

Detail Information of Contracts over \$25,000

2011-12 Requisitions Charged to 5100/5800 - Unrestricted (SACS Resource 0000-2999) - As of December 22, 2011 - \$25,000+

Attachment A

Requisition Date	Total Amount	Amount Reduced in 11-12	Eliminated or Reduced in 12-13	Initiator	Vendor	Location of Vendor	Comment	Purpose	Expected Outcomes	Measurement	Alignment to Strategic Plan	
After School and Youth Development Programs												
1	12/5/2011 - On-Going	\$5,000		Stacey Bell	ROBERTS FAMILY DEVELOPMENT CENTER - split funded - see restricted	Sacramento, CA	Youth Development Supplemental Programming and Parent Engagement activities at Jed Smith	After School Education and Safety (ASES) Programming.	Students and parents will have increased school engagement, education and awareness.	Pre/Post surveys and tracking of students and parents.	Aligns with Pillars I and II by providing support to students and families by engaging families and communities to collaborate with the school for enrichment and empowerment activities.	
Sub-total After School and Youth Development Programs		\$5,000										
Direct School Site and Student Impact												
2	10/13/2011 - Annual - On-Going	\$1,451,427		Mary Shelton	SACRAMENTO POLICE DEPARTMENT	Sacramento, CA	City School Resource Officers	Provide secondary schools with dedicated SRO's to assist with safety and climate issues on campus.	Build a cooperative partnership with staff to address safety issues on and around campuses; intervene, mediate and counsel students on campus and at home visits with SCUSD staff; evaluate the need for targeted counseling; and, utilize programs that focus on diversion and counseling as alternatives to incarceration.	Campus crime, suspension and expulsion statistics are reviewed on a regular basis.	Aligns with Pillar I by providing safe school climates for students so that schools can concentrate on preparing students for college and career.	
3	6/30/2011 - Annual	\$75,000	√	Mary Shelton	UNITED COLLEGE ACTION NETWORK, INC.	Fair Oaks, CA	U-CAN Contract	Provide monthly college counseling and admission assistance as well as twice-yearly college fairs with Historically Black Colleges and Universities (HBCU's).	Assist students and families to become aware of opportunities at HBCU's and to navigate the admission process.	Numbers of students accepted for admission at HBCU's.	Aligns with Pillar I by ensuring under-represented students/families have additional access to college admissions and financing information.	
4	9/16/2011 - Annual	\$74,900	√	Olivine Roberts	MATH SOLUTIONS	Sausalito, CA	Elementary Math Professional Development	Provide teachers the opportunity to enhance their teaching and learning of mathematics by examining practices and strategies designed to assist them in developing conceptually-based lessons that will lead students to having a deeper understanding of mathematics.	Participants will gain the knowledge and skills necessary to develop conceptually-based math lessons.	Classroom assessments, student work, and district benchmark assessments.	Aligns with Pillar I by implementing instructional practices that ensure that every student is learning and closes the achievement gap.	
5	10/14/2011 - On-Going	\$56,385	\$41,385	√	Olivine Roberts	WEST ED	Sacramento, CA	High School Math Professional Development	Provide secondary teachers the opportunity to deepen their understanding of rigorous concept-rich math instruction and enhance the teaching and learning of mathematics.	Participants will gain the knowledge and skills necessary to develop and deliver concept-rich math lessons at the secondary level.	Classroom assessments, student work, and district benchmark assessments.	Aligns with Pillar I by implementing instructional practices that ensure that every student is learning and closes the achievement gap.
6	6/10/2011 - On-Going	\$37,918		Olivine Roberts	COLLEGE BOARD	New York, NY	Preliminary SAT	To identify students who have the potential to succeed in Advanced Placement (AP) courses.	Increased number of students taking AP courses.	Number of students taking AP classes.	Aligns with Pillar I by providing an indicator as to the students' readiness for college.	
Sub-total Direct School Site/Student Impact		\$1,695,630										
Parent Impact												

