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	2.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	2.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	2.00	\$80.50	\$161.00



8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	2.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS- WIRELESS AP Installation	AMS.NET	2.00	\$200.00	\$400.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	2.00	\$170.00	\$340.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$2,552.40
				Estimated Tax:	\$ 136.24
				Quote Total:	\$2,688.64

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033393, E-Rate 22 - Hirman W Johnson HS - Network Equip. SPURR -88762-					
1	EDU-C3650-48FD-S Cisco Catalyst 3650 48 Port Full PoE 2x10G Uplink IPBase K12	Cisco Systems Inc.	1.00	\$5,474.00	\$5,474.00
2	PWR-C2-1025WAC 1025W AC Config 2 Power Supply	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	S3650UK9-163 UNIVERSAL	Cisco Systems Inc.	1.00	\$0.00	\$0.00
4	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	SFP-H10GB-CU1M= 10GBASE-CU SFP+ Cable 1 Meter	Cisco Systems Inc.	1.00	\$46.00	\$46.00
6	SFP-10G-LRM= 10GBASE-LRM SFP Module	Cisco Systems Inc.	2.00	\$531.30	\$1,062.60
7	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS - Stackable Switch Installation	AMS.NET	2.00	\$200.00	\$400.00
8	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	2.00	\$170.00	\$340.00
9	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$7,322.60
				Estimated Tax:	\$ 543.08
				Quote Total:	\$7,865.68

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
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Quote # Q-00033394, E-Rate 22 - Hirman W. Johnson HS - Wireless Equip. SPURR -88762-

1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	12.00	\$825.70	\$9,908.40
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	12.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	12.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	12.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	12.00	\$80.50	\$966.00
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	12.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	12.00	\$200.00	\$2,400.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	2.00	\$170.00	\$340.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$13,614.40
				Estimated Tax:	\$ 817.43
				Quote Total:	\$14,431.83

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033396, E-Rate 22 - Phoebe A Hearst ES - Network Equip. SPURR -88762-					
1	EDU-C3650-48FD-S Cisco Catalyst 3650 48 Port Full PoE 2x10G Uplink IPBase K12	Cisco Systems Inc.	1.00	\$5,474.00	\$5,474.00
2	PWR-C2-1025WAC 1025W AC Config 2 Power Supply	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	S3650UK9-163 UNIVERSAL	Cisco Systems Inc.	1.00	\$0.00	\$0.00
4	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	1.00	\$0.00	\$0.00



5	SFP-H10GB-CU1M= 10GBASE-CU SFP+ Cable 1 Meter	Cisco Systems Inc.	1.00	\$46.00	\$46.00
6	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS - Stackable Switch Installation	AMS.NET	2.00	\$200.00	\$400.00
7	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	2.00	\$170.00	\$340.00
8	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$6,260.00
				Estimated Tax:	\$ 455.41
				Quote Total:	\$6,715.41

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033397, E-Rate 22 - Phoebe A. Hearst ES - Wireless Equip. SPURR -88762-					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	3.00	\$825.70	\$2,477.10
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	3.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	3.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	3.00	\$0.00	\$0.00
5	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	3.00	\$80.50	\$241.50
8	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	3.00	\$0.00	\$0.00
9	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS- WIRELESS AP Installation	AMS.NET	3.00	\$200.00	\$600.00
10	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	2.00	\$170.00	\$340.00
11	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$3,658.60



Estimated Tax:	\$ 204.37
Quote Total:	\$3,862.97

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033398, E-Rate 22 - Capital City Independent Study - Network Equip. SPURR - 88762-					
1	EDU-C3650-48FD-S Cisco Catalyst 3650 48 Port Full PoE 2x10G Uplink IPBase K12	Cisco Systems Inc.	2.00	\$5,474.00	\$10,948.00
2	PWR-C2-1025WAC 1025W AC Config 2 Power Supply	Cisco Systems Inc.	2.00	\$0.00	\$0.00
3	S3650UK9-163 UNIVERSAL	Cisco Systems Inc.	2.00	\$0.00	\$0.00
4	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	2.00	\$0.00	\$0.00
5	SFP-H10GB-CU1M= 10GBASE-CU SFP+ Cable 1 Meter	Cisco Systems Inc.	2.00	\$46.00	\$92.00
6	SFP-10G-LRM= 10GBASE-LRM SFP Module	Cisco Systems Inc.	4.00	\$531.30	\$2,125.20
7	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS - Stackable Switch Installation	AMS.NET	4.00	\$200.00	\$800.00
8	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
9	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
Subtotal:					\$14,645.20
Estimated Tax:					\$1,086.13
Quote Total:					\$15,731.33

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033399, E-Rate 22 - Leataata Floyd ES - Network Equip. SPURR -88762-					
1	EDU-C3650-48FD-S Cisco Catalyst 3650 48 Port Full PoE 2x10G Uplink IPBase K12	Cisco Systems Inc.	1.00	\$5,474.00	\$5,474.00
2	PWR-C2-1025WAC 1025W AC Config 2 Power Supply	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	S3650UK9-163 UNIVERSAL	Cisco Systems Inc.	1.00	\$0.00	\$0.00
4	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	1.00	\$0.00	\$0.00



5	SFP-H10GB-CU1M= 10GBASE-CU SFP+ Cable 1 Meter	Cisco Systems Inc.	1.00	\$46.00	\$46.00
6	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS - Stackable Switch Installation	AMS.NET	2.00	\$200.00	\$400.00
7	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
8	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$6,600.00
				Estimated Tax:	\$ 455.41
				Quote Total:	\$7,055.41

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033400, E-Rate 22 - School of Engineering & Science - Network Equip. SPURR - 88762-					
1	EDU-C3650-48FD-S Cisco Catalyst 3650 48 Port Full PoE 2x10G Uplink IPBase K12	Cisco Systems Inc.	3.00	\$5,474.00	\$16,422.00
2	PWR-C2-1025WAC 1025W AC Config 2 Power Supply	Cisco Systems Inc.	3.00	\$0.00	\$0.00
3	S3650UK9-163 UNIVERSAL	Cisco Systems Inc.	3.00	\$0.00	\$0.00
4	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	3.00	\$0.00	\$0.00
5	SFP-H10GB-CU1M= 10GBASE-CU SFP+ Cable 1 Meter	Cisco Systems Inc.	3.00	\$46.00	\$138.00
6	SFP-10G-LRM= 10GBASE-LRM SFP Module	Cisco Systems Inc.	6.00	\$531.30	\$3,187.80
7	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS - Stackable Switch Installation	AMS.NET	3.00	\$200.00	\$600.00
8	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$170.00	\$680.00
9	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$21,027.80
				Estimated Tax:	\$1,629.21
				Quote Total:	\$22,657.01

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
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Quote # Q-00033403, E-Rate 22 - Crocker/Riverside ES - Network Equip. SPURR -88762					
1	EDU-C3650-48FD-S Cisco Catalyst 3650 48 Port Full PoE 2x10G Uplink IPBase K12	Cisco Systems Inc.	1.00	\$5,474.00	\$5,474.00
2	PWR-C2-1025WAC 1025W AC Config 2 Power Supply	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	S3650UK9-163 UNIVERSAL	Cisco Systems Inc.	1.00	\$0.00	\$0.00
4	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	SFP-H10GB-CU1M= 10GBASE-CU SFP+ Cable 1 Meter	Cisco Systems Inc.	1.00	\$46.00	\$46.00
6	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS - Stackable Switch Installation	AMS.NET	2.00	\$200.00	\$400.00
7	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	2.00	\$170.00	\$340.00
8	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$6,260.00
				Estimated Tax:	\$ 455.41
				Quote Total:	\$6,715.41

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033404, E-Rate 22 - Crocker/Riverside ES - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	1.00	\$825.70	\$825.70
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	AIR-AP1562D-B-K9 802.11ac W2 Low-Profile Outdoor AP, Direct. Ant, B Reg Dom.	Cisco Systems Inc.	1.00	\$848.70	\$848.70
6	SWAP1560-MESH-K9 Cisco 1560 Series Unified Mesh Mode Software	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	AIR-ACC1530-PMK1 Standard Pole/Wall Mount Kit for AP1530 Series	Cisco Systems Inc.	1.00	\$50.14	\$50.14



8	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
9	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
10	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	2.00	\$80.50	\$161.00
11	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	2.00	\$0.00	\$0.00
12	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS- WIRELESS AP Installation	AMS.NET	2.00	\$200.00	\$400.00
13	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	2.00	\$170.00	\$340.00
14	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$2,625.54
				Estimated Tax:	\$ 142.27
				Quote Total:	\$2,767.81

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033405, E-Rate 22 - Leonardo Da Vinci - Network Equip. SPURR -88762					
1	EDU-C3650-48FD-S Cisco Catalyst 3650 48 Port Full PoE 2x10G Uplink IPBase K12	Cisco Systems Inc.	1.00	\$5,474.00	\$5,474.00
2	PWR-C2-1025WAC 1025W AC Config 2 Power Supply	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	S3650UK9-163 UNIVERSAL	Cisco Systems Inc.	1.00	\$0.00	\$0.00
4	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	SFP-H10GB-CU1M= 10GBASE-CU SFP+ Cable 1 Meter	Cisco Systems Inc.	1.00	\$46.00	\$46.00
6	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS - Stackable Switch Installation	AMS.NET	2.00	\$200.00	\$400.00
7	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	2.00	\$170.00	\$340.00
8	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$6,260.00