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7	8/9/2011 - Annual - On-Going	\$128,510		Patty Hagemeyer	BLACKBOARD CONNECT INC.	Sherman Oaks, CA	ConnectEd, Parent Notification System	Provides the district with a phone notification system that allows school sites and district offices to send important information and updates - including emergency notifications - directly to parents via an automated phone system.	A critical tool in efforts to communicate with parents throughout the district. Leads to more engaged families and a more active parent community.	The ConnectEd service allows the district to track the number of messages that are recorded and delivered at each school site as well as from the district office.	Aligns with Pillar II by keeping parents up-to-date on relevant and timely information regarding their child's school and the district as a whole.
Sub-total Parent Impact		\$128,510									
Legal/Contractually Required											
8	7/6/2011 - On-Going	\$2,695,527		Patty Hagemeyer	UNION BANK - TRUSTEE FOR PARS	San Diego, CA	4th Year: PARS Payments - 2007-08 PARS	Public Agency Retirement Services (PARS) was used for an early retirement incentive program in 2007-08. As part of that agreement, the district makes equal payments for five years.	Maintain the district payment to meet legal compliance and obligation.	Payments will be made each year based on agreement and within appropriate time lines.	Aligns with Pillar III by providing savings to move towards the pursuit of excellence and diversity. Allowed lower seniority teachers and staff to retain their jobs.
9	7/6/2011 - On-Going	\$1,042,847		Patty Hagemeyer	UNION BANK - TRUSTEE FOR PARS	San Diego, CA	3rd Year: PARS Payments - 2008-09 PARS	Public Agency Retirement Services (PARS) was used for an early retirement incentive program in 2008-09. As part of that agreement, the district makes equal payments for five years.	Maintain the district payment to meet legal compliance and obligation.	Payments will be made each year based on agreement and within appropriate time lines.	Aligns with Pillar III by providing savings to move towards the pursuit of excellence and diversity. Allowed lower seniority teachers and staff to retain their jobs.
10	7/19/2011 - On-Going	\$100,000		Jess Serna	CALIFORNIA DEPT OF JUSTICE	Sacramento, CA	Department of Justice	Fees for processing fingerprinting. Some costs are offset by payment from employees or outside customers.	SCUSD is abiding by all applicable Federal, State and district regulations with regards to employee and volunteer fingerprinting.	All employees and volunteers are fingerprinted.	Aligns with Pillar II by ensuring district wide safety.
11	7/25/2011 - On-Going	\$75,000		Susan Pointer	KRONICK MOSKOVITZ TIEDEMANN & GIRARD	Sacramento, CA	Litigation	Defend the district in PLANS vs. SCUSD matter regarding Waldorf methods District schools. This case as been ongoing for almost 12 years.	PLANS is appealing to the Ninth Circuit Court.	Attorneys represent the district in an ethical and professional manner and provide sound legal advice to the Board and Superintendent.	Aligns with Pillars I, II and III. The Waldorf methods education provides students with a relevant and holistic education that includes parents as an integral part of their students' education. The defense of this case supports teaching and learning and on-going student progress.
12	8/5/2011 - Annual - On-Going	\$66,500		Patty Hagemeyer	PERRY-SMITH LLP (Crowe-Horwath)	Sacramento, CA	Required Auditing Services	Meet Education Code Requirements to provide an external financial audit.	Submit to California Department of Education an unqualified audit report within the required time lines.	District will meet the expected time lines with no letters of concern from the California Department of Education.	Aligns with Pillar I and III by ensuring all funds are spent appropriately to support career and college ready and with the expectation of "putting children first."
13	6/14/2011 - Annual	\$40,000		Marianne Clemmens	CUSTOM BENEFIT ADMINISTRATORS	Rocklin, CA	Compliance with agreed upon collective bargaining agreement.	Administer "Opt-Out" program for teacher retirees per negotiated bargaining agreements.	Assist district in processing of teacher retiree benefits.	Efficient and accurate processing of opt out program for retirees.	Aligns with Pillar III by providing a benefit to the employees to support organizational transformation.
14	7/25/2011 - On-Going	\$35,000		Susan Pointer	HANSON, BRIDGETT ATTORNEYS	San Francisco, CA	Litigation	Represent the district in SCUSD v. Girard and Vinson matter and assist the district in pension issues related to former CASA JPA.	Resolution of litigation and elimination of this service.	Attorneys represent the district in an ethical and professional manner and provide sound legal advice to the Board and Superintendent.	Aligns with Pillar III by ensuring compliance with legal issues.

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Sub-total Legal/Contractually Required		\$4,054,874										
"Other" Purposes												
15	7/25/2011 - On-Going	\$550,000	\$150,000	√	Susan Pointer	LOZANO SMITH ATTORNEYS AT LAW	Sacramento, CA	General Counsel - RFP Under Development	Provide effective legal support, representation, and guidance to Board, Superintendent, Cabinet, central office administrators, and school site administrators in all legal matters including Brown Act issues, H.R./labor relations, collective bargaining, student issues, Special Education, facilities, charter schools, contracts and any other matters as needed.	To effectively represent the district by providing advice, counsel and staff training in support of the district's Strategic Plan; to protect and advance the interest of the district and the students it exists to serve; and provide services in a professional, expeditious and cost-effective manner. Ensure the district is in compliance with applicable laws and regulations.	Services are readily available to the Board, Superintendent, Cabinet and district administrators as needed. Specialized attorneys are available in all areas of law. District is represented in an ethical and professional manner. Services are provided in the most cost-efficient manner.	Aligns with Pillars I, II and III by representing the district to create a "no-excuses" culture. Staff training is provided to focus on results and continuous improvement. The legal services provided are in support of teaching and learning.
16	8/26/2011 - Annual	\$104,000			Patty Hagemeyer	SCHOOL INNOVATIONS & ADVOCACY	Rancho Cordova, CA	Mandated Cost Claims	Prepare and submit mandated cost claims to ensure maximization of revenue source.	District will receive full amount of reimbursement when available from the state.	Revenue generated by this funding source will be received by the district.	Aligns with Pillar III by generating revenue in order to provide funding to put students first.
17	6/29/2011 - Annual	\$85,000			Terry Kritsepis	PACIFIC COPY & PRINT INC	Sacramento, CA	Overflow Print Jobs	Provide a quick turn around time for district documents when needed.	Customer service satisfaction - no delays in delivery or meeting deadlines.	Customer service survey.	Aligns with Pillar III by providing continuous improvement in alignment with organizational transformation.
18	10/10/11 - On-Going	\$78,673			Terry Kritsepis	NUMARA SOFTWARE INC.	Tampa, FL	Software for Tech Services	Provide a ticketing accountability system for technical support staff for sites/central offices.	Increase in productivity/efficiency and customer service response time.	Software had internal performance measurement reports. Customer service survey.	Aligns with Pillar III by providing continuous improvement in alignment with organizational transformation.
19	8/29/2011 - One-Time	\$78,000		√	Matt Perry	ST HOPE PUBLIC SCHOOLS	Sacramento, CA	\$3,500 for Sac High Charter ROP per section passed through SCUSD from SCOE	We are the chartering district for Sac High Charter so we have historically covered \$3,500 per section of their ROP sections.	This was a past practice that has been discontinued due to budget shortfalls. These funds are for the 2009-2011 schools years.	Contract is not continuing.	Aligns with Pillar I and II by providing career readiness for students and partnering with external community partners.
20	9/7/11 - One-Time	\$72,500		√	Teresa Cummings	DAN KATZIR	Los Angeles, CA	Design and Develop Performance Management System	Work with the superintendent, chief of staff and executive cabinet and others to assist in the design and development of a performance management system.	regular performance data to schools, central office divisions, the superintendent and the Board. Train staff on performance management procedures and protocols.	Data dashboard progress monitoring will be provided to stakeholders.	Aligns with Pillar III by providing a data dashboard to monitor progress of the Strategic Plan.
21	9/27/2011 - Annual	\$35,890			Patty Hagemeyer	SCHOOL INNOVATIONS & ADVOCACY	Rancho Cordova, CA	Teacher Notification Agreement	Prepare and distribute teacher notifications (required by Ed Code 49079) regarding student suspensions and expulsions.	Create database that compares suspension and expulsion data to current class schedules and generates written notifications to teachers within thirty days.	District and its employees are in compliance with all laws and regulations.	Aligns with Pillar III by supporting the culture that is focused on results and continuous improvement.
22	7/20/2011 - One-Time	\$31,142		√	Patty Hagemeyer	TRAMUTOLA, LLC	Oakland, CA	Voter Opinion Survey Services	Provide voter opinion research / analysis and tax measure planning services for ballot measures dealing with general obligation bond measures and parcel tax measures.	Research and compile existing information to assess the success, public awareness and opinions of likely voters residing within boundaries of SCUSD regarding general obligation bond measures and parcel tax measures.	Final report is presented to Board of Education for review and comment.	Aligns with Pillar III by focusing on continuous improvement in the organization to support teaching and learning.
23	12/13/2011 - On-Going	\$30,000			Mary Shelton	EDUCATIONAL TESTING SERVICE	Concord, CA	2011-12 ETS - STAR Mandated Assessment	Ordering materials and services to allow the annual state-mandated STAR testing programs.	All students receive appropriate required test materials.	All STAR tests are administered in a timely way.	Aligns with Pillars I by supporting gathering student achievement data.
24	12/15/2011 - On-Going	\$25,100			Patty Hagemeyer	SCHOOL SERVICES OF CALIFORNIA	Sacramento, CA	Legislative Advocacy Services	Provide legislative advocacy services.	Assist district in legislative matters that impact education and education funding.	Pertinent information is received in a timely manner.	Aligns with Pillar III by supporting the culture that is focused on teaching and learning.

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25	9/28/2011 - On-Going	\$7,500		Mary Shelton	DOCUMENT TRACKING SERVICES - split funded - see restricted	San Diego, CA	Produce mandated school and district reports	Produce, translate and post required school reports such as SARCs, SDIPs and ELSSAs for all K-12 schools to meet district, state and federal requirements.	Each school has a correct and complete SDIP, SARC with translations and a district ELSSA.	Data is accurate, posted on time and is user friendly for parents/guardians and school staff.	Aligns with Pillars II and III by providing easily accessible information for parents and guardians and by providing data to be used in the cycle of continuous improvement by school sites and district personnel.
Sub-total "Other" Purposes		\$1,097,805									
Total Unrestricted Contracts Over \$25,000		\$6,981,819	\$191,385								