Estimated Tax:	\$ 455.41
Quote Total:	\$6,715.41

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033406, E-Rate 22 - Leonardo Da Vinci - Wireless Equip. SPURR -88762					
1	AIR-AP1562D-B-K9 802.11ac W2 Low-Profile Outdoor AP, Direct. Ant, B Reg Dom.	Cisco Systems Inc.	1.00	\$848.70	\$848.70
2	SWAP1560-MESH-K9 Cisco 1560 Series Unified Mesh Mode Software	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	AIR-ACC1530-PMK1 Standard Pole/Wall Mount Kit for AP1530 Series	Cisco Systems Inc.	1.00	\$50.14	\$50.14
4	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	1.00	\$80.50	\$80.50
7	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	1.00	\$0.00	\$0.00
8	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	1.00	\$200.00	\$200.00
9	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	2.00	\$170.00	\$340.00
10	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
Subtotal:					\$1,519.34
Estimated Tax:					\$ 74.15
Quote Total:					\$1,593.49

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033408, E-Rate 22 - Pony Express ES - Network Equip. SPURR -88762					
1	EDU-C3650-48FD-S Cisco Catalyst 3650 48 Port Full PoE 2x10G Uplink IPBase K12	Cisco Systems Inc.	1.00	\$5,474.00	\$5,474.00
2	PWR-C2-1025WAC 1025W AC Config 2 Power Supply	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	S3650UK9-163 UNIVERSAL	Cisco Systems Inc.	1.00	\$0.00	\$0.00



4	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	SFP-H10GB-CU1M= 10GBASE-CU SFP+ Cable 1 Meter	Cisco Systems Inc.	1.00	\$46.00	\$46.00
6	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS - Stackable Switch Installation	AMS.NET	2.00	\$200.00	\$400.00
7	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	2.00	\$170.00	\$340.00
8	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$6,260.00
				Estimated Tax:	\$ 455.41
				Quote Total:	\$6,715.41

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033409, E-Rate 22 - Pony Express ES - Wireless Equip. SPURR -88762					
1	AIR-AP1562D-B-K9 802.11ac W2 Low-Profile Outdoor AP, Direct. Ant, B Reg Dom.	Cisco Systems Inc.	1.00	\$848.70	\$848.70
2	SWAP1560-MESH-K9 Cisco 1560 Series Unified Mesh Mode Software	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	AIR-ACC1530-PMK1 Standard Pole/Wall Mount Kit for AP1530 Series	Cisco Systems Inc.	1.00	\$50.14	\$50.14
4	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	1.00	\$80.50	\$80.50
7	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	1.00	\$0.00	\$0.00
8	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	1.00	\$200.00	\$200.00
9	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	2.00	\$170.00	\$340.00
10	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$1,519.34



Estimated Tax:	\$ 74.15
Quote Total:	\$1,593.49

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033410, E-Rate 22 - Theodore Judah ES - Network Equip. SPURR -88762					
1	EDU-C3650-48FD-S Cisco Catalyst 3650 48 Port Full PoE 2x10G Uplink IPBase K12	Cisco Systems Inc.	1.00	\$5,474.00	\$5,474.00
2	PWR-C2-1025WAC 1025W AC Config 2 Power Supply	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	S3650UK9-163 UNIVERSAL	Cisco Systems Inc.	1.00	\$0.00	\$0.00
4	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	SFP-H10GB-CU1M= 10GBASE-CU SFP+ Cable 1 Meter	Cisco Systems Inc.	1.00	\$46.00	\$46.00
6	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS - Stackable Switch Installation	AMS.NET	2.00	\$200.00	\$400.00
7	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	2.00	\$170.00	\$340.00
8	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
Subtotal:					\$6,260.00
Estimated Tax:					\$ 455.41
Quote Total:					\$6,715.41

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033411, E-Rate 22 - Theodore Judah ES - Wireless Equip. SPURR -88762					
1	AIR-AP3802I-B-K9 802.11ac W2 AP w/CA; 4x43; Mod; Int Ant; mGig -B Domain	Cisco Systems Inc.	1.00	\$825.70	\$825.70
2	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
4	SW3802-CAPWAP-K9 Cisco Aironet 3800 Series CAPWAP Software Image	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	AIR-AP1562D-B-K9 802.11ac W2 Low-Profile Outdoor AP, Direct. Ant, B Reg Dom.	Cisco Systems Inc.	1.00	\$848.70	\$848.70



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6	SWAP1560-MESH-K9 Cisco 1560 Series Unified Mesh Mode Software	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	AIR-ACC1530-PMK1 Standard Pole/Wall Mount Kit for AP1530 Series	Cisco Systems Inc.	1.00	\$50.14	\$50.14
8	L-LIC-CT8500-UPG Top Level SKU for 8500 AP Upgrade Licenses (eDelivery)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
9	CON-ECMU-LICCT85 SWSS UPGRADES Top Level SKU for 8500 AP Upgrade Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
10	L-LIC-CT8500-1A 1 AP Adder E-License for Cisco 8500 Wireless Controller	Cisco Systems Inc.	2.00	\$80.50	\$161.00
11	CON-ECMU-LICCT8T1 SWSS UPGRADES 1 AP Adder License	Cisco Systems Inc.	2.00	\$0.00	\$0.00
12	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS-WIRELESS AP Installation	AMS.NET	2.00	\$200.00	\$400.00
13	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	2.00	\$170.00	\$340.00
14	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$2,625.54
				Estimated Tax:	\$ 142.27
				Quote Total:	\$2,767.81

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033414, E-Rate 22 Bowling Green Elementary- McCoy Outdoor AP Cabling					
1	OR-KS6A-99 Ortronic Cat6 Tech Choice Modular WR Ivory Ortronic Category 6 Data Jacks - Termination Devices	Ortronics	2.00	\$5.72	\$11.44
2	77-246-3A Copper Cable, 4 Pair, 23 AWG Category 6 CMR Grey 1, 000 FT. Reel-In-A-Box	Superior Essex	1.00	\$157.30	\$157.30
3	OR-KSSMB2 2 Port Tech Choice Surface Mount Ortronics Facplates Cabling	Ortronics	1.00	\$3.07	\$3.07
4	CAT16HP4Z34 1IN JHOOK TO 4Z34 TO WIRE-ROD-FLANGE	Erico	10.00	\$2.57	\$25.70
5	AMS-CP-HARDWARE Cabling: Mounting Hardware	Cabling	1.00	\$50.00	\$50.00
6	AMS-FREIGHT Freight and Handling	None	1.00	\$40.00	\$40.00



7	AMS-CI-CT-PW Outdoor AP Cabling AMS.NET will install a new CAT6 cable to the identified Outdoor AP Location as per customer request.	AMS.NET	6.00	\$125.00	\$750.00
8	AMS-CI-PM-FOC Labor: Project Manager - Cabling	AMS.NET	1.00	\$150.00	\$150.00
				Subtotal:	\$1,187.51
				Estimated Tax:	\$ 21.15
				Quote Total:	\$1,208.66

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033415, E-Rate 22 Crocker/Riverside Elementary Outdoor AP Cabling					
1	OR-KS6A-99 Ortronic Cat6 Tech Choice Modular WR Ivory Ortronics Category 6 Data Jacks - Termination Devices	Ortronics	2.00	\$5.72	\$11.44
2	77-246-3A Copper Cable, 4 Pair, 23 AWG Category 6 CMR Grey 1, 000 FT. Reel-In-A-Box	Superior Essex	1.00	\$157.30	\$157.30
3	OR-KSSMB2 2 Port Tech Choice Surface Mount Ortronics Facplates Cabling	Ortronics	1.00	\$3.07	\$3.07
4	CAT16HP4Z34 1IN JHOOK TO 4Z34 TO WIRE-ROD-FLANGE	Erico	10.00	\$2.57	\$25.70
5	AMS-CP-HARDWARE Cabling: Mounting Hardware	Cabling	1.00	\$50.00	\$50.00
6	AMS-FREIGHT Freight and Handling	None	1.00	\$40.00	\$40.00
7	AMS-CI-CT-PW Outdoor AP Cabling AMS.NET will install a new CAT6 cable to the identified Outdoor AP Location as per customer request.	AMS.NET	6.00	\$125.00	\$750.00
8	AMS-CI-PM-FOC Labor: Project Manager - Cabling	AMS.NET	1.00	\$150.00	\$150.00
				Subtotal:	\$1,187.51
				Estimated Tax:	\$ 21.15
				Quote Total:	\$1,208.66

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033417, E-Rate 22 Hubert H. Bancroft Elementary Outdoor AP Cabling					
1	OR-KS6A-99 Ortronic Cat6 Tech Choice Modular WR Ivory Ortronics Category 6 Data Jacks - Termination Devices	Ortronics	2.00	\$5.72	\$11.44



2	77-246-3A Copper Cable, 4 Pair, 23 AWG Category 6 CMR Grey 1, 000 FT. Reel-In-A-Box	Superior Essex	1.00	\$157.30	\$157.30
3	OR-KSSMB2 2 Port Tech Choice Surface Mount Ortronics Facplates Cabling	Ortronics	1.00	\$3.07	\$3.07
4	CAT16HP4Z34 1IN JHOOK TO 4Z34 TO WIRE-ROD-FLANGE	Erico	10.00	\$2.57	\$25.70
5	AMS-CP-HARDWARE Cabling: Mounting Hardware	Cabling	1.00	\$50.00	\$50.00
6	AMS-FREIGHT Freight and Handling	None	1.00	\$40.00	\$40.00
7	AMS-CI-CT-PW Outdoor AP Cabling AMS.NET will install a new CAT6 cable to the identified Outdoor AP Location as per customer request.	AMS.NET	6.00	\$125.00	\$750.00
8	AMS-CI-PM-FOC Labor: Project Manager - Cabling	AMS.NET	1.00	\$150.00	\$150.00
				Subtotal:	\$1,187.51
				Estimated Tax:	\$ 21.15
				Quote Total:	\$1,208.66

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033418, E-Rate 22 Leonardo Da Vinci Outdoor AP Cabling					
1	OR-KS6A-99 Ortronic Cat6 Tech Choice Modular WR Ivory Ortronics Category 6 Data Jacks - Termination Devices	Ortronics	2.00	\$5.72	\$11.44
2	77-246-3A Copper Cable, 4 Pair, 23 AWG Category 6 CMR Grey 1, 000 FT. Reel-In-A-Box	Superior Essex	1.00	\$157.30	\$157.30
3	OR-KSSMB2 2 Port Tech Choice Surface Mount Ortronics Facplates Cabling	Ortronics	1.00	\$3.07	\$3.07
4	CAT16HP4Z34 1IN JHOOK TO 4Z34 TO WIRE-ROD-FLANGE	Erico	10.00	\$2.57	\$25.70
5	AMS-CP-HARDWARE Cabling: Mounting Hardware	Cabling	1.00	\$50.00	\$50.00
6	AMS-FREIGHT Freight and Handling	None	1.00	\$40.00	\$40.00
7	AMS-CI-CT-PW Outdoor AP Cabling AMS.NET will install a new CAT6 cable to the identified Outdoor AP Location as per customer request.	AMS.NET	6.00	\$125.00	\$750.00
8	AMS-CI-PM-FOC Labor: Project Manager - Cabling	AMS.NET	1.00	\$150.00	\$150.00



Subtotal:	\$1,187.51
Estimated Tax:	\$ 21.15
Quote Total:	\$1,208.66

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033419, E-Rate 22 O. W. Erlewine Elementary Outdoor AP Cabling					
1	OR-KS6A-99 Ortronic Cat6 Tech Choice Modular WR Ivory Ortronics Category 6 Data Jacks - Termination Devices	Ortronics	2.00	\$5.72	\$11.44
2	77-246-3A Copper Cable, 4 Pair, 23 AWG Category 6 CMR Grey 1, 000 FT. Reel-In-A-Box	Superior Essex	1.00	\$157.30	\$157.30
3	OR-KSSMB2 2 Port Tech Choice Surface Mount Ortronics Facplates Cabling	Ortronics	1.00	\$3.07	\$3.07
4	CAT16HP4Z34 1IN JHOOK TO 4Z34 TO WIRE-ROD-FLANGE	Erico	10.00	\$2.57	\$25.70
5	AMS-CP-HARDWARE Cabling: Mounting Hardware	Cabling	1.00	\$50.00	\$50.00
6	AMS-FREIGHT Freight and Handling	None	1.00	\$40.00	\$40.00
7	AMS-CI-CT-PW Outdoor AP Cabling AMS.NET will install a new CAT6 cable to the identified Outdoor AP Location as per customer request.	AMS.NET	6.00	\$125.00	\$750.00
8	AMS-CI-PM-FOC Labor: Project Manager - Cabling	AMS.NET	1.00	\$150.00	\$150.00

Subtotal:	\$1,187.51
Estimated Tax:	\$ 21.15
Quote Total:	\$1,208.66

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033420, E-Rate 22 Pony Express Elementary Outdoor AP Cabling					
1	OR-KS6A-99 Ortronic Cat6 Tech Choice Modular WR Ivory Ortronics Category 6 Data Jacks - Termination Devices	Ortronics	2.00	\$5.72	\$11.44
2	77-246-3A Copper Cable, 4 Pair, 23 AWG Category 6 CMR Grey 1, 000 FT. Reel-In-A-Box	Superior Essex	1.00	\$157.30	\$157.30
3	OR-KSSMB2 2 Port Tech Choice Surface Mount Ortronics Facplates Cabling	Ortronics	1.00	\$3.07	\$3.07
4	CAT16HP4Z34 1IN JHOOK TO 4Z34 TO WIRE-ROD-FLANGE	Erico	10.00	\$2.57	\$25.70



5	AMS-CP-HARDWARE Cabling: Mounting Hardware	Cabling	1.00	\$50.00	\$50.00
6	AMS-FREIGHT Freight and Handling	None	1.00	\$40.00	\$40.00
7	AMS-CI-CT-PW Outdoor AP Cabling AMS.NET will install a new CAT6 cable to the identified Outdoor AP Location as per customer request.	AMS.NET	6.00	\$125.00	\$750.00
8	AMS-CI-PM-FOC Labor: Project Manager - Cabling	AMS.NET	1.00	\$150.00	\$150.00
				Subtotal:	\$1,187.51
				Estimated Tax:	\$ 21.15
				Quote Total:	\$1,208.66

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033421, E-Rate 22 Sutterville Elementary Outdoor AP Cabling					
1	OR-KS6A-99 Ortronic Cat6 Tech Choice Modular WR Ivory Ortronic Category 6 Data Jacks - Termination Devices	Ortronics	2.00	\$5.72	\$11.44
2	77-246-3A Copper Cable, 4 Pair, 23 AWG Category 6 CMR Grey 1, 000 FT. Reel-In-A-Box	Superior Essex	1.00	\$157.30	\$157.30
3	OR-KSSMB2 2 Port Tech Choice Surface Mount Ortronic Facplates Cabling	Ortronics	1.00	\$3.07	\$3.07
4	CAT16HP4Z34 1IN JHOOK TO 4Z34 TO WIRE-ROD-FLANGE	Erico	10.00	\$2.57	\$25.70
5	AMS-CP-HARDWARE Cabling: Mounting Hardware	Cabling	1.00	\$50.00	\$50.00
6	AMS-FREIGHT Freight and Handling	None	1.00	\$40.00	\$40.00
7	AMS-CI-CT-PW Outdoor AP Cabling AMS.NET will install a new CAT6 cable to the identified Outdoor AP Location as per customer request.	AMS.NET	6.00	\$125.00	\$750.00
8	AMS-CI-PM-FOC Labor: Project Manager - Cabling	AMS.NET	1.00	\$150.00	\$150.00
				Subtotal:	\$1,187.51
				Estimated Tax:	\$ 21.15
				Quote Total:	\$1,208.66

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
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Quote # Q-00033422, E-Rate 22 Sutterville Elementary Outdoor AP Cabling					
1	OR-KS6A-99 Ortronic Cat6 Tech Choice Modular WR Ivory Ortronic Category 6 Data Jacks - Termination Devices	Ortronics	2.00	\$5.72	\$11.44
2	77-246-3A Copper Cable, 4 Pair, 23 AWG Category 6 CMR Grey 1, 000 FT. Reel-In-A-Box	Superior Essex	1.00	\$157.30	\$157.30
3	OR-KSSMB2 2 Port Tech Choice Surface Mount Ortronics Facplates Cabling	Ortronics	1.00	\$3.07	\$3.07
4	CAT16HP4Z34 1IN JHOOK TO 4Z34 TO WIRE-ROD-FLANGE	Erico	10.00	\$2.57	\$25.70
5	AMS-CP-HARDWARE Cabling: Mounting Hardware	Cabling	1.00	\$50.00	\$50.00
6	AMS-FREIGHT Freight and Handling	None	1.00	\$40.00	\$40.00
7	AMS-CI-CT-PW Outdoor AP Cabling AMS.NET will install a new CAT6 cable to the identified Outdoor AP Location as per customer request.	AMS.NET	6.00	\$125.00	\$750.00
8	AMS-CI-PM-FOC Labor: Project Manager - Cabling	AMS.NET	1.00	\$150.00	\$150.00
				Subtotal:	\$1,187.51
				Estimated Tax:	\$ 21.15
				Quote Total:	\$1,208.66

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033423, E-Rate 22 Will C. Wood Middle Outdoor AP Cabling					
1	OR-KS6A-99 Ortronic Cat6 Tech Choice Modular WR Ivory Ortronic Category 6 Data Jacks - Termination Devices	Ortronics	2.00	\$5.72	\$11.44
2	77-246-3A Copper Cable, 4 Pair, 23 AWG Category 6 CMR Grey 1, 000 FT. Reel-In-A-Box	Superior Essex	1.00	\$157.30	\$157.30
3	OR-KSSMB2 2 Port Tech Choice Surface Mount Ortronics Facplates Cabling	Ortronics	1.00	\$3.07	\$3.07
4	CAT16HP4Z34 1IN JHOOK TO 4Z34 TO WIRE-ROD-FLANGE	Erico	10.00	\$2.57	\$25.70
5	AMS-CP-HARDWARE Cabling: Mounting Hardware	Cabling	1.00	\$50.00	\$50.00
6	AMS-FREIGHT Freight and Handling	None	1.00	\$40.00	\$40.00



7	AMS-CI-CT-PW Outdoor AP Cabling AMS.NET will install a new CAT6 cable to the identified Outdoor AP Location as per customer request.	AMS.NET	6.00	\$125.00	\$750.00
8	AMS-CI-PM-FOC Labor: Project Manager - Cabling	AMS.NET	1.00	\$150.00	\$150.00
				Subtotal:	\$1,187.51
				Estimated Tax:	\$ 21.15
				Quote Total:	\$1,208.66

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033424, E-Rate 22 William Land Elementary Outdoor AP Cabling					
1	OR-KS6A-99 Ortronic Cat6 Tech Choice Modular WR Ivory Ortronics Category 6 Data Jacks - Termination Devices	Ortronics	4.00	\$5.72	\$22.88
2	77-246-3A Copper Cable, 4 Pair, 23 AWG Category 6 CMR Grey 1, 000 FT. Reel-In-A-Box	Superior Essex	1.00	\$157.30	\$157.30
3	OR-KSSMB2 2 Port Tech Choice Surface Mount Ortronics Facplates Cabling	Ortronics	2.00	\$3.07	\$6.14
4	CAT16HP4Z34 1IN JHOOK TO 4Z34 TO WIRE-ROD-FLANGE	Erico	20.00	\$2.57	\$51.40
5	AMS-CP-HARDWARE Cabling: Mounting Hardware	Cabling	2.00	\$50.00	\$100.00
6	AMS-FREIGHT Freight and Handling	None	1.00	\$40.00	\$40.00
7	AMS-CI-CT-PW Outdoor AP Cabling AMS.NET will install a new CAT6 cable to the identified Outdoor AP Location as per customer request.	AMS.NET	12.00	\$125.00	\$1,500.00
8	AMS-CI-PM-FOC Labor: Project Manager - Cabling	AMS.NET	1.00	\$150.00	\$150.00
				Subtotal:	\$2,027.72
				Estimated Tax:	\$ 28.42
				Quote Total:	\$2,056.14

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033425, E-Rate 22 Golden Empire Elementary Outdoor AP Cabling					
1	OR-KS6A-99 Ortronic Cat6 Tech Choice Modular WR Ivory Ortronics Category 6 Data Jacks - Termination Devices	Ortronics	4.00	\$5.72	\$22.88



2	77-246-3A Copper Cable, 4 Pair, 23 AWG Category 6 CMR Grey 1, 000 FT. Reel-In-A-Box	Superior Essex	1.00	\$157.30	\$157.30
3	OR-KSSMB2 2 Port Tech Choice Surface Mount Ortronics Facplates Cabling	Ortronics	2.00	\$3.07	\$6.14
4	CAT16HP4Z34 1IN JHOOK TO 4Z34 TO WIRE-ROD-FLANGE	Erico	20.00	\$2.57	\$51.40
5	AMS-CP-HARDWARE Cabling: Mounting Hardware	Cabling	2.00	\$50.00	\$100.00
6	AMS-FREIGHT Freight and Handling	None	1.00	\$40.00	\$40.00
7	AMS-CI-CT-PW Outdoor AP Cabling AMS.NET will install a new CAT6 cable to the identified Outdoor AP Location as per customer request.	AMS.NET	12.00	\$125.00	\$1,500.00
8	AMS-CI-PM-FOC Labor: Project Manager - Cabling	AMS.NET	1.00	\$150.00	\$150.00
				Subtotal:	\$2,027.72
				Estimated Tax:	\$ 28.42
				Quote Total:	\$2,056.14

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033426, E-Rate 22 Ethel Phillips Elementary Outdoor AP Cabling					
1	OR-KS6A-99 Ortronic Cat6 Tech Choice Modular WR Ivory Ortronics Category 6 Data Jacks - Termination Devices	Ortronics	4.00	\$5.72	\$22.88
2	77-246-3A Copper Cable, 4 Pair, 23 AWG Category 6 CMR Grey 1, 000 FT. Reel-In-A-Box	Superior Essex	1.00	\$157.30	\$157.30
3	OR-KSSMB2 2 Port Tech Choice Surface Mount Ortronics Facplates Cabling	Ortronics	2.00	\$3.07	\$6.14
4	CAT16HP4Z34 1IN JHOOK TO 4Z34 TO WIRE-ROD-FLANGE	Erico	20.00	\$2.57	\$51.40
5	AMS-CP-HARDWARE Cabling: Mounting Hardware	Cabling	2.00	\$50.00	\$100.00
6	AMS-FREIGHT Freight and Handling	None	1.00	\$40.00	\$40.00
7	AMS-CI-CT-PW Outdoor AP Cabling AMS.NET will install a new CAT6 cable to the identified Outdoor AP Location as per customer request.	AMS.NET	12.00	\$125.00	\$1,500.00
8	AMS-CI-PM-FOC Labor: Project Manager - Cabling	AMS.NET	1.00	\$150.00	\$150.00



Subtotal:	\$2,027.72
Estimated Tax:	\$ 28.42
Quote Total:	\$2,056.14

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00033428, E-Rate 22 Elder Creek Elementary Outdoor AP Cabling					
1	OR-KS6A-99 Ortronic Cat6 Tech Choice Modular WR Ivory Ortronics Category 6 Data Jacks - Termination Devices	Ortronics	4.00	\$5.72	\$22.88
2	77-246-3A Copper Cable, 4 Pair, 23 AWG Category 6 CMR Grey 1, 000 FT. Reel-In-A-Box	Superior Essex	1.00	\$157.30	\$157.30
3	OR-KSSMB2 2 Port Tech Choice Surface Mount Ortronics Facplates Cabling	Ortronics	2.00	\$3.07	\$6.14
4	CAT16HP4Z34 1IN JHOOK TO 4Z34 TO WIRE-ROD-FLANGE	Erico	20.00	\$2.57	\$51.40
5	AMS-CP-HARDWARE Cabling: Mounting Hardware	Cabling	2.00	\$50.00	\$100.00
6	AMS-FREIGHT Freight and Handling	None	1.00	\$40.00	\$40.00
7	AMS-CI-CT-PW Outdoor AP Cabling AMS.NET will install a new CAT6 cable to the identified Outdoor AP Location as per customer request.	AMS.NET	12.00	\$125.00	\$1,500.00
8	AMS-CI-PM-FOC Labor: Project Manager - Cabling	AMS.NET	1.00	\$150.00	\$150.00

Subtotal:	\$2,027.72
Estimated Tax:	\$ 28.42
Quote Total:	\$2,056.14

Order Summary

Project Total	\$464,875.77
Estimated Total Taxes	\$27,032.11
Grand Total	\$491,907.88

Terms and Conditions

1. AMS.NET will require a Purchase Order referencing this Quote # or if a Purchase order is not provided, an authorized representative must sign this quote.

2. Payment terms are Net 30. Payment made beyond 30 days are subject to a finance charge of 1.5% per month. Customer agrees to pay all collections costs and attorney fees for late payments if applicable. Customer agrees to accept multiple invoices for projects that cover multiple sales. In the event that a site's readiness is delayed by the customer, customer agrees to accept and pay invoices that reflect equipment and services already received.

3. Items sold by AMS.NET, Inc. and shipped to destinations in California are subject to sales tax. If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time an invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged. Shipping charges and sales tax will be added to this order when invoiced and the customer agrees to pay these charges.

4. All companies with tax exemption must present a valid Tax Exempt form. If Customer is tax exempt or if tax exempt form is not provided then customer agrees to pay all applicable taxes.

5. All shipments are FOB Origin or Pre-paid and shipped to Dock. Any Special shipping requirements must be clearly stated on all PO's (i.e. inside delivery). If inside Delivery or Lift-gate is required it must be specified and additional fees will incur. Shipping charges that appear on this quote are an estimate, AMS.NET will invoice and the customer will pay the actual shipping charge when identified.

6. Upon delivery of equipment, customer agrees to open all shipments and visually inspect equipment for physical damages. All damages must be reported to AMS.NET within 24 hours of delivery.

7. Returns will be accepted at AMS.NET discretion and are subject to manufacturer returns policies as well. For returns to be approved all merchandise must be in an unopened box and the customer agrees to pay a restocking fee of 15% of the purchase price. Returns must be made within 15 Days of receipt. All shipments must have a valid RMA number from AMS.NET before returning. For RMA requests please contact our Customer Service Department at (800) 893-3660 Ext. 6111. Email RMA requests should be directed to service@ams.net. A copy of AMS.NET's full RMA policy is available for review online at www.ams.net/services/procurement-and-financing/.

8. The laws of the State of California will apply to this sale.

9. The term "installation date" means the first business day on which installation of the system is complete. Minor omissions or variances in performance of the System that do not materially or adversely affect the operation of the system, shall not be deemed to have postponed the Installation Date. Seller shall use its best efforts to make timely delivery and installation. However, all stated delivery and installation dates are approximate and except as expressly provided in this agreement, Seller shall, under no circumstance, be deemed to be in default hereunder or be liable for consequential, incidental or special damages or commercial loss resulting from delays in delivery or installation.

10. Warranties. AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship for a warranty period of thirty (30) days commencing on the later date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.

Manufacturer's warranty that is guaranteed is whatever is published by the manufacturer at the time of purchase.

11. Cisco Cloud services purchased from AMS.NET requires customer to accept Cisco's Universal Cloud agreement located on Cisco Systems' Website. This Universal Cloud Agreement describes the rights and responsibilities related to the Cloud Service(s) you purchase from Cisco or an Approved Source and is between you and Cisco. The Universal Cloud Agreement includes the applicable Offer Description(s) located at www.cisco.com/go/cloudterms (collectively "Agreement"). By clicking 'accept,' or using the Cloud Service, you agree to the terms of this Agreement. If you do not have authority to enter into this Agreement, or if you do not agree with its terms, do not click 'accept' and do not use the Cloud Service. If you determine that you cannot comply with the terms of this Agreement after you have paid for the Cloud Service, you may terminate your



AMS.NET, Inc.

502 Commerce Way, Livermore, CA 94551

925-245-6100 • 925-245-6150 Fax

www.ams.net

access to the Cloud Service for a full refund provided you do so within thirty (30) days of your purchase.

AMS.NET Tax ID: 94-3291629

C7 License: 763508

Please fax signed Quotation or Purchase Order to your AMS.NET account manager or to 925.245.6150. Full terms and conditions can be viewed on our website at www.ams.net/services/procurement-and-financing/

Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

About AMS.NET

About Us

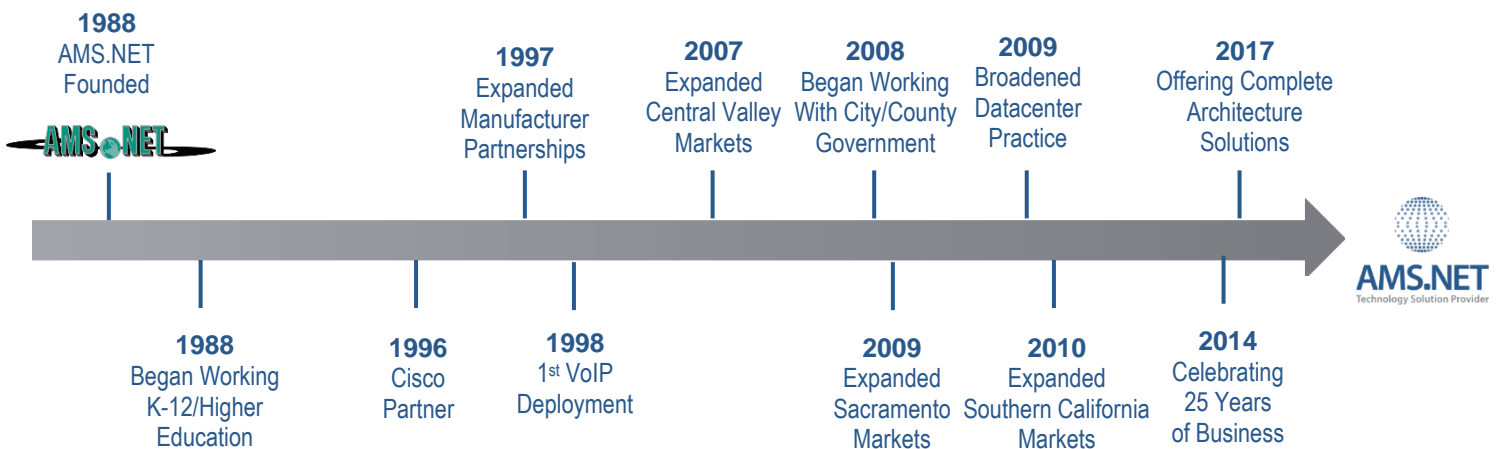
AMS.NET is an innovative technology solution provider delivering business outcomes to organizations for more than 25 years. The company was established more than two decades ago to provide technical support to local school districts in California. Today, AMS.NET provides education, local government and businesses a comprehensive technology solution including design, implementation and support services.

With a consultative approach, consideration is taken to understanding technology requirements, existing equipment, industry, growth plan and budget. Leveraging proven and emerging technologies through leading manufacturers, AMS.NET's certified engineers architect a solution that supports your initiatives and allows for future growth.

Prior to implementation, we can provide complete structured wiring services and post deployment, a host of managed services and maintenance plans to ensure your network and equipment are running at optimum performance.

Many financing options are available. With experience in the public sector around procurement vehicles, E-rate expertise and leasing options, we can make recommendations specific to your industry and technology solution.

Our extensive reference list is a tribute to our ability to successfully design, manage and implement technology solutions that support your initiatives. With more than 25 years of successfully providing technology solutions, you can be assured that we have the capability, experience and stability to be your trusted partner. And we'll be here for future needs!



Celebrating More Than **25** Years

Unique Customer Experience

AMS.NET is an innovative technology solution provider delivering business outcomes to organizations for more than 25 years. Our industry expertise, technology vision and people create a unique customer experience.

- Close customer engagement in the presales process with design, site walk, white boarding session and more
- Proven installation process including project management, skilled and experienced engineers and post installation support
- Established, trusted and proven with more than 25 years' experience, extensive reference list and specialization in your vertical
- Elite partnerships with leading manufacturer partners to obtain and provide exceptional pricing for your solutions
- Multivendor expertise with certifications and technical knowledge to support your entire technology landscape
- Long term technology partner with a consultative approach regardless of the organization size or project scope.



TURNKEY IMPLEMENTATION

Our Approach

With a focus on delivering business outcomes, we have a four-pronged pre-sales approach to keeping your business goals top of mind.

1. First is determining the business drivers for your organization. Are you needing to meet government mandates? Are you looking to add new programs such as BYOD or video instruction? Has there been a security breach or another event that is being addressed? A clear insight to your business drivers sets the road map for your technology solution.
2. Identifying considerations or possible concerns at the start of a project allows for planning to minimize the effects and costs of those possible barriers. Cabling, infrastructure, IT resources and budget constraints should all be identified.
3. During the planning process, specific deadlines, funding schedules, internal resources and other projects need to be considered.
4. Following the technology implementation support may be necessary. Identifying current expertise gaps or need for managed services should be evaluated.



SOLUTION APPROACH

Project Cycle

AMS.NET provides complete project management services to ensure the success of your technology implementation. We follow a 5-step project cycle that is tailored to meet the needs of your project. Each project is managed by a project manager and staffed with AMS.NET team members that are experienced in the proposed technology solution.

Throughout your engagement you will receive status updates, thorough project plans and have a project team dedicated to understanding and addressing your business needs. We provide collaborative planning and consistent updates throughout the project through communication and effective documentation. At the end of the project, you'll be provided design documentation and the ability to engage the AMS.NET technical support team for ongoing support. Your project will be structured based on the following phases and activities will be performed as required by your unique project:

- Complete Project Management Support
- Experienced, Certified and Dedicated Project Manager Assignment
- Tailored to Meet Your Project and Requirements
- Established and Proven 5-Step Project Cycle
- Complete Support Through Project Sign Off

Discovery & Preparation

- Internal Hand Off and Kick Off Meeting
- Site Surveys and Network Discovery
- Identification of Project Goals, Outcomes and Objective Completion Criteria
- Internal Technical Reviews

Design & Planning

- Technical Planning Meetings- Existing Practices, Design Goals, Best Practices
- Design Proposal and Acceptance
- Tailored Project and Implementation Plan Creation
- Equipment Staging and Configuration
- Logistics Coordination and Pre-Installation Meeting



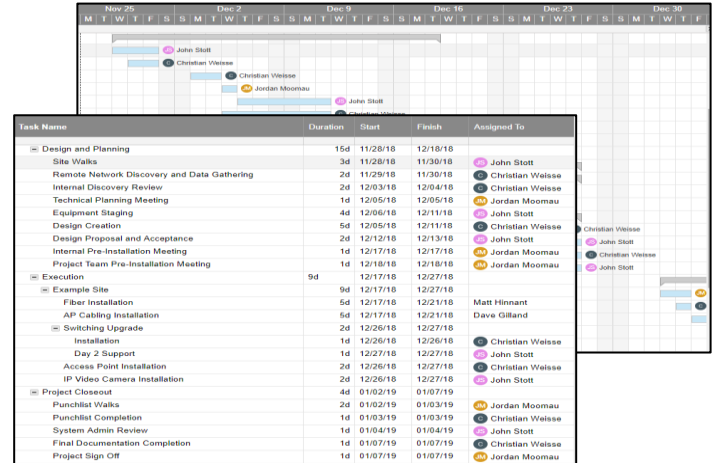
PROJECT CYCLE

Implementation/Execution

- Execution as Defined in Project Plan
- Post-Installation Acceptance Testing
- Day 2 Support
- System Administrator Training (*if purchased*)
- End-User Training (*if purchased*)

Project Closeout

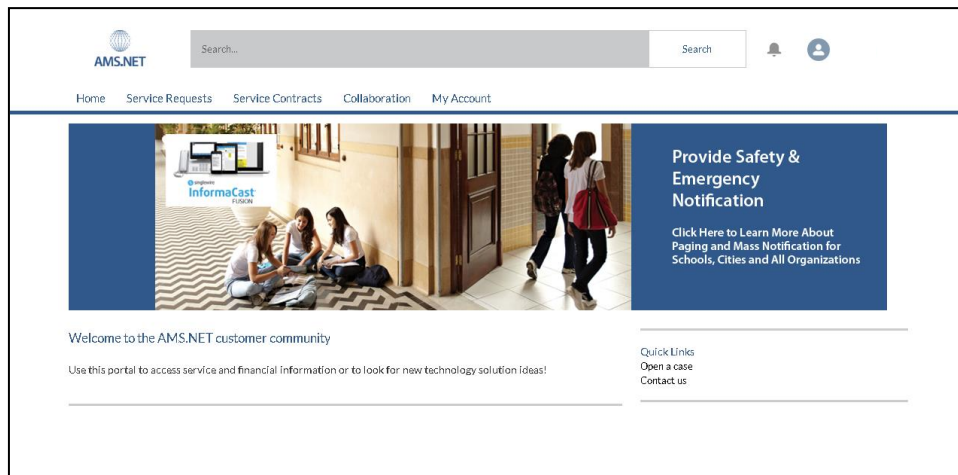
- Virtual Site Walk and/or Physical Site Walk
- Punch List Completion
- Final Documentation Submission
- Project Closure and Sign Off



PROJECT PLAN

Support & Maintenance Phase

- 30 Day Workmanship Warranty
- Premium Flex Time Contracts (*if purchased*)
- Managed Services Agreements for Voice, Wi-Fi, WAN, Security, Video Surveillance and More (*if purchased*)
- Support Customers Have Access to Their Customer Community- Review Current Service Requests, View Upcoming Appointments, Open New Requests and More



CUSTOMER COMMUNITY

Manufacturer Partners



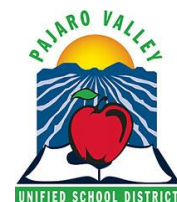
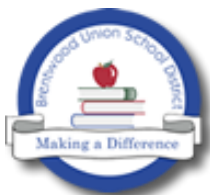
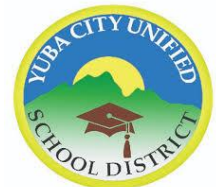
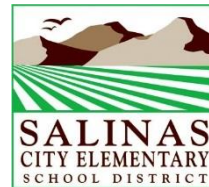
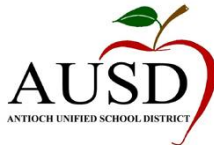
AMS.NET versus the Competition

- Established proven partner in your vertical
- 120+ employees throughout the state of California
- Multi-vendor network support
- Complete architecture solutions
- Elite manufacturer partnerships– Cisco Gold Partner since 2007
- Skilled and Certified Engineers- CCIE's in networking, security, voice
- Advanced manufacturer technology specializations
- Structured cabling- C-7 Contractor and RCCD Certified
- Certified project management – PMP Certification
- Executive management accessibility regardless of the customer size



Extensive Reference List

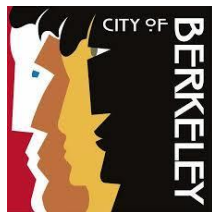
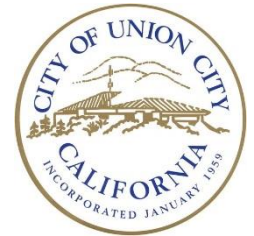
Education



City/County Government



JUDICIAL COUNCIL
OF CALIFORNIA



Other Verticals



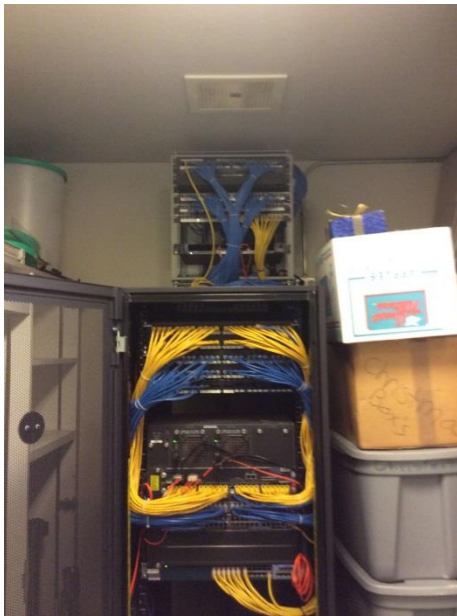
YMCA OF SILICON VALLEY

FOR YOUTH DEVELOPMENT
FOR HEALTHY LIVING
FOR SOCIAL RESPONSIBILITY



Before and After

Our professional certified engineering and cabling teams have the expertise for your project- large or small. Structured wiring, racks and equipment are professionally installed and labeled for ease of maintenance after deployment.



Before



After



Before



After

Company Facts

Legal Name: AMS.NET Inc.

Type: Delaware Corporation
Principal Owner: Robert Tocci
Years in Business: 30 Years
Number of Employees: 119
Website: www.ams.net
Email: sales@ams.net
Phone: 800-893-3660/925-245-6100
Fax: 925-245-6150

Locations:

Headquarters: 502 Commerce Way, Livermore, CA 94551-7812
Livermore Regional Office: 5914 Las Positas Road, Livermore, CA 94551
Sacramento Regional Office: 1200 Creekside Drive
Folsom, CA 95630, Phone 800-893-3660
Central Valley Regional Office: 1155 East North Avenue, Suite 106
Fresno, CA 93725, Phone 559-733-1641, Fax 559-713-6692
Southern California Regional Offices: 12130 Mora Drive., Suite 1,
Santa Fe Springs, CA 90670, Phone 800-893-3660
41690 Enterprise Circle North, Suite 230, Temecula, CA 95290

CMAS, NASPO & E-Rate SPIN Numbers

Tax ID: 94-3291626	Pure Storage CMAS: 3-18-70-3113D, <i>Expires 4/11/2021</i>
Contractor License C-7: 763508 <i>Expires 4/30/2020</i>	EMC, Nimble CMAS 3-15-70-0291AA, <i>Expires 3/31/2022</i>
DUNS#: 556116234	Aerohive Networks CMAS: 3-13-70-0291X, <i>Expires 12/31/2020</i>
DIR#: 1000001046	Citrix, Brocade, Barracuda CMAS: 3-11-70-0291V, <i>Expires 6/26/22</i>
FCC RN: 0012300554	Cabling CMAS: 3-18-70-0291AE, <i>Expires 7/26/2022</i>
E-Rate SPIN: 143005880	Triplite/APC CMAS: 3-19-70-0291AF, <i>Expires 11/28/2019</i>
Microsoft MCSE's: 1673446, 2056976	Bosch CMAS: 3-17-84-0065A, <i>Expires 11/30/2020</i>
Merced County FOCUS Contract: #2015109	Arecont Vision CMAS: 3-18-84-0065C, <i>Expires 5/19/2023</i>
SPURR Master Contract, PEPPM Contract	Ruckus CMAS: 3-15-70-3218A, <i>Expires 2/29/2020</i>
GSA: GS-35F-0022W, <i>Expires 10/22/2019</i>	Cisco NASPO: 7-14-70-04 (Utah AR-233), <i>Expires 5/31/2019</i>
Cisco CMAS: 3-11-70-0291U, <i>Expires 9/4/23</i>	HP/Nimble NASPO: California NASPO II – A633909-CA, Location ID-1001739
HP CMAS: 3-15-70-0291AB, <i>Expires 7/2/23</i>	EMC NASPO: 7-14-70-14 (California AR-620), <i>Expires 5/31/2019</i>
Rubrik CMAS: 3-18-70-0291AD, <i>Expires 5/3/21</i>	Pure Storage NASPO: 7-15-70-34-019, <i>Expires 3/31/2020</i>
	Palo Alto Networks NASPO: 7-14-70-11, <i>Expires 5/31/2019</i>

Certifications and Specializations

<p>Cisco Gold Certified Partner/ Cisco Meraki Partner</p> <ul style="list-style-type: none"> - Advanced Data Center Architecture - Advanced Collaboration Architecture - Advanced Security Architecture - Advanced Enterprise Network Architecture - Customer Satisfaction Excellence 	<p>Aruba HPE Gold Partner, HP Silver Partner, Ruckus Top Dog Partner, Palo Alto Networks, Fortinet, Barracuda, Mist, Aerohive, Brocade, Barracuda, Palo Alto Networks, Fortinet, Lightspeed Systems, Pure Storage, Nimble Storage, Cohesity, Western Digital, Rubrik, Veeam Gold Pro Partner, Datrium, VMware Partner, Singlewire, FrontRow, Class Connection, Advanced Network Devices, AtlasIED, Avigilon, OnSSI, Arecont Vision, Hikvision, exacqVision, Milestone, Triplite, APC, Panduit, General Cable, Leviton, Berk-Tek, Superior Essex & more</p>
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PROJECT AUTHORIZATION FORM

Sam Brannan & John Cabrillo Asphalt Paving/Playfields Renovation

Date: March 7, 2019

Pursuant to the Master Architect Agreement dated April 8, 2014, between HMR Architects and Sacramento City Unified School District, Architect hereby submits a scope of work upon the terms described below and in the Master Architect Agreement.

TERMS

A. Project Description

"Project" shall mean the work of improvement and the construction thereof, including the Architect's services as described in Exhibit A.

B. Compensation

For the Basic Services provided pursuant to the Master Agreement and this Project Authorization, Architect shall be compensated in the manner identified below:

Flat Fee

Architect shall be compensated One Hundred Seventy-Eight Thousand, Seven Hundred Dollars (\$178,700) for the Basic Services under this Master Agreement. Architect acknowledges that the flat fee price for the Basic Services includes contingency compensation in the event that more time and costs than originally anticipated may be necessary to complete the Basic Services.

C. Reimbursable Expenses

Pursuant to Section 4.3, Architect's total reimbursement for Reimbursable Expenses shall not exceed \$8,935, which is Architect's estimate of the maximum total cost of Reimbursable Expenses on the Project.

D. Asbestos

The language identified in Section 5.7.15 is is not applicable to this Project.

E. Section 8.2

Consistent with Section 8.2, the following insurance shall be maintained by the Architect in full force and effect during the entire period of performance of this Agreement, including any extensions, and shall be written on an "occurrence" basis, with specific limits set forth: Commercial general liability insurance, excluding coverage for motor vehicles, shall be in amounts not less than \$1,000,000 general aggregate; Personal and advertising injury aggregate, with a per occurrence limit of \$1,000,000; Automobile liability insurance covering motor vehicles shall be in an amount not less than \$1,000,000 combined single limit.

District hereby authorizes Architect to proceed with the work upon the terms described herein and in Master Agreement.

HMR ARCHITECTS

Dated: _____

Scott Pullen AIA, LEED AP
Principal

SACRAMENTO CITY UNIFIED SCHOOL DISTRICT

Dated: _____

John Quinto, Ed.D., MPA
Chief Business Officer

Exhibit A

Architectural Proposal
Paving and Fields Project
Sam Brannan Middle School

December 18, 2018

- project specifications
- Prepare ROM cost estimate
- Meet with District to review plans and cost estimates.
- 3. SWPPP Waiver: Prepare documents for SWPPP Waiver and submit to State Water Resources Board. (Fee is included)

In addition to the Civil Engineering and Landscape Architecture, HMR shall provide architectural and plumbing engineering services to create accessible student restrooms. Included in the scope of work are the DSA required reference site plan and site improvements including location of accessible path of travel to restrooms and main office, accessible parking and door threshold improvements. The scope will include a site visit to verify existing conditions, completion of design development and construction documents detailing and coordination with owner provided consultants for the scope described herein, including DSA intake review, back check approval and close out. In addition, HMR will provide a preliminary ROM cost estimate, bid assistance for the project to qualified bidders as needed, and contract administration services during construction.

B. TECHNICAL CONSULTATION:

1. All Architectural and Engineering professional services will be expeditiously completed, but it is agreed we cannot be responsible for delays occasioned by unforeseen factors beyond our control such as School District review and comment, DSA reviews, State and Local Fire Marshal approval or changes to the scope of work by the District or others.
2. The base services to be provided by HMR under this contract shall include to Architectural, Civil, Landscape Architecture, and Plumbing Engineering services only.

HMR and will coordinate information with the District project representative, maintenance and facility personnel as required for the project design and coordination with our work.

C. FEE AGREEMENT:

The following fixed fee agreement is the basis for payment for the work described in Part A - Scope of Work

<u>Design Development</u>		
Architectural	\$	2,600.00
Topo Survey	\$	13,200.00
Civil Engineering	\$	4,950.00
Landscape Architect	\$	3,850.00
Plumbing	\$	<u>900.00</u>
Sub Total:		\$25,500.00

<u>Construction Documents/Bidding</u>		
Architectural	\$ 6,000.00	
Civil Engineering	\$ 45,050.00	
SWPP Waiver:	\$ 1,500.00	
Landscape Architect	\$ 14,300.00	
Plumbing	<u>\$ 1,500.00</u>	
Sub Total:		\$68,350.00
 <u>Contract Administration/DSA Closeout</u>		
Architectural	\$ 2,700.00	
Civil Engineering	\$ 9,500.00	
Landscape Architect	\$ 4,950.00	
Plumbing	<u>\$ 500.00</u>	
Sub Total:		\$17,650.00
 Total	 \$ 111,500.00	

D. HOURLY RATES:

If the scope of work is changed, the architect shall prepare a cost to complete the revised work. If the work is abandoned or suspended, in whole or in part, service rendered on account of it to date of abandonment is to be paid for (in proportion to percentage of completion) at the following hourly rates:

Principal-In-Charge	175.00
Senior Project Architect	145.00
Project Architect	137.00
Senior Project Manager	130.00
Project Manager	120.00
Job Captain	105.00
Senior CADD Drafter	95.00
Drafting	85.00
Clerical / Administrative Support	70.00

E. PARTIES OF AGREEMENT:

The agreement is between HMR Architects, Inc. and Sacramento City Unified School District and no other party.

F. WORK ABANDONMENT:

If work is abandoned or suspended, in whole or in part, for any reason by the District, the service rendered on account of it, to the date of abandonment, is to be paid for (in proportion to percentage of completion) at the published HMR Hourly rates provided in Section D, of this proposal or to an agreed upon percentage of project completion. Upon notice to terminate work HMR will provide construction documents to support the percentage of completion being billed.

G. ERRORS AND OMISSIONS:

HMR Architects shall do everything within its powers to protect the District from change orders during the course of construction. However, due to the nature of construction projects, some items such as buried site conditions, deviance from existing site utility "as built plans", etc., can remain unforeseen until construction begins. Hidden site conditions can and will occasionally arise and are impossible for the Architect to foresee.

Change orders created through inaccurate District provided "As Builts" or documents prepared by others shall be solely the responsibility of the specific consultant and non-binding to HMR. Change orders generated through bidding prior to DSA plan checks are also impossible for the architect to foresee.

H. DISCLAIMERS:

It is understood that HMR Architects makes no warranty, expressed or implied, except that drawings and specifications prepared by HMR Architects and furnished as a result of this Exhibit "A", will be prepared in accordance with the generally accepted standards of the profession.

I. REIMBURSABLE COSTS & CLARIFICATIONS

1. Printing, plotting, mailings, and deliveries.
2. Extra architectural services and ongoing changes to the scope of work required once the construction documents have exceeded 25% of their completion, during the preparation of construction documents, which occur outside the architect's basic services or control (such as revisions to designs, layouts, structures, District required modifications, etc.)
3. DSA Permit and Plan Check Fees
4. Color Presentation renderings, models, color boards, etc.
5. Extension of the contract construction time beyond the specified construction completion date, through no fault of architect, shall entitle architect to additional monthly contract administration fees to be deducted from the contractors final draw request by the Owner. Fee shall be monthly, amount is calculated by the total contract administration fee (15% of architects total A/E fee) divided by the specified construction period in months
6. Professional Cost Estimating Consultant
7. Structural Engineering, Mechanical, Electrical, Fire Sprinkler not included in base scope of work
8. Utility locating, Soils investigation and testing, Environmental studies, reports and investigation. SWPPP- if SWPPP Waiver denied, Construction staking, Construction management services, Construction inspection.

K. PLAN CHECK:

HMR shall submit completed plans by HMR and related consultants for DSA required plan check and approvals. HMR shall work with DSA to provide the District with DSA approved plans and specifications.

L. BIDDING:

HMR shall provide one (1) set of drawings and specifications to Signature for the purpose of distributing sets to SCUSD for review, bidding packages to General Contractors, review sets to the design team, etc. Architect shall clarify construction questions during bidding and issue addenda to the District's Project Representative for distribution to the contractors, building exchanges, etc.

M. CONTRACT ADMINISTRATION:

HMR will provide contract administration in the form of answering field questions which arise, providing clarifications to drawings, reviewing submittals, resolving job conflicts or issuing letters as requested by the contractor, the DSA representative or the District. Architect and Civil Engineer would provide site observations as necessary during the construction of the project. If special visits are required HMR would make itself available for periodic special observations.

N. CHANGE ORDERS:

Architect will process change orders with DSA as required to obtain state approvals at the completion of the project. HMR will include a work and processing fee of 10% only to change orders which are "added scope of work", or unforeseen conditions, and therefore causing HMR additional Architectural or Engineering Services.

O. BUDGETS:

SCUSD agrees and acknowledges that the Architect is not expert in the field of cost estimating and shall not be responsible for providing cost or budget estimates and that the Architect shall not be held liable for any claims, liabilities, demands, losses, costs or expenses which in any way relate to cost or budget estimates. Any review or evaluation of cost data, budgets or estimates by the Architect shall not be interpreted as the Architect's approval or ratification of such cost data, budgets or estimates.

If this agrees with your understanding of the requirements for this project, please sign and return one copy to our office. Under the requirements of the California Business and Professions Code # 5536.22 no work may commence without either the District's written authorization or the issuance of a purchase order number.

Architectural Proposal
Paving and Fields Project
Sam Brannan Middle School

December 18, 2018

Thank you for your consideration of our services on this project.

Sincerely,
HMR Architects, Inc.



Scott Pullen AIA, LEED AP
Principal

Approval:

Mr. Jeff Bozeman
Project Manager

Date

cc. Accounting

December 20, 2018

Sacramento City Unified School District
425 1st Avenue
Sacramento, CA 95818

Attn: Jeff Bozeman
Project Manager

Re: Exhibit "A" to the District Contract
Proposal for Professional Services
Paving Project

John Cabrillo Elementary School
1141 Seamas Ave
Sacramento, CA 95822

Dear Jeff:

Thank you for the opportunity for HMR Architects, Inc. to provide architectural services for the above referenced project.

A. SCOPE OF WORK:

HMR Architects will provide Architectural and Engineering design services for the parking lot and playground paving renovation project at the above referenced location. HMR will provide the civil engineering, architectural and plumbing construction documents for the paving project at the above noted location. Work will also include the DSA required student restroom renovations and coordinate any necessary the path of travel improvements. Below is listed the specific scope items related to the civil and landscape deliverables:

- Prepare a topographic survey of the project area shown on the attached sketch. The survey will include; location and floor elevation of all permanent structures, at all exterior doors at building elevation, miscellaneous walks, roads, structures, paving, fences, individual trees with diameters larger than 4 inches.)If trees are numerous, indicate perimeter of dripline), Ground elevation at tree trunk, Indicate tree dripline (no ground elevation), Indicate size, location and invert elevation of accessible subsurface piping and conduit including abandoned lines, and Indicate size, location and invert elevation of subsurface piping and conduit available in existing records including abandoned lines.
- Demolition plan, Grading and Drainage plan, Paving plan, Striping plan, Erosion control plan (Not a SWPPP) Details and sections
- project specifications
- Prepare ROM cost estimate
- Meet with District to review plans and cost estimates
- 3. SWPPP Waiver: Prepare documents for SWPPP Waiver and submit to State Water Resources Board. (Fee is included)

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In addition to the Civil Engineering HMR shall provide architectural and plumbing engineering services to create accessible student restrooms. Included in the scope of work are the DSA required reference site plan and site improvements including location of accessible path of travel to restrooms and main office, accessible parking and door threshold improvements. The scope will include a site visit to verify existing conditions, completion of design development and construction documents detailing and coordination with owner provided consultants for the scope described herein, including DSA intake review, back check approval and close out. In addition, HMR will provide a preliminary ROM cost estimate, bid assistance for the project to qualified bidders as needed, and contract administration services during construction.

B. TECHNICAL CONSULTATION:

1. All Architectural professional services will be expeditiously completed, but it is agreed we cannot be responsible for delays occasioned by unforeseen factors beyond our control such as School District review and comment, DSA reviews, State and Local Fire Marshal approval or changes to the scope of work by the District or others.
2. The base services to be provided by HMR under this contract shall include to Architectural, Civil and Plumbing Engineering services only.

HMR and will coordinate information with the District project representative, maintenance and facility personnel as required for the project design and coordination with our work.

C. FEE AGREEMENT:

The following fixed fee agreement is the basis for payment for the work described in Part A - Scope of Work

Design Development

Architectural	\$ 2,000.00	
Topo Survey	\$ 8,350.00	
Civil Engineering	\$ 3,500.00	
Plumbing	\$ 900.00	
Sub Total:		\$14,750.00

Construction Documents/Bidding

Architectural	\$ 6,000.00	
Civil Engineering	\$ 34,500.00	
SWPP Waiver:	\$ 1,500.00	
Plumbing	\$ 1,500.00	
Sub Total:		\$43,500.00

Contract Administration/DSA Closeout

Architectural	\$ 2,500.00	
Civil Engineering	\$ 5,950.00	
Plumbing	\$ 500.00	
Sub Total:		\$8,950.00
Total	\$ 67,200.00	

D. HOURLY RATES:

If the scope of work is changed, the architect shall prepare a cost to complete the revised work. If the work is abandoned or suspended, in whole or in part, service rendered on account of it to date of abandonment is to be paid for (in proportion to percentage of completion) at the following hourly rates:

Principal-In-Charge	175.00
Senior Project Architect	145.00
Project Architect	137.00
Senior Project Manager	130.00
Project Manager	120.00
Job Captain	105.00
Senior CADD Drafter	95.00
Drafting	85.00
Clerical / Administrative Support	70.00

E. PARTIES OF AGREEMENT:

The agreement is between HMR Architects, Inc. and Sacramento City Unified School District and no other party.

F. WORK ABANDONMENT:

If work is abandoned or suspended, in whole or in part, for any reason by the District, the service rendered on account of it, to the date of abandonment, is to be paid for (in proportion to percentage of completion) at the published HMR Hourly rates provided in Section D, of this proposal or to an agreed upon percentage of project completion. Upon notice to terminate work HMR will provide construction documents to support the percentage of completion being billed.

G. ERRORS AND OMISSIONS:

HMR Architects shall do everything within its powers to protect the District from change orders during the course of construction. However, due to the nature of construction projects, some items such as buried site conditions, deviance from existing site utility "as built plans", etc., can remain unforeseen until construction begins. Hidden site conditions can and will occasionally arise and are impossible for the Architect to foresee.

Change orders created through inaccurate District provided "As Builts" or documents prepared by others shall be solely the responsibility of the specific consultant and non-binding to HMR. Change orders generated through bidding prior to DSA plan checks are also impossible for the architect to foresee.

H. DISCLAIMERS:

It is understood that HMR Architects makes no warranty, expressed or implied, except that drawings and specifications prepared by HMR Architects and furnished as a result of this Exhibit "A", will be prepared in accordance with the generally accepted standards of the profession.

I. REIMBURSABLE COSTS & CLARIFICATIONS

1. Printing, plotting, mailings and deliveries
2. Extra architectural services and ongoing changes to the scope of work required once the construction documents have exceeded 25% of their completion, during the preparation of construction documents, which occur outside the architect's basic services or control (such as revisions to designs, layouts, structures, District required modifications, etc.)
3. DSA Permit and Plan Check Fees
4. Color Presentation renderings, models, color boards, etc.
5. Extension of the contract construction time beyond the specified construction completion date, through no fault of architect, shall entitle architect to additional monthly contract administration fees to be deducted from the contractors final draw request by the Owner. Fee shall be monthly, amount is calculated by the total contract administration fee (15% of architects total A/E fee) divided by the specified construction period in months
6. Professional Cost Estimating Consultant
7. Structural Engineering, Landscape, Mechanical, Electrical, Fire Sprinkler not included in base scope of work
8. Utility locating, Soils investigation and testing, Environmental studies, reports and investigation. SWPPP- if SWPPP Waiver denied, Construction staking, Construction management services, Construction inspection.

K. PLAN CHECK:

HMR shall submit completed plans by HMR and related consultants for DSA required plan check and approvals. HMR shall work with DSA to provide the District with DSA approved plans and specifications.

L. BIDDING:

HMR shall provide one (1) set of drawings and specifications to Signature for the purpose of distributing sets to SCUSD for review, bidding packages to General Contractors, review sets to the design team, etc. Architect shall clarify construction questions during bidding and issue addenda to the District's Project Representative for distribution to the contractors, building exchanges, etc.

M. CONTRACT ADMINISTRATION:

HMR will provide contract administration in the form of answering field questions which arise, providing clarifications to drawings, reviewing submittals, resolving job conflicts or issuing letters as requested by the contractor, the DSA representative or the District.

December 18, 2018

Architect would provide site observations as necessary during the construction of the project. If special visits are required HMR would make itself available for periodic special observations.

N. CHANGE ORDERS:

Architect will process change orders with DSA as required to obtain state approvals at the completion of the project. HMR will include a work and processing fee of 10% only to change orders which are "added scope of work", or unforeseen conditions, and therefore causing HMR additional Architectural or Engineering Services.

O. BUDGETS:

SCUSD agrees and acknowledges that the Architect is not expert in the field of cost estimating and shall not be responsible for providing cost or budget estimates and that the Architect shall not be held liable for any claims, liabilities, demands, losses, costs or expenses which in any way relate to cost or budget estimates. Any review or evaluation of cost data, budgets or estimates by the Architect shall not be interpreted as the Architect's approval or ratification of such cost data, budgets or estimates.

If this agrees with your understanding of the requirements for this project, please sign and return one copy to our office. Under the requirements of the California Business and Professions Code # 5536.22 no work may commence without either the District's written authorization or the issuance of a purchase order number.

Thank you for your consideration of our services on this project.

Sincerely,
HMR Architects, Inc.



Scott Pullen AIA, LEED AP
Principal

Approval:

Mr. Jeff Bozeman
Project Manager

Date

cc. Accounting